

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

IN THE MATTER OF THE APPLICATION OF)	
ROCKY MOUNTAIN POWER FOR AUTHORITY TO)	DOCKET NO. 11-035-200
INCREASE ITS RETAIL ELECTRIC UTILITY)	
SERVICE RATES IN UTAH AND FOR APPROVAL)	
OF ITS PROPOSED ELECTRIC SERVICE)	DPU Exhibit 8.0 DIR-COS
SCHEDULES AND ELECTRIC SERVICE)	
REGULATIONS)	

COST OF SERVICE

DIRECT TESTIMONY OF LEE SMITH
ON BEHALF OF
THE UTAH DIVISION OF PUBLIC UTILITIES

June 22, 2012

1 **I. INTRODUCTION**

2 **Q. What is your name and business address?**

3 A. My name is Lee Smith, and I work for La Capra Associates, One Washington Mall,
4 Boston, MA 02108.

5
6 **Q. On whose behalf are you testifying in this proceeding?**

7 A. I am testifying on behalf of the Utah Division of Public Utilities (Division).

8
9 **Q. Please describe your background and experience.**

10 A. I am a Managing Consultant and Senior Economist at La Capra Associates. I have been
11 with this energy planning and regulatory economics firm for 28 years. I have prepared
12 testimony on gas and electric rates, rate adjustors, cost allocation and other issues
13 regarding more than 40 utilities in 21states and before the Federal Energy Regulatory
14 Commission. Prior to my employment at La Capra Associates, I was Director of Rates
15 and Research, in charge of gas, electric, and water rates, at the Massachusetts Department
16 of Public Utilities. Prior to that period, I taught economics at the college level. My
17 resume is attached as DPU Exhibit 8.1 DIR-COS.

18
19 **Q. Please describe your educational background.**

20 A. I have a bachelor's degree with honors in International Relations and Economics from
21 Brown University. I have completed all requirements except the dissertation for a Ph.D.
22 in economics from Tufts University.

23

24 **Q. What is the purpose of your testimony?**

25 A. I have been retained by the Division to review and analyze the cost allocation and rate
26 design presented by Rocky Mountain Power (“the Company”). I have developed a cost
27 allocation study which reflects the Division’s revenue requirements as a basis for
28 determining class revenue requirements. The Division’s rate objectives and class revenue
29 requirements then become the basis for rate designs, which I will also present.

30

31 **Q. Please summarize your testimony.**

32 A. I have reviewed and analyzed all aspects of the Company’s allocation of costs to
33 customer classes and proposed class rates. Regarding the cost of service study, I will first
34 address the issues raised by the Commission in its Action Request of May 17. I then
35 address a number of other issues related to the Company’s allocated cost of service study.
36 I address rate design issues including the Company’s load research and its estimation of
37 peak loads, the Company’s calculation of customer costs, and the Company’s marginal
38 cost study and a proposed rate design. I have reflected the Division’s revenue
39 requirement adjustments in the cost of service model and reflected my recommended
40 allocation changes in that model. Finally, based on the above analyses, I recommend an
41 alternative rate spread.

42

43 I have found that:

44

- There are a number of problems in the allocated cost of service study

- 45 • Correcting the problems that I have identified results in finding lower deficiencies
46 to the residential class and to Schedule 6, although these changes are not major
- 47 • The load research/ load forecast is imperfect, particularly regarding the Irrigation
48 class loads
- 49 • The Company's proposed increase in the residential customer charge is not
50 warranted
- 51 • The Company has not attempted to base its Time of Use rates or its rate
52 components on marginal costs
- 53 • The way in which the Company's model treated working capital, interest and
54 income taxes is inconsistent with the JAM model and inconsistent with the
55 depiction of the full cost of serving each class
- 56 • The increases to customer classes can be based on the results of the cost of service
57 study, with mitigation for classes that would otherwise receive particularly high
58 increases

59

60 **Q. There appear to be a number of issues with regard to the estimation of class costs**
61 **and rate design. How have you presented tabular information regarding these**
62 **various issues?**

63 A. The first cost of service modifications that I show have been made in a modification of
64 the model distributed by the Commission that I am referring to as "Model X." This
65 produces results almost identical to the Company's model but is easier for the analyst to
66 use. Allocation changes contained in Model X are applied to the Division's

67 recommended revenue requirement. I then show the changes from these results to those
68 resulting from changes to the Company's model's treatment of working capital, interest
69 and income taxes. I then utilize the results of this model as a basis for computing rate
70 spreads and rate design.

71

72 **II. ALLOCATED COST OF SERVICE STUDY**

73 **Q. What have you reviewed with regard to RMP's allocation of costs?**

74 A. I have compared the allocations between states and the allocations of the same cost
75 categories within Utah classes. I have also critically reviewed the Utah allocation
76 methodologies. There are a number of aspects of the Company's allocation which
77 warrant discussion and in some cases correction.

78

79 **A. Response to the Commission's Action Request on Inconsistencies between**

80 **Jurisdictional and Intrastate Allocation Methodologies**

81

82 **Q. Have you prepared the Division's response to the Commission's Action Request of**
83 **May 17?**

84 A. Yes. The Commission on May 17 asked the Division to respond to several issues arising
85 from the integrated cost of service model. These issues were framed as three
86 inconsistencies between the Company's jurisdictional and class cost of service studies:
87 1) relations among cash working capital, interest expense, and income taxes; 2) the

88 determination of state income taxes; and 3) use of the income to revenue multiplier.

89

90 **Q. Would you please summarize these differences?**

91 A. On a fundamental level, the jurisdictional cost of service study calculates cash working
92 capital, interest expense, and income taxes based on the underlying allocations of rate
93 base and expenses to each jurisdiction. In contrast, the intrastate Utah treatment allocates
94 these cost elements to rate classes based only on earned income amounts before taxes.
95 From a very simple perspective, this means that when the cost of service determines that
96 a class earns below the average rate of return, the amount of working capital, interest
97 expense, and income taxes that are attributed to the class are less than they would be if
98 the class earned the average rate of return. The opposite is also true; if a class earns
99 above the average rate of return, it is allocated more of these costs than it would pay
100 based on the average rate of return.

101 The results of the Jurisdictional Allocation Model (“JAM”) are that each state’s cost of
102 service is represented as allocated expenses, plus the return on allocated rate base,
103 working capital, interest expense, and income taxes¹ that are calculated relative to the
104 required return, which as noted is dependent on allocated rate base.

105 The intrastate allocation is inconsistent with the JAM allocation and does not reflect an
106 allocation of all costs, as it results in reported class cost of services that do not include

¹ State income taxes involve another issue which will be discussed separately.

107 working capital, interest expense, and income taxes that are related to the return that is
108 allocated to them.

109 **Q. Do you recommend changes to the Company's allocation methods regarding these**
110 **issues?**

111 A. Yes. Modifying the treatment of working capital, interest expense, and income taxes
112 will result in a more complete estimate of the full cost of serving each customer class,
113 and will be consistent with the JAM allocations. These issues have been discussed in
114 technical sessions. The model distributed by the Commission has been modified so that
115 it does calculate full costs, by allocating the above cost elements consistent with the JAM
116 model. As mentioned above, I am referring to this modified model as Model X.

117 **Q. Do all of the tables that you use to illustrate cost of service depend on this revised**
118 **model?**

119 A. No. In order to illustrate changes from the Company's filed cost of service that result
120 from my recommended allocator changes, my Tables 3 to 6 compare my results to those
121 of the Commission model. Subsequently (Tables 10 and 11), I show changes to class
122 deficiencies resulting from Model X, both with my allocators and Division revenue
123 requirements.

124

125 **B. Consistency Between Utah and JAM Allocations**

126

127 **Q. Are the allocators that RMP has used in its Utah class cost of service study the same**
128 **as those used in its JAM?**

129 A. Most the allocators are the same. One significant change is that in the previous case the
130 75% of the generation capacity allocator was based on weighted 12 Coincident Peaks.
131 Each month was weighted by its relationship with the highest monthly peak, which put
132 more weight on high load months. The JAM allocation of generation capacity uses
133 unweighted 12 CPs, and in this case the Company has switched back to using the same
134 demand definition for the jurisdiction allocation as for the JAM allocation.

135

136 **Q. Why should most JAM and Utah allocators be similar if not identical?**

137 A. The JAM allocators for generation and transmission determine the Utah jurisdiction's
138 generation and transmission costs. It would be undesirable to communicate something
139 radically different to Utah customers in the Utah cost of service study. However, if
140 conditions have changed such that some JAM allocators no longer reflect cost causation,
141 and using JAM allocators provide erroneous price signals to different customer classes,
142 an argument can be made for adopting a different allocator within Utah.

143

144 **Q. Do you believe it is appropriate that some Utah allocators are different from the**
145 **JAM allocators?**

146 A. The short answer is yes. RMP's distribution costs are dominated by Utah specific
147 distribution plant, so allocation decisions are specific to Utah. Also the allocation of a
148 number of costs related to customer service may be different, because to distinguish

149 between classes within Utah requires a different approach than allocating between
150 jurisdictions. Where cost causation between Utah and the other states and between
151 customer classes within Utah is different, different allocators will be appropriate.

