

Gary A. Dodge, #0897  
Hatch, James & Dodge  
10 West Broadway, Suite 400  
Salt Lake City, UT 84101  
Telephone: 801-363-6363  
Facsimile: 801-363-6666  
Email: gdodge@hjdllaw.com

Attorneys for UAE Intervention Group

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**BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

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In the Matter of the Application of Rocky Mountain Power for Alternative Cost Recovery for Major Plant Additions of the Ben Lomond to Terminal Transmission Line and the Dave Johnston Generation Unit 3 Emissions Control Measure

Docket No. 10-035-13

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**PREFILED DIRECT TESTIMONY OF KEVIN C. HIGGINS**

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The UAE Intervention Group (“UAE”) hereby submits the Prefiled Direct Testimony of Kevin C. Higgins.

DATED this 26<sup>th</sup> day of April, 2010.

/s/ \_\_\_\_\_  
Gary A. Dodge,  
Attorney for UAE

## CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing was served by email this 26<sup>th</sup> day of April, 2010, on the following:

Mark C. Moench  
Yvonne R. Hogle  
Daniel E. Solander  
Rocky Mountain Power  
201 South Main Street, Suite 2300  
Salt Lake City, Utah 84111  
mark.moench@pacificorp.com  
yvonne.hogle@pacificorp.com  
daniel.solander@pacificorp.com

Michael Ginsberg  
Patricia Schmid  
Assistant Attorney General  
500 Heber M. Wells Building  
160 East 300 South  
Salt Lake City, UT 84111  
mginsberg@utah.gov  
pschmid@utah.gov

Paul Proctor  
Assistant Attorney General  
160 East 300 South, 5th Floor  
Salt Lake City, UT 84111  
pproctor@utah.gov

F. Robert Reeder  
William J. Evans  
Vicki M. Baldwin  
Parsons Behle & Latimer  
One Utah Center, Suite 1800  
201 S Main St.  
Salt Lake City, UT 84111  
BobReeder@pblutah.com  
BEvans@pblutah.com  
VBaldwin@pblutah.com

Peter J. Mattheis  
Eric J. Lacey  
Brickfield, Burchette, Ritts & Stone, P.C.  
1025 Thomas Jefferson Street, N.W.  
800 West Tower  
Washington, D.C. 20007  
pjm@bbrslaw.com  
elacey@bbrslaw.com

Jeremy R. Cook  
Parsons Kinghorn Harris, P.C.  
111 East Broadway, 11th Floor  
Salt Lake City, UT 84111  
jrc@pkhlawyers.com

/s/ \_\_\_\_\_

**BEFORE**  
**THE PUBLIC SERVICE COMMISSION OF UTAH**

**Direct Testimony of Kevin C. Higgins**

**on behalf of**

**UAE**

**Docket No. 10-035-13**

**April 26, 2010**

1                                   **DIRECT TESTIMONY OF KEVIN C. HIGGINS**

2

3    **Introduction**

4    **Q.     Please state your name and business address.**

5    A.           My name is Kevin C. Higgins. My business address is 215 South State  
6           Street, Suite 200, Salt Lake City, Utah, 84111.

7    **Q.     By whom are you employed and in what capacity?**

8    A.           I am a Principal in the firm of Energy Strategies, LLC. Energy Strategies  
9           is a private consulting firm specializing in economic and policy analysis  
10          applicable to energy production, transportation, and consumption.

11   **Q.     On whose behalf are you testifying in this proceeding?**

12   A.           My testimony is being sponsored by the Utah Association of Energy Users  
13          Intervention Group (“UAE”).

14   **Q.     Please describe your professional experience and qualifications.**

15   A.           My academic background is in economics, and I have completed all  
16          coursework and field examinations toward a Ph.D. in Economics at the University  
17          of Utah. In addition, I have served on the adjunct faculties of both the University  
18          of Utah and Westminster College, where I taught undergraduate and graduate  
19          courses in economics. I joined Energy Strategies in 1995, where I assist private  
20          and public sector clients in the areas of energy-related economic and policy  
21          analysis, including evaluation of electric and gas utility rate matters.

22                   Prior to joining Energy Strategies, I held policy positions in state and local  
23                   government. From 1983 to 1990, I was economist, then assistant director, for the  
24                   Utah Energy Office, where I helped develop and implement state energy policy.  
25                   From 1991 to 1994, I was chief of staff to the chairman of the Salt Lake County  
26                   Commission, where I was responsible for development and implementation of a  
27                   broad spectrum of public policy at the local government level.

28                   **Q. Have you previously testified before this Commission?**

29                   A.                Yes. Since 1984, I have testified in twenty-four dockets before the Utah  
30                   Public Service Commission on electricity and natural gas matters.

