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BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of a Request for
Agency Action to Review the
Carrying Charges Applied to Docket No. 15-035-69
Various Rocky Mountain Power
Account Balances

HEARING PROCEEDINGS

TAKEN AT: Public Service Commission
Hearing Room 403
160 East 300 South
Salt Lake City, Utah
DATE: Thursday, December 10, 2015
TIME: 1:00 p.m.
REPORTER: Daren S. Bloxham, R.P.R.

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1 P-R-O-C-E-E-D-I-N-G-S

2 --oOo--

3 OFFICER REIF: We're on record. Good
4 afternoon, everyone. I'm Melanie Reif, Hearing Officer
5 for the Utah Public Service Commission. Today's docket
6 that we'll be hearing is Docket No. 15-035-69.

7 This matter is entitled in the Matter of a
8 Request for Agency Action to Review the Carrying
9 Charges Applied to Various Rocky Mountain Power Account
10 Balances.

11 Let's start by taking appearances, starting
12 with the Division, please.

13 MR. JETTER: Thank you. I'm Justin Jetter.
14 I represent the Utah Division of Public Utilities. And
15 with me at counsel table is Charles Peterson with the
16 Utah Division of Public Utilities.

17 OFFICER REIF: Thank you. Next the Office,
18 please.

19 MR. OLSEN: Rex Olsen representing the
20 Office. With me is Gavin Mangelson for the Office of
21 Consumer Services.

22 OFFICER REIF: And with UCE?

23 MS. HAYES: Thank you. Utah -- Sophie Hayes
24 with Utah Clean Energy. And I have no witness today.
25 So Utah Clean Energy will be submitting our pre-filed

1 comments as public comments.

2 OFFICER REIF: Thank you. And the Company?

3 MS. HOGLE: Good afternoon. Yvonne Hogle on
4 behalf of Rocky Mountain Power. With me here today is
5 Mr. Bob Lively, who is the Utah Regulatory Affairs
6 Manager.

7 OFFICER REIF: Thank you. Mr. Jetter, would
8 you like to take the floor?

9 MR. JETTER: Yes, Your Honor. Thank you.
10 The Division would like to call Mr. Charles
11 Peterson and have him sworn in.

12 OFFICER REIF: Good afternoon, Mr. Peterson.
13 Let's go ahead and have you take the seat up here, and
14 I'll swear you in.

15 THE WITNESS: Certainly.

16 --oOo--

17 CHARLES PETERSON,
18 having been first duly sworn to tell the
19 truth, was examined and testified as follows:

20 --oOo--

21 OFFICER REIF: You may need to turn that
22 microphone on.

23 THE WITNESS: Looks like it's on.

24 OFFICER REIF: Perfect. Thank you.

25 EXAMINATION

1 BY MR. JETTER:

2 Q. Mr. Peterson, would you please start by
3 stating your name and occupation for the record.

4 A. Charles E. Peterson. I'm a technical
5 consultant with the Division of Public Utilities.

6 Q. Thank you. And in the course of your
7 employment with the Division of Public Utilities, have
8 you had the opportunity to review both the Division's
9 Request for Agency Action and the filings that have
10 been made in this docket?

11 A. Yes, I have.

12 Q. And did you create and cause to be filed with
13 the Division -- excuse me -- with the Utah Public
14 Service Commission comments from the Division of Public
15 Utilities dated October 27, 2015, with two exhibits,
16 Exhibit A and Exhibit B, as well as comments from the
17 Division dated November 18th, 2015, along with two
18 exhibits, Exhibit A and Exhibit B, and, finally, reply
19 comments from the Division of Public Utilities dated
20 December 2nd, 2015?

21 A. Did cause comments to be prepared and filed
22 on those dates. With -- October 27th I believe had
23 three exhibits attached to it though. Locate my copy
24 of it. Yes. The October 27th, 2015, Memorandum by the
25 Division has three exhibits, which we designated DPU

1 Exhibits 1, 2, and 3.

2 **Q. Thank you. Could you just briefly describe**
3 **those exhibits?**

4 A. DPU Exhibit 1 is actually a replication of an
5 exhibit that was prepared by Rocky Mountain Power in
6 conjunction with the technical conference that was held
7 in this docket.