152

153 **Q. Are the purposes of inter and intrastate allocation the same?**

154 A. No, they are not. The JAM allocation determines what portion of PacifiCorp costs,
155 primarily generation and transmission costs, will be paid by each state. The intrastate or
156 interclass allocation is a basis for determining how much different classes will pay, and
157 therefore also underlies rate design. There are a number of accounts whose Utah class
158 allocation I would not recommend changing, even though they may seem to differ from
159 the JAM allocation.

160

161 **C. Allocation of Generation and Transmission Plant and Expenses**

162

163 **Q. How has RMP allocated generation and transmission capacity costs in the Utah cost
164 of service study?**

165 A. Generation and transmission fixed costs are allocated using the same allocator used in the
166 JAM allocation, allocator F10. This allocator weights a measure of demand by 75% and
167 energy by 25%; in other words, 75% of these fixed costs are “classified” as demand. The
168 measure of demand is the average class 12 monthly peaks coincident (“12 CP”) with the
169 monthly peaks of the entire PacifiCorp system. In the previous case the Company’s
170 filing utilized a different measure of demand, in which the 12 CPs were weighted by their

171 relationship to the peak month. The change was made to be more consistent with the
172 JAM allocation. The allocation of these fixed costs to customer classes is dependent on
173 both the classification, (the weight placed on demand and energy), and on the definition
174 of demand. In other places and times demand has been defined by a single coincident
175 peak, an average of summer peaks, and an average of summer and winter peaks.

176

177 **Q. Do you think the Company had strong justification to move back to using the**
178 **unweighted 12 CP in Allocator F10?**

179 A. Yes. The MSP process and prior Utah orders supported the unweighted 12 CP measure
180 for demand and a 75% weight for demand. There has been no analysis demonstrating
181 why these decisions, particularly the adoption of a 12 CP definition of demand, should be
182 modified. In addition this results in consistency between intrastate and interstate
183 allocations, since Utah's cost responsibility for generation capacity is determined by the
184 use of the 12 CP demand.

185

186 **Q. Has this allocation methodology, that is the 75/25 classification and the definition of**
187 **demand as 12 CPs, been supported by current analyses of cost causation for all**
188 **generation and transmission plant in this case?**

189 A. This method was proposed and accepted by the Commission in Docket No. 97-035-01.
190 In 09-035- 23 Mr. Paice described the methodology as the result of a studies producing a
191 result suitable to all parties, since at the time of the Utah Power – Pacific Power merger
192 both companies had used different methodologies. (p. 8 Rebuttal) There was a Division

193 finding supporting the use of 12 months of coincident peaks, and also a finding that
194 energy plays some role in the selection of least-cost resources. Mr. Paice stated that the
195 75/25 split was retained during the Multi-State Process discussion because it fell (“in the
196 middle of the range of reasonable approaches.” (p. 9 Paice Rebuttal) This was a
197 qualitative position rather than a quantitative analysis of portfolio planning. It is also
198 significant that Division support of this methodology 15 years ago did not conclude that
199 the methodology best reflected cost causation, but merely, as cited by Dr. Powell, that the
200 evidence was “not inconsistent” with the methodology.

201
202 In this case there has been no analysis to demonstrate the appropriateness of this
203 methodology for application to the present loads and generation portfolio. The Company
204 did refer to a “stress analysis” as providing support for the 12 CP definition of demand.
205 This analysis is not current and it is not clear how it results in the conclusion that all 12
206 months contribute to the need to add capacity to meet peak loads. Dr. Powell also
207 discusses this topic in his testimony.

208
209 **Q. Have there been changes in the major reasons for generation capacity investment**
210 **that suggest that the allocation of generation capacity costs should be reviewed?**

211 A. Yes. There has been a significant shift in the Company’s generation portfolio since 1997,
212 as a very large quantity of wind generation has been added. The current book value of
213 PacifiCorp’s wind capacity (including contracts) is 22% of total production capacity,
214 while that percentage in 1997 was probably zero. (The 2011 IRP shows no wind capacity

215 that had been in place in 1997). PacifiCorp's Load and Resource rated wind capacity is
216 23.5% of its total nameplate rated capacity according to the 2011 IRP.²

217

218 **Q. Why is the proportion of wind capacity in the generation portfolio relevant?**

219 A. If we reviewed each generation plant type separately, we would conclude that the
220 classification of costs between demand and energy varied with each type of plant.
221 Peaking units, for instance, are built primarily to meet demand peaks, and are also the
222 least capital cost means of meeting additional peak loads. Utilities invest in more
223 expensive generating units because the additional expense is justified by the energy
224 savings that will result from more capital intensive units. For instance, a large portion of
225 the cost of coal units is justified by energy savings, and only a small portion of
226 investment in coal would be directly related to demand.

227

228 The 75/25 classification method was found reasonable based on the mix of generation
229 plant in the generation portfolio that existed 15 years ago. If the portfolio at that time had
230 included much wind power, the classification that was adopted would probably have been
231 different.

232

233 Wind generation is built in order to supply cheap energy and/or to meet state
234 requirements for renewable power. Requirements for renewable power are also driven by
235 concerns about energy costs and emissions resulting from energy production. The amount

² 132 MWs of L&R wind /1032 MWs nameplate wind capacity 2011 IRP Table5.5

236 of wind required by state Renewable Portfolio Standards is expressed in terms of the
237 percent of energy that should result from renewable resources. As a result, the primary
238 cost causation factor for wind energy is energy. Wind normally gets very little capacity
239 credit, as it is not guaranteed to be available at the times capacity is needed to meet load
240 and reserve requirements. The generation portfolio that resulted in the 75% demand
241 allocation accepted in 1997 did not reflect the 18% of production rate base, or the 23.5%
242 of total capacity in the portfolio today that should be allocated primarily on energy.

243

244 **Q. How have you determined what portion of the cost of wind capacity you**
245 **recommend classifying as and allocating by capacity?**

246 A. I first referred to the Company's 2011 Integrated Resource Plan. Table 5.5 contains the
247 total amount of PacifiCorp installed capacity and also Resource and Supply Contribution
248 of those wind resources. While the relationship between total capacity and the amount of
249 capacity credit produced by wind resources varies, on average it was 12%. In other
250 words, on average 100 MWs of wind capacity is only considered to contribute 12 MWs
251 to PacifiCorp's capacity target. However, the capacity cost per MW of wind is higher
252 than the cost of peaking units, so the 12 MWs are more expensive than what is normally
253 considered peaking capacity. In addition, wind resources require wind integration costs,
254 and in general do not provide some of the useful characteristics provided by less
255 expensive peaking capacity. As a result, I recommend discounting the capacity value of
256 wind by as much as 50%. A 50% discount results in a 6%/94% demand/ energy
257 classification for wind resources.

258

259 **Q. How do you respond to the fact that your recommendation will result in an**
260 **inconsistency between classifying wind capacity cost as 94% energy when the JAM**
261 **method classifies only 25% of this cost as energy?**

262 A. First, as I noted above, the JAM method was developed and adopted when there was
263 essentially no wind in the portfolio mix. Second, other PacifiCorp's jurisdictions'
264 intrastate allocations also deviate from the JAM allocation (and classification) of
265 generation capacity. Presumably regulators in other states have adopted intrastate
266 allocations that they believe respond to their rate design goals better than the JAM
267 allocation would. Third, I believe this revised allocation will produce a more equitable
268 intraclass allocation. The revised class allocation will not impact interstate allocation
269 unless and until a change is adopted at the MultiState level.

270

271 **Q. Which other PacifiCorp jurisdictions allocate generation capacity costs to customer**
272 **classes in different ways?**

273 A. Oregon and California essentially classify and then allocate generation capacity by first
274 estimating marginal costs by function, then reconciling marginal generation costs to
275 embedded generation function revenue requirements. This is equivalent to a
276 classification that is based on the cost relationship between a peaker (simple combustion
277 turbine) and a baseload (combined cycle unit) and then an allocation of the demand
278 portion on class loads coincident with the system peak. Washington classifies 35% of
279 generation capacity as demand, 65% as energy, and allocates the demand portion on 100

280 Summer and 100 Winter System Peaks. The difference from the JAM generation plant
281 methodology evidently is based on the assumption used in Washington that the cost of
282 peaking capacity is determined by the Bonneville Power Administration contract
283 capacity. Only Wyoming and Idaho classify and allocate generation capacity in the same
284 manner that RMP does.

285

286 **Q. The Commission in its order in 09-035-23 stated that parties proposing changes to**
287 **approved methods should demonstrate that the changed method is “appropriate”**
288 **and “viable at the interjurisdictional level.” Please respond.**

289 A. I think that allocating 94% of wind capacity on the basis of energy is both an appropriate
290 and viable method.

291

292 I have established above that classifying a large portion of wind resources on the basis of
293 energy reflects cost causation and is appropriate from that standpoint. In addition, I
294 believe it is appropriate to modify allocation methodologies to reflect significant changes
295 in the underlying costs.

