

**BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

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<b>IN THE MATTER OF THE APPLICATION OF</b>	)	
<b>ROCKY MOUNTAIN POWER FOR AUTHORITY TO</b>	)	<b>DOCKET NO. 10-035-124</b>
<b>INCREASE ITS RETAIL ELECTRIC UTILITY</b>	)	
<b>SERVICE RATES IN UTAH AND FOR APPROVAL</b>	)	
<b>OF ITS PROPOSED ELECTRIC SERVICE</b>	)	<b>DPU Exhibit 16.0 D-COS</b>
<b>SCHEDULES AND ELECTRIC SERVICE</b>	)	
<b>REGULATIONS</b>	)	

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**COST OF SERVICE**

**DIRECT TESTIMONY OF LEE SMITH**  
**ON BEHALF OF**  
**THE UTAH DIVISION OF PUBLIC UTILITIES**

**June 2, 2011**

1    **I.    INTRODUCTION**

2    **Q.    What is your name and business address?**

3    A.    My name is Lee Smith, and I work for La Capra Associates, One Washington Mall,  
4        Boston, MA 02108.

5  
6    **Q.    On whose behalf are you testifying in this proceeding?**

7    A.    I am testifying on behalf of the Utah Division of Public Utilities (Division).

8  
9    **Q.    Please describe your background and experience.**

10   A.    I am a Managing Consultant and Senior Economist at La Capra Associates. I have been  
11        with this energy planning and regulatory economics firm for 27 years. I have prepared  
12        testimony on gas and electric rates, rate adjustors, cost allocation and other issues  
13        regarding more than 40 utilities in 20 states and before the Federal Energy Regulatory  
14        Commission. Prior to my employment at La Capra Associates, I was Director of Rates  
15        and Research, in charge of gas, electric, and water rates, at the Massachusetts Department  
16        of Public Utilities. Prior to that period, I taught economics at the college level. My  
17        resume is attached as DPU Exhibit 16.1D-COS

18  
19   **Q.    Please describe your educational background.**

20   A.    I have a bachelor's degree with honors in International Relations and Economics from  
21        Brown University. I have completed all requirements except the dissertation for a Ph.D.  
22        in economics from Tufts University.

23

24 **Q. What is the purpose of your testimony?**

25 A. I have been retained by the Division to review and analyze the cost allocation and rate  
26 design presented by Rocky Mountain Power (“the Company”).

27

28 **Q. Please summarize your testimony.**

29 A. I testify on: a number of issues related to the Company’s allocated cost of service study;  
30 the Company’s load research and its estimation of peak loads; several rate design issues,  
31 including customer charges and time of use rates; the Company’s marginal cost study;  
32 and rate spread. I have found that:

- 33 • The allocation of generation and transmission costs within Utah is not consistent  
34 with the jurisdictional allocation;
- 35 • A number of the Company’s jurisdiction allocators should be modified, but the  
36 impact of these modifications is not large;
- 37 • The Company’s estimates of class peak loads are not fully consistent with the  
38 recommendations of the Workgroup which reviewed this methodology after the  
39 last rate case;
- 40 • The Company’s proposed increase in the residential customer charge is not  
41 warranted;
- 42 • The Company’s proposed Time of Use rates are not efficient price signals and  
43 should be modified;

- 44           • The Company’s marginal cost study is flawed and probably understates marginal  
45           costs; and
- 46           • An alternative rate spread is reasonable given the Division’s recommended  
47           revenue requirement.

48

49   **II.    ALLOCATED COST OF SERVICE STUDY**

50   **Q.    What have you reviewed with regard to RMP’s allocation of costs?**

51   A.    I have compared the allocations between states and the allocations of the same cost  
52       categories within Utah classes. I have also critically reviewed the Utah allocation  
53       methodologies.

54

55   **A.    Differences Between Jurisdictional and Utah Allocations**

56   **Q.    Are the allocators that RMP has used in its Utah class cost of service study the same**  
57       **as those used in its Jurisdictional Allocation Model (“JAM”)?**

58   A.    Many of the allocators are the same, but there are some differences. I place these  
59       differences into three categories:

- 60           • those that have an insignificant impact;
- 61           • those that are justified by differences between jurisdictional allocation and Utah  
62           class allocation; and
- 63           • those that are not fully justified and which may have a significant impact.

64

65 **Q. Why are some allocator differences relatively insignificant in the cost allocation**  
66 **process?**

67 A. Generally, this is because the costs allocated on them are quite small. In addition, the  
68 differences between the JAM and the Utah allocators may be small. In both cases  
69 modifying the Company's cost study will have an insignificant impact on the results.

70

71 **Q. Are there some Utah allocators which are appropriately different from the JAM**  
72 **allocators, and why is this the case?**

73 A. The short answer is yes. This is particularly true of the allocation of a number of costs  
74 which are related to customer service, because to distinguish between classes within Utah  
75 requires a different approach than allocating between jurisdictions. Where cost causation  
76 between Utah and the other states and between customer classes within Utah is different,  
77 different allocators will be appropriate. For instance, to allocate meter reading between  
78 jurisdictions the unweighted number of customers is appropriate if the mix of customers  
79 between the different jurisdictions is fairly similar. The allocation to Utah customer  
80 classes should reflect differences in the costs of reading different types of meters. For  
81 instance, the cost of reading the Schedule 6 demand meters is higher than the cost of  
82 reading Schedule 1 meters without demand, and in addition Schedule 6 has a much  
83 higher percentage of meters read via phone, which is more expensive. As a result the  
84 Schedule 6 average meter reading cost is about double that of Schedule 1 meter reading  
85 cost. The weighted allocator Factor 47 reflects that interclass difference. Another  
86 example is uncollectible accounts. These should be directly accounted for between Utah

87 and the other jurisdictions. Within Utah, these are allocated between classes based on the  
88 net write-off amounts booked for each Utah class in 2010. The Schedule 1 percentage of  
89 net write-offs was about 80%, whereas the Schedule 1 number of customers allocator is  
90 about 87%.

91 I would not change the Company's Utah allocators for a number of accounts, even  
92 though they may seem to differ from the JAM allocation.

93

94 **Q. Which allocators are likely to result in errors in the cost allocation process because**  
95 **they are different in the Utah and the JAM allocation?**

96 A. The weighted demand and energy allocator is applied to a large amount of costs,  
97 including transmission expense, generation plant, and transmission plant. The allocator  
98 used in the JAM process is not the same as that used in the Utah class allocation, even  
99 though the weights on demand and energy are the same. The Utah allocator weights  
100 monthly coincident peaks, while the JAM allocator does not.

101

102 **Q. What is the result of this difference?**

103 A. Since Utah's cost responsibility for generation capacity is determined by one allocator,  
104 and the cost of that generation capacity is spread across customer classes on another  
105 basis, there is a mismatch that could be significant. The intrastate allocation is imposing  
106 more costs on classes that use a higher percentage of power during a single coincident  
107 peak, but the single coincident peak does not actually have any additional weight in the

108 JAM allocation that results in RMP's responsibility for generation and transmission  
109 capacity.

110

111 **B. Do RMP's Intrastate Allocations Reflect Cost Causation?**

112 **Q. Do you have any comments on RMP's Intrastate Allocations, aside from any**  
113 **differences between them and the JAM allocations?**

114 A. Yes. I will describe a number of allocators, including those applied to generation  
115 capacity, Net Power Costs, transmission, distribution plant, customer expenses and  
116 administrative and general expense, and recommend certain changes to the proposed  
117 allocations.

118

119 **Q. How has RMP allocated generation and transmission capacity costs in the Utah cost**  
120 **of service study?**

121 A. Generation and transmission fixed costs are allocated using what it calls F10, but which I  
122 refer to as F10W, to distinguish it from the JAM allocator, which uses unweighted  
123 coincident peaks. This allocator weights the demand allocator 75% and the energy  
124 allocator 25%. The demand portion weights class monthly peaks coincident with the  
125 monthly peaks of the entire PacifiCorp system. Each month is assigned a weighting  
126 factor calculated as a ratio between the system monthly peak value to the maximum  
127 system monthly peak value for the entire year considered. Thus if the maximum system  
128 peak load for the year occurred in July, then July would receive a weighting factor of one.  
129 Each other month would have a lower weighting factor based upon the ratio between that

130 month's peak and the July peak. As noted earlier, in Section II A, the allocation on the  
131 basis of weighted monthly peaks does not reflect how PacifiCorp actually allocates  
132 generation and transmission costs to RMP. The PacifiCorp JAM allocation, which treats  
133 each month the same, is reflected in RMP's claimed revenue requirement in this case.  
134 The weighting factors used in the intraclass allocation put more emphasis on a single  
135 coincident peak than the JAM allocation as it effectively allocates more costs to classes  
136 with higher peak demand at the time of the system maximum annual demand.

