

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application of Rocky Mountain Power for Authority to Increase Its Retail Electric Utility Service Rates in Utah and for Approval of Its Proposed Electric Service Schedules and Electric Service Regulations)	Docket No. 09-035-23
)	
)	Rebuttal Testimony
)	of Donna Ramas
)	For the Office of
)	Consumer Services

November 12, 2009

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1 **INTRODUCTION**

2 **Q. WHAT IS YOUR NAME, OCCUPATION AND BUSINESS ADDRESS?**

3 A. My name is Donna Ramas. I am a Certified Public Accountant licensed in
4 the State of Michigan and a senior regulatory analyst at Larkin &
5 Associates, PLLC, Certified Public Accountants, with offices at 15728
6 Farmington Road, Livonia, Michigan 48154.

7

8 **Q. ARE YOU THE SAME DONNA RAMAS WHO SUBMITTED DIRECT**
9 **TESTIMONY IN THIS DOCKET ON OCTOBER 8, 2009?**

10 A. Yes, I am.

11

12 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

13 A. I am addressing some of the positions taken by the Department of Public
14 Utility (DPU) witnesses in their direct testimony filed on October 8, 2009.
15 Specifically I will be addressing:

- 16 (1) Brenda Salter's recommended adjustments to uncollectible account
17 expense, unspent environmental remediation funds held by
18 PERCO, and green tag revenues;
- 19 (2) Dave Thompson's recommended adjustment to rent expense; and
- 20 (3) Matthew Croft's proposed adjustment regarding the allocation of
21 Washington Public Utility Taxes.

22 Each of the above referenced issues will be addressed below.

23

24 **Uncollectible Expense**

25 **Q. COULD YOU PLEASE SUMMARIZE MS. SALTER'S PROPOSED**
26 **ADJUSTMENT TO UNCOLLECTIBLE EXPENSE?**

27 A. In her direct testimony, beginning at line 173, DPU witness Brenda Salter
28 addresses the uncollectible expense incorporated in RMP's filing. In her
29 testimony, Ms. Salter recommends uncollectible expense be reduced by
30 \$1,542,930 to \$3,635,335. The recommended reduction is based on
31 applying the three-year average percentage of Utah specific net write-offs
32 to Utah general business revenues, which results in an average
33 uncollectibles rate, to the test year ended June 2010 general business
34 revenues. Based on Ms. Salter's testimony, the resulting three-year
35 average uncollectibles rate using the period 2006 through 2008 is 0.247%,
36 which is lower than the uncollectible rate incorporated in the filing of
37 0.352%.

38
39 **Q. DO YOU AGREE THAT USE OF AN AVERAGE UNCOLLECTIBLES**
40 **RATE IS AN APPROPRIATE AND REASONABLE METHODOLOGY**
41 **FOR PROJECTING UNCOLLECTIBLE EXPENSE?**

42 A. Yes. The use of an average uncollectible rate based on the percentage of
43 net write-offs to revenues is a reasonable methodology both for
44 normalizing and for projecting uncollectibles expense. Typically, the level
45 of uncollectible expense will fluctuate from year to year and use of an

46 average approach in estimating uncollectibles expense can result in a
47 normalized level for inclusion in rates.

48

49 **Q. HAS THE UNCOLLECTIBLES RATE EXPERIENCED BY RMP IN ITS**
50 **UTAH JURISDICTION FLUCTUATED IN RECENT YEARS?**

51 A. Yes. As pointed out by Ms. Salter in the table at Line 239 of her direct
52 testimony, the uncollectibles rate was 0.216% in 2006, decreased slightly
53 to 0.213% in 2007, then increased to 0.312% in 2008.