8 And it is a table that shows the different
9 accounts and programs that are under consideration here
10 with information regarding those different accounts
11 related to their carrying charge.

12 Exhibit 2 is a chart that shows interest rate
13 comparisons between different market-based interest
14 rates and the 6 percent interest charge that's a
15 carrying charge that's applied in several of these
16 programs. And Exhibit 3 shows selected balances,
17 program balances, of Rocky Mountain Power.

18 **Q. Thank you. Are there any corrections or**
19 **edits you'd like to make to any of those comments?**

20 A. Not that I'm aware of.

21 **Q. And do those comments still reflect your**
22 **opinion on the matters that you've opined on in those**
23 **comments?**

24 A. Yes.

25 MR. JETTER: I would note at this time that

1 the comments from the Division of Public Utilities,
2 along with the exhibits attached, be entered into the
3 record of this hearing.

4 OFFICER REIF: Any objection?

5 MR. OLSEN: No objection.

6 MS. HOGLE: The Company doesn't have an
7 objection, but I will note that the website for this
8 proceeding only includes exhibit -- Exhibits A and B
9 from the Division of Public Utilities comments filed
10 October 27th.

11 And I just -- I mean, I may still have the
12 third exhibit, but it wasn't posted. So I just would
13 like that to be reflected somewhere. If I could get a
14 copy, it doesn't have to be right now, but later, of
15 the third exhibit, I would appreciate it. Thank you.

16 OFFICER REIF: We'll be off the record.

17 (A discussion was had off the record.)

18 (Recess taken at 1:35, resuming at 1:39.)

19 OFFICER REIF: We're back on the record. And
20 to begin with, we'd like to give an opportunity for
21 those who are joining us by phone today to identify
22 themselves. So if you are on the line, if you would
23 unmute your phone and identify yourself, please.

24 MR. WILLIAMS: This is Bruce Williams at
25 PacifiCorp.

1 MR. WILDING: This is Mike Wilding of
2 PacifiCorp.

3 MR. DICKMAN: This is Brian Dickman of
4 PacifiCorp.

5 OFFICER REIF: Thank you. The record should
6 reflect that the exhibit that was being discussed
7 before we went off the record has now been provided to
8 all the parties who indicated they would like a copy.

9 And so with that, Mr. Jetter, please proceed.

10 MR. JETTER: Thank you. And I'd also ask
11 that the record reflect that there was some confusion
12 because there were two tabs within an individual Excel
13 spreadsheet, and that the entire spreadsheet, including
14 both of the exhibits, was served along with those
15 comments at the time that those comments were served to
16 the parties.

17 OFFICER REIF: I believe that's acknowledged
18 by the parties. But just to be sure, is there any
19 misunderstanding about that?

20 Okay. Thank you, Mr. Jetter. I appreciate
21 that clarification.

22 MR. JETTER: Thank you.

23 **Q. (By Mr. Jetter) Mr. Peterson, have you**
24 **prepared a restatement summarizing the position of the**
25 **Division of Public Utilities?**

1 A. Yes, I have some comments.

2 **Q. Please go ahead.**

3 A. Good afternoon. The Division of Public
4 Utilities initiated this docket, as it previously did
5 with Questar Gas Company, to comprehensively review the
6 carrying charges on cash balances approved by the
7 Commission in eight programs or accounts of PacifiCorp,
8 which does business as Rocky Mountain Power.

9 As with the Questar matter, the Division
10 believes that the carrying charge rates in these
11 accounts have been significantly different from the
12 current -- or have become significantly different from
13 the current market interest rates.

14 This difference creates either a benefit or a
15 detriment to either the Company or ratepayers depending
16 on whether there is an undercollection or
17 overcollection in the account. The Division believes
18 that this is not the purpose of the carrying charge on
19 those balances.

20 The Division proposes that the Commission
21 reset these carrying charges to the annual average of
22 the BBB and triple -- BAA -- excuse me -- of the AAA
23 and the BAA rates published by the Federal Reserve for
24 the preceding year, and that these rates be updated
25 annually on March 1st. The details of this proposal

1 are contained in the Division's October 27th, 2015,
2 Memorandum.