137

138 **Q. How has RMP allocated Net Power Costs?**

139 A. Net Power Costs are allocated differently depending on the type of cost. Monthly fuel  
140 costs and non-firm purchases and sales are allocated on the basis of monthly energy. The  
141 allocators for firm purchases and sales are similar to Factor 10 used to allocate fixed  
142 generation and transmission costs, but differ in two key respects: a) they do not weight  
143 monthly demands and b) a 75% demand/25% energy allocator is developed for each  
144 month for each class to apportion the monthly Utah firm purchases and sales.

145

146 **Q. What do you recommend regarding the allocation of net power costs?**

147 A. I recommend that this issue should be reviewed, primarily with regard to whether firm  
148 purchases and sales should be allocated on the same basis. Firm sales can be made  
149 because of the existence of excess generating capacity in some hours; firm purchases will  
150 reflect both past contract commitments and the system need for energy and capacity.  
151 Allocating both purchases and sales on the same basis may oversimplify the situation.



152 An ideal allocator might need to consider net power costs on an hourly basis, and to split  
153 purchase costs between capacity costs and energy costs. This analysis might be very data  
154 computationally intensive. I believe the issue of whether more granularity in the  
155 allocation of purchases and sales is called for should be further reviewed.

156 A preliminary look at the short-term sales and purchases from the Company's GRID  
157 model indicates sales may be weighted more toward high-load hours while purchases  
158 may be weighted more toward low-load hours. However, this only addresses short term  
159 sales and purchases which are relatively small.

160

161 **Q. How has RMP allocated distribution costs in the Utah cost of service study?**

162 A. As in most cost of service studies, the initial step in distribution cost allocation requires  
163 allocating distribution plant on the basis of external allocators; most distribution expenses  
164 are then allocated on the basis of the internal allocators, which are dependent upon the  
165 allocation of plant that is most closely related to the expense. Meters and Services are  
166 treated as customer related and allocated on the basis of weighted numbers of customers.  
167 Other distribution costs are treated as demand related, and classified as either primary or  
168 secondary. Substations, poles and primary lines are treated as primary and allocated on  
169 the basis of weighted monthly distribution peaks. Secondary lines and line transformers  
170 are allocated on the basis of weighted non-coincident peak ("NCP") demands.

171

172 **Q. Please explain what is meant by external and internal allocators.**

173 A. External allocators are generally characteristics of customers or of load that can be  
174 measured or estimated directly. These include such things as the numbers of customers  
175 in each class, the energy used in a period of time, and the peak loads of the classes.  
176 These allocators are applied to costs that appear to be related to and primarily caused by  
177 these characteristics; for example as fuel costs are caused by how much energy is  
178 generated and are allocated on that basis. Internal allocators are based on what seem to  
179 be appropriate combinations of the direct allocations. For instance, general plant  
180 “supports” all of the utility functions, and could be allocated on an allocator that resulted  
181 from summing up all of the direct plant allocations.

182

183 **Q. Are there any problems with RMP’s distribution plant allocations in the Utah cost**  
184 **of service study?**

185 A. Yes, I believe there are. The weighting of the monthly peaks is problematic; and the  
186 treatment of costs as secondary or primary does not seem to be based on actual costs.

187

188 **Q. Please discuss the allocation of substations and primary lines.**

189 A. Substations and primary lines are allocated on twelve “distribution coincident” peaks  
190 (CPs of all distribution customers). The monthly weights are based on the percent of  
191 substations that peak in the month. The Company has not presented any theoretical  
192 support in this case for the weighting of monthly CPs in this manner, but this method has  
193 been approved in past cases.

194 I believe the reason for weighting the distribution CPs is to reflect the difference in cost  
195 of plant associated with different months. In response to DPU DR 14.8, which asked  
196 how the number of substations peaking in different months was related to cost causation,  
197 the Company referred to the testimony of Lowell Alt in Docket No. 09-035-23. This  
198 testimony discussed the fact that there is variation in when substations peak, and that the  
199 number of substations peaking could be used to weight the importance of monthly peaks.  
200 However, it also stated clearly that projected peak load is the key driver in sizing  
201 substation equipment. The number of substations does not reflect the peak load on them  
202 in many months. If 10% of substations peaked in December and another 10% peaked in  
203 June, but the load of those substations which peaked in December was twice as large as  
204 those which peaked in June, it is most likely that the December peaking substations  
205 represented more investment than the June peaking substations.

206 This suggests that it would be more accurate if weighted by cumulative size (kW) of  
207 peaking substations. There are a number of very small substations included in the count.  
208 If the CPs were weighted by the size or the cost of the various substations the allocator  
209 would better reflect cost causation.

210

211 **Q. Does the designation of distribution lines as primary or secondary have much**  
212 **impact on cost allocation?**

213 A. Yes, it has a large impact. Primary plant serves all customers (except possibly for some  
214 large sub-transmission level customers). It must be sized to meet the maximum  
215 coincident load on it and is therefore allocated to all customers. Secondary plant serves

216 only customers who take service at secondary voltage level. Almost all residential and  
217 some small general service customers take service at secondary voltage. Larger general  
218 service customers almost always take service at primary voltage, and therefore should not  
219 be allocated any secondary plant.

220 The more plant that is classified as secondary, the more costs are allocated to secondary  
221 service customers, who according to RMP include only residential customers and small  
222 general service customers on Schedule 23. RMP also assigns an amount of secondary  
223 plant in account 364 and 365 to Streetlighting Schedules 7, 11, and 12.

224

225 **Q. Do you agree with how RMP has allocated secondary plant to only certain rate**  
226 **classes?**

227 A. No, I do not. I expect that customer-owned Traffic Lights (12 TS) and Outdoor Lighting  
228 (12 OL) also use secondary plant. Also, there should be some allocation of secondary  
229 plant to Schedule 6. The response to DPU DR 21.15 states that there are some Schedule  
230 6 customers who take service at secondary. Moreover, the sample data which the  
231 Company used to calculate line losses found about 3% of Schedule 6 load was at  
232 secondary voltage, according to DPU DR 6.15. This should be recognized in the  
233 allocation of secondary plant, some amount of which should be allocated to Schedule 6.  
234 If a total of 5% of the Schedule 6 load was actually served at secondary, and this was  
235 reflected in the cost allocation, this would have a significant impact on the cost  
236 allocation, with more costs allocated to Schedule 6 and less to Schedules 1 and 23.

237

238 **Q. How have you reflected this in your modifications to the allocated cost of service**  
239 **study?**

240 A. I developed a new allocator, F22A, which reflected 5% of the NCP of Schedule 6 and the  
241 NCPs of the Schedules 12 TS and 12 OL, which I applied to Account 365. This new  
242 separate allocator was used so as not to change the allocation of underground plant,  
243 which utilized Allocator F22.

244

245 **Q. How does Rocky Mountain Power determine how much of their distribution lines**  
246 **are primary and how much are secondary?**

247 A. Evidently this information does not come from their plant accounting data. According to  
248 the response to DPU DR 21.4, the “secondary/primary distribution split percentage for  
249 account 365 is based on data extracted from Company records and represents the five-  
250 year average value of materials issued from Company warehouses for the state of Utah.”  
251 The response to DPU DR 21.4 states that “the five-year average dollar value of materials  
252 issued from Company warehouses indicates that approximately 57% of overhead  
253 conductor was secondary related.” During this period evidently more than half of the  
254 length of overhead conductor installed was secondary. This data is not the net book value  
255 of plant in the conductor account, which would reflect the dollar amount of all conductor  
256 plant in use in Utah.

257

258 **Q. Do you think this may be reasonable proxy for the value of conductor plant?**

259 A. I do not. I would expect to see more than 50% of total conductor being primary, and  
260 secondary somewhat less than 50%. The reasons are both the length of primary and  
261 secondary conductor wire and the relative cost of primary versus secondary conductor.  
262 The distribution wires system usually consists of poles which carry both primary and  
263 secondary conductor. The length of the primary and secondary wires will be the same  
264 along these sections. There usually are also some poles which carry only primary  
265 conductor. This leads to the expectation that there will be more miles of primary than of  
266 secondary conductor. DPU DR 21.5 asked for “the configuration of distribution system  
267 installations that result in more dollars of secondary than of primary conductor, and  
268 indicate the reasons for such installation.” The Company’s response stated that “The  
269 five-year average percentage of dollars is not meant to represent any specific  
270 configuration for the Utah distribution system.” It provided no further explanation as to  
271 how there might be more secondary than primary conductor on the system. In addition,  
272 the normal primary conductor will usually cost more per foot than the normal secondary  
273 conductor, comparing overhead to overhead and underground to underground.

