

**Before the  
Public Service Commission of Utah**

In The Matter of the Investigation of the )  
Costs and Benefits of Pacificorp's Net )  
Metering Program )

Docket No. 14-035-114

**Rebuttal Testimony of  
Tim Woolf**

On the Topic of  
Net Metering Tariffs

On Behalf of  
Utah Clean Energy

July 25, 2017

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1 **1. INTRODUCTION AND QUALIFICATIONS**

2 **Q. Please state your name, title, and employer.**

3 A. My name is Tim Woolf. I am a Vice President at Synapse Energy Economics, located at  
4 485 Massachusetts Avenue, Cambridge, MA 02139.

5 **Q. Are you the same Tim Woolf that provided direct testimony in this docket?**

6 A. Yes.

7 **Q. On whose behalf are you testifying in this case?**

8 A. I am providing evidence on behalf of Utah Clean Energy.

9 **Q. What is the purpose of your rebuttal testimony?**

10 A. The purpose of my rebuttal testimony is to respond to the direct testimonies of other  
11 intervenors in this docket. Much of my testimony is focused on the direct testimonies of  
12 the Office of Consumer Services (the Office) and the Division of Public Utilities  
13 (Division).

14 **2. SUMMARY**

15 **Q. Please summarize the issues that you address in your rebuttal testimony.**

16 A. In my rebuttal testimony, I respond to the following findings and recommendations of  
17 other intervenors in this docket:

- 18
- Whether the current net metering program's benefits exceed its costs.

19

  - Whether there is an urgent need to address cost-shifting in this docket.

20

  - How to address cost-shifting from distributed generation (DG), including:

- 
- 21           ○ Whether establishing a separate rate class for DG customers is an appropriate  
22           way to address cost-shifting concerns.
- 23           ○ Whether applying a demand charge to DG customers is an appropriate way to  
24           address cost-shifting concerns.
- 25           ○ Whether modifying the credits paid for excess generation for DG resources is  
26           an appropriate way to address cost-shifting concerns.
- 27           ○ Whether and how to grandfather distributed generation customers when new  
28           DG credit mechanisms or values are implemented.

29   **Q.    Please summarize your recommendations.**

30   A.    Nothing in the direct testimony of other intervenors causes me to modify my original  
31   recommendation that the Commission reject RMP’s proposed net metering compensation  
32   mechanism. The Company’s proposal (a) is unnecessary for addressing cost-shifting at  
33   this time; (b) violates several key ratemaking principles; and (c) will have a chilling  
34   effect on the development of DG in Utah.

35           Nonetheless, I recognize that continuation of net metering combined with rapid  
36   growth in DG resources might, at some point in the future, result in undesirable levels of  
37   cost-shifting. Therefore, I support the recommendation of the Office and the Division that  
38   the Commission consider alternatives to full net metering, particularly the  
39   recommendation of the Office to alter the credit for excess generation from DG. This one  
40   modification to the crediting mechanism can sufficiently mitigate cost-shifting and avoid  
41   the need for more drastic and problematic modifications, such as creating a new customer  
42   class or imposing demand charges on DG customers. Such changes should be

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43 implemented at the time of the next general rate case,<sup>1</sup> or in a separate proceeding to set  
44 alternative bill credits for excess generation.

45 Finally, I recommend that the Commission establish alternative compensation  
46 levels for excess generation that are predictable and of sufficient duration to allow  
47 customers to project long-term savings based on reasonable assumptions. Specifically, I  
48 recommend that all existing net metering customers and those who install DG prior to the  
49 conclusion of the next RMP rate case (or export compensation docket) continue to  
50 receive net metering compensation for at least 20 years after their DG installation date.  
51 For subsequent DG customers, I recommend that these customers be grouped into  
52 tranches, with a different excess generation compensation rate set for each tranche. Once  
53 enrolled in a tranche, a customer would receive the same compensation rate for excess  
54 generation for at least 15 years.

55 **3. COSTS AND BENEFITS OF NET METERING**

56 **Q. The Office and the Division conclude that the Company's cost of service analysis is**  
57 **generally consistent with the Commission's November 2015 order.<sup>2</sup> Do you agree?**

58 **A.** No. While the Company developed a counter-factual cost of service (CFCOS) study and  
59 an actual cost of service (ACOS) study consistent with the Commission's order, the

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<sup>1</sup> Beck Direct Testimony at 18, and Powell Direct Testimony at 6.