296

297 By “viable”, the Commission seems to have asked what impact this change at the MSP
298 might have on other states and whether it is likely that they would agree to this change. I
299 would expect that states with mandatory RPS standards should be aware that these
300 change generation portfolios and change cost causation. How they react to this probably
301 will be influenced by the actual dollar impact to them. States with higher energy use

302 compared to the sum of their 12 Coincident peaks will be allocated more generation
303 capacity costs, and those with lower energy use will be allocated less. However, this
304 change will apply to less than twenty percent of PacifiCorp's generation rate base. In
305 addition, if the definition of demand were also reviewed, this might offset some of the
306 changes due to a change in classification. I have estimated that this change might result in
307 a range of changes in total allocated costs of between 0.2% decreases to 0.3% increases
308 (with a 0.01 % decrease to Utah).

309

310 **D. Allocation of Distribution Plant and Expenses**

311

312 **Q. Are there any problems with RMP's allocation of distribution plant in the Utah cost**
313 **of service study?**

314 A. Yes, I believe there are. A major problem that has persisted is the allocation of service
315 plant. Service plant is allocated to customer classes as if each customer requires an
316 individual service. It is clear many residential customers do not have individual services.
317 While there may be some Schedule 6 customers who share services, it is the
318 overstatement of residential services that has been the major concern.

319

320 **Q. Has the allocation of services been an issue in prior cases, and how has RMP**
321 **responded to this issue?**

322 A. Yes, it has been an issue in a number of prior cases. The OCS attempted to "correct" this
323 in 10-035-124, and both the OCS and the Division recommended that cost allocation

324 reflect the impact of multifamily housing. Although the Division witness in 10-035-124,
325 Dr. Abdulle, did not assert that he had an exact or “proper” estimate of the number of
326 residential services, he did testify that the overallocation of service plant could be
327 substantial and an adjustment should have been made to reflect this possibility.

328
329 The Company has implied that it would require a major study to identify shared services,
330 and it would need approval to do such a study. (97-035-23 Paice Rebuttal p. 6) I believe
331 that the Company could have addressed this issue by analyzing a sample of its data, but it
332 has not done so. Mr. Paice dismisses the relevance of the Division testimony in the last
333 case because the case was settled. The Company did no further analysis of its system
334 before filing this case, although in its revised response to OCS 3.19 it indicates that it
335 now knows how many customers are in multifamily dwellings. While it is true that there
336 may not have been exact data on the number of residential services, there are many
337 aspects of the cost allocation process that are not exact. It is unrefuted that there are
338 fewer residential services than there are residential customers.

339

340 **Q. Is there additional data that can be used to estimate a correction to the service plant**
341 **allocation?**

342 A. Yes. Additional data that has been provided in this case on numbers of multifamily
343 customers, on the cost of service plant, and the number of customers served by
344 transformers, that is all relevant to the issue. Also, the results of the 2010 U.S. Census
345 are now available.

346

347 **Q. What does the data on multifamily numbers of customers indicate about residential**
348 **services?**

349 A. Customers living in multifamily housing will almost always share services. For all
350 customers who share services with other customers, the Company's service allocator
351 overstates the number of residential services. According to the revised response to OCS
352 3.19, there are 158,779 residential customers identified as located in multifamily units.
353 These will range from two family units to apartment buildings with more than fifty
354 customers. The most conservative way to use this data is to make a computation
355 assuming that all of these multifamily customers share a service with one other customer.
356 I will call this Method 1 for adjusting the service allocator. It results in a finding that at a
357 minimum the number of services will be 79,390 less than the number of customers.

358

359 **Q. What does the transformer data indicate about multifamily customers?**

360 A. Detailed data on transformers provided in response to OCS 3.15 shows the number of
361 residential customers served by each specific residential transformer, which ranges from
362 one to 239 residential customers. This data does not directly identify all customers who
363 may be sharing services, since residential transformers that are not serving multifamily
364 units still typically serve from 3-6 individual housing units. However, there is a practical
365 maximum number of individual units that are served by individual transformers.

366

367 For the transformer method approach, which I have called Method 2, I have assumed for
368 this estimate that a transformer of 100KW will serve no more than 20 residential
369 customers. I reviewed the data and identified the number of transformers that served
370 more than 20 residential customers, and the total number of customers served by these
371 large residential transformers. I further assumed that these multifamily units were served
372 by only one service. Method 2 results in an alternative estimate of the overstatement of
373 the number of residential services. The estimated overstatement is 93,110, well above the
374 overstatement calculated using Method 1.

375

376 One other complication regarding large multifamily units is that their services may be
377 more expensive than the typical service for single-family dwellings. The service data Mr.
378 Paice relied on for his COS study, shows a single service for a residential customer costs
379 somewhere between \$600 to \$720. Services to serve loads between 100 and 300 kW,
380 which should be able to serve approximately from 20 to 60 residential customers, cost
381 over \$3,000. Using Mr. Paice's data on service costs and the transformer data, we
382 adjusted the average residential service cost to \$703 from \$656 to account for the
383 estimated number of customers that need larger service sizes.

384

385 **Q. Would you expect that the estimates based on either of these methods will produce**
386 **the same degree of accuracy?**

387 A. No, but either estimate will be very conservative. Method 1, assuming that all
388 multifamily units use one service for two customers does not reflect multifamily sharing

389 for larger housing units. Method 2, adjusting services based only on numbers of larger
390 multifamily housing, does not reflect the sharing of services by smaller multifamily
391 housing units. There are residential customers sharing normal size and cost services in
392 small multifamily units and also residential customers sharing more expensive services in
393 large multifamily units. Neither method 1 nor 2 accounts for both. Note from the data
394 cited above that the cost of larger transformers does not increase proportionally with the
395 load that they can serve.

396

397 **Q. What information does the Census provide?**

398 A. The Census provides data by county and by state regarding housing units. In 09-035-24,
399 OCS witness Paul Chernick used data from the 2000 Census to estimate the number of
400 RMP customers who shared services. According to Mr. Chernick, the 2000 Census
401 indicated that about 29% of the housing units in the counties that RMP serves were in
402 multifamily units.

403

404 Data from the 2010 Census for the state of Utah shows that 21% of total housing units are
405 in multifamily units, and 24% of occupied units were in multifamily units (excluding “1
406 unit attached dwellings”.) This data also contains the number of households in different
407 size multifamily units. It is reasonable to assume that RMP’s number of customers is
408 very close to the number of occupied housing units.

409

410 **Q. Have you used the 2010 Census data to estimate residential services?**

411 A. Yes. I applied the Census data, by County, to RMP’s number of residential customers,
412 by county. The Census data is presented for categories of housing sizes. In a previous
413 case, Mr. Chernick was criticized for assuming that the number of units in a Census
414 category could be represented by the midpoint – e.g. 15 units for the category 10 to 20
415 units.

416
417 While I do not find Mr. Chernick’s representation unreasonable, in the interest of being
418 conservative, I have utilized the bottom number of units in each category to represent the
419 number of shared units in each category. Method 3 therefore uses the percentages of
420 households in each category to estimate how many of RMP’s residential customers will
421 be in that category, and estimates the overstatement of services from this data. This
422 results in finding that the lack of reflecting multifamily housing overstates the number of
423 residential services by 129,953 services. The basis for this analysis is shown in Table 1
424 below.

425 **Table 1**

From Utah County ACS Data 5-yr		Estimated	
Multifamily Units	% of Customers	Number of Customers	Reduction in Services
2	3.3%	23,529	11,765
3	4.5%	32,473	21,649
5	3.7%	26,710	21,368
10	4.7%	33,514	30,163
20	3.8%	27,206	25,846
50	2.7%	19,554	19,163
Total	22.6%	162,986	129,953

426

427

428 **Q. What do these three methods of calculating the impact of multifamily services on**
429 **service plant allocation demonstrate?**

430 A. They provide a range of estimates of how much an overstatement of the number of
431 residential services result from the Company’s assumption that every residential customer
432 has a service. Table 2 below shows RMPs assumed number of residential services and
433 the numbers produced by these three methods.

434 **Table 2**

435 *Comparison of alternative calculations of the effect of multifamily housing on the number of residential services*

Method	Description	Assumed Customers in Multi-Family Housing	Assumed Number of Services	Overstatement of Number of Services
	RMP Assumption	-	719,940	-
1	Duplex	158,779	640,550	79,390
2	20 Cust./Tfmr = Multifamily + Service Cost Adj.	96,424	626,830	93,110
3	Census Data	162,986	589,987	129,953

436

437 **Q. What impact does this have on the amount of service plant allocated to the**
438 **residential class?**

439 A. The service plant allocator directly applies to \$227.5 million of plant. It also impacts the
440 allocation of other costs through its impact on indirect allocators. Table 3 below shows
441 the impact of the alternative allocation based on the census data on both the amount of
442 service plant allocated to the residential class and the resulting total revenue requirement.