274 In the last case, the Company reported that the percentage of the value of secondary to  
275 total conductor plant was only about 14%. While this percentage is lower than I would  
276 expect, it further casts doubt on the 57% split that is being used in this case.

277

278 **Q. How do you recommend treating the primary/secondary split?**

279 A. I modified the ratio between primary and secondary plant in Account 365 to a 50/50 split.  
280 As expected, this reduced the deficiency of the classes that take service at secondary and  
281 increased the deficiency of other classes.

282

283 **Q. Please discuss the allocation of distribution line transformers.**

284 A. RMP uses annual class non-coincident peaks (NCPs) to allocate line transformer costs,  
285 but weights the NCPs of the classes by what they call a “coincidence factor,” which  
286 appears to be related to assumptions about the number of customers per transformer.  
287 The assumed numbers of customers per transformer and coincidence factors used by the  
288 Company in its allocation are listed in Table 1 below.

289

290

**Table 1**

291

Company assumed values for the number of customers per transformer and coincidence factors

	<b>Cust/Transformer</b>	<b>Coincidence Factor</b>
Residential Sch 1	6.06	0.76
General Large Dist. Sch 6	1.00	1.00
General +1 MW Sch 8	1.00	1.00
Street & Area Lighting Sch. 7,11,12	1.00	1.00
Irrigation Sch 10	1.00	1.00
Traffic Signals Sch 15	1.00	1.00
Outdoor Lighting Sch 15	1.00	1.00
General Small Dist. Sch 23	2.56	0.86
Mobile Home Park Sch 25	1.00	1.00

292

293 **Q. Do you have any problems with this allocation of transformers?**

294 A. Yes. The implication is that there is more diversity in Schedule 1 and Schedule 23 than  
295 in other classes, but the basis for the Company assumed “coincidence factors” is unclear.

296

297 **Q. Please describe RMP's allocation of general plant and administrative and general**  
298 **("A&G") expenses.**

299 A. These costs are allocated on the basis of internal allocators.

300 • General plant is allocated on an internal allocator reflecting all directly allocated  
301 plant

302 • Pensions and benefits are allocated on the basis of labor, according to Company  
303 testimony

304 • Accounts identified as supporting customer systems are allocated on customer  
305 factors

306 • All other A&G expenses are allocated based on the plant allocator

307

308 **Q. Do you think all of these allocations are appropriate?**

309 A. Not entirely. Some A&G accounts are fairly directly related to labor expense, and should  
310 be allocated on labor. These include Account 920, A&G salaries; Account 921, Office  
311 Supplies and Expenses; and Account 922, Administrative Expenses Transferred. These  
312 expenses for the most part support personnel, so I would expect them to be more closely  
313 related to labor than to plant. I have reallocated Accounts 920, 921, and 922 on a labor  
314 allocator. The Company has provided a "Labor" allocator which it uses to allocate  
315 miscellaneous labor expenses among functions. Functional costs are then allocated to the  
316 different classes using expense allocators for each function that do not include fuel,  
317 purchased power, or wheeling expense.



318

319 **Q. Please summarize the changes that you have recommended and that you have made**  
320 **to the cost allocation study.**

321 A. These changes are listed below:

- 322       • The F10 allocator is modified by removing the weighting of the 12 CPs;
- 323       • The assumed split between primary and secondary plant is changed from 43/57 to
- 324       50/50;
- 325       • Secondary plant is allocated to Streetlighting and Outdoor Lighting, and to 5% of
- 326       the load on Schedule 6; and
- 327       • The allocation of Accounts 920, 921, and 922 is based on a labor allocator.

328

329 **Q. What are the results of these various modifications to the Company's revenue**  
330 **requirement and cost of service study?**

331 A. The major shifts resulting from these modifications are between residential customers  
332 and other classes. The use of the unweighted F10 and the changed primary/secondary  
333 split of Account 365 increase the residential class rate of return, while the modified  
334 allocation of A&G decreases the residential class rate of return. The total result is a very  
335 small increase to the residential rate of return, small decreases to most other classes, and  
336 slightly larger decreases to the Schedule 12 lighting classes. Table 2 below summarizes  
337 the changes to rates of return. Table 3 shows the impact on class calculated deficiencies,  
338 again based on the Company's revenue requirement.

339

340  
341

**Table 2**

**Rates of Return Reflecting Division Adjustments to Class Allocation**

	Original	Unweighted F10	920-922 Labor Allocator	50/50 Sec Pri Acct 365	Allocator F22a Acct 365	All Changes	Cumulative Changes Col 6 – Col 1
	1	2	3	4	5	6	
Utah	5.80%	5.80%	5.80%	5.80%	5.80%	5.80%	0.00%
Residential Sch 1	5.51%	5.56%	5.45%	5.54%	5.52%	5.54%	0.03%
General Large Dist. Sch 6	7.11%	7.10%	7.15%	7.07%	7.09%	7.08%	-0.02%
General > 1 MW Sch. 8	5.66%	5.62%	5.71%	5.63%	5.66%	5.63%	-0.03%
Street & Area Sch. 7,11,12	14.86%	14.71%	14.32%	14.85%	14.86%	14.17%	-0.69%
General Transmission Sch 9	4.17%	4.09%	4.25%	4.16%	4.17%	4.18%	0.01%
Irrigation Sch 10	4.20%	4.20%	4.24%	4.16%	4.20%	4.19%	-0.02%
Traffic Signals Sch 12TS	5.87%	5.82%	5.52%	5.85%	5.72%	5.33%	-0.53%
Outdoor Lighting Sch 12OL	19.62%	19.20%	19.64%	19.60%	18.20%	17.94%	-1.68%
General Small Dist. Sch 23	6.98%	6.99%	6.95%	6.99%	6.99%	6.98%	0.00%
Mobile HomePark Sch 25	3.57%	3.61%	3.63%	3.54%	3.57%	3.63%	0.06%
Industrial Contract A	2.93%	2.88%	3.02%	2.93%	2.93%	2.97%	0.03%
Industrial Contract B	0.81%	0.74%	0.89%	0.81%	0.81%	0.82%	0.01%
Industrial Contract C	3.08%	2.95%	3.17%	3.08%	3.08%	3.04%	-0.04%

342  
343  
344

**Table 3**

**RMP Revenue Requirements with Allocations Reflecting Division Adjustments to Class Allocation**

	Original Rev. Req.	Unweighted F10 Rev. Req.	920-922 Labor Allocator Rev. Req.	50/50 Sec Pri Acct 365 Rev. Req.	Allocator F22a Acct 365 Rev. Req.	All Changes Rev. Req.	Cumulative Changes % Change
Utah	1,883,997,523	1,883,997,523	1,883,997,523	1,883,997,523	1,883,997,523	1,883,997,523	0.00%
Residential Sch 1	722,425,697	720,508,139	723,743,508	721,611,769	722,148,818	720,762,309	-0.23%
General Large Dist. Sch 6	502,763,454	503,071,109	502,160,384	503,410,112	503,051,398	503,381,876	0.12%
General > 1 MW Sch. 8	158,828,655	159,117,458	158,618,342	159,016,363	158,828,741	159,096,929	0.17%
Street & Area Sch. 7,11,12	12,559,849	12,598,928	12,696,797	12,561,239	12,559,816	12,737,313	1.41%
General Transmission Sch 9	256,797,688	257,586,225	256,211,764	256,798,587	256,798,099	256,996,544	0.08%
Irrigation Sch 10	14,836,136	14,809,266	14,821,090	14,861,643	14,836,158	14,820,867	-0.10%
Traffic Signals Sch 12TS	583,723	584,655	588,904	584,068	586,497	592,678	1.53%
Outdoor Lighting Sch 12OL	1,028,598	1,037,321	1,028,159	1,028,898	1,049,179	1,055,699	2.63%
General Small Dist. Sch 23	133,664,566	133,658,724	133,782,267	133,613,700	133,629,475	133,692,172	0.02%
Mobile HomePark Sch 25	1,054,948	1,052,308	1,052,907	1,056,523	1,054,950	1,051,902	-0.29%
Industrial Contract A	13,075,655	13,112,586	13,045,177	13,075,720	13,075,683	13,081,932	0.05%
Industrial Contract B	38,400,777	38,759,956	38,333,121	38,400,994	38,400,876	38,689,364	0.75%
Industrial Contract C	27,977,780	28,100,849	27,915,105	27,977,907	27,977,836	28,037,939	0.22%

345 **III. LOAD RESEARCH AND ESTIMATION OF PEAK LOADS**

346 **Q. Why is load research data important in the cost allocation study?**

347 A. The load research data is essential for estimating peak load allocators for classes that do  
348 not have hourly metered data. Furthermore, the load research data yields valuable  
349 information about class load shapes and how much energy customers in different classes  
350 use during high-cost and low-cost time periods.

