



## **Richard S. Hahn**

Principal Consultant

Mr. Hahn is a senior executive in the energy industry, with diverse experience in both regulated and unregulated companies. He joined La Capra Associates in 2004. Mr. Hahn has a proven track record of analyzing energy, capacity, and ancillary services markets, valuation of energy assets, developing and reviewing integrated resource plans, creating operational excellence, managing full P&Ls, and developing start-ups. He has demonstrated expertise in electricity markets, utility planning and operations, sales and marketing, engineering, business development, and R&D. Mr. Hahn also has extensive knowledge and experience in both the energy and telecommunications industries. He has testified on numerous occasions before the Massachusetts Department of Public Utilities, and also before FERC.

### **SELECTED EXPERIENCE – LA CAPRA ASSOCIATES**

1. Analyzed forecast of projected capital additions to plant in service for forward-looking test year in Utah rate case. Filed testimony before the Utah Public Service Commission.
2. Review and analysis of National Grid's proposed 2013 Standard Offer Service and Renewable Energy Standard procurement plan on behalf of the Rhode Island Division of Public utilities and Carriers.
3. Review and analysis of National Grid's proposed long term renewable contracting plan on behalf of the Rhode Island Division of Public utilities and Carriers.
4. Review and analysis of a long-term renewable energy contract between Black Bear Hydro and National Grid on behalf of the Rhode Island Division of Public Utilities and Carriers.
5. Reviewed proposed 2013 -2015 Default Service Procurement Plan for PECO Energy on behalf of the Pennsylvania Office of Consumer Advocate.
6. Review National Grid's 2012 Electric Retail Rate Filing requesting Commission approval of various charges and adjustment factors for the Rhode Island Division of Public Utilities and Carriers.
7. Analyzed the request to the Wisconsin Public Service Commission for a CPCN for the Hampton - Rochester - La Crosse Baseline Reliability Project.
8. Performed an assessment of the TOU rates proposed by PPL Electric Utilities before the Pennsylvania Public Utilities Commission; Presented expert testimony providing the results of that assessment.
9. Reviewed the proposed merger between Exelon and Constellation Energy for its impact on market power; filed testimony before the Pennsylvania Public Utilities Commission.
10. Reviewed the proposed merger between Exelon and Constellation Energy for its impact on market power; filed testimony before the Federal Energy Regulatory Commission and the Maryland Public Service Commission.
11. Conducted an assessment of the request to the North Dakota Public Service Commission for an Advanced Determination of Prudence for the Montana Dakota Utilities GT; filed testimony before the North Dakota Public Service Commission.

12. Conducted an assessment of the request to the North Dakota Public Service Commission for an Advanced Determination of Prudence for the Big Stone Air Quality Control System; filed testimony before the North Dakota Public Service Commission.
13. Analyzed proposed 2012 monitored and non-monitored fuel costs, market sales and revenues, capacity position, and performance parameters for Wisconsin Electric Power; filed testimony before the Public Service Commission of Wisconsin.
14. Analyzed proposed ceiling prices for Distributed Generation procurement for the Rhode Island Division of Public Utilities and Carriers in Docket 4288.
15. Reviewed proposed changes to National Grid's interconnections standards for the Rhode Island Division of Public Utilities and Carriers in Docket 4276.
16. Reviewed proposed changes to National Grid's Distributed Generation Enrollment Process for the Rhode Island Division of Public Utilities and Carriers in Docket 4277.
17. Analyzed proposed 2012 monitored and non-monitored fuel costs, market sales and revenues, capacity position, and performance parameters for Northern States Power Wisconsin; filed testimony before the Public Service Commission of Wisconsin.
18. Analyzed proposed 2012 monitored and non-monitored fuel costs, market sales and revenues, capacity position, and performance parameters for Madison Gas & Electric; filed testimony before the Public Service Commission of Wisconsin.
19. Analyzed proposed 2012 monitored and non-monitored fuel costs, market sales and revenues, capacity position, and performance parameters for Wisconsin Public Service; filed testimony before the Public Service Commission of Wisconsin.
20. Reviewed the proposed merger between Duke Energy and Progress Energy for compliance with merger approval standards and the impact of the merger on customers; filed testimony before the North Carolina Public Utilities Commission and the South Carolina Public Service Commission.
21. Analyzed the De-List Bid submitted by Vermont Yankee in ISO-NE capacity auctions. Filed statement at FERC presenting the results of that assessment.
22. Performed an assessment of a proposal by Nova Scotia Power to increase spending on vegetation management activities as part of the 2012 rate case; filed testimony before the Nova Scotia Utility and Review Board.
23. Reviewed and analyzed a proposed Purchased Power Agreement between National Grid and Orbit Energy; filed testimony before the Rhode Island Public Utility Commission in Docket 4265.
24. Conducted a study of non-transmission alternatives to a proposed substation and related transmission upgrades in Ascutney Vermont.
25. Reviewed and analyzed NGRID proposed SOS procurement plan and RES Compliance plan for 2012; provided testimony before the Rhode Island Public Utility Commission in Docket 4227.
26. Conducted a study of non-transmission alternatives to a proposed substation and related transmission upgrades in Bennington Vermont.
27. Prepared follow-on analysis of Utah resource acquisition in rate case in Docket 10-035-124
28. Reviewed and analyzed a proposed retail rate increase by Fitchburg Gas and Electric Company before the Massachusetts Department of Public Utilities. Provided expert