54

55 **Q. GIVEN THE LARGE INCREASE IN THE UNCOLLECTIBLES RATE IN**
56 **2008, IS THE THREE-YEAR AVERAGE RATE RECOMMENDED BY**
57 **MS. SALTER A REASONABLE EXPECTATION FOR THE TEST YEAR?**

58 A. Based on actions taken by the Company to control and mitigate its
59 uncollectibles, it is reasonable to assume that the uncollectibles rate
60 should decline from the rate experienced by the Company in the base
61 year in this case of 0.312%. As indicated by Ms. Salter at lines 198-207 of
62 her direct testimony, the Company has indicated that it has a targeted
63 uncollectible rate of 0.27% of retail revenue. Additionally, in response to
64 OCS Data Request 16.10(a), the Company has implemented several new
65 strategies to reduce uncollectible debt. The strategies recently
66 implemented include the following:

67

68 “- Launch widespread communications encouraging customers to
69 contact the Company early for help in managing their bills. This

- 70 included media updates, winter energy efficiency posters that
71 were distributed by local customer and community managers,
72 and television and radio spots.
- 73 - Additional refresher training was given to call center agents on
74 energy efficiency. This training will better enable call center
75 staff to help customers with high bills.
 - 76 - Continuing to partner with low income agencies to ensure
77 customers receive any Federal Energy Assistance Funds or fuel
78 funds that may be available.
 - 79 - Deliver 48-hour notices year-round. Rather than disconnect
80 services after a mailed final notice, the Company will leave a 48-
81 hour notice in place of disconnecting the service. This allows
82 customers time to contact the Company to make payment
83 arrangements.
 - 84 - Review financial status of non-managed and managed business
85 customers and obtain deposits as appropriate. Customers are
86 researched using Web tools to locate financial information.
 - 87 - Maintain third party collection agency performance at a high
88 level.”

89
90 Based on the Company's stated uncollectible rate target and the efforts
91 referenced above, I agree with Ms. Salter that the uncollectible expense
92 and the uncollectibles rate included in the Company's filing are too high
93 and should be normalized. Thus, a reduction to both the uncollectibles
94 rate and uncollectible expense incorporated in the test year in RMP's filing
95 is appropriate.

96 **Environmental Settlement (PERCO)**

97 **Q. AT LINES 134 THROUGH 171 OF HER DIRECT TESTIMONY, MS.**
98 **SALTER RECOMMENDS AN ADJUSTMENT TO THE UNSPENT**
99 **ENVIRONMENTAL REMEDIATION FUNDS AT PERCO THAT OFFSET**
100 **RATE BASE. DO YOU AGREE THAT THIS ADJUSTMENT IS**
101 **APPROPRIATE?**

102 A. Yes, I find Ms. Salter's testimony on this issue to be highly compelling.
103 The unspent environmental remediation funds are reflected as an offset to
104 rate base in the Company's general rate case filings. As environmental
105 remediation funds are spent, the balance is reduced. In projecting the
106 offset to rate base in the current case, the Company began with the actual
107 balance at the end of the base period, December 31, 2008 of \$9,800,860.
108 It then projected that it would spend \$6.3 million in 2009 and \$2.4 million
109 in 2010, resulting in a projected average test year balance of unspent
110 funds of \$4,492,062.

111

112 As pointed out in Ms. Salter's direct testimony, at lines 136 – 146, the
113 Company has over-projected the environmental expenditures in the past
114 and for 2009 based on available year-to-date information. The projected
115 annual expenditures for 2009 incorporated in the Company's filing of \$6.3
116 million are significantly higher than actual expenditure levels for the past
117 three-years. Based on the Company's October 26, 2009 response to DPU
118 Data Request 56.3, the actual expenditures for 2009 through September
119 were \$1,352,609, which is significantly lower than the projected 2009
120 expenditures of \$6.3 million.

121

122 Based on Ms. Salter's testimony, the actual environment remediation
123 expenditures for the period 2006 through 2008 were \$2,625,184,
124 \$1,478,413 and \$2,706,522, respectively. In deriving her adjustment, Ms.