351

352 **Q. Has RMP's load research data been an issue in prior cases, and what was the result?**

353 A. Yes. In the previous case, RMP's load research was of such concern that two  
354 Workgroups were established to examine the topic. The Workgroups found three  
355 significant issues in the load research data used for prior cases:

- 356 1. An out-of-date sample;  
357 2. An out-of-date sample design; and  
358 3. A lack of weather normalization of the data.

359 Of these three issues, the first issue was partially fixed in the current case by the inclusion  
360 of load research data from new sample meters that were installed in 2008 for Schedule 6  
361 and Schedule 23. The out-of-date sample design, which fails to accurately capture  
362 within-class variability in load-shapes, remains an issue. The Workgroup recommended  
363 the Company accelerate its planned 2017 load research sample replacement to 2014.  
364 Furthermore, the Workgroup recommended that the load research data be weather  
365 normalized before being used to calculate load allocators.

366

367 **Q. What were the findings of the Workgroups on load research and peak-hour**  
368 **forecasting?**

369 A. The Workgroups found that there were significant differences between the peak hours  
370 calculated from the load research data and the peak hours calculated from the  
371 jurisdictional load forecasts. Most parties believed that calibration was a useful interim  
372 approach for mitigating these differences, but more importantly, some kind of weather  
373 normalization is needed to ensure proper peak hour forecasts. The Workgroups did not  
374 reach an agreement as to how to implement the weather normalization, but there was a  
375 general consensus that some sort of weather normalization was needed.

376

377 **Q. How has RMP modified its load research approach in this case, and does this fully**  
378 **respond to the Workgroups' findings?**

379 A. RMP has updated its load research to include the 2008 replacement samples for Schedule  
380 6 and Schedule 23. While this addresses the Workgroups' findings that the samples were  
381 out-of-date, it does not address the two other major issues raised by the Workgroups: that  
382 the sample design itself does not fully capture within-class variability and that the load  
383 research data needs to be weather normalized before it is used to determine class  
384 allocators.

385

386 **Q. Could you explain what is meant by "sample design," and how this can affect the**  
387 **usefulness of the data resulting from the load research?**

388 A. In this case, “sample design,” means the process by which RMP chooses a representative  
389 cross-section of a class to act as a proxy for the class as a whole. Proper sample design  
390 allows the estimation of accurate statistics on the desired characteristics for the entire  
391 class, without the need for an exhaustive census. In this case, a ‘stratified’ random  
392 sample was employed, which requires more careful execution than a simple random  
393 sample. If any important ‘stratification’ variables were omitted from the design, the  
394 sample could be biased, rendering the data from the load research sample much less  
395 useful.

396 In this case, peak load is a characteristic of major interest, but it is not possible to stratify  
397 directly on customer peak load because this information does not exist. The Workgroup  
398 concluded that the sample in this case should have been stratified by the variability in  
399 each customer’s load, which would provide more information about peak load, as well as  
400 their overall average load. Without this further stratification, it is possible that the load  
401 research data in this case has been biased.

402

403 **Q. How is load research data used to estimate class peaks?**

404 A. The Company employed a simple methodology to estimate class peaks from the load  
405 research sample, prior to any adjustments. For each class, the Company calculated the  
406 average load for each stratum by hour. It then weighted those averages according to their  
407 stratification methodology to find the overall class average usage for each hour, and  
408 multiplied by the population of that class to find the overall class usage. The hourly  
409 usage estimates were then used to calculate the class monthly and yearly peaks.

410

411 **Q. How has the Company projected peak loads, and what is the relationship between**  
412 **these projections and the load research data?**

413 A. The Company has forecasted the timing and amount of monthly Utah total peak loads  
414 using its jurisdictional forecast methodology, which also forecasts the day and hour of  
415 each month's peak. Ideally, the sum of class peak loads that are projected from the load  
416 research data should equal the jurisdictional forecast of total load. The projections  
417 calculated from the load research data did not closely match the forecast peaks, and in  
418 some cases were off by over 20%. Specific problem months were October 2009 (13%  
419 difference), December 2009 (12% difference), March 2010 (12% difference), April 2010  
420 (8% difference) and May 2010 (21% difference). Furthermore, the peaks calculated from  
421 the load research data and the peaks calculated from the jurisdictional forecasts often  
422 differed in timing by as much as 22 days during these months.

423

424 **Q. Did the Workgroup address how the load research data estimates of peak loads**  
425 **should be adjusted to meet the system forecast peaks?**

426 A. The Workgroup approved a stepped adjustment process, whereby the Company would  
427 weather-normalize the load research data, choose new peak hours for cases where the  
428 load research data differed from the jurisdictional data by more than 10%, and then if  
429 there was still a difference of more than 5%, further adjust the peaks by a "calibrating  
430 adjustment." The Company followed this procedure, with the exception that it did not  
431 weather-normalize loads.

432

433 **Q. How did the load research data in the 3/10/2011 discovery responses compare to**  
434 **RMP's projected peak loads in this case?**

435 A. The load research data peak projections did not closely match the forecast peaks in this  
436 rate case. Specifically, October, December, March, April, and May were significantly  
437 different and needed adjustment.

438

439 **Q. How did RMP then adjust its load research peak data?**

440 A. RMP adjusted its peaks in a 2-step process. First, for months with a difference greater  
441 than 10% between the load research peaks and the jurisdictional forecast peaks, RMP  
442 used load research data from a different time than the actual peak: generally the forecast  
443 peak hour on the actual peak day. Then, for months where the difference between the  
444 forecast and the load research was still greater than 5%, RMP applied a simple scaling  
445 factor to all class loads to bring the total within 5% of the jurisdictional forecast loads.  
446 For May they chose a different day: the May actual peak was May 6<sup>th</sup> at 9am, but the  
447 forecast peak was May 15<sup>th</sup> at 4pm. The difference between forecast and actual was  
448 26%, so RMP chose a new peak: May 18<sup>th</sup> at 4pm. This new 'Actual' peak still differed  
449 from the forecast by 19.51%, so the estimated class loads were increased by a constant  
450 scaling factor until this difference dropped to 5.26%.

451

452 **Q. Were these adjustments appropriate?**

453 A. While RMP followed most of the adjustment process recommended by the Workgroup, it  
454 failed to weather-adjust the load research data before making comparisons. As a result,  
455 RMP may have under-adjusted weather-sensitive classes by giving all classes the same  
456 scaling factor. By using a scaling factor, with no weather normalization, weather-  
457 sensitive classes are treated the same as weather-insensitive classes. This ignores the true  
458 drivers of the system peak, and may result in under-adjustments of some classes, and  
459 over-adjustments of others.

460

461 **Q. Has the Company estimated the peak loads of the Irrigation class appropriately?**

462 A. No. The load of the irrigation class has been estimated by a time series regression of  
463 irrigation usage per customer. This is a load that is related to rainfall as well as to  
464 temperature and is clearly difficult to forecast.

465

466 **Q. Does the difficulty of forecasting the peak load of the irrigation class totally**  
467 **invalidate the allocation of costs to the irrigation class?**

468 A. Not totally, because only a portion of costs are allocated on the basis of peak loads. I  
469 tested the sensitivity of the Irrigation results to the peak load estimates for the class, and  
470 found that if the peak load had been overestimated by 20%, the Irrigation class'  
471 percentage deficiency would have been higher than the residential percentage but lower  
472 than Schedule 9. Of course, if the peak load had been underestimated, the Irrigation class  
473 rate of return would have been lower than the Company's model showed.

474



475 **IV. RATE DESIGN**

476 **Q. Have you found any problems with the Company's proposed rate design?**

477 A. Yes. First, the Company is proposing an unreasonable increase in the residential  
478 customer charge. Second, its approach to time of use rates results in rates that do not live  
479 up to the potential of such rates to create more efficient behavior. Third, its uniform  
480 percentage increases to various components of many rates does not take into  
481 consideration underlying costs and may not result in appropriate price signals.