<sup>2</sup> Utah Public Service Commission, In the Matter of the Investigation of the Costs and Benefits of PacifiCorp's Net Metering Program, Docket No. 14-035-114, Order, November 10, 2015. As stated by the Commission on page 10 of the order, "Comparing the cost of service for the existing classes under the ACOS and CFCOS will show both the total and average cost impact on the existing classes, and this information will be valuable in assessing a just and reasonable rate structure."

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60 Company did not present a direct comparison of these two studies. Instead, the Company  
61 added bill credits onto the results of the cost of service studies.

62 Adding bill credits as a cost of net metering is contrary to the Commission’s order  
63 that “The categories of costs in both studies should generally be consistent with those  
64 PacifiCorp employs in preparing cost of service studies for ratemaking purposes.”<sup>3</sup> Bill  
65 credits are not a cost of service: they do not represent a new incremental cost of providing  
66 service to customers, and they do not increase revenue requirements. Bill credits simply  
67 represent revenue that the Company does not collect, which is fundamentally different  
68 from incremental costs that are included in cost of service studies.

69 **Q. Are you suggesting that bill credits from distributed generation resources are**  
70 **irrelevant?**

71 A. No. While bill credits do not represent a new cost to customers, they do provide  
72 information on the extent to which DG resources might result in cost-shifting among  
73 customers. The revenues that are not recovered from DG customers (as indicated by the  
74 bill credits) may need to be recovered from other customers, and may therefore result in  
75 cost-shifting. Therefore, bill credits should be included in cost-shifting analyses. But  
76 cost-shifting analyses are different from cost-benefit analyses, and it is necessary to  
77 distinguish between these two types of analyses.

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<sup>3</sup> Utah Public Service Commission, *In the Matter of the Investigation of the Costs and Benefits of PacifiCorp’s Net Metering Program*, Docket No. 14-035-114, Order, November 10, 2015, p. 13.

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78 **Q. Why is it necessary to distinguish between cost-benefit and cost-shifting analyses?**

79 A. It is important to consider the results of *both* a cost-benefit analysis and a cost-shifting  
80 analysis when determining just and reasonable rates. If DG is expected to reduce the total  
81 costs to serve Utah customers, then it is important to ensure that DG compensation be set  
82 in a manner that will allow DG to continue to grow and provide such benefits. At the  
83 same time, however, if a cost-shifting analysis shows that costs are being  
84 disproportionately recovered from non-DG customers, then DG compensation rates  
85 should also be designed to mitigate unreasonable cost-shifting. In short, DG  
86 compensation rates should be designed to strike a balance between supporting DG (if it  
87 reduces total costs) and mitigating unreasonable cost shifting among customers.

88 **Q. The Office and the Division agree with RMP that the costs of the current net**  
89 **metering mechanism outweigh the benefits.<sup>4</sup> Do you agree?**

90 A. No. The Office and the Division are apparently relying upon RMPs' benefit-cost analysis  
91 to reach this conclusion. Thus, they are relying upon the Company's analysis that  
92 inappropriately adds bill credits on top of the cost of service results. As noted above, the  
93 bill credits should not be added on top of the cost of service results because they are not a  
94 new incremental cost of providing service to customers.

95 In fact, the Company's analysis shows that the ACOS case (including distributed  
96 generation) *reduces* revenue requirements for all classes by roughly \$2.19 million, and

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<sup>4</sup> Direct testimony of Michelle Beck, page 6, and Direct testimony of Artie Powell, page 4.

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97 *reduces* revenue requirements for the residential class by roughly \$1.32 million. Thus, the  
98 NEM program results in *lower* total costs to customers, not higher costs.

99 **4. COST-SHIFTING AND WAYS TO ADDRESS IT**

100 Cost-Shifting

101 **Q. The Office claims that the “magnitude and urgency” of cost shifting has been**  
102 **overstated by RMP?<sup>5</sup> Do you agree?**

103 A. Yes. The Company’s analysis overstates cost-shifting in several ways. First, as noted by  
104 many intervenors in direct testimony, the one-year analysis period does not fully capture  
105 the benefits of distributed generation. The Division’s witness Mr. Faryniarz contends that  
106 “it is likely that transmission, distribution, and environmental compliance avoided cost  
107 benefits [of DG] may not be able to be properly captured,” due to the use of a “one-year  
108 historic test-period for [the] cost-benefit analyses.”<sup>6</sup>

109 Second, the Company’s analysis overstates the cost-shifting impacts of bill credits  
110 by assuming that all lost revenues will be collected from customers, when in practice a  
111 portion of the lost revenues will be absorbed from utility profits and thus will not affect  
112 rates at all.<sup>7</sup>

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<sup>5</sup> Direct testimony of Michelle Beck, page 6.