443

444

445

Table 3³

	Original Service Plant	Revised Service Plant	Difference	Original Revenue Requirement	Revised Revenue Requirement	Difference
Utah	227,473,706	227,473,706	0	1,792,446,188	1,792,446,188	0
Residential Sch 1	182,945,156	175,383,119	-7,562,037	697,722,256	697,030,369	-691,887
General Large Dist. Sch 6	16,678,078	19,510,424	2,832,346	481,944,558	482,202,515	257,957
General > 1 MW Sch. 8	1,670,108	1,953,733	283,625	146,620,823	146,646,591	25,768
Street & Area Sch. 7,11,12	0	0	0	11,511,720	11,511,629	-91
General Transmission Sch 9	0	0	0	249,737,890	249,739,023	1,133
Irrigation Sch 10	0	0	0	14,597,863	14,597,905	42
Traffic Signals Sch 15TS	688,786	805,759	116,973	607,973	618,693	10,719
Outdoor Lighting Sch 15OL	149,821	175,264	25,443	954,335	956,643	2,307
General Small Dist. Sch 23	25,341,757	29,645,407	4,303,650	130,416,614	130,810,094	393,480
Industrial Contract 1	0	0	0	28,068,264	28,068,609	345
Industrial Contract 2	0	0	0	30,263,893	30,264,119	226

446

447 **Q. Have you reviewed the Company’s previous objections to the attempts by Mr.**
448 **Chernick and by Dr. Abdulle to estimate the correct number of services serving the**
449 **residential class?**

450 **A.** Yes. Over the last two cases the Company has presented a litany of objections to any
451 proposed correction to service plant allocation. I will attempt to list the most relevant of
452 them.

- 453 1) 2000 Census data did not reflect the Company’s residential customer base
454 2) Some multifamily dwellings have more than one service drop
455 3) Services serving large multifamily dwellings will be more expensive than those reflected
456 in the residential service weight

³ This calculation is based on the Division revenue requirement discussed later in this testimony

457 4) The exact number of customers in Census categories of multifamily housing are not
458 known

459 5) Some other classes may also share services
460

461 **Q. What do you recommend regarding the allocation of service plant?**

462 A. I do not think it is appropriate to continue to overallocate service plant to residential
463 customers because of imperfect data. I have produced alternative service plant
464 allocations to “bound” the misstatement of the service plant allocator, but I recommend
465 utilizing Method 3, as it depends on more detailed data. I believe this method still
466 overstates the allocation of service plant to the residential class, due to the use of the
467 minimum number of housing units in each Census category. The potential for some
468 uncounted sharing of services in other classes may offset some of this remaining
469 overallocation.
470

471 **Q. Please discuss the allocation of substations and primary lines.**

472 A. Substations and primary lines are allocated on twelve “distribution coincident” peaks
473 (CPs of all distribution customers). The monthly weights are based on the percent of
474 substations that peak in the month. The Company has not presented any theoretical
475 support in this case for the weighting of monthly CPs in this manner, but this method has
476 been approved in past cases.

477 I believe the reason for weighting the distribution CPs is to reflect the fact that
478 substations are sized to meet relatively local peaks, and these peaks are not all coincident

479 with the system peak. As a result, a single CP alone is not the only cost driver for
480 distribution substations.

481 I am concerned that weighting by the number of substations that peak in a month does not
482 necessarily reflect the cost of substations built to meet peaks in different months. The
483 number of substations does not reflect the peak load on them in many months. If 10% of
484 substations peaked in December and another 10% peaked in June, but the load of those
485 substations which peaked in December was twice as large as those which peaked in June,
486 it is most likely that the December peaking substations represented more investment than
487 the June peaking substations.

488

489 **Q. Are you recommending a change to the method of allocating substations and**
490 **primary lines?**

491 A. I am not. Theoretically, it would be more accurate if monthly peak loads were weighted
492 by the cost of substations peaking in the month. However, it does not appear that this
493 would result in a very significant change to the allocator, and the more accurate
494 weighting by the value of substations would be very data intensive.

495

496 **Q. Does the designation of distribution lines as primary or secondary have much**
497 **impact on cost allocation?**

498 A. Yes, it has a large impact. Primary plant serves all customers (except possibly for some
499 large sub-transmission level customers). It must be sized to meet the maximum

500 coincident load on it and is therefore allocated to all customers. Secondary plant serves
501 only customers who take service at secondary voltage level. Almost all residential and
502 some small general service customers take service at secondary voltage. Larger general
503 service customers almost always take service at primary voltage, and therefore should not
504 be allocated any secondary plant.

505 The more plant that is classified as secondary, the more costs are allocated to secondary
506 service customers, who according to RMP include only residential customers and small
507 general service customers on Schedule 23. RMP also assigns an amount of secondary
508 plant in account 364 and 365 to Streetlighting Schedules 7, 11, and 12.

509

510 **Q. Has RMP allocated secondary plant to all secondary rate classes?**

511 A. No. It allocates secondary plant only to Schedules 1 and 23, although some Schedule 6
512 customers may use secondary poles and conductors. For instance, in a strip mall, when
513 transformers reduce power to the secondary level, either there will be services directly to
514 the secondary meter or there may be secondary lines that bring power to several meters.
515 Many Schedule 6 customers utilize secondary meters, but I have not been able to
516 determine how many of those may use secondary delivery service plant. Reflecting
517 some use of secondary plant by Schedule 6 in the cost allocation would result in
518 allocating more costs to Schedule 6 and less to Schedules 1 and 23.

519

520 **Q. How does Rocky Mountain Power determine how much of their distribution lines**
521 **are primary and how much are secondary?**

522 A. Evidently this information does not come from their plant accounting data. According to
523 the response to OCS 3.14, “Distribution split percentage for accounts 365-367 are based
524 on data extracted from Company... records ...and represent value of materials issued
525 from Company warehouses for the state of Utah during a five-year period.” The primary
526 plant percentage ranges from 61% to 69% for these accounts. These data are not the net
527 book value of plant in the conductor account, which would reflect the dollar amount of all
528 conductor plant in use in Utah. However, I find these results are reasonable based on
529 what I would expect based on standard system configuration and numbers I have seen
530 from other utilities.

531

532 **Q. Are you recommending any change at this time to RMP’s primary/secondary split**
533 **of plant?**

534 A. I am not. As I indicated the primary percentage used by the Company in this case is in
535 line with percentages I have seen from utilities with better booked data. In addition, there
536 does not seem to be more accurate data available. I do recommend that the Company
537 analyze the total split of its plant in future cases.

538

539 **Q. Please discuss the allocation of distribution line transformers.**

540 A. RMP uses annual class non-coincident peaks (NCPs) to allocate line transformer costs,
541 but weights the NCPs of the classes by a “coincidence factor,” that reflects the number of
542 customers per transformer. This is relevant because for the classes with larger
543 customers, most customers have individual transformers. For a class such as Schedule 9,

544 transformers are really sized to meet individual customer peak loads, not the class non-
545 coincident peak load. The Company's weighting of the NCPs seems designed to address
546 this.

547

548 **Q. Please describe RMP's allocation of general plant and administrative and general**
549 **("A&G") expenses.**

550 A. These costs are allocated on the basis of internal allocators.

551 • General plant is allocated on an internal allocator reflecting all directly allocated
552 plant

553 • Pensions and benefits are allocated on the basis of labor, according to Company
554 testimony

555 • Accounts identified as supporting customer systems are allocated on customer
556 factors

557 • All other A&G expenses are allocated based on the plant allocator

558

559 **Q. Do you think all of these allocations are appropriate?**

560 A. Not entirely. Some A&G accounts are fairly directly related to labor expense, and should
561 be allocated on labor. These include Account 920, A&G salaries; Account 921, Office
562 Supplies and Expenses; and Account 922, Administrative Expenses Transferred. These
563 expenses for the most part support personnel, so I would expect them to be more closely
564 related to labor than to plant. I have reallocated Accounts 920, 921, and 922 on a labor
565 allocator. The Company has provided a "Labor" allocator which it uses to allocate

566 miscellaneous labor expenses among functions. Functional costs are then allocated to the
567 different classes using expense allocators for each function that do not include fuel,
568 purchased power, or wheeling expense.

569

570 **Q. Has the Company argued that it is not appropriate to allocate these A&G accounts**
571 **on labor?**

572 A. No, it has not. In response to discovery it indicates that a previous attempt to allocate all
573 A&G expenses on labor was rejected. This is not an adequate rationale as to why not to
574 use different allocators for different A&G accounts.

575

576 **Q. Do you recommend changing the allocation of some A&G accounts?**

577 A. Yes. I believe it is much more accurate to allocate the labor related A&G accounts on
578 labor, although this will not have a big impact on the bottom line.