482

483 **A. Residential Customer Charge**

484 **Q. What has the Company proposed regarding the residential customer charge?**

485 A. The Company has proposed to increase the residential customer charge from the current  
486 \$3.75 per month to \$10.00 month, an increase of 167%.

487

488 **Q. How does the Company justify such a large increase?**

489 A. Mr. Griffith testifies that the current residential customer charge does not recover what he  
490 defines as the "fixed costs" of serving residential customers. He offers two alternative  
491 definitions of customer costs intended to justify the proposed customer charge. The first  
492 version, labeled "UPSC Methodology Modified", results in average customer costs of  
493 \$10.90 per month, and the second version, labeled "100% Cost Based", results in a  
494 monthly customer cost of \$23.56 per month.

495

496 **Q. Please comment on the UPSC Methodology Modified calculation.**

497 A. First, it appears that the Company's nomenclature is disingenuous, as the Company has  
498 added considerable additional costs to those in the methodology approved in the past by  
499 the Utah Public Service Commission ("Commission"). The approved methodology  
500 includes the return on and depreciation expense associated with meters and service drop  
501 plant, which are I believe almost universally accepted as customer related. It also  
502 includes the expense of reading meters (Account 902.1) and billing expense (Account  
503 903.2).

504 The Company's "modifications" to the Commission's methodology include adding what  
505 it calls "Retail" expenses, which are basically all of Accounts 901 -919. This process  
506 immediately double-counts Meter Reading expense, as it is included alone through the  
507 Commission's methodology and again in the Company's "Retail" expense. The  
508 Company also adds in to this calculation what it calls the customer-related portion of the  
509 cost of transformer plant.

510

511 **Q. Do you think any of these proposed changes are justified?**

512 A. For the most part, I do not. The Company is clearly trying to recover more "fixed costs"  
513 through a customer charge. This is a rather artificial concept. Essentially all utility plant  
514 is fixed in the short run. Generation plant, for example, is certainly fixed in the short run.  
515 However, that does not mean that it is appropriate to collect the cost of this plant through  
516 a customer charge. Since all plant is variable in the long-run, collecting these plant costs  
517 through a customer charge may send the wrong price signal, and could lead to  
518 misallocating this plant. With regard to what the Company labels "retail costs", while it

519 might be argued that some of these costs are considered directly customer related, the  
520 Company has not provide any evidence that these should all be included in customer  
521 costs.

522 This addition of retail costs to the approved calculation also creates a clear error, in that  
523 meter reading costs have been counted twice, once as a separate cost and again as they  
524 are included the retail costs. With regard to other expenses in the 900 accounts, an  
525 argument could be made that some customer accounting costs (in addition to billing  
526 costs) vary with the numbers of customers on the system. In these days of complex  
527 automated accounting systems, this is a debatable question, but including some additional  
528 expenses in customer costs might be reasonable. Including some part of transformer  
529 costs in the calculation of customer costs is not reasonable.

530

531 **Q. What is the basis on which the Company claims that a portion of transformer costs**  
532 **are customer costs?**

533 A. Mr. Griffith points to Mr. Paice's marginal cost study as backup for this treatment of  
534 transformers. The marginal cost study includes a regression analysis of 2009 transformer  
535 installations. This equation estimates the cost of a transformer as a function of the KVA  
536 size of the transformer. It produces a coefficient and an intercept. Mr. Paice interprets  
537 the intercept from this equation as "commitment related" cost, which he evidently  
538 considers a customer cost.

539

540 **Q. Has Mr. Paice estimated the marginal cost of a transformer, and has he calculated a**  
541 **customer-related transformer cost?**

542 A. No to both questions. This equation simply tells us that based on 2009 investments, as  
543 transformer sizes increase, the cost of the transformer increases at a slower rate. Nor  
544 does it tell us that any part of the transformer cost is customer related. Mr. Paice's  
545 calculation will be discussed further under Section V, Discussion of Company's Marginal  
546 Cost Study.

547

548 **Q. What is the basis on which the Company calculates its even larger estimate of**  
549 **customer costs, the so-called "100% Cost Based" version?**

550 A. The Company adds the cost of poles and conductors and also includes the full cost of  
551 transformers to the meter and service costs and the expenses that were included in the  
552 UPSC Modified method.

553

554 **Q. Is this an appropriate basis for a customer charge?**

555 A. No, it is not. The Company might like to collect virtually all of its plant costs through  
556 monthly fixed charges, but this approach results in charging too much to small customers  
557 within each rate class (since smaller customers usually require less plant than average  
558 customers in a class) and not providing appropriate price signals. Even the Company's  
559 very flawed marginal cost study indicates that there are marginal costs associated with  
560 transformers, poles and conductors. To collect all of these costs through a fixed monthly

561 charge means that customers will not know that as load increases, delivery costs increase  
562 as the Company will have to add more distribution plant.

563

564 **Q. Have you calculated the residential customer cost on the basis of the Commission’s**  
565 **approved methodology?**

566 A. Yes. I have done this using the Return on Equity (“ROE”) of 10% recommended by the  
567 Division, and also based on the Company’s original filing. The computation using the  
568 Division ROE is shown below in Table 4. The costs in Account 903.2 in the test year  
569 were provided in response to DPU DR 29.1. The same computation using the  
570 Company’s revenue requirement produced a before tax customer cost of \$3.99.

571

**Table 4**

572

Residential customer costs using UPSC methodology, Division ROE

Description	Residential - Sch 1	
	after tax	before tax
Billing Service Revenues (Account 456)	-	-
Customer Billing & Accounting Expense (Account 903.2)	5,735,996	5,735,996
Meter Reading, (Account 902.1)	4,497,560	4,497,560
Meters - Depreciation Expense	1,881,619	1,881,619
Service Drop - Depreciation Expense	3,272,815	3,272,815
Service Drop Plant, Account 369	175,245,001	175,245,001
Meter Plant, Account 370	59,075,450	59,075,450
Meters - Accumulated Depreciation	(21,772,247)	(21,772,247)
Service Drop - Accumulated Depreciation	(48,080,623)	(48,080,623)
Total Rate Base	164,467,580	164,467,580
Return on Rate Base @ target ROR	13,130,220	18,367,395
Total Costs (less Billing Service Revenues)	28,518,210	33,755,385
Average Customers	719,832	719,832
<b>Monthly Customer Charge</b>	<b>\$3.30</b>	<b>\$3.91</b>

573

574 **Q. This methodology would allow very little increase in the customer charge for it to be**  
575 **cost-based. What would an appropriate customer charge be if the Commission**  
576 **approved the inclusion of all of what the Company labels “retail costs”?**

577 **A.** If all of the costs in the 900 accounts, the Company’s “retail costs,” are included, the  
578 meter reading costs in Account 902.1 should not be added in separately because they are  
579 included in the retail category. Table 5 below makes this calculation, using the Division  
580 recommended ROE. This approach would justify a customer charge of approximately  
581 \$6.81, compared to the Company’s proposed \$10 customer charge.

582  
583 **Table 5**

584 *Alternative residential customer cost calculation using full retail costs, ROE=10%*

Description	Residential - Sch 1	
	after tax	before tax
Billing Service Revenues (Account 456)	-	-
Retail *	35,292,011	35,292,011
Meter Reading included in Retail	0	-
Meters - Depreciation Expense	1,881,619	1,881,619
Service Drop - Depreciation Expense	3,272,815	3,272,815
Service Drop Plant, Account 369	175,245,001	175,245,001
Meter Plant, Account 370	59,075,450	59,075,450
Meters - Accumulated Depreciation	(21,772,247)	(21,772,247)
Service Drop - Accumulated Depreciation	(48,080,623)	(48,080,623)
Total Rate Base	164,467,580	164,467,580
Return on Rate Base @ target ROR	13,130,220	18,367,395
Total Costs (less Billing Service Revenues)	53,576,665	58,813,840
Average Customers	719,832	719,832
<b>Monthly Customer Charge</b>	<b>\$6.20</b>	<b>\$6.81</b>

585

586

587 **Q. You mentioned that the Company’s proposal regarding residential customer costs is**  
588 **flawed in its failure to consider bill impacts, even if the proposal were not**  
589 **theoretically flawed. Please discuss.**

590 A. One of the basic principles of rate design is that of gradualism – i.e. of taking care not to  
591 increase one group of customers much more than others. The Company proposed  
592 increase in the customer charge of \$6.25 is a 167% increase to the current \$3.75 charge.  
593 This obviously has much more of an impact on small bills than on large bills. The  
594 Company’s rate design would increase a 100 kWh bill by 24%, but a 3000 kWh bill  
595 would increase by only 8%. Mr. Paice’s Monthly Billing Comparison does not directly  
596 show these differences, because the only percentage increases shown are those resulting  
597 from the energy charges.