<sup>6</sup> Direct testimony of Stan Faryniarz on behalf of the Division of Public Utilities, at 6.

<sup>7</sup> Direct testimony of Tim Woolf, pages 26-28, lines 479-518.



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113 Residential Demand Charges

114 **Q. The Division supports the use of a demand charge for residential DG customers as**  
115 **one option for mitigating cost-shifting. Do you agree?**

116 A. First, it is important to note that the Division does not support a demand charge as the  
117 only rate design option for DG customers. The Division states that it prefers to provide  
118 DG customers with a choice of rate designs; specifically, the choice of either the  
119 Company's three-part rate structure (which includes a demand charge), or a simple TOU  
120 rate with on- and off-peak pricing.<sup>8</sup>

121 However, I do not believe that a demand charge is appropriate for residential  
122 customers, whether they have installed distributed generation or not. I agree with Ms.  
123 Beck on this point, where she states that demand charges for residential customers would  
124 "represent a fundamental paradigm shift" in rate design for residential customers, and  
125 should not be implemented now or in the near future.<sup>9</sup> As discussed in the direct  
126 testimony of Ms. Whited, demand charges for residential and small C&I customers  
127 violate the fundamental ratemaking principles of efficiency, simplicity, and stability; and  
128 are especially difficult for residential and small C&I customers to manage and  
129 understand.

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<sup>8</sup> Direct testimony of Artie Powell, pages 5-6, lines 77-83.

<sup>9</sup> Direct testimony of Michelle Beck, page 11, lines 235-237.

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130 Separate Rate Class

131 **Q. The Division notes that it might be reasonable to place DG customers in a separate**  
132 **rate class in order to mitigate cost-shifting. Do you agree?**

133 A. No. The Division concludes that the evidence to support separating DG customers into a  
134 different rate class is “mixed.”<sup>10</sup> It also concludes that while “separating residential NEM  
135 customers into their own rate class is not unreasonable, the Commission may wish to  
136 reserve a final decision to do so for a future rate case.”<sup>11</sup>

137 The Division’s statement regarding the reasonableness of moving DG customers  
138 into a new rate class does not align with the Division’s findings regarding the costs to  
139 serve NEM customers, or guidance offered by NARUC regarding DG customers. As  
140 stated by the NARUC DER manual, “customers are separated into classes based on some  
141 important distinction in the service provided to or usages of different groups of customers  
142 that affects the cost to serve them,” but “if the differences [between groups of customers]  
143 are minimal, then it may not be valuable to implement a separate rate class.”<sup>12</sup>

144 The Division’s witness, Mr. Farynairz, finds that differences between residential  
145 DG and non-DG customers is in fact very minimal. Mr. Farynairz testifies that NEM  
146 customer load profiles “on average fall within a reasonably similar range”<sup>13</sup> as non-NEM  
147 customers, and that “NEM and non-NEM residential customers have similar unit costs.”  
148 He also notes that “The similarity in energy unit costs are particularly striking. These

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<sup>10</sup> Direct testimony of Artie Power, page 27, line 429.

<sup>11</sup> Direct testimony of Artie Power, page 28, lines 437-439.

<sup>12</sup> NARUC (2016) *NARUC Manual on Distributed Energy Resources Rate Design and Compensation*, pp. 76-77

<sup>13</sup> Direct testimony of Farynairz, p. 42

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149 numbers indicate that if NEM and non-NEM residential customers were in different  
150 classes and the Company used a fixed dollar per kWh charge to collect all revenue from  
151 residential customers, the rate for each class would only vary by 0.2 cents/kWh. Such a  
152 difference, on its own, would not typically warrant the added costs and complexity of  
153 creating another rate class.”<sup>14</sup>

154 **Q. Did the Division conduct any other analysis to show differences between NEM and**  
155 **non-NEM customers?**

156 A. Yes, Dr. Powell conducted statistical analysis of NEM customer consumption patterns.  
157 However, this analysis is somewhat limited. Dr. Powell compares all NEM customers to  
158 all non-NEM customers combined. Such analysis does not recognize that there is great  
159 variation in the magnitudes and patterns of consumption of the non-NEM customers.<sup>15</sup>