testimony before the Massachusetts Department of Public Utilities regarding the Company's proposed Capital Spending Plan, and an accompanying recovery mechanism.

29. Conducted a study of non-transmission alternatives to a proposed substation and related transmission upgrades in Georgia, Vermont.
30. Reviewed and analyzed damages claimed in litigation between a developer of renewable energy facilities and the owner of the host site.
31. Evaluated the decision of PacifiCorp to acquire new generating resources in Utah. Filed testimony before the Public Service Commission of Utah.
32. Served as a principal advisor and key team member in La Capra Associates' assessment of strategic options for Entergy Arkansas, Inc. subsequent to its withdrawal from the Entergy System Agreement.
33. Reviewed the issues and documentation related to a complaint regarding the net metering issues for the Portsmouth Wind Turbine for the Rhode Island Divisions of Public Utilities and Carriers
34. Conducted a study of non-transmission alternatives to a proposed substation and related transmission upgrades in Jay, Vermont.
35. Reviewed and evaluated the construction of and cost recovery for a large cogeneration plant for a mid-west utility; utilized heat balance analysis to develop new cost allocators between steam and electric sales.
36. Analyzed fuel costs, market sales and revenues, capacity position, and performance parameters for a large- mid-west utility.
37. Performed a review and analysis of the proposed merger between FirstEnergy and Allegheny Energy. Provided expert testimony before the FERC and the Pennsylvania Public Utilities Commission regarding merger policy, benefits and market power issues.
38. Performed a study of non-transmission alternatives to a proposed transmission project in the Lewiston-Auburn area of Central Maine Power Company's service territory. Testified before the Maine Public Utilities Commission.
39. Analyzed a proposed plan by National Grid to procure 2011 default service power supplies and comply with Renewable Energy Standards. Provided expert testimony before the Rhode Island Public Utilities Commission in Docket 4149.
40. Served as an advisor to the Pennsylvania Office of Consumer Advocate in reviewing 2011 default service plans for PECO Energy.
41. Served as an advisor to the Pennsylvania Office of Consumer Advocate in reviewing 2011 default service plans for PPL Electric Utilities.
42. Analyzed a purchase power agreement between National Grid and on offshore wind project in Rhode Island. Provided expert testimony before the Rhode Island Public Utilities Commission.
43. Reviewed and analyzed a proposed retail rate increase by Western Massachusetts Electric Company before the Massachusetts Department of Public Utilities. Provided expert testimony before the Massachusetts Department of Public Utilities regarding the Company's proposed Capital Plan, and an accompanying recovery mechanism.
44. Served as an advisor to the developer of a utility-scale Solar PV facility in Massachusetts.