579

580 **E. Results of Revised Revenue Requirements and Allocations**

581

582 **Q. Have you analyzed the impact of the various adjustments to the cost of service**
583 **recommended by the Division using the model distributed by the Commission?**

584 A. Yes. The total impact of these adjustments is shown in the following table.

585

586

Table 4

SUMMARY OF RESULTS	Utah Jurisdiction per Company	Utah Jurisdiction per Division
Total Revenues	2,083,525,276	2,055,179,988
Operation & Maintenance Expense	1,332,633,482	1,274,882,388
Depreciation	237,119,812	236,090,587
Amort of Limited-Term Plant	23,034,735	22,804,518
Taxes Other Than Income	61,276,875	57,826,466
Income Taxes - Federal	(12,715,742)	(521,056)
Income Taxes - State	1,968,968	3,626,023
Income Taxes Deferred - Net	94,260,457	94,302,956
Investment Tax Credit Adjustment	(1,545,328)	(1,545,328)
Misc. Expenses less Revenues	(648,382)	(648,382)
Total Expenses	1,735,384,877	1,686,818,172
RATEMAKING INCOME	348,140,399	368,361,816
Total Additions	10,465,276,762	10,409,568,521
Total Deductions	4,712,408,091	4,702,055,613
RATE BASE	5,752,868,671	5,707,512,908
Earned Rate of Return on Rate Base	6.052%	6.454%
Earned Rate of Return on Common Equity	6.641%	7.459%
Total Revenue Change	172,267,339	88,399,042
Existing Revenues	1,704,047,146	1,704,047,146
Total Revenue Requirement	1,876,314,485	1,792,446,188

587

588 **Q. Please summarize the changes that you have recommended and made to the cost**
589 **allocation study.**

590 **A.** These changes are listed below:

- 591 • Wind generation capacity costs are allocated 94% on energy, 6% on demand
- 592 • The allocation of service plant to residential customers is reduced
- 593 • The allocation of A&G accounts 921, 922, and 923 are allocated on labor

594

595 **Q. What are the results of these various modifications to both the Company’s revenue**
596 **requirement and to the allocation of costs?**

597 A. These modifications as a whole result in increasing all class rates of return and in
598 narrowing slightly the rate of return index. Table 5 below summarizes the changes to
599 rates of return. Table 6 shows the impact on class calculated deficiencies, based on the
600 Division’s revenue requirement recommendations

601 **Table 5.**

	Division ROR	Revised Wind Allocation ROR	Revised Service Allocation ROR	Revised A&G Allocation ROR	All Revisions ROR
Utah	6.45%	6.45%	6.45%	6.45%	6.45%
Residential Sch 1	5.95%	6.06%	5.98%	5.89%	6.02%
General Large Dist. Sch 6	7.56%	7.59%	7.54%	7.59%	7.61%
General > 1 MW Sch. 8	6.89%	6.79%	6.89%	6.93%	6.83%
Street & Area Sch. 7,11,12	10.34%	9.84%	10.34%	9.92%	9.44%
General Transmission Sch 9	5.22%	5.03%	5.22%	5.30%	5.11%
Irrigation Sch 10	5.16%	5.06%	5.16%	5.20%	5.10%
Traffic Signals Sch 15TS	6.61%	6.46%	6.05%	6.26%	5.58%
Outdoor Lighting Sch 15OL	16.92%	15.31%	16.75%	16.92%	15.18%
General Small Dist. Sch 23	7.88%	7.95%	7.78%	7.86%	7.84%
Industrial Contract 1	3.41%	3.21%	3.41%	3.49%	3.29%
Industrial Contract 2	3.69%	3.02%	3.69%	3.77%	3.10%

602

603

604

605

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607

608

Table 6

	Division Deficiency	Revised Wind Allocation Deficiency	Revised Service Allocation Deficiency	Revised A&G Allocation Deficiency	All Revisions Deficiency
Utah	88,399,042	88,399,042	88,399,042	88,399,042	88,399,042
Residential Sch 1	47,741,357	44,767,981	47,049,470	49,054,499	45,425,264
General Large Dist. Sch 6	6,861,766	6,351,699	7,119,723	6,277,403	6,032,943
General > 1 MW Sch. 8	5,062,209	5,577,172	5,087,977	4,868,738	5,402,669
Street & Area Sch. 7,11,12	-618,943	-504,124	-619,034	-508,503	-395,163
General Transmission Sch 9	20,416,716	22,303,276	20,417,849	19,834,168	21,696,503
Irrigation Sch 10	1,423,340	1,487,451	1,423,382	1,403,728	1,467,026
Traffic Signals Sch 15TS	23,079	25,960	33,799	28,982	42,621
Outdoor Lighting Sch 15OL	-190,291	-169,279	-187,983	-190,353	-167,294
General Small Dist. Sch 23	518,706	212,518	912,186	594,064	687,993
Industrial Contract 1	3,843,429	4,129,034	3,843,774	3,777,654	4,059,811
Industrial Contract 2	3,317,675	4,217,352	3,317,901	3,258,663	4,146,668

609

F. Revised Treatment of Working Capital, Interest, and Income Tax – Model X

611

612 **Q. Please explain how Model X differs from both the original Company model and the**
613 **Commission distributed model.**

614 **A.** The easiest way to explain the change is to look only at the treatment of state income tax.

615 The amount of state income tax that PacifiCorp will pay will depend on the equity

616 portion of its earnings. The various cost of service studies should calculate the deficiency

617 or surplus of each class assuming that they each paid the same return on equity. The

618 Company’s total return on equity is allocated to classes based on their relative rate bases.

619 The original Company model and the Commission distributed model that attempts to

620 replicate the Company model calculate state income tax⁴ based on the Utah allocated
621 return on equity. Then it allocates this total amount across classes based on income
622 before tax (“IBT”). If a class earns less than the average return, its allocated state income
623 tax will be less than if it earned the average return.

624 The model further does a number of calculations based not on the returns earned by each
625 class but on the dollars necessary to move from the average Utah earned return to the
626 system requested return. These calculations ignore the basic fact that various rate classes
627 in the forecast test year earn more or less than the average return.

628

629 **Q. What does Model X calculate that the original Company model does not?**

630 A. Model X calculates the total costs that would be attributable to each class if each class
631 paid the system rate of return.

632

633 **Q. Have you used Model X to calculate class cost of service and revenue deficiencies
634 based on the Division revenue requirement?**

635 A. Yes. I also made in this model the same changes to cost allocation that I recommend and
636 calculated in the model distributed by the Commission. Model X tends to slightly
637 increase the calculated deficiency of classes that earn less than the average rate of return,
638 and vice versa. Table 7 below shows the class deficiencies in dollars and in percentages
639 based on my version of the Commission distributed model and also on my version of
640 Model X.

⁴ Based on an average of state income taxes paid by PacifiCorp.

641

Table 7.

	Original Model Deficiency	Model X Deficiency	Original Model % Increase	Model X % Increase
Utah	88,399,042	88,449,574	5.19%	5.19%
Residential Sch 1	45,425,264	50,547,518	6.99%	7.78%
General Large Dist. Sch 6	6,032,943	-4,796,981	1.27%	-1.01%
General > 1 MW Sch. 8	5,402,669	4,427,928	3.82%	3.13%
Street & Area Sch. 7,11,12	-395,163	-523,098	-3.26%	-4.31%
General Transmission Sch 9	21,696,503	27,991,650	9.46%	12.21%
Irrigation Sch 10	1,467,026	1,868,052	11.14%	14.18%
Traffic Signals Sch 15TS	42,621	49,860	7.29%	8.52%
Outdoor Lighting Sch 15OL	-167,294	-286,665	-14.62%	-25.04%
General Small Dist. Sch 23	687,993	-2,394,142	0.53%	-1.84%
Industrial Contract 1	4,059,811	5,649,841	16.76%	23.32%
Industrial Contract 2	4,146,668	5,915,612	15.39%	21.95%

642

643 **III. LOAD RESEARCH AND ESTIMATION OF PEAK LOADS**

644 **Q. Why is load research data important in the cost allocation study?**

645 A. The load research data is essential for estimating peak load allocators for classes that do
646 not have hourly metered data. Furthermore, the load research data yields valuable
647 information about class load shapes and how much energy customers in different classes
648 use during high-cost and low-cost time periods.

649

650 **Q. Has RMP's load research data been an issue in prior cases, and what was the result?**

651 A. Yes. In the 2009 GRC, RMP's load research was of such concern that two Workgroups
652 were established to examine the topic. The Workgroups found three significant issues in
653 the load research data used for prior cases:

- 654 1. An out-of-date sample
655 2. An out-of-date sample design
656 3. A lack of weather normalization of the data

657 Of these three issues, the first issue was partially fixed in the current case by the inclusion
658 of load research data from new sample meters that were installed in 2008 for Schedule 6
659 and Schedule 23. The out-of-date sample design, which fails to accurately capture
660 within-class variability in load-shapes, remains an issue. The Workgroup recommended
661 the Company accelerate its planned 2017 load research sample replacement to 2014.
662 Furthermore, the Workgroup recommended that the load research data be weather
663 normalized before being used to calculate load allocators.