160 By singling out one type of residential customer from all the others, Dr. Powell’s  
161 analysis is implying that all other residential customers are more homogenous than they  
162 are. One could compare the load patterns of a variety of different customer types, such as  
163 customers with vacation homes, customers with electric space heating, customers with  
164 central air conditioning in large homes, or customers that live in multi-family dwellings.  
165 These analyses might suggest that such customer types are even more different from non-  
166 NEM customers than NEM customers are. Another analysis could be done to remove a  
167 set of “atypical” customers (e.g., vacation homes) from the set of non-NEM customers,  
168 and compare that subset to NEM customers. My point here is that a complete

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<sup>14</sup> Direct testimony of Faryniarz, p. 34

<sup>15</sup> Figure 3 in Ms. Whited’s direct testimony indicates that there is significant variation in the consumption patterns across non-NEM customers. Direct testimony of Melissa Whited, page 19, lines 300-301.

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169 understanding of the different load patterns between NEM and non-NEM customers  
170 would require significantly more analysis than that provided by the Division.

171 **Q. Do you disagree with the Division’s conclusions for other reasons?**

172 A. Yes. The Division’s testimony does not address the significant ratemaking, policy, or  
173 practical implications of creating a new class of customers. It is important to recognize  
174 that it would be neither practical or sustainable to create a new rate class for each new  
175 type of technology that customers install behind the meter. Should there be a separate rate  
176 class, for example, for customers who install deep energy efficiency retrofits, or electric  
177 vehicles, or electric vehicles with storage, or distributed generation that is not solar? It  
178 would be premature for the Commission to create a separate rate class for distributed  
179 solar customers without first addressing these important policy questions. Furthermore,  
180 there are superior methods for addressing concerns regarding cost-shifting, as I discuss  
181 below.

182 **Q. The Office recommends including additional meter costs to the monthly customer**  
183 **charge for distributed generation customers. Do you agree?**

184 A. The Office proposes that the customer charge be increased to cover the incremental cost  
185 of new meters required for distributed generation.<sup>16</sup> I agree that it is appropriate for DG  
186 customers to pay the incremental costs associated with metering the DG generation.

187 However, a customer charge is not the best means for recovering these  
188 incremental costs. I recommend that instead any incremental costs associated with meters

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<sup>16</sup> Direct testimony of Michelle Beck, page 21, lines 451-454.

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189 be collected from the DG customer once at the time of installation, since the cost of  
190 purchasing and installing a new meter is a one-time cost, rather than a recurring cost.

191 Either way, any incremental metering costs charged to DG customers should be  
192 determined and applied through a general rate case, where the relevant costs can be  
193 properly vetted. In addition, any incremental metering costs charged to DG customers  
194 should adhere to Utah's long-standing principles for what should be included in a  
195 customer charge or an up-front fee, which is consistent with the Division's conclusions.<sup>17</sup>

196 Changes to NEM Compensation

197 **Q. Should the Commission consider alternatives to the current net metering**  
198 **mechanism to address cost-shifting concerns?**

199 A. While I agree with the Office that there is not an urgent need to address cost-shifting  
200 from DG customers at this time, I recognize that continuation of net metering combined  
201 with rapid growth in DG resources might, at some point in the future, result in  
202 undesirable levels of cost-shifting. Consequently, I recommend that the Commission  
203 investigate alternatives to full net metering that could be applied in the future when  
204 warranted.

205 **Q. What types of alternative to the current net metering mechanism do you support?**

206 If the Commission determines that modifications to the NEM program are warranted, I  
207 support the recommendation of the Office,<sup>18</sup> the Division,<sup>19</sup> and Vote Solar<sup>20</sup> to modify

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<sup>17</sup> Direct testimony of Faryniarz, p. 41

<sup>18</sup> Direct testimony of Michelle Beck, page 17, lines 368-373.

<sup>19</sup> Direct testimony of Artie Powell, page 30, lines 479-487.

<sup>20</sup> Direct testimony of David DeRamus, page 3, lines 52-55.

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208 the credits that DG customers receive for excess generation from the DG resource. This is  
209 the only change necessary to mitigate cost-shifting concerns, and provides the  
210 Commission with a great deal of flexibility for doing so. With this change, there is no  
211 need to place DG customers in a separate rate class, or to introduce complex,  
212 controversial, and risky new rate designs such as residential demand charges.