3 Four parties - the Office of Consumer
4 Services, Utah Clean Energy in a joint filing with
5 SWEEP, and the Utah Association of Energy Users -
6 appear generally to support the Division's
7 recommendation.

8 PacifiCorp does not. PacifiCorp appears to
9 make a counterproposal that seems to be essentially to
10 reset some of the rates to the company's current
11 authorized cost of debt.

12 The Company also asserts that elements in
13 the -- that elements in a stipulation cannot ever be
14 changed without quality involvement and concurrence of
15 all parties to the stipulation. Consequently, the
16 Company claims that some of these rates cannot be
17 revisited because they were originally set in
18 stipulation.

19 The Division believes this last claim is
20 novel to this case. The Division believes that it has
21 the obligation to act when something is no longer just
22 and reasonable and in the public interest.

23 And for reasons set forth in the Division's
24 December 2nd, 2015, memo, the Division does not support
25 the change to the Company's cost of debt rate.

1 In conclusion, the Division continues to
2 recommend that the Commission reset the carrying
3 charges in the eight programs as described in the
4 Division's October 27th Memorandum, which is supported
5 by the intervening parties. That concludes my
6 statement.

7 **Q. Thank you.**

8 MR. JETTER: The Division has no further
9 questions for Mr. Peterson. He's available for
10 cross-examination.

11 OFFICER REIF: Thank you. Any questions,
12 Mr. Olsen.

13 MR. OLSEN: We have no questions.

14 OFFICER REIF: Ms. Hayes?

15 MS. HAYES: No questions. Thank you.

16 OFFICER REIF: Ms. Hogle?

17 MS. HOGLE: A few. Thank you.

18 EXAMINATION

19 BY MS. HOGLE:

20 **Q. Hello, Mr. Peterson.**

21 A. Hello.

22 **Q. You referenced your comments and reply**
23 **comments. I'm just going to ask you a few questions**
24 **regarding the materials in those two sets of pleadings.**
25 **Can you turn to your December 2nd reply**

1 comment?

2 A. Okay.

3 Q. I'll take you to page 5.

4 A. I have no page 5.

5 Q. Okay. In those comments, the DPU, agreeing
6 with the OCS, indicates that, "Carrying charges should
7 be set to provide an incentive for the company to
8 maintain a zero or near zero balance."

9 Is that true? Is that --

10 A. That's --

11 Q. -- generally the position of the Division?

12 A. Point me exactly -- well, that's generally
13 the position that there should be an incentive that
14 balances should trend toward zero so that there is not
15 an incentive -- let me put it this way.

16 Carrying charges should be set so that there
17 is no incentive for either side, either ratepayers or
18 the Company, to carry large balances, either credit or
19 debit balances, for extended periods of time. There
20 should -- there should be no incentive to do that based
21 upon the carrying charges.

22 Q. Okay. Thank you.

23 And so you just indicated in your summary
24 that your recommendation is to apply a carrying charge
25 equal to the average of the annual AAA and BAA

1 corporate interest rates for the preceding year,
2 calendar year, as published by the Federal Reserve
3 Board of Governors; is that correct?

4 A. Yes.

5 Q. And do you know what that interest rate is
6 currently?

7 A. Well, the -- it approximates 4-1/2 percent
8 based upon a calculation I did recently. And, of
9 course, we won't know what the calendar year 2015 rate
10 will be exactly for another month and a half or so.

11 Q. And so whatever that ends up being, you
12 propose that that apply to the Company's carrying
13 charges beginning in March of 2016?

14 A. Yes.

15 Q. Okay. Is it -- do you know if it's going to
16 be anywhere near the 4-1/2? I mean, is that --

17 A. Well, we have approximately 11-1/2 months of
18 2015. And so unless rates drastically change the last
19 two weeks or three weeks of December, then it will --
20 it will -- it should approximate 4-1/2 percent.

21 Q. Okay. And I'm going to ask you a question
22 now about -- a couple questions regarding your comments
23 filed October 27th. I don't know if you need to turn
24 to them specifically, but -- so in those comments, you
25 mentioned a Blue Sky program, and that it typically

1 carries a balance with it. Therefore, there would be a
2 carrying charge applied to that balance; is that
3 correct?