31                   **Q. Have you testified previously before any other state utility regulatory**  
32                   **commissions?**

33                   A.                Yes. I have testified in over one hundred other proceedings on the  
34                   subjects of utility rates and regulatory policy before state utility regulators in  
35                   Alaska, Arkansas, Arizona, Colorado, Georgia, Idaho, Illinois, Indiana, Kansas,  
36                   Kentucky, Michigan, Minnesota, Missouri, Montana, Nevada, New Mexico, New  
37                   York, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Texas, Virginia,  
38                   Washington, West Virginia, and Wyoming. I have also filed affidavits in  
39                   proceedings at the Federal Energy Regulatory Commission.

40                   A more detailed description of my qualifications is contained in  
41                   Attachment A, attached to my direct testimony.

42

43 **Overview and Conclusions**

44 **Q. What is the purpose of your testimony in this proceeding?**

45 A. My testimony addresses aspects of the proposal made by Rocky Mountain  
46 Power (“RMP”) to seek recovery of costs associated with certain Major Plant  
47 Additions pursuant to the provisions of URC 54-7-13.4.

48 My testimony concentrates on two issues: (1) whether it is appropriate to  
49 add a premium of 1.0 percent over the incremental cost of the Major Plant  
50 Additions, as proposed by RMP; and (2) the appropriate billing determinants for  
51 implementing rate changes associated with a Major Plant Addition, including  
52 whether margins from load growth should be considered as an offset to the  
53 incremental Major Plant Addition revenue requirement.

54 **Q. What cost is RMP seeking to recover?**

55 A. RMP is seeking cost recovery for two Major Plant Additions: the Ben  
56 Lomond to Terminal Transmission Line and the Dave Johnston Generation Unit 3  
57 Emissions Control Measure. According to the supplemental direct testimony of  
58 Steven R. McDougal, RMP is seeking an increase in Utah revenue requirement of  
59 \$33.0 million effective July 1, 2010. RMP is seeking to defer recovery of these  
60 revenues as a regulatory asset until amortized in rates in a future rate proceeding,  
61 most likely following a second application for cost recovery for Major Plant  
62 Additions. According to Mr. McDougal’s testimony, RMP will likely propose

63 that retail rates be adjusted effective January 1, 2011 in conjunction with the  
64 second filing.<sup>1</sup>

65 **Q. Are you aware of any errors regarding the cost recovery RMP is seeking?**

66 A. Yes. In response to data requests from the Office of Consumer Services  
67 (“OCS”) RMP has admitted to an error in its calculation of the net power cost  
68 impacts associated with the Dave Johnston Generation Unit 3 Emissions Control  
69 Measure. According to RMP’s data responses, its initial calculation of the net  
70 power cost impact is overstated by \$634,296.<sup>2</sup> RMP has indicated that it intends  
71 to make this correction in its rebuttal filing. The adjustment to Utah revenue  
72 requirement associated with this correction is approximately \$260,532.

73 **Q. What are your primary conclusions and recommendations?**

74 A. (1) RMP is requesting recovery of a 1.0 percent premium over the Major  
75 Plant Additions Rolled-in revenue requirement. I recommend that recovery of the  
76 requested 1.0 percent premium should be denied.

77 (2) RMP is seeking to defer recovery of any approved Major Plant  
78 Additions revenues until a later date. If RMP were to seek recovery of approved  
79 Major Plant Additions costs immediately following a Commission decision in this  
80 proceeding, rather than deferring costs for later recovery, it would be necessary to  
81 identify appropriate billing determinants for rate design. It is generally preferable  
82 to align the billing determinants used for rate design with the test period used to  
83 measure the costs being recovered. However, if costs are deferred, it is preferable

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<sup>1</sup> Direct testimony of Steven R. McDougal, p. 11.

<sup>2</sup> RMP Responses to OCS 2.8, 3.1, and 7.1.

84 to use the billing determinants consistent with new going-forward rates  
85 established pursuant to a subsequent rate proceeding. Absent a new class cost of  
86 service study, there appears to be two reasonable options available to the  
87 Commission to establish rates for recovering costs associated with a Major Plant  
88 Addition: (a) deferral of approved costs until the next general rate case  
89 proceeding; or (b) recovery from classes on a pro-rata basis, using updated *system*  
90 billing determinants to protect customers as a whole from over-recovery.

91 (3) Load growth in a new test period provides new margins (i.e., sales  
92 revenue minus variable costs) that add to utility earnings. When Major Plant  
93 Addition costs are recognized for recovery using a new test period, generally it  
94 would be appropriate to also recognize incremental margins from load growth as  
95 an offset to the total costs recovered to identify the true “net” impacts to the  
96 utility. I recommend that the Commission recognize incremental margins from  
97 jurisdictional load growth as an offset to the Major Plant Addition revenue  
98 requirement approved in this case.