125 Salter recommends that the forecasted expenditures incorporated in the
126 Company's filing be replaced with the actual expenditures through June
127 2009 and expenditures for the twelve-months ended June 30, 2010 based
128 on the average of actual expenditures for the period 2006 through 2008 of
129 \$2,270,040. This results in a \$3,294,088 reduction to rate base on a total
130 Company basis. Given the over-projections in the past coupled with the
131 2009 expenditures to date, I agree that Ms. Salter's approach is
132 reasonable in this case.

133

134 **Q. DO YOU RECOMMEND ANY REVISIONS TO MS. SALTER'S**
135 **RECOMMENDED ADJUSTMENT?**

136 A. Yes. Subsequent to Ms. Salter's testimony being filed, RMP provided the
137 actual environmental remediation expenditures through September 30,
138 2009 in response to DPU Data Request 56.3. As mentioned above, Ms.
139 Salter's recommended adjustment incorporated actual expenditures
140 through June 30, 2009. I recommend Ms. Salter's adjustment be updated
141 to reflect the impact of actual expenditures through September 30, 2009.
142 For the remaining months in the test year in this case, October 1, 2009
143 through June 30, 2010, I recommend that Ms. Salter's proposed annual
144 expenditure level of \$2,270,040 be used with a factor of 9/12ths applied.
145 As shown on Exhibit OCS-2.1(Rebuttal), attached to this rebuttal
146 testimony, the result is a recommended average test year environmental
147 remediation offset to rate base of \$7,833,446 on a total Company basis

148 and \$3,236,388 on a Utah jurisdictional basis. This is a reduction of
149 \$3,341,384 (\$1,380,439 Utah basis) to the amount incorporated in RMP's
150 filing, and slightly higher than Ms. Salter's recommended reduction of
151 \$3,294,088 (total Company).

152

153 **Green Tag Revenues**

154 **Q. THE DPU RECOMMENDED AN INCREASE IN GREEN TAG**
155 **REVENUES OF \$4,531,093 ON A TOTAL COMPANY BASIS AND**
156 **\$1,863,658 ON A UTAH ALLOCATED BASIS. IN YOUR OPINION, IS**
157 **THIS ADJUSTMENT SUFFICIENT?**

158 A. No, it is not. As addressed in my direct testimony filed on October 8,
159 2009, a larger adjustment to RMP's filing of \$11,163,691 (\$5,787,680 Utah
160 basis) is warranted. I do agree with DPU witness Brenda Salter that the
161 green tag sales price of \$3.50 per REC incorporated by RMP in its filing is
162 significantly understated. However, I have recommended a rate that is
163 higher than the \$5.27 per REC rate recommended by the DPU. Ms.
164 Salter's recommended rate is based on an average sales price for 2008,
165 while I have recommended a different rate be used. The OCS'
166 recommended rate per REC is addressed in my confidential direct
167 testimony at page 23, line 503 through page 25, line 548.

168

169 The OCS has recommended several additional adjustments to the
170 projected green tag revenues incorporated in the Company's filing which

171 were not addressed by the DPU. In my pre-filed direct testimony, I also
172 recommended that the percent of available wind-related MWh sold
173 incorporated in the Company's adjustment be increased from 75% to 85%.
174 I also recommend that the projected test year include \$2,340,000
175 associated with the sale of Green Tags generated from production output
176 from the geothermal facilities - Blundell Units 1 and 2. I recommended an
177 additional adjustment to green tag revenues in the confidential section of
178 my direct testimony at lines 577 through 616. I continue to recommend all
179 of the green tag revenue adjustments presented in my direct testimony,
180 resulting in an increase in green tag revenues of \$5,878,680 on a Utah
181 basis.