664 The load research data utilized in this case reflects neither updated sample design nor
665 weather normalization of the data.

666

667 **Q. What were the findings of the Workgroups on load research and peak-hour**
668 **forecasting?**

669 A. The Workgroups found that there were significant differences between the peak hours
670 calculated from the load research data and the peak hours calculated from the
671 jurisdictional load forecasts. Most parties believed that calibration was a useful interim
672 approach for mitigating these differences, but more importantly, some kind of weather
673 normalization is needed to ensure proper peak hour forecasts. The Workgroups did not
674 reach an agreement as to how to implement the weather normalization, but there was a
675 general consensus that some sort of weather normalization was needed.

676

677 **Q. How has the Company projected peak loads, and what is the relationship between**
678 **these projections and the load research data?**

679 A. The Company has forecasted the timing and amount of monthly Utah total peak loads
680 using its jurisdictional forecast methodology, which also forecasts the day and hour of
681 each month's peak. Ideally, the sum of class peak loads that are projected from the load
682 research data should equal the jurisdictional forecast of total load. When projections
683 calculated from the load research data did not closely match the forecast peaks, the
684 Company "calibrated" the results to bring monthly peak estimates resulting from load
685 research closer to the peaks that it projected in its jurisdictional forecasts. RMP then
686 adjusted the peak data resulting from the load research to bring it closer to the peak
687 estimates derived from its Utah class forecast.

688

689 **Q. Does it appear that either the energy or the peak loads of the Irrigation class have**
690 **been projected accurately?**

691 A. No. The load of the irrigation class is related to rainfall as well as to temperature and is
692 clearly difficult to forecast. The Company acknowledges the relationship to rainfall in
693 the response to DPU 24.17, when it states that the large deviation is due to a wet spring.
694 This type of load is difficult to predict, as it is related to the size as well as the number of
695 customers, agrarian economics, rainfall, temperature, and probably other factors. The
696 sample which the Company relies on was drawn from customers who were irrigating in

697 2003, 2004, and 2005. All of these factors suggest that both the irrigation energy forecast
698 and peak load estimates will not be very reliable.

699

700 **Q. How do you recommend responding to the apparent lack of accurate data on the**
701 **irrigation class?**

702 A. The lack of accurate data is a major issue regarding this class. We cannot determine if
703 normal weather loads have been under or over projected for this class. In addition, it may
704 not be appropriate to address the non-coincident peak loads of these customers in the
705 same manner that other class loads are treated.

706 The cost of service study estimates that this class has relatively large deficiency, more
707 than double the average deficiency. However, this increase can be limited by a cap on all
708 rate increases. I recommend that this class should not receive a very large increase until
709 the underlying load data has been improved. I also recommend that the Company
710 propose rate design changes for this class aimed at improving the load shape of the class
711 by shifting more load to off peak hours.

712

713 **IV. DISCUSSION OF COMPANY'S MARGINAL COST STUDY**

714 **Q. Mr. Paice prepared a marginal cost study to comply with the Commission's Order**
715 **on Rate Design in 09-035-23. Please comment on this marginal cost study.**

716 A. I find that this study has numerous shortcomings. There are major conceptual flaws
717 which make me doubt its validity for ratemaking purposes. The normal approach to
718 relying on marginal cost analysis for guidance in developing rates is that an energy

719 charge should inform customers of how much additional cost is incurred in the short run
720 when customers use additional energy, and a capacity charge should inform customers of
721 how much it will cost to add capacity if peak load increases.

722

723 **Q. Could you describe some of the aspects of the Company's marginal cost study that**
724 **are problematic?**

725 A. Yes. The depiction of the marginal cost of generation seems to overstate the marginal
726 generation cost. The initial calculation of the marginal cost of capacity is based on the
727 cost of a simple combustion turbine, which should be the least expensive way to meet
728 peak load. The marginal cost of energy, however, increases the variable cost of energy
729 by adding to it a capitalized energy number. This reflects the difference between a
730 combined cycle unit and a combustion turbine. This capitalized energy cost is not
731 normally included in a short-run marginal cost calculation. I also find problems with
732 some of the methods of estimating different components of marginal distribution costs. It
733 is my expectation that the Company has overstated marginal costs. If short-run marginal
734 energy costs are added to all of the fixed components of marginal cost, the total marginal
735 cost would be \$0.1103/kwh.

736

737 **V. RATE DESIGN PRINCIPLES**

738 **Q. Have you found any problems with the Company's proposed rate design?**

739 A. Yes. Fundamentally, the Company does not seem to have attempted to design rates to
740 send better price signals or to improve the efficiency of use. Its major approach to rate

741 design appears to be to produce even bill impacts across different customers within rate
742 classes. While bill impacts should be considered, when the basic rate design has not
743 been examined or justified in many years, the Company's approach may actually be
744 moving rates further from appropriate price signals.

745

746 **A. Residential Customer Charge**

747

748 **Q. What has the Company proposed regarding the residential customer charge?**

749 A. The Company has proposed to increase the residential customer charge from the current
750 \$4.00 per month to \$10.00 month, an increase of 150%. I believe this change is neither
751 consistent with cost allocation or gradualism principles.

752

753 **Q. How does the Company justify such a large increase?**

754 A. Mr. Griffith testifies that the current residential customer charge fails to recover what he
755 defines as the "fixed costs" of serving residential customers, and that it is the lowest
756 residential customer charge in the Company's system. He discusses three alternative
757 definitions of customer costs, which all support customer charges higher than the current
758 residential charge. All of these definitions include more costs than the currently
759 approved Commission methodology, which includes only the return on and depreciation
760 expense associated with meters and service drop plant, and the expense of reading meters
761 (Account 902.1) and billing expense (Account 903.2).

762

763 **Q. Please describe the three alternative methods of calculating customer costs.**

764 A. Mr. Griffith presents the method producing the highest customer cost first. Method 1
765 includes what he calls “fixed costs” of the distribution function, the retail function, and
766 the miscellaneous function. This results in a computed residential monthly customer cost
767 of \$28.63. Method 2 is called the Commission’s 1985 Methodology. It includes the
768 return on and depreciation expense associated with meters and service drop plant, and
769 certain customer-related expenses - the expense of reading meters (Account 902.1) and
770 billing expense (Account 903.2). This results in an average customer cost of \$3.85 per
771 month. Method 3 is called the “2012 Methodology”. It adds to the 1985 Methodology
772 the maintenance expense associated with meters and service drops, allocated “retail
773 costs”, basically all of Accounts 901 and 919, and a portion of costs associated with
774 transformers, which the Company claims are customer related. This method produces a
775 residential customer cost of \$11.60.

776

777 **Q. Do you think that Method 1 is supportable?**

778 A. No. The Company is clearly trying to recover more of what it labels “fixed costs”
779 through a customer charge. This is a rather artificial concept. Essentially all utility plant
780 is fixed in the short run. Generation plant, for example, is certainly fixed in the short run.
781 However, that does not mean that it is appropriate to collect the cost of this plant through
782 a customer charge. Since all plant is variable in the long-run, collecting these plant costs
783 through a customer charge may send the wrong price signal, and could lead to
784 misallocating this plant. With regard to what the Company labels “retail costs”, while it

785 might be argued that some of these costs are considered directly customer related, the
786 Company has not provided any evidence that these should all be included in customer
787 costs.

788

789 **Q. Do you think it is appropriate to include all “Retail Costs” in the calculation of**
790 **customer costs?**

791 A. No, I do not. The cost causation principle suggests that costs should be considered as
792 customer costs only when the major cost driver of the costs is in fact the number of
793 customers – i.e. as customers are added, the costs increase. The customer accounting
794 and billing (Account 903.2, and customer metering (Account 902.1) costs that have been
795 included in the 1985 Methodology are fairly directly related to the number of customers.
796 Even with regard to these costs, I say “fairly” directly related, because there are enough
797 economies of scale in the customer accounting function that a large number of customers
798 could be added without increasing costs.

799

800 The “All Other Retail Function” cost item, other FERC 900 accounts, that the Company
801 proposes to add to customer costs, appears to contain a number of accounts which are not
802 primarily caused by the number of customers. Demand-side Management costs, which I
803 believe are primarily reflected in Account 908, are driven by programs that are intended
804 to reduce peak load and increase the efficiency of use of electricity. This is related not to
805 the number of customers but to programs to make usage more efficient and to reduce

806 costs, particularly generation costs. Account 904, uncollectibles, is driven not by the
807 numbers of customers but by revenue levels and by customers' ability to pay.

808

809 **Q. Is there evidence that other 900 accounts and subaccounts that are driven by the**
810 **number of customers?**

811 A. No. In fact the titles of a number of 900 subaccounts, and detailed cost categories within
812 subaccounts, suggest that the underlying costs are not customer related. For instance,
813 Account 910.0 is an "outside facilitator for joint planning effort with cities and counties
814 to set facility siting criteria." There is a "customer guarantee program" in Account 905.0.
815 Account 909, Information/Instruction, includes customer and communications group; it is
816 possible that the amount spent on larger customers is greater than that spent on residential
817 customers. Detailed data on Account 903 does not support including all of these costs
818 as customer-related (this account includes 903.2 which is included already in customer
819 costs). Detail on the 903 account is shown below in Table 8.