4 A. Well, you said "typically it carries a
5 balance." But my understanding is that there is
6 currently a fairly sizeable balance in the Blue Sky
7 program. And for the whole history of the Blue Sky
8 program, I don't know whether that's typical or not.

9 Q. I believe it's on page 5. If you'd turn to
10 then page 5 of those comments, excuse me, I used
11 "typically" because that's actually the term that the
12 Division used. I'll just read it for you and you
13 can --

14 A. Okay.

15 Q. -- follow.

16 It's in the second paragraph under the
17 "analysis of the Company's balances" section. The very
18 end of the -- very end of the paragraph, last sentence,
19 "Because of this, the Blue Sky program typically
20 carries a balance."

21 Anyway, I just wanted you to see that that's
22 where I --

23 A. Okay. I misunderstood where you were -- what
24 you were referring to.

25 Q. Okay. That's all.

1 A. Okay. I'm --

2 Q. And do you know what the current carrying
3 charge that's applied to that balance is currently?

4 A. I think it's equivalent to the current
5 weighted average cost of capital that was approved by
6 the Commission in the last Rocky Mountain Power rate
7 case, which is approximately 7-1/2 percent.

8 Q. Okay. And so am I right that the higher
9 interest rate on overcollections, or balances in this
10 case, would be more of an incentive to the Company to
11 carry a near zero balance than a lower interest rate of
12 4-1/2 percent, which is the -- the current average of
13 the AAA and BAA corporate interest rates?

14 A. Generally that would be the assumption that
15 on an overcollected balance, that would be the
16 direction that you would assume the incentive would go
17 as you stated it.

18 Q. So how would applying the average AAA, BAA
19 corporate interest rate to the Blue Sky balance or to
20 any of the balances that have higher interest rates
21 then accomplish the Division's goal which is to incent
22 the Company to carry balances at zero or near zero
23 dollars?

24 A. Well, first of all, we think there should be
25 a consistency here. And, secondly, we would need to

1 understand where the Company's funding the -- the
2 carrying charges is found. If ultimately ratepayers
3 are paying for it, then there could be an overpayment
4 to these particular funds from ratepayers.

5 Also, we want to be fair to the company. If
6 the Company -- if the Company's shareholders are
7 ultimately paying the carrying charge, we believe the
8 Company's shareholders then should not be overcharged
9 for it and should pay something closer to a market
10 rate.

11 So this is even true in cases where --
12 possibly like the Blue Sky program, that there is an
13 overcollection for a period of time because of the way
14 the Blue Sky program pays out the monies on the
15 program -- programs it supports.

16 We are trying to be even-handed in this with
17 respect to having people, whether it's the Company or
18 ratepayers, pay a rate, a carrying charge, that's
19 comparable to what's in the marketplace currently,
20 whether that's a high interest rate or low interest
21 rate.

22 I mean, the Division expects that from year
23 to year and as the years go by, if the Division's
24 proposal is adopted, that rates will be higher than
25 they are right now. And at some point they may even be

1 lower than they are right now. But we want -- we want
2 consistency with at least approximate to -- to
3 approximate the current market interest rates.

4 MS. HOGLE: Thank you. I have no further
5 questions.

6 OFFICER REIF: Any redirect, Mr. Jetter?

7 MR. JETTER: No, Your Honor. Thank you.

8 EXAMINATION

9 BY OFFICER REIF:

10 Q. Mr. Peterson, I have a question for you. And
11 if it helps you at all, my question is related to your
12 table on -- it's 1 of 1 in your October 27th comment
13 filing. And it also relates to information that's on
14 page 3 of that filing.

15 In particular, at the bottom of Table 1 where
16 it refers to customer overpayments are reflected there
17 as being charged a 6 percent interest, do you see that,
18 sir?

19 A. Yes.

20 Q. There are a couple of provisions I want to
21 share with you. You may well be familiar with these
22 already. For example, Rocky Mountain Power Electric
23 Service Regulation No. 8 under Section 9,
24 "Overbilling," addresses under Subsection B the
25 interest rate.