213 **Q. The Office recommends that the generation from DG customers be netted on an**  
214 **hourly or more frequent basis, rather than on a monthly basis.<sup>21</sup> Do you agree?**

215 A. No. More frequent netting would cause significant challenges for the marketing and  
216 adoption of DG technologies. Residential customers are currently billed on a monthly  
217 basis and only know their aggregate monthly usage. Without advanced metering  
218 infrastructure or potentially expensive third-party products, potential DG customers will  
219 not have the information to determine how their hourly consumption and potential  
220 generation would align with hourly credits for exports, and thus would not be able to  
221 determine the economics of installing DG. Such uncertainty could hinder the ability of  
222 DG vendors to market their technologies, and severely limit customer demand for DG  
223 technologies.

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<sup>21</sup> Direct testimony of Michelle Beck, page 17, lines 368-373.

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224 **Q. The Office recommends that the excess generation credits be updated at**  
225 **appropriate intervals in the future.<sup>22</sup> Do you agree?**

226 A. Yes. Over time the value of excess generation will change as the Company's existing  
227 resources retire, new resource options become available, and market conditions such as  
228 fuel prices change.

229 However, once a customer has chosen to install DG based on the rates and rate  
230 designs available at that time, the Commission should make only limited modifications to  
231 the excess generation credits available to that customer in the future. Otherwise,  
232 customers would bear too much risk and uncertainty to invest in DG resources.

233 **Q. The Office,<sup>23</sup> the Division,<sup>24</sup> and Vote Solar<sup>25</sup> recommend consideration of time-of-**  
234 **use (TOU) rates for the electricity that DG customers consume on-site. Do you**  
235 **agree?**

236 A. I agree in general. TOU rates can provide more efficient price signals than flat or  
237 seasonal rates. However, there are many ways to design TOU rates, and it is important  
238 that they be designed carefully to adhere to fundamental ratemaking principles and  
239 achieve the state's ratemaking goals. I recommend that the Commission investigate TOU  
240 rates as a part of the Company's next general rate case.

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<sup>22</sup> Direct testimony of Michelle Beck, page 20, lines 427-430.

<sup>23</sup> Direct testimony of Michelle Beck, pages 17-18, lines 377-380.

<sup>24</sup> Direct testimony of Artie Powell, pages 5-6, lines 77-83.

<sup>25</sup> Direct testimony of DeRamus, pages 78-79, lines 1550-1570

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241 **Q. When should the Commission implement alternatives to the current net metering**  
242 **mechanism?**

243 A. As noted above, I agree with the Office and many of the other intervenors that it is not  
244 necessary for the Commission to modify the current net metering mechanism in this  
245 docket. Instead, the Commission should open a separate docket to investigate what the  
246 alternative credits for excess DG generation should be.<sup>26</sup> The Commissions' findings  
247 from that proceeding should then be used to establish the new DG excess generation  
248 credits, which would take effect at the conclusion of that docket.

249 **5. TRANSITION PLANS AND GRANDFATHERING**

250 **Q. The Office, the Division, and Vote Solar have proposed detailed transition plans**  
251 **that have implications for grandfathering DG compensation mechanisms. Do you**  
252 **agree with these proposals?**

253 A. I agree with other intervenors that in this docket the Commission should consider  
254 transition plans and how to grandfather DG customers if and when alternatives to net  
255 metering are implemented. However, I do not agree with some of the specific  
256 recommendations of other intervenors on these points. I briefly address each of these  
257 below.

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<sup>26</sup> Direct testimony of Michelle Beck, page 18, lines 393-396.



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258 **Q. Please summarize the different transition proposals offered by the Office and the**  
259 **Division.**

260 A. The Office recommends the following key elements for a transition plan and  
261 grandfathering:

- 262 • Existing Net Metering Customers: Customers who have installed DG prior to the  
263 release of the Commission’s order in this case. These customers would be  
264 grandfathered until 2030 (approximately 12 years).
- 265 • New Net Metering Customers: Customers who install DG prior to the new NEM cap  
266 being reached. The new NEM cap would be designed to be reached at approximately  
267 January 1, 2020, or at the time of the next rate case.<sup>27</sup> At that time, a new  
268 compensation rate for excess generation (measured on an hourly or more-frequent  
269 basis) would be phased in. The phase-in could start at \$0.09/kWh and decline by one  
270 cent every two to three years until 2030 (when the first version of the “formulaic  
271 compensation rate” would go into effect). These customers would also be subject to  
272 an updated residential TOU rate with a higher customer charge to recover metering  
273 costs and a facilities charge to be implemented in 2030.
- 274 • DG Customers Subject to Approved Rates for the New Rate Design: Customers who  
275 install DG after a post-NEM rate design is completely in place.<sup>28</sup>