598 The Company claims in response to OCS DR 9.3 that this customer charge increase does  
599 not violate the principle of gradualism. “It meets the principle of gradualism because the  
600 Company has been proposing to increase the residential customer charge to a cost based  
601 level since the \$1.00 residential customer charge was first included on customer bills in  
602 Docket No. 84-035-01, on July 1, 1985, a period of more than 25 years.” Whether the  
603 Company has been proposing something for 1 year or 25 years does not change the basic  
604 fact that a more than doubling of a significant rate component is not consistent with  
605 gradualism.

606 The current customer charge of \$3.75 is only slightly below the customer cost resulting  
607 from the Commission’s definition of customer costs of \$3.91. The Company’s claim that  
608 they are attempting to increase the customer charge to a cost-based level assumes that the

609 Commission accepts the Company's new definition of customer costs which includes  
610 many additional expenses and a portion of the cost of transformers. I do not think that  
611 transformer costs should be included in this definition. I have not seen definitive  
612 evidence that all "retail costs" are caused directly by the numbers of customers on the  
613 system. If the Company were to provide such evidence, it would have provided  
614 justification for a revised estimate of customer costs. Whether a higher customer charge  
615 was advisable would then depend partly on considerations of bill continuity.

616

617 **B. Proposed Time of Use Rates Should Be Modified**

618 **Q. Are the Company's time of use ("TOU") rates effective tools to encourage customers**  
619 **to shift load from peak to off-peak hours?**

620 A. No, they are not. The bills of residential time of use customers are based on standard  
621 rates, modified by additional energy charges for on-peak use and by credits (negative  
622 rates) for off-peak use.

623 Commercial TOU customers on Schedule 6A have different peak and off-peak energy  
624 rates for each season. The resulting rates are on average much higher than for non-TOU  
625 customers on Schedule 6. The facilities charge per kW on Schedule 6A is much less than  
626 the power charge per kW on Schedule 6 but the time differentiated energy charges are  
627 much higher. Presumably, this was done deliberately so that most of the 6A bills are  
628 based on peak energy usage and not demand, and thus customers are encouraged to  
629 conserve during all peak hours.

630



631 **Q. What is the basis for the TOU rate design?**

632 A. The residential time of use rates were introduced in 1998. They were modified in 2004 to  
633 essentially their current structure. There was a review of the residential TOU rate in 2005.  
634 Since that time, there does not seem to have been an attempt to consider the efficacy of  
635 the rates or their design. The current rates are the result of changing all time of use  
636 energy charges and credits by the same percentage applied to the standard rates, through  
637 a number of cases, and the Company proposes to do the same thing in its proposed rates  
638 for this case.

639

640 **Q. Why is it you believe these rates are not effective tools to encourage load shifting?**

641 A. The major problem is that the potential rewards for shifting load are very small. In fact  
642 the average per kWh charge for both residential (Sch-2) & C&I TOU (Sch-6A) customers  
643 are higher than their non-TOU rate equivalents (Schedules 1 and 6, respectively).

644 Part of the reason is that the TOU customers are smaller usage customers than the non-  
645 TOU customers. The customer charge is thus spread over fewer energy units. However,  
646 I would have expected that this would have been compensated for by savings in energy  
647 rates, which is not the case.

648 I have estimated that for the average non-TOU customer, with an average load shape, the  
649 TOU rates are more expensive than the non-TOU rates. Under the Company's proposed  
650 rates, a residential customer with a typical load shape looking to move to a TOU rate  
651 would find that the energy portion of their bill would increase by about 0.2 cents/kWh  
652 during the summer months (when the TOU rate applies) compared to staying on the non-

653 TOU rate. This is illustrated by Table 6 below, which shows the projected summer  
654 energy revenues for Schedule 1 under the Company's proposed rates and the energy  
655 revenues if all of Schedule 1 moved to Schedule 2, which has a peak penalty and off-peak  
656 credit. The typical customer split between peak and off-peak energy use was provided in  
657 response to discovery request DPU 21.1. Another way of putting this is that the proposed  
658 TOU rate is not revenue neutral to the typical customer.

659 **Table 6**

660 **Revenue impact of Schedule 1 customers switching to Schedule 2.**

Sch-1	Forecasted kWh	Proposed cents/kWh	Energy Revenue
First 400 kWh (May-Sept)	1,283,318,788	8.3117	\$ 106,665,608
Next 600 kWh (May-Sept)	1,058,610,469	10.2389	\$ 108,390,067
All add'l kWh (May-Sept)	579,928,183	12.7351	\$ 73,854,434

TOTAL: \$ 288,910,109  
\$/kWh: \$ 0.0989

Sch-2	Forecasted kWh	Proposed cents/kWh	Energy Revenue
Peak Adder	797,056,697	4.3762	\$ 34,880,795
Off-Peak Adder	2,124,800,743	-1.4014	\$ (29,776,958)
First 400 kWh (May-Sept)	1,283,318,788	8.3117	\$ 106,665,608
Next 600 kWh (May-Sept)	1,058,610,469	10.2389	\$ 108,390,067
All add'l kWh (May-Sept)	579,928,183	12.7351	\$ 73,854,434

TOTAL: \$ 294,013,947  
\$/kWh: \$ 0.1006

Difference in Revenue between Schedule 1 and 2: \$ 5,103,838  
Difference/kWh: \$ 0.00175

661  
662 The 2005 report on the residential TOU rate stated that customers could save money  
663 compared to the standard rate if at the same usage level they used less than 24% of their  
664 usage during on-peak hours during the summer months. Currently average customers use

665 about 27% of their usage during these on-peak hours. My analysis of the current rate  
666 shows that a customer that uses 3% less on peak than the average customer, i.e. 24 % of  
667 their total summer usage, saves only 0.01%, or a total of about \$0.11 per month. This  
668 small savings amount is unlikely to incent customers to either shift use or to go onto the  
669 rate.

670  
671 A similar analysis shows that commercial customers moving from Schedule 6 to the  
672 Schedule 6A TOU rate would also see their energy charges and bills increase. An  
673 increase in energy charges alone would be expected given that the demand charges for  
674 Schedule 6A are lower than Schedule 6, but even when taking this into account, the  
675 annual charges are about 0.9 cents/kWh higher for customers switching to a TOU rate. I  
676 have calculated and compared the demand charge revenues that would be paid for  
677 customers on both Schedule 6 and 6A. These calculations are illustrated in Table 7  
678 below. (The peak/off-peak energy use split was estimated using the Company's response  
679 to data request DPU 14.18.)

680

**Table 7**

681

Revenue impact of Schedule 6 customers switching to Schedule 6A

Sch-6	Forecasted kWh	Proposed cents/kWh	Energy Revenue
kWh (May-Sept)	2,629,252,324	3.7528	\$ 98,670,581
kWh (Oct-Apr)	3,261,389,982	3.461	\$ 112,876,707

TOTAL: \$ 211,547,288  
TOTAL/kWh: \$ 0.036

Sch-6A	Forecasted kWh	Proposed cents/kWh	Energy Revenue
On-Peak kWh (May - Sept)	1,505,709,126	11.5406	\$ 173,767,867
Off-Peak kWh (May - Sept)	1,123,543,198	3.4745	\$ 39,037,508
On-Peak kWh (Oct - Apr)	1,845,435,827	9.6467	\$ 178,023,658
Off-Peak kWh (Oct - Apr)	1,415,954,155	2.9142	\$ 41,263,736

TOTAL: \$ 432,092,770  
TOTAL/kWh: \$ 0.073

Difference in Energy Revenues from Switching to TOU Rates: \$ 220,545,481  
Difference/kWh: \$ 0.03744

Expected Difference due to Change in Demand Charge Revenue: \$ 170,076,997

Difference in Energy Revenues Accounting for Difference in Demand Charge: \$ 50,468,484  
Difference/kWh: \$ 0.00857

682

683

684 **Q. Does the proposed TOU rate design conform to the stated goals for Demand Side**  
685 **Management (“DSM”) in the Company’s IRP?**

686 A. No. In response to discovery request DPU 10.19, the Company stated that it referenced  
687 TOU rates under Class 3 DSM in the 2008 IRP and that these rates were put in place to  
688 “encourage customers to reduce on-peak usage.” Designing TOU rates that would  
689 penalize customers from switching from a flat rate to a TOU rate discourages customers

690 from selecting TOU rates. Without customers, these rates will not be effective tools to  
691 encourage peak load reductions.