45. Evaluated a proposed Solar PV installation for a large retail customer in Massachusetts. Performed an analysis of the appropriate rate of return and its impact on facility electric costs and financial feasibility.
46. Assessed the economic impact of an additional interconnection between ISO-NE and NYISO; analyzed impact on market prices and congestion.
47. Reviewed and analyzed the capacity position of a large mid-west utility and the impact of that position on electric rates.
48. Performed an economic evaluation of a proposed transmission line in New England. Assessed the project's ability to deliver renewable energy to load centers and the impact of the project on Locational Marginal Prices.
49. Analyzed a proposed interconnection of a large new industrial load in Massachusetts. Evaluated proposed substation configuration and developed alternatives that achieved comparable reliability at lower costs. Assessed cost recovery options.
50. Reviewed the Energy Efficiency and Conservation Programs proposed by Pennsylvania Power & Light in response to Act 129, Pennsylvania legislation that requires Electric Distribution Companies to achieve certain annual consumptions and demand reduction by 2013. Provided expert testimony before the Pennsylvania Public Utilities Commission regarding program design, benefit cost analyses, and cost recovery.
51. Reviewed the Energy Efficiency and Conservation Programs proposed by Philadelphia Electric Company in response to Act 129, Pennsylvania legislation that requires Electric Distribution Companies to achieve certain annual consumptions and demand reduction by 2013. Provided expert testimony before the Pennsylvania Public Utilities Commission regarding program design, benefit cost analyses, and cost recovery.
52. Assisted in the review and analysis of a proposed retail rate increase by National Grid before the Rhode Island Public Utilities Commission. Provided expert testimony before the Rhode Island Public Utilities Commission regarding the Company's proposed Inspection & Maintenance Program, its Capital Plan, its Storm Funding Plan, and its Facilities Plan
53. Reviewed and analyzed Time-of-Use rates proposed by Pennsylvania Power & Light. Provided expert testimony before the Pennsylvania Public Utilities Commission regarding compliance with Commission requirements, rate design, cost recovery, and consumer education issues.
54. Assisted in the review and analysis of a proposed retail rate increase by National Grid before the Massachusetts Department of Public Utilities. Provided expert testimony before the Massachusetts Department of Public Utilities regarding the Company's proposed Inspection & Maintenance Program, its Capital Plan, its Storm Funding Plan, and its Facilities Plan.
55. Performed a review and analysis of the proposed merger between Exelon and NRG. Provided expert testimony before the Pennsylvania Public Utilities Commission regarding merger policy, benefits and market power issues.
56. Reviewed the needs analysis and load forecast supporting a proposed Transmission Project in Rhode Island. Provided expert testimony before the Rhode Island Public Utilities Commission.
57. Performed an assessment of plans to procure Default Service Power Supplies for a Rhode Island utility. Provided expert testimony before the Rhode Island Public Utilities Commission.

58. Served as an advisor to Vermont electric utilities regarding the evaluation of new power supply alternatives. Developed and applied a probabilistic planning tool to model uncertainty in costs and operating parameters.
59. Conducted a review of Massachusetts Electric Company's proposal to construct, own, and operate large scale PV solar generating units. Served as an advisor to the Massachusetts Attorney General in settlement negotiations. Performed an analysis of the appropriate rate of return and its impact on ratepayer costs and financial feasibility. Provided expert testimony before the Massachusetts Department of Public Utilities.
60. Conducted a review of Western Massachusetts Electric Company's proposal to construct, own, and operate large scale PV solar generating units. Served as an advisor to the Massachusetts Attorney General in settlement negotiations. Performed an analysis of the appropriate rate of return and its impact on ratepayer costs and financial feasibility. Provided expert testimony before the Massachusetts Department of Public Utilities.
61. Served as a key member of a La Capra Associates Team evaluating wind generation RFPs in Oklahoma.
62. Performed an assessment of plans to procure Default Service Power Supplies for Pennsylvania utilities. Provided expert testimony before the Pennsylvania Public Utilities Commission.
63. Performed an assessment of a merchant generator proposal to construct, own, and operate 800 MW of large scale PV solar generating units in Maine.
64. Analyzed proposed environmental upgrades to the Columbia Energy Center coal-fired generating station in Wisconsin, including an economic evaluation of this investment compared to alternative supply resources. Provided expert testimony before the Public Service Commission of Wisconsin.
65. Analyzed proposed environmental upgrades to the Edgewater 5 coal-fired generating unit in Wisconsin, including an economic evaluation of this investment compared to alternative supply resources. Provided expert testimony before the Public Service Commission of Wisconsin.
66. Analyzed proposed environmental upgrades to the Oak Creek coal-fired generating units in Wisconsin, including an economic evaluation of this investment compared to alternative supply resources. Provided expert testimony before the Public Service Commission of Wisconsin.
67. Reviewed Pennsylvania Act 129 and Commission rules for Energy Efficiency Plans
68. Performed a study of non-transmission alternatives (NTAs) to a proposed set of transmission upgrades to the bulk power supply system in Maine.
69. Served as a key member of the La Capra Associates Team advising the Connecticut Energy Advisory Board (CEAB) on a wide range of energy issues, including integrated resources plan and the need for and alternatives to new transmission projects.
70. Performed a study of non-transmission alternatives (NTAs) to a proposed set of transmission upgrades to the bulk power supply system in Vermont.
71. Served as an advisor to the Delaware Public Service Commission and three other state agencies in the review of Delmarva Power & Light's integrated resource plan and the procurement of power supplies to meet SOS obligations.