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<sup>27</sup> If the cap is not set to be effective at the time of the new rates, then there would be another set of customers who install DG after the net metering cap is reached, but prior to rates being calculated and implemented. This could be avoided by designing the NEM cap to be the same as the effective date for new rates.

<sup>28</sup> Direct testimony of Michelle Beck, pages 23-28

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276 The Division recommends the following key elements for a transition plan and  
277 grandfathering:

- 278 • GROUP 1: All NEM customers who interconnect before January 1, 2018 would  
279 remain on the relevant retail schedule until the end of the transition period. The  
280 transition period would last until approximately 2025. However, the Commission  
281 could choose to change the compensation rate for Group 1 in the next general rate  
282 case.
- 283 • GROUP 2: These customers are those that interconnect between January 1, 2018 and the  
284 next rate case. They would be billed as current net metering customers (with no change to  
285 the underlying Schedule 1 rate), but they would receive a lower compensation rate for  
286 excess generation. The Division proposes that this excess generation rate be set at an  
287 amount halfway between the average Schedule 1 rate and the Schedule 37 rate  
288 (approximately \$0.03/kwh for solar) until the next rate case. At the conclusion of the  
289 next rate case, Group 2 customers would begin moving toward a new compensation rate  
290 at a gradual pace, that would conclude at the end of the transition period (2025).
- 291 • GROUP 3: These customers are those that interconnect after the next rate case. They  
292 would take the then-current Group 2 rate and effectively join Group 2 in its transition  
293 toward the 2025 end date.

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294           • GROUP 4: Group 4 customers are those customers joining after 2025. These  
295           customers would join whatever rate structure the Commission has then instituted for  
296           all distributed generation customers.<sup>29</sup>

297 **Q. Do you agree with the transition plans and grandfathering approaches offered by**  
298 **the Office and the Division?**

299 A. No. Neither of the plans put forward by the Office or the Division provide a transition  
300 path that provides sufficient predictability for customers who may be considering  
301 installing DG. As noted in the direct testimony of Mr. Barnes,<sup>30</sup> it is important to  
302 understand that residential customers are making a very large investment with their own  
303 personal finances when they purchase solar panels. Customers will only continue to make  
304 such investments if rates are set to be predictable and of sufficient duration to allow  
305 customers to project long-term savings based on reasonable assumptions. For this reason,  
306 customers should be able to enroll in a new compensation rate for excess generation that  
307 is predictable and durable enough for customers to be able to project whether they will be  
308 able to recoup their investment.

309           For this reason, I offer a slightly different way to define the different types of DG  
310 customers than the Office and the Division for the purposes of transitioning from the  
311 current net metering rate to an alternative approach that provides reduced credits for  
312 excess generation.

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<sup>29</sup> Direct testimony of Artie Powell, pages 32-34.

<sup>30</sup> Direct testimony of Justin Barnes, lines 82-87.

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313 **Q. What do you recommend regarding transition plans and grandfathering?**

314 A. I recommend that new DG customers be grouped into tranches, with a different excess  
315 generation compensation rate set for each tranche. Once enrolled in a tranche, a customer  
316 would receive the same compensation rate for excess generation for a specified number  
317 of years (15 to 20). An export credit rate would be set in an export credit valuation  
318 proceeding for the first tranche of customers, and then in each subsequent rate case for  
319 future tranches of customers. The categories of customers that I propose are as follows:

320 • Existing net metering customers. This group includes all the customers  
321 that have installed DG to date, and all the customers that will install DG  
322 between now and the conclusion of the export credit valuation proceeding.

323 ○ Compensation: All existing net metering customers' meters should  
324 continue to receive net metering compensation for 20 years.<sup>31</sup>

325 • First tranche of DG customers. This group includes all customers who  
326 install DG after the export credit valuation proceeding, but before the next  
327 general rate case.