692 **Q. For the small number of customers that have enrolled on TOU rates, have the rates**  
693 **been effective in reducing peak load?**

694 A. Data provided by the Company as summarized in Table 8 below shows that on average  
695 TOU customers have a smaller portion of their load on-peak compared to their non-TOU  
696 counterparts. Although it is impossible to know how much of this difference is due to  
697 load switching, this is evidence that TOU rates can incentivize peak load reductions on  
698 the Company's system. (Note that the amount of peak period use for residential  
699 customers is much smaller than for commercial customers because the peak period for  
700 residential customers is much shorter: it is only 1 PM to 8 PM as opposed to 7 AM to 11  
701 PM for commercial customers.)

702 **Table 8**

703 *Peak/off-peak energy use for residential and commercial customers with and without TOU rates*

Customer Type	Schedule	Rate Type	Summer		October-April		Source
			% On Peak	% Off-Peak	% On Peak	% Off-Peak	
Residential	1	Non-TOU	27%	73%	N/A	N/A	DPU DR 21.1
Residential	2	TOU	22%	78%	N/A	N/A	Billing Determinants provided in WRG-5
Commercial	6	Non-TOU	57%	43%	57%	43%	DPU DR 14.18
Commercial	6A	TOU	49%	51%	52%	48%	Billing Determinants provided in WRG-5

704

705 **Q. Do we know what the cost difference is between peak and off-peak hours?**

706 A. I do not have an estimate of the total cost difference. Currently the difference in energy  
707 costs, which I can estimate, is not large. Based on the proxy hourly prices provided by  
708 PacifiCorp’s Open Access Same-time Information System (“OASIS”), it appears that the  
709 energy price difference is about 7 mills (\$.007) per kWh. However, marginal  
710 transmission and marginal distribution costs will also be higher in the on-peak hours, and  
711 marginal generation costs are primarily driven by peak load. These three cost elements  
712 will create a much larger total difference between peak and off-peak marginal costs.  
713 Table 9 below reflects the unweighted average of the PacifiCorp OASIS energy prices  
714 during peak and off-peak hours.

715 **Table 9**

716 **Unweighted average PacifiCorp energy prices**

<b>Summer</b>	<b>Peak 1-8pm</b>	Avg. Peak	\$ 36.27
		Avg. Off-Peak	\$ 29.38
<b>All Months</b>	<b>Peak 7am-11pm</b>	Avg. Peak	\$ 37.20
		Avg. Off-Peak	\$ 29.89
<b>Summer</b>	<b>Peak 7am-11pm</b>	Avg. Peak	\$ 36.27
		Avg. Off-Peak	\$ 26.11
<b>Winter</b>	<b>Peak 7am-11pm</b>	Avg. Peak	\$ 37.87
		Avg. Off-Peak	\$ 32.65

717

718

719 **Q. What do you recommend with regard to the TOU rates?**

720 A. I recommend that these rates be modified so that customers on the TOU rates, with their  
721 lower on-peak use, pay noticeably less on an average basis. I would recommend aiming  
722 at a percentage savings to summer bills that would be expected to impact behavior. This  
723 will mean that revenues from the TOU rates will be somewhat lower, and this will require

724 that the regular rates be increased to make up the difference. Given how few customers  
725 are on the TOU rates, this will have an insignificant impact on the regular rates.

726

727 **Q. Have you actually calculated what such rate might look like?**

728 A. Yes. I started by developing a revenue neutral rate, based on the Company's requested  
729 revenue requirement. For residential customers, I calculated new peak and off-peak TOU  
730 adders such that a) the ratio of peak/off-peak energy rates equals the 2010 peak/off-peak  
731 market prices for the summer months (about 1.2 according to the table above) and b) the  
732 projected extra revenue collected by the Company during peak hours due to the peak  
733 adder would exactly offset the credit paid by the Company during off-peak hours due to  
734 the off-peak credit. This would both send accurate price signals to customers regarding  
735 the costs-to-serve during peak hours and eliminate any disincentive for customers to  
736 switch to a TOU rate because of feared bill increases. The new adders are found in Table  
737 10 below.

738

**Table 10**

739

Proposed peak and off-peak rate adders with total revenues equal to non-TOU rates

Sch-2 with Equal Revenue	Forecasted kWh	Alternative cents/kWh	Energy Revenue
Peak Adder	797,056,697	1.58	\$ 12,630,588
Off-Peak Adder	2,124,800,743	-0.5944	\$ (12,630,588)
First 400 kWh (May-Sept)	1,283,318,788	8.3117	\$ 106,665,608
Next 600 kWh (May-Sept)	1,058,610,469	10.2389	\$ 108,390,067
All add'l kWh (May-Sept)	579,928,183	12.7351	\$ 73,854,434
TOTAL:			\$ 288,910,109

740

741 With this rate, the savings to customers with 24% of their usage on-peak would be  
742 0.72%, and the savings with 22% on peak would be 1.16%.

743 This saving is still very small. To produce greater savings, the off-peak adder could be  
744 increased. If this were not balanced by an increase in the peak adder, the rate would  
745 produce less revenue, but customers with 22% of their load on peak would see a 3% bill  
746 reduction. This rate is still a revenue neutral rate, and is presented in Table 11 below.  
747 To provide much greater savings would mean that Schedule 2 would produce less  
748 revenue which would have to be recovered from another rate.

749

750

**Table 11**

751

Alternative peak and off-peak rate adders with total revenues equal to non-TOU rates and peak/off-peak price ratio  
752 reflective of current Schedule 2 TOU rates.

752

Sch-2 with Equal Revenue	Forecasted kWh	Alternative cents/kWh	Energy Revenue
Peak Adder	797,056,697	4.13	\$ 32,907,181
Off-Peak Adder	2,124,800,743	-1.5487	\$ (32,907,181)
First 400 kWh (May-Sept)	1,283,318,788	8.3117	\$ 106,665,608
Next 600 kWh (May-Sept)	1,058,610,469	10.2389	\$ 108,390,067
All add'l kWh (May-Sept)	579,928,183	12.7351	\$ 73,854,434

TOTAL: \$ 288,910,109

753

754



755 **V. DISCUSSION OF COMPANY'S MARGINAL COST STUDY**

756 **Q. Mr. Paice has prepared a marginal cost study to comply with the Commission's**  
757 **Order on Rate Design in 09-035-23. Please comment on this marginal cost study.**

758 A. I find that this study has numerous shortcomings. These will result in an understatement  
759 of the marginal cost of generation capacity. I also find problems with some of the  
760 methods of estimating different components of marginal distribution costs. In general,  
761 marginal costs are defined as the change in total costs given a small change in output or  
762 load; in the short run, only variable costs change; in the long run, fixed costs also can  
763 change.

764

765 **Q. Are there components of the marginal cost study that do comport with normal**  
766 **marginal cost practices?**

767 A. Yes. The marginal transmission cost methodology does attempt to estimate the  
768 relationship between transmission investment and growth in peak load. It does so by  
769 identifying growth-related forecasted transmission expenditures and forecasted load.  
770 Transmission investment on a per kW of peak load is then annualized by a carrying  
771 charge, and increased by an adder that reflects administrative and general costs and also  
772 annual O&M expenses. This approach assumes that additional investment will require  
773 additional expenses. The Company's methodology does not include an explicit adder for  
774 general plant.

775

776 **Q. Is the estimation of the marginal cost of generating capacity also consistent with**  
777 **typical marginal cost calculations?**

778 A. The marginal cost of generating capacity does not include the cost impact of reserves,  
779 which will understate the marginal capacity cost. When peak load grows, a utility must  
780 provide additional capacity to meet not only that load increment but also the additional  
781 reserve required by the larger load.

782 The Company's rationale for not including reserves is that "such an adder is not part of  
783 the Utah Commission approved methodology for determining avoided costs." (Data  
784 Response OCS DR 10.20) Generation marginal costs do not include an explicit A&G  
785 expense loading factor. The Company's rationale for this exclusion is that its marginal  
786 generation costs are based on the avoided cost study, which does not include an A&G  
787 expense loading factor (Data Response OCS 10.25). The generation capacity cost  
788 estimates in the avoided cost study do include corporate overheads and O&M, according  
789 to the response to OCS DR 33.5.

790 Appropriately including reserves in the calculation would increase the estimate of  
791 marginal generation capacity cost.