1 And it states under Subsection B, sub 1, "the
2 Company shall provide interest on customer payments for
3 overbilling. The interest rate shall be the greater of
4 the interest rate paid by the Company on the customer
5 deposits or the interest rate charged by the Company
6 for late payments."

7 Are you familiar with that provision, sir?

8 A. I have read it at some point, but I have not
9 read it recently. But -- but anyway, I understood what
10 you read.

11 Q. Okay. Very good. I next want to mention
12 that under Rocky Mountain Power Electric Service
13 Schedule No. 300, if we turn to the second page of
14 that, under 8R.2, late payments are listed there. It
15 says "late payments charge," and then it lists the
16 charge as "1 percent per month of delinquent balance."

17 Below that under 9R.4, it lists interest on
18 deposits for both residential and nonresidential -- it
19 lists them separately, but the amount is the same.
20 That amount is listed at 6 percent per annum.

21 Are you familiar with this provision, sir?

22 A. I've read it before, but it sounds familiar.

23 Q. Okay. So with that background, I wanted to
24 ask you if -- first of all, what is your understanding
25 of the -- the provision that says, "Late payment

1 **charge, 1 percent per month"?**

2 A. My understanding is that if the late payment
3 was -- the value of the payment was \$100, then they
4 would be charged \$1 per month. Excuse me. That's
5 not -- no. They'd be charged 1/12th of \$1. I'm
6 getting confused. They'd be charged \$1 a month, which
7 would be 12 percent of annual interest.

8 **Q. Okay. And so looking at that table on page 3**
9 **of your October 27th filing, does that change at all**
10 **your representation of what the current carrying charge**
11 **is for the customer overpayments?**

12 A. No, it doesn't. The late payment was not
13 included in this -- in our proposal.

14 **Q. Okay.**

15 OFFICER REIF: No further questions,
16 Mr. Peterson.

17 THE WITNESS: Okay. Thank you.

18 OFFICER REIF: Thank you. You may be
19 excused.

20 THE WITNESS: Okay. Thank you.

21 OFFICER REIF: Mr. Olsen?

22 MR. OLSEN: Thank you, Your Honor. The
23 Office would call Gavin Mangelson and ask that he be
24 sworn, please.

25 OFFICER REIF: Mr. Mangelson?

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GAVIN MANGELSON,

having been first duly sworn to tell the truth, was examined and testified as follows:

EXAMINATION

BY MR. OLSEN:

Q. Mr. Mangelson, could you state your name and your occupation for the record, please?

A. Gavin Mangelson. I'm a utility analyst for the Office of Consumer Services.

Q. As part of that -- your work with the Office of Consumer Services, did you create or assist in the creation of comments in this docket filed on November 19th, 2015, and reply comments on December 2nd, 2015?

A. Yes.

Q. Do you have any amendments or corrections to those?

A. Just one minor administrative note on the comments filed November 19. The information in the subject line is correct with the exception of the docket number. It reads 15-035-36, and it should read -69.

Q. With that correction that you've noted for the record, are there any other corrections that you

1 would make to your testimony?

2 A. No.

3 MR. OLSEN: Would we ask at this time that
4 those comments and reply comments be submitted.

5 OFFICER REIF: Any objection? They'll be
6 admitted.

7 (Comments were admitted.)

8 Q. (By Mr. Olsen) Mr. Mangelson, have you
9 prepared a summary for the Commission at this point?

10 A. Yes.

11 Q. Could you read that now, please?

12 A. Thank you. The Office of Consumer Services
13 supports the Division's recommendation regarding the
14 carrying charges of the various accounts of Rocky
15 Mountain Power.

16 The various accounts of Rocky Mountain Power
17 may have either positive or negative balances at a
18 given time. The carrying charges collected from these
19 balances represent a form of interest.

20 Because these balances are typically intended
21 to fluctuate in the short term, the carrying charges
22 applied to them are similar to interest on short-term
23 debt. Therefore, practices of funding account balances
24 should be similar to principles of sound money
25 management for funding debt.

1 you take what reward may have been extracted from
2 either a high or low carrying charge -- but I do not
3 imply that a set rate that is matched for both an over
4 and undercollection would function as a stand-alone
5 incentive for maintaining a zero balance.