99  
100 Absence of comment on my part regarding a particular aspect of RMP’s  
101 proposal does not signify support (or opposition) toward the Company’s filing  
102 with respect to the non-discussed issue.

103



104 **One Percent Premium over Rolled-in Revenue Requirement**

105 **Q. In deriving a Utah revenue requirement associated with Major Plant**  
106 **Additions, RMP has added a 1.0 percent premium to the standalone**  
107 **incremental cost. Do you agree with the inclusion of this premium?**

108 A. No. RMP justifies the premium on the grounds that the rate changes in  
109 Docket No. 08-035-38 and Docket No. 09-035-23 were calculated using a capped  
110 revenue requirement based on the Rolled-in allocation multiplied by 101 percent.<sup>3</sup>  
111 RMP is thus proposing to extend the 1.0 percent premium over Rolled-in used for  
112 setting *total* revenue requirement to the *incremental* revenue requirement at issue  
113 in this proceeding.

114 The issue at hand is more one of philosophy than empirics. The statute  
115 permits RMP to recover from its Utah ratepayers the “state's share of the net  
116 revenue requirement impacts of the major plant addition.” For any Major Plant  
117 Addition, the *incremental* “net revenue requirement impact” using either Rolled-  
118 in or Revised Protocol is unlikely to differ very much. The philosophical question  
119 is this: in determining the “net revenue requirement impact” associated with a  
120 Major Plant Addition, will the Commission consider the net incremental cost to  
121 RMP of the Major Plant Addition on a standalone basis, or is the proceeding  
122 rather being “transported back” to the previous rate case to implement a change in  
123 that case’s total revenue requirement as though the costs of the Major Plant  
124 Addition had been included?

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<sup>3</sup> Direct testimony of Steven R. McDougal, p. 4.

125 RMP's proposal to charge a 1.0 percent premium over Rolled-in suggests  
126 the latter. I believe, however, that the former framework is more consistent with  
127 the statutory language ("the state's share of the net revenue requirement impact"),  
128 and more fair and appropriate in any circumstance. Indeed, RMP implicitly  
129 recognizes the impracticality of the latter approach in that it proposes a different  
130 test period in this proceeding. I recommend that the Commission require that the  
131 "net revenue requirement impact" of a Major Plant Addition be determined on a  
132 standalone basis; the 1.0 percent premium over Rolled-in revenue requirement  
133 being recommended by RMP should thus be excluded.

134 **Q. What is the impact on Utah revenue requirement of adopting your**  
135 **recommendation?**

136 A. The disallowance of the 1.0 percent premium being requested by RMP  
137 reduces the Utah revenue requirement by 1.0 percent of RMP's requested revenue  
138 increase of \$33,018,593 identified in Exhibit RMP\_\_(SRM-1S), page 1, or  
139 \$330,186.

140

141 **Billing Determinants for Major Plant Additions Rate Changes**

142 **Q. Is it necessary to determine the appropriate billing determinants to be used**  
143 **in implementing rate changes associated with a Major Plant Additions case?**

144 A. Yes. Whenever a rate is established, it is necessary calculate that rate  
145 using a set of billing determinants, e.g., kWh, kW, number of customers, etc.; and  
146 billing determinants are defined with respect to a test period. A Major Plant

147 Addition case should utilize a different test period than that which was used in  
148 setting current rates. Indeed, that is the Company's proposal in the current  
149 proceeding. Current rates were established using the test period July 1, 2009  
150 through June 30, 2010. In this proceeding, RMP is proposing a test period of July  
151 1, 2010 through June 30, 2011 to measure the revenue requirement impact of its  
152 Major Plant Additions.

153 The question that arises for recovery of the major plant addition is this: if  
154 RMP were to seek recovery of approved Major Plant Additions costs immediately  
155 following a Commission decision in this proceeding, rather than deferring costs  
156 for later recovery, what billing determinants are most appropriate for designing  
157 rates to recover the incremental revenue requirement impacts, the billing  
158 determinants that were used to set current rates, or the billing determinants  
159 associated with the test period used in determining the incremental revenue  
160 requirements of the Major Plant Additions?

161 **Q. In your view, which approach is more appropriate?**

162 A. I believe it is generally preferable to align the billing determinants used for  
163 rate design with the test period used to measure the costs being recovered.  
164 However, if costs are deferred, it is preferable to use the billing determinants  
165 consistent with new going-forward rates established pursuant to a subsequent rate  
166 proceeding.

167 **Q. Please explain.**

168 A. If jurisdictional load is growing, as is typically the case in Utah, failure to  
169 align the test period of an approved revenue increase and the billing determinants  
170 used in setting rates to collect the revenue increase will lead to over-recovery by  
171 the utility. Over-recovery will occur because the approved revenue for recovery  
172 will be divided by too-few kWh (or kW) in calculating rates, resulting in a per-  
173 unit charge that is too high given the kWh (or kW) actually being sold to  
174 customers.