72. Served as an expert witness in litigation involving a contract dispute between the owner of a merchant powerplant and the purchasers of the output of the plant.
73. Served as an advisor to the Maryland Attorney General's Office in the proposed merger between Constellation Energy and the FPL Group.
74. Reviewed and analyzed outages for Connecticut utilities during the August 2006 heat wave. Prepared an assessment of utility filed reports and corrective actions.
75. Conducted a study of required planning data and prepared forecasts of the key drivers of future power supply costs for public power systems in New England.
76. Reviewed and analyzed Hawaiian Electric Company integrated resource plan and its DSM programs for the State of Hawaii. Prepared written statement of position and testified in panel discussions before the Hawaii Public Utility Commission.
77. Assisted the Town of Hingham, MA in reviewing alternatives to improve wireless coverage within the Town and to leverage existing telecommunication assets of the Hingham Municipal Light Plant.
78. Conducted an extensive study of distributed generation technologies, options, costs, and performance parameters for VELCO and CVPS.
79. Analyzed and evaluated proposals for three substations in Connecticut. Prepared and issued RFPs to seek alternatives in accordance with state law.
80. Performed an assessment of merger savings from the First Energy – GPU merger. Developed a rate mechanism to deliver the ratepayers share of those savings. Filed testimony before the PA PUC.
81. Prepared long term price forecasts for energy and capacity in the ISO-NE control area for evaluating the acquisition of existing powerplants.
82. Conducted an assessment of market power in PJM electricity markets as a result of the proposed merger between Exelon and PSEG. Developed a mitigation plan to alleviate potential exercise of market power. Filed testimony before the PA PUC.
83. Performed a long-term locational installed capacity (LICAP) price forecast for the NYC zone of the NYISO control area for generating asset acquisition.
84. Served as an Independent Evaluator of a purchase power agreement between a large mid-west utility and a very large cogeneration plant. Evaluated the implementation of amendments to the purchase power agreement, and audited compliance with very complex contract terms and operating procedures and practices.
85. Performed asset valuation for energy investors targeting acquisition of major electric generating facility in New England. Prepared forecast of market prices for capacity and energy products. Presented overview of the market rules and operation of ISO-NE to investors.
86. Assisted in the performance of an asset valuation of major fleet of coal-fired electric generating plants in New York. Prepared forecast of market prices for capacity and energy products. Analyzed cost and operations impacts of major environmental legislation and the effects on market prices and asset valuations.
87. Conducted an analysis of the cost impact of two undersea electric cable outages within the NYISO control area for litigation support. Reviewed claims of cost impacts from loss of sales of transmission congestion contracts and replacement power costs.

88. Reviewed technical studies of the operational and system impacts of major electric transmission upgrades in the state of Connecticut. Analysis including an assessment of harmonic resonance and type of cable construction to be deployed.
89. Conducted a review of amendments to a purchased power agreement between an independent merchant generator and the host utility. Assessed the economic and reliability impacts and all contract terms for reasonableness.
90. Assisted in the development of an energy strategy for a large Midwest manufacturing facility with on-site generation. Reviewed electric restructuring rules, electric rate availability, purchase & sale options, and operational capability to determine the least cost approach to maximizing the value of the on-site generation.
91. Assisted in the review of the impact of a major transmission upgrade in Northern New England.
92. Negotiated a new interconnection agreement for a large hotel in Northeastern Massachusetts.

## **SELECTED EXPERIENCE – NSTAR ELECTRIC & GAS**

### **President & COO of NSTAR Unregulated Subsidiaries**

Concurrently served as President and COO of three unregulated NSTAR subsidiaries: Advanced Energy Systems, Inc., NSTAR Steam Corporation, and NSTAR Communications, Inc.