6 **Q. I'm not sure you answered my question. I**
7 **apologize.**

8 A. Sorry. Would you restate it then?

9 **Q. How does applying a market-based rate**
10 **motivate the Company to carry a zero or near zero**
11 **balance?**

12 A. A market-based rate alone is not a
13 stand-alone motivation to maintain a zero or near zero
14 balance. If the market -- if the interest rate were
15 intended to be the sole incentive to maintain that
16 balance, then as the Division noted, we would want a
17 high rate on the negative balance and a low rate on the
18 balances, which is to say that the Company would pay
19 high interest rates for overcollecting and low interest
20 rates for undercollecting.

21 **Q. And do you know on average on the eight**
22 **accounts that are at issue in this case whether the**
23 **Company is carrying -- whether there are**
24 **overcollections or undercollections?**

25 A. I don't know what you mean by "average."

1 I've reviewed the information that was provided about
2 the balances over -- I believe the DPU's exhibit went
3 for about 10 years or so. But, no, I don't have that
4 average number.

5 Q. I'm going to ask you to turn to your
6 November 19th, 2015, comments. In the discussions
7 section on that page 1, the Office indicates that,
8 "Carrying charges should be consistent with the
9 underlying risk the Company or ratepayers incur
10 resulting from overcollection or undercollection in the
11 accounts outlined in the Division's recommendation."

12 So based on that assertion, first, are you
13 familiar with the Company's energy balancing account?

14 A. No.

15 MS. HOGLE: Okay. Thank you. I have no
16 further questions.

17 OFFICER REIF: Thank you. Ms. Hayes or
18 Mr. Jetter, do you have any questions for the witness?

19 MS. HAYES: No. Thank you.

20 MR. JETTER: I also have no questions.

21 OFFICER REIF: Okay.

22 EXAMINATION

23 BY OFFICER REIF:

24 Q. Mr. Mangelson, just for clarification while
25 you're here, do you recall the question that I asked of

1 the Division's witness, Mr. Peterson?

2 A. Would you repeat that question?

3 Q. Sure. Sure. This relates to a
4 representation that the Division represents in its
5 comments, in particular, its comments that were filed
6 on October 27th, 2015.

7 It also appears in comments that were filed
8 by the Company. But in particular, I wanted to focus
9 on the issue of customer overpayments and the
10 representation that that carrying charge interest rate
11 is 6 percent.

12 And in particular, I -- my question was
13 couched in -- in a provision that is in Rocky Mountain
14 Power Electric Service Regulation No. 8. And I don't
15 want to presume that you're prepared to give an opinion
16 on this, but if you have a position on it, it may be
17 helpful.

18 A. Are you referring to as it discusses how the
19 customer will be charged for their -- for their late --
20 the late fees?

21 Q. In part. The provision in Regulation No. 8
22 states that the interest rate -- under the overbilling
23 section states that, "The Company shall provide
24 interest on customer payments for overbilling. The
25 interest rate shall be the greater of the interest rate

1 paid by the Company on customer deposits or the
2 interest rate charged by the Company for late
3 payments."

4 A. Right. I would say then to answer that, I
5 would need to understand better how this carrying
6 charge, which is applied to an account balance, relates
7 to the interest that has been paid back to a customer
8 for an overpayment. And at this time I do not know if
9 they are one in the same.

10 Q. Okay. Thank you, sir.

11 OFFICER REIF: Any redirect?

12 MR. OLSEN: No redirect. Thank you.

13 OFFICER REIF: Okay. Thank you. Thank you,
14 Mr. Mangelson. You may be excused.

15 Ms. Hayes, just to clarify, you have no
16 witness, correct?

17 MS. HAYES: Correct.

18 OFFICER REIF: Okay. And you do want to
19 address your filings; is that correct?

20 MS. HAYES: I didn't come prepared to issue
21 any lengthy statement, apart from the fact that Utah
22 Clean Energy and SWEEP support the Division's proposal.