820

Table 8

Total Company Subaccount Detail for Account 903*
July 1, 2010 - June 30, 2011

FERC Subaccount	Description	Amount	Utah	Percentage of Total
903.0	CUST RCRD/COLL EXP	\$880,302	\$450,086	1.6%
903.1	CUST RCRD/CUST SYS	\$4,036,506	\$2,063,811	7.1%
903.2	CUST ACCTG/BILL	\$12,024,229	\$6,147,826	21.3%
903.3	CUST ACCTG/COLL	\$18,414,578	\$9,415,126	32.6%
903.5	CUST ACCTG/REQ	\$164,543	\$84,129	0.29%
903.6	CUST ACCTG/COMMON	\$20,992,557	\$10,733,212	37.1%
Total 903		\$56,512,714	\$28,894,190	100%

821
822 The largest subaccount is 903.6, which seems to be a fairly general catchall that is not
823 clearly customer related. For instance, detailed data provided in response to OCS-15-3
824 shows there are many costs labeled “Business Integration”. It is not at all evident why
825 this would be customer related. It also contains various renewable education (Wind Farm
826 tours), DSM and energy efficiency related expenses, and even a category labeled
827 “Establish relationships with Commission.” The next largest subaccount in Account 903
828 is in 903.3. Data provided in response to OCS 15-5 indicates that much of this is related
829 to local collection offices and training. It seems that this would be more related to
830 geography rather than to numbers of customers.

831
832 The Division and the Office, through the discovery process, have attempted to ascertain
833 why any of these costs should be considered customer related. The Company has
834 provided numbers, but has not attempted to provide appropriate explanation of
835 subaccounts that would justify them being treated as customer related. In response to the
836 question “Please explain the purpose of each of the following expenditures and why RMP
837 believes it is appropriate to recover them through the customer charge,” referring to a
838 number of subaccounts, it provides no explanation but simply refers to Mr. Griffith’s
839 testimony, which simply says retail costs are fixed, and should be included in the
840 customer charge.

841

842 **Q. What do you recommend regarding the treatment of “Retail Costs”?**

843 A. It is not clear that any of the 900 accounts except for 902.1 and 903.2 should be included
844 in customer costs. I recommend that the Commission not include any of the additional
845 900 accounts in the customer charge unless the Company fulfills its obligation to provide
846 a full explanation as to how they are customer related and why the number of customers
847 in a class should be the basis for their allocation.

848

849 **Q. Does Method 2 include all customer-related costs?**

850 A. Method 2, the existing approved methodology, does not include all costs associated with
851 meters and service drops. If these plant items are clearly and directly related to the
852 numbers of customers, all costs associated with them are also customer related. It is
853 inconsistent to allow the costs associated with financing the plant items, but not the
854 maintenance costs necessary to keep these items operating.

855

856 **Q. Method 3 adds to Method 2 the costs you discussed above, but also adds a portion of**
857 **costs associated with transformers. What is the basis on which the Company claims**
858 **that a portion of transformer costs are customer costs?**

859 A. Mr. Griffith argues that as transformer costs increase at a lower rate than the capacity
860 they can serve, a portion of transformer costs are fixed costs necessary to serve
861 customers.

862

863 **Q. Do you think that the Company's estimate of a customer-related transformer cost is**
864 **meaningful for cost allocation?**

865 A. No. In response to OCS-3.38, the Company provided a study that is supposed to estimate
866 the customer-related portion of transformers. This is basically a regression analysis of
867 2009 transformer installations. This equation estimates the cost of a transformer as a
868 function of the KVA size of the transformer. It produces a coefficient and an intercept.
869 The Company interprets the intercept from this equation as "commitment related" cost,
870 which it evidently considers a customer cost. This equation simply tells us that based on
871 2009 investments, as transformer sizes increase, the cost of the transformer increases at a
872 slower rate. Nor does it tell us that a major driver of transformer cost is the number of
873 customers.

874

875 While this relationship may be important for engineering and design, it is not a measure
876 of the marginal customer cost. An estimate of the marginal demand cost would tell us
877 how much would be spent on transformers for a given increase in peak load. This
878 analysis simply shows that the cost of the transformer does not increase linearly with the
879 size of the transformer, but that cost increases at a slower rate. The intercept of this
880 equation is not a marginal customer cost.

881 Conceptually, customers can be added in many locations without investing in additional
882 transformers, but additional load is a catalyst for transformer investment. Transformers
883 are only necessary because of the size of system loads. For very small loads, power
884 would be delivered on secondary lines, as line loss would not be an issue. The method of

885 estimating the customer related portion of transformers has a number of problems. The
886 analysis of the relationship between demand and cost uses all types and sizes of
887 transformers rather than only the transformers used for residential customers. It is also
888 based on only the plant that the Company is currently installing and on the typical size
889 customers; if customers were smaller, more of them could share transformers and the
890 results would be different.

891

892 **Q. Does this analysis of economies of scale in transformers provide an appropriate**
893 **basis to include transformer costs in a customer charge?**

894 A. No, it is not. While the Company might like to collect virtually all of its plant costs
895 through monthly fixed charges, this approach results in charging too much to small
896 customers within each rate class (since smaller customers usually require less plant than
897 average customers in a class) and also may result in not providing appropriate price
898 signals. The more costs that are collected through a fixed monthly charge, the less that
899 rates will communicate that as load increases, costs increase; both generation and
900 delivery costs will increase as the Company will have to add more plant.

901

902 **Q. Do you believe any changes to the 1985 Methodology are justified?**

903 A. Yes. I believe that it is appropriate to add in to the current definition all costs associated
904 with services and meters. I will call this the Division 2012 Methodology. All of these
905 various methods are illustrated below in Table 9.

906

907
908
909

Table 9.
Comparison of Residential Customer Charge Calculation Methodologies

Description	1	2	3	4
	Fixed Costs Methodology	1985 Methodology	2012 Methodology	Division 2012 Methodology
Customer Billing & Accounting Expense (acct. 903.2)	\$0.62	\$0.62	\$0.62	\$0.62
Meter Reading (acct. 902.1)	\$0.52	\$0.52	\$0.52	\$0.52
All Other Retail Function	\$3.52		\$3.52	
Meters - Depreciation Expense	\$0.21	\$0.21	\$0.21	\$0.21
Meter Expense (acct. 586)	\$0.17		\$0.17	\$0.17
Meter Maintenance (acct. 597)	\$0.23		\$0.23	\$0.23
Meter Plant (acct. 370)	\$0.70	\$0.70	\$0.70	\$0.70
Meters - Accumulated Depreciation	-\$0.25	-\$0.25	-\$0.25	-\$0.25
Service Drop - Depreciation Expense	\$0.40	\$0.40	\$0.40	\$0.40
Service Drop Plant (acct. 369)	\$2.25	\$2.25	\$2.25	\$2.25
Service Drop - Accumulated Depreciation	-\$0.61	-\$0.61	-\$0.61	-\$0.61
Transformers - Customer Related	\$3.28		\$3.28	
All Other Distribution - Service Drop	\$0.53		\$0.53	\$0.53
All Other Distribution -Transformer	\$0.65			
All Other Distribution - Poles and Conductors	\$11.94			
All Other Distribution - Substation	\$4.10			
Miscellaneous Function	\$0.36			
All Other Distribution - Meters				\$0.18
Total Customer Charge	\$28.63	\$3.85	\$11.60	\$4.97

910
911
912
913

Q. Based on the Division 2012 Methodology, what would you recommend for a cost-based customer charge, and what bill impacts will this charge have?

914 A. The computation of a residential customer cost based on the Company's original filing is
915 \$4.97. The cost based on the Division's recommended rate of return will be minimally
916 less. In the interest of rate simplicity, I would set the residential customer charge at
917 \$5.00. This rate design change by itself will tend to create larger percentage decreases to
918 very small residential customers compared to larger residential customers. This impact
919 on bills should be considered in designing other rate components.

920

921 **B. Company's approach to remaining components of Rate Design**

922

923 **Q. What appears to have been the Company's approach to other components of rate**
924 **design?**

925 A. The Company proposes to increase uniformly customer, facility, demand and energy
926 charges. It makes no claim that the resulting rates provide signals for efficient use or that
927 rate changes are based on any analysis. This major characteristic of this approach is that
928 it produces even bill impacts to different customers within rate classes.