175 At the same time, however, setting rates outside a general rate case is  
176 complicated by the question of class cost allocation: not only are billing  
177 determinants subject to change as test periods change, so is class cost  
178 responsibility. Absent a new class cost of service study, there appears to be two  
179 reasonable options available to the Commission to establish rates for recovering  
180 costs associated with a Major Plant Addition: (1) deferral of approved costs until  
181 the next general rate case proceeding; or (2) recovery from classes on a pro-rata  
182 basis, using updated *system* billing determinants to protect customers as a whole  
183 from over-recovery.

184 **Q. What is the relevance of this discussion to the current proceeding?**

185 A. As RMP is proposing that approved revenue recovery from this  
186 proceeding be deferred, there may not be an immediate need for the Commission  
187 to reach a decision regarding billing determinants. However, as this proceeding is  
188 the inaugural Major Plant Addition case, I believe it is useful to anticipate and

189 consider certain fundamental issues such as how recovery in rates will be  
190 implemented, if for no other reason than to set proper expectations going forward.

191 **Q. Are there other issues related to billing determinants that you wish to**  
192 **address?**

193 A. Yes. A related question is the extent to which the revenues from  
194 jurisdictional load growth should be recognized as an offset to the approved  
195 recovery of Major Plant Addition costs.

196 Load growth in a new test period provides new margins (i.e., sales revenue  
197 minus variable costs) that add to utility earnings. When Major Plant Addition  
198 costs are recognized for recovery using a new test period, generally it would be  
199 appropriate to also recognize incremental margins from load growth as an offset  
200 to the total costs recovered to identify the true “net” impacts to the utility.

201 **Q. Please explain why this is appropriate.**

202 A. A revenue increase for a Major Plant Addition is intended to recover the  
203 utility’s net increase in revenue requirement associated with the Major Plant  
204 Addition investment. When this revenue requirement is measured using a new  
205 test period, the margins from jurisdictional load growth in the new test period will  
206 help defray the cost of this investment. In determining the appropriate net  
207 revenue requirement, these incremental margins should be taken into account to  
208 avoid over-recovery and protect ratepayers.

209 **Q. Is there precedent for recognition of such margins?**

210 A. Yes. In Idaho, RMP recognizes a credit for incremental generation-related  
211 margins from jurisdictional load growth as part of its Energy Cost Adjustment  
212 Mechanism (“ECAM”). While the application of Idaho load growth adjustment  
213 occurs as part of a different single-issue ratemaking mechanism than the case at  
214 hand, the principle is the same: recognition of margins from load growth as an  
215 offset to costs recovered in a single-issue ratemaking context.

216 **Q. What is the current margin credit in RMP’s Idaho ECAM?**

217 A. Currently, RMP recognizes a credit of \$17.48 per MWH for each MWH of  
218 growth in Idaho load relative to the test period used in setting base fuel cost. The  
219 amount of this credit is calculated as the difference between production-related  
220 costs embedded in Idaho rates and Idaho’s share of net power costs, divided by  
221 Idaho retail sales.

222 **Q. If a similar margin credit were applied to projected Utah load growth, what**  
223 **would be the amount of the annual offset against Major Plant Addition**  
224 **revenue requirement in the proposed test period in this docket, July 1, 2010**  
225 **to June 30, 2011?**

226 A. Using a Utah load growth estimate of 515,000 MWH per year based on  
227 RMP’s most recent Integrated Resource Plan (“IRP”), the offset would be  
228 approximately \$9 million per year. I note, however, that because the Idaho load  
229 growth adjustment value only includes production-related margins, it produces a  
230 low-end estimate of a full-margin credit applied to Utah load growth.

231 **Q. Do you believe a load growth offset is reasonably applied against the allowed**  
232 **cost recovery for a Major Plant Addition?**

233 A. Yes. For the reasons discussed above, I believe it is reasonable and  
234 appropriate to recognize growth in margins in determining the net revenue  
235 requirement impact to the utility of a Major Plant Addition that is measured using  
236 a new test period.

237 **Q. Must the total amount of the offset be determined in this docket?**

238 A. Not necessarily. When cost recovery is deferred, then the recognition of  
239 the growth offset can also be deferred; indeed, the amount of the offset could be  
240 determined based on actual growth in weather-adjusted margins as recorded going  
241 forward.

242 **Q. What is your recommendation to the Commission on this issue?**

243 A. I recommend that the Commission recognize incremental margins from  
244 jurisdictional load growth as an offset to the Major Plant Addition revenue  
245 requirement approved in this case.

246 **Q. Does this conclude your direct testimony?**

247 A. Yes, it does.