

1 **Q: Please state your name, business address and title.**

2 A: My name is Douglas D. Wheelwright. I am a Utility Analyst in the Division of Public
3 Utilities (Division). My business address is 160 East 300 South, Salt Lake City, Utah 84114.

4

5 **Q: Are you the same Douglas Wheelwright who filed Direct Testimony in this case?**

6 A: Yes, I filed Direct Testimony, DPU Exhibit 12.0, dated October 8, 2009.

7 **Q: What is the purpose of your surrebuttal testimony?**

8 A: I am offering surrebuttal comments relating to the rebuttal testimony of Gregory N. Duval
9 and the Company's hedging policies and practices.

10

11 **Q: Do you agree that the Division's recommendations cannot get the full consideration
12 they deserve until the Commission has ruled on the structure of an ECAM?**

13 A: No. This issue has been discussed and testimony has been submitted. Interested parties have
14 participated in technical conferences and have submitted data requests relating to the
15 Company's hedging practices. While these issues are related and interconnected, each one
16 will need to be addressed by the Commission.

17

18 **Q: Do you agree that this issue should be addressed in the ECAM or the Natural Gas
19 Hedging dockets and not in the General Rate Case?**

20 A: No. While these cases are closely connected, this issue should be addressed by the
21 Commission in this case. The Company's hedging policies and practices have been raised in
22 this case and in the previous rate case (08-035-35). As part of this application, the Company
23 has included an expense of \$174.2 million¹ in the net power costs for natural gas swaps and
24 revenue of \$187.8 million² from electric swaps for a net reduction of \$13.6 million in net
25 power costs. Docket 09-035-21 was opened following the previous rate case in order to
26 address the unanswered questions concerning the Company's natural gas hedging practices.
27 It is uncertain if the proposed ECAM will be approved and if it is approved, what form it

¹ Exhibit RMP ____ (GND-1), page 5 – line labeled Gas Swaps.

² Exhibit RMP ____ (GND-1), page 4 – line labeled STF Electric Swaps.

28 may take. The Natural Gas Hedging docket has been opened to gain a better understanding
29 of the Company practices and does not have a specific resolution or completion date.

30

31 **Q: Has the Company indicated if the current hedging program would be changed or**
32 **remain the same if the ECAM is approved?**

33 A: Yes. In DPU Data Request 4.1 for the proposed ECAM, the Division asked the following:

34

35 What is the functional relationship between the proposed ECAM and the Company's
36 current hedging policies? Why are both these processes needed to minimize risk of being
37 exposed to volatile fuel or other power costs? Describe in detail how the Company's
38 current hedging policies will change with the establishment of an ECAM.

39

40 Response to DPU Data Request 4.1

41

42 The Company's current hedging program is independent of the proposed ECAM. The
43 current hedging program is designed to reduce the Company's exposure to wholesale
44 market price volatility impact to net power costs. The hedges available to the Company
45 do not completely match the Company's exposure; therefore, the Company will continue
46 to have some exposure. While the Company plans to continually improve its hedge
47 program, there are no plans to change the hedge program due to the establishment of an
48 ECAM.

49

50 Since the current hedging program is independent of the proposed ECAM and there will not
51 be any anticipated changes, the Division believes that the hedging policies and practices
52 should be reviewed as part of this case.

53

54 **Q: Do you believe that the Company's hedging practices are relevant to the rate case for**
55 **other reasons?**

56 A: Yes. The projected load forecasts can have an impact on the effectiveness of the hedging
57 program. The supplemental testimony of Frank C. Graves in the ECAM case identified the
58 following:

59

60 When deciding how much to hedge, a utility relies heavily on forecasting (esp. of
61 untraded factors that influence its total costs) to estimate how much fuel and power it will
62 need to procure in future months and years. Forward gas prices are observable and can

63 be locked in, but forward demands for retail power can only be estimated. Errors in
64 forecasting and estimation can reduce the value of hedging and impose additional costs to
65 a utility which might otherwise be fully hedged absent the load uncertainty.³
66

67 The importance of having accuracy in the projected load forecast was addressed by the Company
68 in response to OCS Data request 2.143 under the ECAM docket.

69
70 Having the “right hedges” for the wrong load will impose costs and reduce the net value
71 of hedging. Likewise, having the wrong hedges for the right load will also be costly. For
72 instance, even if the load forecast is accurate, if correlations between different factors
73 driving prices are estimated with error, the hedges may cover more or less risk than
74 perceived.
75

76 **Q: Since one of the primary concerns is the amount of hedging in future years, is there**
77 **other supporting information concerning this issue.**

78 A: Yes. In Frank Graves’ testimony in the ECAM docket he states;

79 “In particular, a longer and larger forward position entails both credit and collateral risks
80 that can become prohibitive. When a company chooses to lock down future prices
81 (especially far in advance of delivery), it becomes more vulnerable to intervening price
82 changes and resulting financial performance concerns about (and from) the counterparty
83 to the contract. These concerns arise from the possibility of supplier failure and/or the
84 consequences of mark to market accounting and cash collateralization obligations for
85 positions that become “out of market.”⁴
86

87 “Most of the standard hedging wholesale contracts are actively traded in the near-term
88 (up to one to two years out), but are much less frequently traded in the more distant, years
89 forward. The market for hedging contracts becomes less traded in the long-term, so
90 liquidity becomes an important factor in determining how much to hedge in the long-
91 term.”⁵
92

93 **Q: Do you agree that the Division’s proposals raise a number of questions such as what it**
94 **means for the Commission to “approve” the Company’s hedging portfolio plan?**

95 A: No. This is a very sensitive issue and as demonstrated in my direct testimony, there is no
96 perfect hedging program. What works for one utility may or may not work for another. The
97 Division has made a number of recommendations that would allow the Company to present

³ 09-035-15 Frank C. Graves Supplemental ECAM Testimony, p. 39, Line 797

⁴ Ibid, p. 37, line 752

⁵ Ibid, p. 38, line 778

98 its recommended program to the Commission. Commission approval of such plans would
99 serve to protect the Company from retrospective “second-guessing”. The guidance or
100 “approval” from the Commission would not need to contain rigid goals or strategies but
101 should include the following: (1) the objective of hedging, (2) the cost of hedging, (3) the
102 mix of hedging tools allowed, (4) the time horizon for financial derivatives, (5) the
103 appropriate criteria or triggers for discretionary hedging, and (6) the appropriate reporting
104 requirements. Guidelines would need to be reviewed every 3 – 5 years or if there were
105 significant changes in market conditions.

106

107 **Q: Do you agree with the Company that the degree of Commission oversight would vary**
108 **depending on whether there is an ECAM and if so, what form it takes?**

109 A: No. As identified above and as stated by the Company, the ECAM and the hedging program
110 are closely related but independent of each other. Whether the ECAM is approved or not
111 approved should not determine if the Commission provides guidance to the Company on how
112 far in advance it should hedge natural gas and electric contracts.

113

114 **Q: Does this conclude your surrebuttal testimony?**

115 **A: Yes.**

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