328 ○ Compensation for First Tranche: The first tranche of DG  
329 customers should receive excess generation credits equal to the  
330 export credit level that is approved by the Commission in the

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<sup>31</sup> We concur with the testimony of Dan Black that, "To be effective, grandfathering must apply to the meter at the home where a solar energy system is installed and not to the individual customer. If a customer sells their home, grandfathering must apply to the new buyer's meter to protect the value of the rooftop solar energy system." (Direct testimony of Dan Black, page 1, lines 15-18.)

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331 export credit valuation proceeding, for at least 15 years after the  
332 DG installation date.

333 ○ The First Tranche customers shall remain on the residential rate  
334 structure for consumption applicable to all residential customers.

335 • Second tranche of DG customers. The second tranche of DG customers  
336 would include all customers who install DG after the next rate case that  
337 follows the export credit valuation proceeding.

338 ○ The Second Tranche customers should receive excess generation  
339 credits as approved by the Commission at the conclusion of the  
340 rate case following the export credit valuation proceeding, for at  
341 least 15 years after the DG installation date.

342 ○ The Second Tranche customers shall remain on the residential rate  
343 structure for consumption applicable to all residential customers.

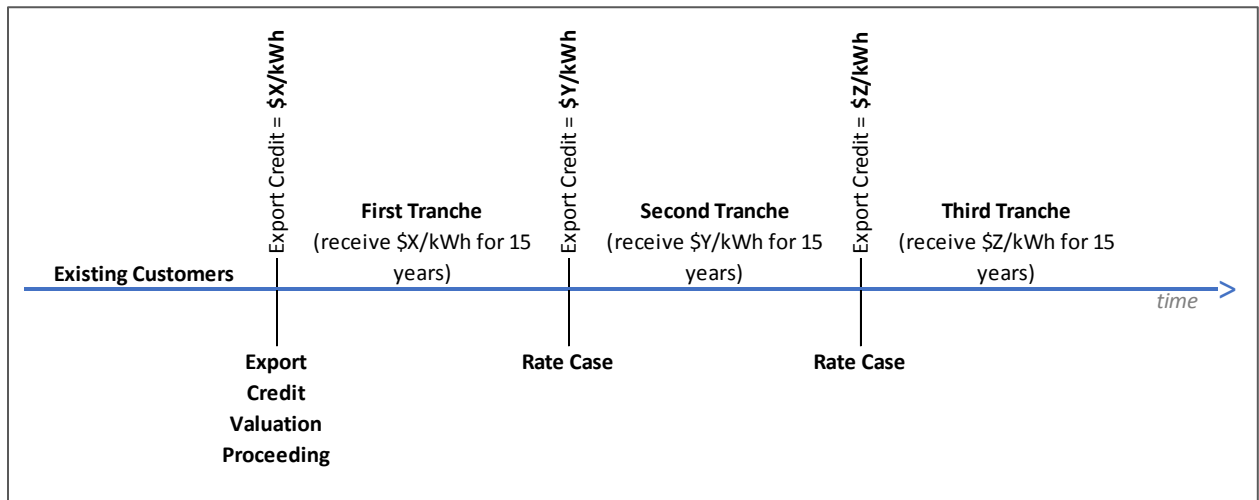
344 • Future tranches of DG customers: Third and subsequent tranches of  
345 customers should receive excess generation credits as approved by the  
346 Commission at the conclusion of each subsequent rate case, for at least 15  
347 years after the DG installation date.

348 ○ The third tranche and future DG customers shall remain on the  
349 residential rate structure for consumption applicable to all  
350 residential customers.

351 The figure below illustrates our proposal.

352

Figure 1. Proposed timeline for setting alternative credits for DG customers



353

354

355 **Q. Is grandfathering existing DG customers standard practice?**

356 A. Yes, as noted by Mr. Barnes and other intervenors, states typically allow grandfathering  
357 in one form or another. As recently reported in *Fortune*, “while solar rates around the  
358 U.S. are being reexamined by state agencies, few regulators have actually changed the  
359 rates for existing solar customers.”<sup>32</sup>

360 **Q. Why do states typically allow grandfathering for net energy metering tariffs?**

361 A. One chief reason grandfathering is done is because failure to grandfather existing  
362 customers is widely viewed as economically unfair to the customers who already  
363 installed on-site generation.