792

793 **Q. Earlier in your testimony, you stated that Mr. Paice's estimation of the marginal**  
794 **cost of transformers was not correct. Will you please elaborate on this estimation**  
795 **methodology?**

796 A. As noted above, the long run marginal cost of distribution plant should reflect the change  
797 in cost as the most relevant peak demand changes. Mr. Paice has calculated the

798 statistical relationship between the cost of a transformer and the size of the transformer in  
799 a single year. While this relationship may be important for engineering and design, it is  
800 not a measure of the marginal cost. An estimate of the marginal demand cost would tell  
801 us how much would be spent on transformers for a given increase in peak load. Mr.  
802 Paice's equation tells us simply that the cost of the transformer does not increase linearly  
803 with the size of the transformer; that cost increases at a slower rate. The intercept of this  
804 equation is not a marginal customer cost. The coefficient of transformer size is treated as  
805 the investment per KVA, and is then annualized. The annualized coefficient of the  
806 transformer size in the equation is not a marginal capacity cost.

807

808 **Q. Does there appear to be a general problem with Rocky Mountain Power's**  
809 **estimation of marginal distribution costs?**

810 A. Yes. Portions of the marginal cost study do not estimate how costs will change as peak  
811 load and energy change but instead are analyses of current relationships between costs  
812 and various items. The transformer analysis discussed above is one example. Also,  
813 what is called the Circuit Distribution Model seems to be simply an embedded plant  
814 analysis. It estimates the relationship between investment in poles and conductors per  
815 class and the number of customers, average size of customers, and average kW per  
816 customer, based on a hypothetical distribution circuit.

817 This would be similar to claiming that the coefficient based on the relationship between  
818 the cost and size of a generating plant resulted in the marginal cost of additional load. It  
819 clearly does not.

820

821 **Q. How could marginal distribution capacity be estimated in a manner that would**  
822 **reflect the cost of growth in load**

823 A. The marginal cost of distribution capacity relative to increases in peak load (probably  
824 non-coincident peak load) could be estimated by a regression comparing growth-related  
825 distribution investment (adjusted for cost inflation, normally by the Handy-Whitman  
826 index) to peak loads over a period of time. This incremental investment value would then  
827 be annualized.

828

829 **Q. Do you have any idea of how RMP's computed marginal costs would change if your**  
830 **recommendations were followed?**

831 A. I do not have an estimate of such a change. It is my expectation that the Company's  
832 methodologies have tended to understate marginal cost.

833

834 **VI. RATE SPREAD**

835 **Q. How has the Company proposed to spread its revenue requirement across rate**  
836 **classes?**

837 A. The Company proposed to allocate the rate increase by setting 4 discrete percentage  
838 increases, which are either lower or higher than a midpoint increase of 14.6 %. Classes  
839 whose percentage deficiency, as calculated by the Company's cost of service study, is  
840 close to this midpoint, which includes the Residential class and Schedule 8, will receive  
841 this midpoint increase. Schedules 6 and 23 are assigned an increase of 12.6%. Mr.

842 Griffith proposes to mitigate the potential increases to Schedule 9 and the Irrigation class,  
843 so that they receive increases of 16.6% and 18.6%, respectively, which are less than  
844 would be justified by the allocated cost of service study.

845

846 **Q. Have you reviewed the Division's recommended revenue requirement, and should**  
847 **this change the allocation of the revenue increase across rate classes?**

848 A. Yes to both questions. The Division is recommending a revenue requirement that would  
849 result in an average increase to all classes of 7.95%. Since the revenues of two special  
850 contract customers cannot be increased, the average increase to other customers is 8.22%.

851 The range of percentage deficiencies, based on the Division's recommended revenue  
852 requirement and the allocation changes that I have made, is roughly from -17% to +19%.  
853 However, most C&I classes and the residential class show deficiencies between 3.5% and  
854 12 %. These numbers suggest that while classes can be moved toward equal rates of  
855 return, there is also a need for mitigation of some increases. Table 12 below shows class  
856 deficiencies, rates of return, and the rate of return index based on the Division's cost of  
857 service.

858

859

**Table 12**

860

**RORs & Deficiency Based on Division Revenue Requirement**

Schedule No.	Description	Annual Revenue	Return on Rate Base	Rate of Return Index	Total Cost of Service	Increase (Decrease) to = ROR	Percentage Change from Current Revenues
1	Residential	623,014,366	6.22%	0.93	684,258,971	61,244,605	9.83%
6	General Service - Large	459,953,820	7.99%	1.20	476,002,980	16,049,160	3.49%
8	General Service - Over 1 MW	138,876,686	6.60%	0.99	150,243,550	11,366,864	8.18%
7,11,12,13	Street & Area Lighting	13,819,556	14.90%	2.24	12,312,179	(1,507,377)	-10.91%
9	General Service - High Voltage	215,589,840	5.37%	0.81	241,828,179	26,238,339	12.17%
10	Irrigation	12,157,883	4.96%	0.74	14,017,353	1,859,470	15.29%
15	Traffic Signals	521,280	5.96%	0.89	567,953	46,673	8.95%
15	Outdoor Lighting	1,218,133	19.49%	2.92	1,004,999	(213,134)	-17.50%
23	General Service - Small	121,790,447	7.82%	1.17	126,567,042	4,776,595	3.92%
25	Mobile Home Parks	831,396	4.35%	0.65	992,803	161,408	19.41%
SpC	Customer A	10,557,777	4.14%	0.62	12,318,078	1,760,301	16.67%
SpC	Customer B	30,307,371	2.36%	0.35	36,405,944	6,098,573	20.12%
SpC	Customer C	22,942,659	4.30%	0.65	26,418,868	3,476,209	15.15%
	Total Utah Jurisdiction	1,651,581,214	6.67%	1.00	1,782,938,899	131,357,685	7.95%

861

862

863 **Q. What do you recommend in terms of rate spread?**

864 A. I recommend that rate increases should be capped and also that rate decreases should be  
865 capped. This requires a process where the initial rate increases are either set at the class  
866 deficiency or are held down by a cap or, in the case of rate decreases, set at lower  
867 decreases than called for in the cost of service study. There is also additional revenue  
868 shortfall reflecting the lack of an increase to the two special contract customers. The net  
869 shortfall that is created by this methodology then must be spread across other customer  
870 classes.

871 Specifically, I recommend that initial rate increases be capped at 150% of the system  
872 average increase, or 12.33%, and rate decreases be held to no more than -5%. I have  
873 allocated the missing revenue dollars to most classes that receive rate increases. This will

874 necessarily result in the final increase to a number of classes being greater than the  
875 capped percentage, since the shortfall must be recovered from some customers.

876 In addition to the formulaic approach discussed above, I made a discrete adjustment to  
877 the Irrigation class, to reflect my concern over the peak load estimate for this class. I  
878 decreased their increase by \$100,000 and shifted these dollars to Schedule 23, which is  
879 still receiving a very small percentage increase.

880 Table 13 below shows this allocation of revenues and the resulting class increases, in  
881 dollars and on a percentage basis.

882 **Table 13**

883 **Rate Spread Based on Division Revenue Requirement**

Schedule No.	Description	Capped Increase	Shortfall	Decreases Capped at 5%	Shortfall Allocator	Allocated Shortfall	Class Increase	New % Increase
1	Residential	61,244,605	0		39.94%	(3,788,438)	65,033,043	10.44%
6	General Service - Large	16,049,160	0		29.49%	(2,796,896)	18,846,057	4.10%
8	General Service - Over 1 MW	11,366,864	0		8.90%	(844,484)	12,211,348	8.79%
7,11,12,13	Street & Area Lighting	(1,507,377)	0	816,399	0.00%	0	(690,978)	-5.00%
9	General Service - High Voltage	26,238,339	0		13.82%	(1,310,963)	27,549,302	12.78%
10	Irrigation	1,498,780	(360,690)		0.00%	0	1,398,780	11.51%
15	Traffic Signals	46,673	0		0.03%	(3,170)	49,842	9.56%
15	Outdoor Lighting	(213,134)	0	152,228	0.00%	0	(60,907)	-5.00%
23	General Service - Small	4,776,595	0		7.81%	(740,586)	5,617,180	4.61%
25	Mobile Home Parks	102,491	(58,916)		0.00%	0	102,491	12.33%
SpC	Customer A	1,301,525	(458,776)		0.00%	0	1,301,525	12.33%
SpC	Customer B	0	(6,098,573)				0	
SpC	Customer C	0	(3,476,209)				0	
	Total Utah Jurisdiction	120,904,521	(10,453,164)	968,626			131,357,685	7.95%

884

885

886 **Q. Does this conclude your testimony?**

887 **A. Yes, it does.**