182 **Rental Expense**

183 **Q. WOULD YOU PLEASE DISCUSS THE DPU'S RECOMMENDED**
184 **ADJUSTMENT FOR RENTAL EXPENSE?**

185 A. At lines 145 through 153 of his direct testimony, DPU witness David
186 Thomson recommends that rental expense associated with unused or
187 vacant office space be removed from the test period. This is consistent
188 with adjustments recommended by the DPU in prior rate cases. I agree
189 with Mr. Thomson that the Company's customers should not be required
190 to pay for unused or vacant office space and that such costs should be
191 excluded. Mr. Thomson recommends that test year expenses be reduced
192 by \$463,811 (\$191,625 Utah basis).

193

194 In Company Data Request 3.5 to the DPU, the Company inquires whether
195 the DPU is aware that the Lloyd 700 Building – Suites 500 and 519 lease
196 expired June 2008, and that Mr. Thomson’s adjustment removes a full
197 year of lease expense instead of the six months booked in the base
198 period. With the information I currently have available, I was unable to
199 confirm the Company’s contention that only six-months of expense were
200 included in the base period. In DPU Exhibit 4.3.1, base year expenses
201 were reduced by \$290,092 for this lease and test year expenses were
202 reduced by \$298,795 after application of a 3% inflation factor. If the
203 Company provides information in its surrebuttal testimony that confirms
204 the assertion that only six months of expense was included in the base
205 period for the Lloyd 700 Building, Suites 500 and 519, then Mr. Thomson’s
206 adjustment should be reduced by \$149,397 ($\$298,795 \times 50\%$) on a total
207 Company basis or \$61,724 on a Utah basis, resulting in a revised
208 reduction to test year expenses of \$129,901. Again, this reduction to Mr.
209 Thomson’s adjustment is contingent upon RMP providing supportive
210 documentation for its assertion that the base period only included six
211 months of expense for the Lloyd 700 Building – Suites 500 and 519 lease.

212

213 **Washington Public Utilities Tax**

214 **Q. DPU WITNESS MATTHEW CROFT RECOMMENDED THAT COSTS**
215 **ALLOCATED TO UTAH FOR THE WASHINGTON PUBLIC UTILITY**
216 **TAX BE REMOVED FROM TEST YEAR EXPENSES. COULD YOU**

217 **PLEASE SUMMARIZE YOUR UNDERSTANDING OF HIS**

218 **RECOMMENDATION?**

219 A. At lines 23 through 75, DPU witness Matthew Croft addresses the
220 allocation to the Utah jurisdiction of the Washington Public Utility Tax
221 (WPUT), indicating that the Company allocated the tax to Utah ratepayers
222 using the System Overhead (SO) allocation factor. The total WPUT tax
223 included in the test year was \$9.3 million, with \$3.9 million allocated to the
224 Utah jurisdiction. Mr. Croft indicates that the tax is based on the
225 Company's Washington related gross income. Mr. Croft recommends that
226 the WPUT be assigned 100% situs to the state of Washington as the tax
227 only benefits the people of Washington. This results in a recommended
228 reduction to expenses, on a Utah basis, of \$3,851,132.

229

230 **Q. IS THERE ANY ADDITIONAL INFORMATION THE COMMISSION**
231 **SHOULD CONSIDER IN EVALUATING MR. CROFT'S RECOMMENDED**
232 **ADJUSTMENT?**

233 A. Yes. I recommend that the Commission also take into consideration how
234 the Washington Public Utility Tax was treated in the Company's recent
235 rate case filing in the State of Washington. In PacifiCorp's current general
236 rate case filing before the Washington Utilities and Transportation
237 Commission, Docket No. UE-090205, in Exhibit No.__(RBD-3) at page
238 7.10, the Company allocated 100% of the Washington Public Utility Tax
239 situs to the State of Washington. While the Company utilizes a different

240 jurisdictional allocation methodology in the State of Washington, the West
241 Control Area methodology, it is relevant to note in evaluating this issue
242 that 100% of the WPUT was allocated to the state of Washington and not
243 based on a system allocation factor in the Company's Washington rate
244 case filing.

245

246 **Q. DOES THIS COMPLETE YOUR REBUTTAL TESTIMONY?**

247 A. Yes.