929

930 **Q. Are the Company's time of use ("TOU") rates effective tools to encourage customers**
931 **to shift load from peak to off-peak hours?**

932 A. No, they are not. The rate is also clearly not very attractive as there are very few
933 customers on it. The bills of residential time of use customers are based on standard
934 rates, modified by additional energy charges for on-peak use and by credits (negative
935 rates) for off-peak use. In this case, the Company has proposed an increase to both the

936 on-peak charge and the off-peak credit. The Company has presented no analysis of how
937 much customers on this rate can benefit from shifting load or whether it is an effective
938 load management tool. This rate change will not make the rate any more attractive than
939 the existing R-2.

940 Commercial TOU customers on Schedule 6A have different peak and off-peak energy
941 rates for each season. The resulting rates are on average much higher than for non-TOU
942 customers on Schedule 6. The facilities charge per kW on Schedule 6A is much less than
943 the power charge per kW on Schedule 6 but the time differentiated energy charges are
944 much higher. Presumably, this was done deliberately so that most of the 6A bills are
945 based on peak energy usage and not demand, and thus customers are encouraged to
946 conserve during all peak hours.

947

948 **C. Other Rate Design Recommendations**

949

950 **Q. You recommended that the residential customer charge be set at \$5.00 for single**
951 **phase residential customers. Do you have any other recommendations regarding**
952 **the residential rates 1 and 2?**

953 **A.** Yes. I recommend that that the summer tailblock not be increased more than the Company has
954 proposed, as this charge is greater than marginal cost. I also recommend that energy charges be
955 designed to partially mitigate the impact on small customers of the increase in the customer
956 charge. I will discuss specifics in Section VI below.

957

958 **Q. What do you recommend with regard to the TOU rates?**

959 A. I recommend that there be no increase to the residential TOU rate. The increase to the
960 customer charge then requires that some component of energy charges be reduced. Since
961 the basic block energy charges will continue to be the same as the charges on R-1, I
962 recommend that this be effectuated primarily through an increase in the credit and
963 increase in the discount for use during off-peak hours.

964

965 **Q. What do you recommend for other major rates?**

966 A. I recommend that other rates be adjusted through equal percentage changes to all rate
967 components. I do not believe that this will create the most effective price signals, but I
968 do think this a reasonable alternative until the Company provides an updated analysis
969 regarding how its demand and energy costs should be communicated to commercial and
970 industrial (“C&I”) customers. In addition, it should review whether the present
971 definitions of C&I classes are appropriate, and determine potential bill impacts resulting
972 from modifying its C&I rates.

973

974 **VI. RATE SPREAD AND RECOMMENDED RATE DESIGNS**

975 **Q. How has the Company proposed to spread its revenue requirement across rate**
976 **classes?**

977 A. The Company proposes a rate spread midpoint of 10.5%. Class increases are set at
978 discrete differences from this midpoint, rather than directly referencing class cost of

979 services. Increases to Schedule 9 and 10 are considerably mitigated compared to the cost
980 of service results. The Company's resulting proposed increases are:

981 Schedule 6 and Schedule 23 – 8.5%

982 Schedule 8 – 9.5%

983 Residential – 10.5%

984 Schedule 9 – 12.5%

985 Schedule 10 - Irrigation – 13.5%

986

987 **Q. Are you recommending an alternative rate spread based on your analysis of the**
988 **Division's recommended revenue requirement, and your modifications to the cost of**
989 **service study?**

990 A. Yes. The Division is recommending a revenue requirement that would result in an
991 average increase to all classes of 5.19%.

992 The range of percentage deficiencies to major rate classes, based on Model X, the
993 Division's recommended revenue requirement and the allocation changes that I have
994 made, is roughly from -1% to +14%, although the largest deficiency is for the irrigation
995 class, which results partly from questionable load data. These numbers suggest that
996 while classes can be moved toward equal rates of return, there is also a need for
997 mitigation of some increases. Table 10 below shows class deficiencies, rates of return,
998 and the rate of return index based on the Division's cost of service using Model X.

999

1000

1001

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1003

Table 10

RORs & Deficiency Based on Division Revenue Requirement

Schedule No.	Description	Annual Revenue	Return on Rate Base	Rate of Return Index	Total Cost of Service	Increase (Decrease) to = ROR	Percentage Change from Current Revenues
1	Residential	649,980,899	6.04%	0.94	700,528,417	50,547,518	7.78%
6	General Service - Large	475,082,792	7.64%	1.18	470,285,811	(4,796,981)	-1.01%
8	General Service - Over 1 MW	141,558,614	6.83%	1.06	145,986,542	4,427,928	3.13%
7,11,12	Street & Area Lighting	12,130,663	8.67%	1.34	11,607,565	(523,098)	-4.31%
9	General Service-High Voltage	229,321,174	5.06%	0.78	257,312,824	27,991,650	12.21%
10	Irrigation	13,174,523	5.08%	0.79	15,042,575	1,868,052	14.18%
15	Traffic Signals	584,894	5.63%	0.87	634,754	49,860	8.52%
15	Outdoor Lighting	1,144,626	15.30%	2.37	857,961	(286,665)	-25.04%
23	General Service - Small	129,897,908	7.81%	1.21	127,503,766	(2,394,142)	-1.84%
SpC	Customer 1	24,224,835	3.25%	0.50	29,874,676	5,649,841	23.32%
SpC	Customer 2	26,946,218	2.98%	0.46	32,861,829	5,915,612	21.95%
	Total Utah Jurisdiction	1,704,047,146	6.45%	1.00	1,792,496,720	88,449,574	5.19%

1004

1005

1006 **Q. What do you recommend in terms of rate spread?**

1007 A. I recommend that rate increases should be capped. I recommend a minimum increase of
1008 1.5% to each class other than the streetlighting classes, for whom I recommend no
1009 revenue change. I have set the cap on increases at 1.7 times the average increase. This
1010 results in a maximum increase that is less than 9%. The revenue that is not collected
1011 because of the rate caps is then collected through a small additional increase to the three

1012 classes whose initial increases are well below the system average increase. If the cap
1013 were lower, the maximum increase would be less but there would have to be a greater
1014 increase to the classes that are recovering the amount created by the cap. I believe these
1015 parameters result in a reasonable range of rate increases. This rate spread is shown in
1016 Table 11 below.

1017 **Table 11**

1018 **Division Recommended Rate Spread**

Schedule No.	Description	Annual Revenue	Increase (Decrease) to = ROR	Percentage Change from Current Revenues	Capped %age Change	Revenue Impact of Caps	Final Increase (Decrease)	Final %age Change
1	Residential	649,980,899	50,547,518	7.78%	7.78%	0	50,547,518	7.78%
6	General Service - Large	475,082,792	(4,796,981)	-1.01%	1.50%	11,923,223	9,004,745	1.90%
8	General Service - > 1 MW	141,558,614	4,427,928	3.13%	3.13%	0	4,987,658	3.52%
7,11, 12	Street & Area Lighting	12,130,663	(523,098)	-4.31%	0.00%	523,098	0	0.00%
9	Gen Service-High Voltage	229,321,174	27,991,650	12.21%	8.82%	(7,756,463)	20,235,187	8.82%
10	Irrigation	13,174,523	1,868,052	14.18%	8.82%	(705,538)	1,162,513	8.82%
15	Traffic Signals	584,894	49,860	8.52%	8.52%	0	49,860	8.52%
15	Outdoor Lighting	1,144,626	(286,665)	-25.04%	0.00%	286,665	0	0.00%
23	General Service - Small	129,897,908	(2,394,142)	-1.84%	1.50%	4,342,611	2,462,092	1.90%
SpC	Customer 1	24,224,835	5,649,841	23.32%	23.32%	(5,649,841)	0	0.00%
SpC	Customer 2	26,946,218	5,915,612	21.95%	21.95%	(5,915,612)	0	0.00%
	Total Utah Jurisdiction	1,704,047,146	88,449,574	5.19%	0.00%	(2,951,857)	88,449,574	5.19%

1019

1020 **Q. Have you designed rates that will collect the revenues resulting from this rate**
1021 **spread?**

1022 A. Yes, for all of the major classes. These are attached as DPU Exhibit 8.2 DIR-COS. As
1023 noted earlier, the only significant rate design changes were to the residential rates.

1024

1025 **Q. Please discuss your proposed residential rates.**

1026 A. First, they all have customer charges of \$5 and \$10 for single and three phase service
1027 customers. This increase in the customer charge was offset to some extent by a lower
1028 first block charge in the summer, and the creation of two blocks in the winter, with the
1029 first block set at the same rate as the summer first block. I left the third summer block at
1030 the Company's proposed rate, but increased the second block by one cent per kwh. This
1031 is in order to moderate the increase to the second winter block, while still collecting the
1032 revenue targets. As noted earlier, I set the TOU Rate R-2 to produce no increase from the
1033 forecasted revenues. I decreased the on-peak adder and increased to off-peak credit. In
1034 addition I have not introduced a block rate in the winter for this rate, as I do not have bill
1035 frequency data for this rate. These changes to Rate R-2 were designed to produce the
1036 revenue target as the customer charge and second and third blocks of the R-1 rate
1037 increased.

1038

1039 **Q. Does this conclude your testimony?**

1040 A. Yes, it does.