#### **Advanced Energy Systems, Inc.**

- Responsible for all aspects of this unregulated business, a large merchant cogeneration facility in Eastern Massachusetts that sold electricity, steam, and chilled water. Duties included management, operations, finance and accounting, sales, and P&L responsibility.

#### **NSTAR Steam Corporation**

- Responsible for all aspects of this unregulated business, a district energy system in Eastern Massachusetts that sold steam for heating, cooling, and process loads. Duties included management, operations, finance and accounting, sales, and P&L responsibility.

#### **NSTAR Communications, Inc.**

- Responsible for all aspects of this unregulated business, a start-up provider of telecommunications services in Eastern Massachusetts. Duties included management, operations, finance and accounting, sales, and P&L responsibility.
- Established a joint venture with RCN to deliver a bundled package of voice, video, and data services to residential and business customers. Negotiated complex indefeasible-right-to-use and stock conversion agreements.
- Installed 2,800 miles of network in three years. Built capacity for 230,000 residential and 500 major enterprise customers.
- Testified before the Congress of the United States on increasing competition under the Telecommunications Act of 1996.

### **VP, Technology, Research, & Development, Boston Edison Company**

- Responsible for identifying, evaluating, and deploying technological innovation at every level of the business.

- Reviewed Electric Power Research Institute (EPRI), national laboratories, vendor, and manufacturer R&D sources. Assessed state-of-the-art electro-technologies, from nuclear power plant operations to energy conservation.

### **VP of Marketing, Boston Edison Company**

- Promoted and sold residential and commercial energy-efficiency products and customer service programs.
- Conducted market research to develop an energy-usage profile. Designed a variable time-of-use pricing structure, significantly reducing on-peak utilization for residential and commercial customers.
- Designed and marketed energy-efficiency programs.
- Established new distribution channels. Negotiated agreements with major contractors, retailers, and state and federal agencies to promote new energy-efficient electro-technologies.

### **Vice President, Energy Planning, Boston Edison Company**

- Responsible for energy-usage forecasting, pricing, contract negotiations, and small power and cogeneration activities. Directed fuel and power purchases
- Implemented an integrated, least-cost resource planning process. Created Boston Edison's first state-approved long-range plan.
- Assessed non-traditional supply sources, developed conservation and load-management programs, and purchased from cogeneration and small power-production plants.
- Negotiated and administered over 200 transmission and purchased power contracts.
- Represented the company with external agencies. Served on the Power Planning Committee of the New England Power Pool.
- Testified before federal and state regulatory agencies.

## **EMPLOYMENT HISTORY**

<b>La Capra Associates, Inc.</b> Principal Consultant	<b>Boston, MA</b>	2004 – present
<b>Advanced Energy Systems, Inc.</b> President and COO	<b>Boston, MA</b>	2001-2003
<b>NSTAR Steam Corporation</b> President and COO	<b>Cambridge, MA</b>	2001-2003
<b>NSTAR Communications, Inc.</b> President and COO		1995-2003
<b>Boston Edison Company</b> VP, Technology, Research, & Development	<b>Boston, MA</b>	1993-1995
VP, Marketing, Boston Edison Company		1991-1993
Vice President, Energy Planning, Boston Edison Company		1987-1991

Manager, Supply & Demand Planning	1984-1987
Manager, Fuel Regulation & Performance	1982-1984
Assistant to Senior Vice President, Fossil Power Plants	1981-1982
Division Head, Information Resources	1978-1981
Senior Engineer, Information Resource Division	1977-1978
Assistant to VP, Steam Operations	1976-1977
Electrical Engineer, Research & Planning Department	1973-1976

## EDUCATION

<b>Boston College</b>		Boston, MA
Masters in Business Administration	1982	
<b>Northeastern University</b>		Boston, MA
Masters in Science, Electrical Engineering	1974	
<b>Northeastern University</b>		Boston, MA
Bachelors in Science, Electrical Engineering	1973	

## PROFESSIONAL AFFILIATIONS

Director, NSTAR Communications, Inc.	1997-2003
Director, Advanced Energy Systems, Inc.	2001-2003
Director, Neuco, Inc.	2001-2003
Director, United Telecom Council	1999-2003
Head, Business Development Division, United Telecom Council	2000-2003
Elected Commissioner – Reading Municipal Light Board	2005-2012
Registered Professional Electrical Engineer in Massachusetts	