364 For instance, when California ruled in favor of grandfathering, the Public Utilities  
365 Commission of California stated that it was

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<sup>32</sup> Fehrenbacher, Katie, *Why Nevada Brought Back Favorable Rates for Existing Solar Customers*, *Fortune* (Sep 16, 2016), available at <<http://fortune.com/2016/09/16/nevada-solar-grandfathering/>>.

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366 persuaded that customers who invest in renewable distributed generation  
367 systems and participate in existing [net energy metering] tariffs should at least  
368 have an opportunity to recoup their initial investment in distributed renewable  
369 generation. In addition, we find that adopting a transition period that denies  
370 customer-generators the opportunity to realize their expected benefits would  
371 not be in the public interest, to the extent that it could undermine regulatory  
372 certainty and discourage future investment in renewable distributed  
373 generation.<sup>33</sup>

374 To the same end, the Arizona Corporation Commission clarified that its decision to  
375 grandfather existing customers was

376 not intended to shield customers with DG systems from generally applicable  
377 rate design changes, such as changes for the basic service charge. It is, instead,  
378 intended to preserve the expectations that customers with DG systems may  
379 have relied upon when they chose to adopt DG technology.<sup>34</sup>

380 **Q. Has any state prohibited grandfathering for net energy metering tariffs?**

381 A. No, not to my knowledge. When a utility or regulatory body has proposed to require  
382 existing customers with distributed generation to move to a new rate, it has generated  
383 significant controversy and negative press. A prominent example is Nevada, as discussed  
384 by Mr. Barnes, Ms. Clements, and Mr. Black.<sup>35</sup>

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<sup>33</sup> See Public Utilities Commission of the State of California, *Decision Establishing a Transition Period Pursuant to Assembly Bill 327 for Customers Enrolled in Net Energy Metering Tariffs*, Rulemaking 12-11-005, Decision 14-03-041 (Mar. 27, 2014), at 20, available at <http://docs.cpuc.ca.gov/PublishedDocs/Published/G000/M089/K386/89386131.PDF>.

<sup>34</sup> Arizona Corporation Commission, *In the Matter of the Commission's Investigation Value and Cost of Distributed Generation*, Docket No. E-00000J-14-0023, Decision No. 75859 (Jan. 3, 2017), at 156, available at <http://docket.images.azcc.gov/0000176114.pdf>.

<sup>35</sup> Direct testimony of Justin Barnes, lines 247-259; Direct testimony of Allison Clements, page 46; Direct testimony of Dan Black, page 6.

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385 **6. SUMMARY OF RECOMMENDATIONS**

386 **Q. What are your recommendations?**

387 A. Nothing in the direct testimony of other intervenors causes me to modify my original  
388 recommendation that the Commission reject RMP's proposed net metering compensation  
389 mechanism. The Company's proposal (a) is unnecessary for addressing cost-shifting at  
390 this time; (b) violates several key ratemaking principles; and (c) will have a chilling  
391 effect on the development of DG in Utah.

392           Nonetheless, I recognize that continuation of net metering combined with rapid  
393 growth in DG resources might, at some point in the future, result in undesirable levels of  
394 cost-shifting. Therefore, I support the recommendation of the Office and the Division that  
395 the Commission consider alternatives to full net metering, particularly the  
396 recommendation of the Office to alter the credit for excess generation from DG. This one  
397 modification to the crediting mechanism can sufficiently mitigate cost-shifting and avoid  
398 the need for more drastic and problematic modifications, such as creating a new customer  
399 class or imposing demand charges on DG customers. Such changes should be  
400 implemented at the time of the next general rate case,<sup>36</sup> or in a separate proceeding to set  
401 alternative bill credits for excess generation.

402           Finally, I recommend that the Commission establish alternative compensation  
403 levels for excess generation that are predictable and of sufficient duration to allow  
404 customers to project long-term savings based on reasonable assumptions. Specifically, I  
405 recommend that all existing net metering customers and those who install DG prior to the

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<sup>36</sup> Beck Direct Testimony at 18, and Powell Direct Testimony at 6.



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406 conclusion of the next RMP rate case (or export compensation docket) continue to  
407 receive net metering compensation for at least 20 years after their DG installation date.  
408 For subsequent DG customers, I recommend that these customers be grouped into  
409 tranches, with a different excess generation compensation rate set for each tranche. Once  
410 enrolled in a tranche, a customer would receive the same compensation rate for excess  
411 generation for at least 15 years.

412 **Q. Does this conclude your rebuttal testimony?**

413 A. Yes, it does.