23 OFFICER REIF: Okay. Apart from that, do you
24 wish to request to have your comments accepted into the
25 record?

1 MS. HAYES: I would be happy to do that if
2 parties are willing to waive cross-examination.

3 MS. HOGLE: Excuse me, Your Honor. I believe
4 earlier counsel for Utah Clean Energy offered her
5 comments as public comments because she did not have a
6 witness who could be asked about those comments.

7 OFFICER REIF: Okay. So let's make sure
8 we've got that on the record, Ms. Hayes. Is that your
9 desire?

10 MS. HAYES: Yes. That was my intention in
11 coming here today was -- because my witness was unable
12 to attend was to submit those comments as public
13 comments.

14 OFFICER REIF: Okay. Okay. Very good. Is
15 there any objection to the Commission accepting
16 comments as public comments?

17 MS. HOGLE: No objection from the Company.

18 MR. OLSEN: No objection.

19 MR. JETTER: No objection.

20 OFFICER REIF: They will be accepted. Thank
21 you, Ms. Hayes.

22 (Comments were admitted.)

23 OFFICER REIF: Ms. Hayes, before we move on,
24 do you wish to address as counsel for Utah Clean Energy
25 the question that I posed to the witnesses thus far

1 with respect to the 6 percent interest on the customer
2 overpayment?

3 MS. HAYES: I do not. I would -- I would
4 need to consult -- one, I would probably need to go
5 back and read those and -- and consult someone who's --
6 who's more technically minded on those matters.

7 OFFICER REIF: Okay. Thank you, Ms. Hayes.
8 I didn't want to bypass that opportunity if you wished
9 to do so. Thank you.

10 MS. HAYES: Thank you.

11 OFFICER REIF: Ms. Hogle?

12 MS. HOGLE: Thank you, Your Honor. The
13 Company calls Mr. Bob Lively to the stand, please. But
14 he needs to be sworn.

15 --oOo--

16 ROBERT LIVELY,
17 having been first duly sworn to tell the
18 truth, was examined and testified as follows:

19 EXAMINATION

20 BY MS. HOGLE:

21 Q. Good afternoon.

22 A. Good afternoon.

23 Q. Can you please state and spell your name and
24 your position and address for the record?

25 A. My name is Robert Lively. R-O-B-E-R-T,

1 L-I-V-E-L-Y. I'm employed by Rocky Mountain Power. My
2 title is Utah Regulatory Affairs Manager. And my
3 business address is 1407 West North Temple, Suite 330,
4 Salt Lake City, Utah.

5 Q. Mr. Lively, are you familiar with the
6 comments that were filed by the Company on November 19,
7 2015, and the reply comments that were filed by the
8 Company on December 2nd, 2010?

9 A. I am.

10 Q. And did you prepare or assist in the
11 preparation of those comments?

12 A. I did.

13 Q. And do you have any edits to those comments
14 at this time?

15 A. I do not.

16 Q. So if I were to ask you the questions therein
17 again today, or if I were to ask you about the
18 materials written in those comments here today, would
19 your answers and your comments be the same?

20 A. They would.

21 MS. HOGLE: At this time I would like to have
22 the Commission admit the comments and reply comments of
23 Rocky Mountain Power into the record.

24 OFFICER REIF: Is there any objection?

25 MR. OLSEN: No objection.

1 MR. JETTER: No objection.

2 OFFICER REIF: They're admitted.

3 MS. HOGLE: Thank you. Excuse me.

4 (Comments and reply comments were admitted.)

5 Q. (By Ms. Hogle) Mr. Lively, do you have a
6 summary you would like to provide today?

7 A. I do have a summary.

8 Q. Please proceed.

9 A. The purpose of my testimony today is to
10 support the Company's recommendation for carrying
11 charge rates set at the Company's authorized cost of
12 debt that is set in the general rate -- that was set in
13 the general rate case currently at 5.2 percent, which
14 was approved by -- in the Company's last general rate
15 case, Docket No. 13-035-184.

16 Since the Office of Consumer Services, the
17 Utah Association of Energy Users, the Utah Clean Energy
18 and SWEEP generally support the recommendation of the
19 Division of Public Utilities, I will direct my comments
20 to the proposal of the DPU.

21 By my calculation, the carrying charge
22 proposed by the DPU is about 4.5 percent based on the
23 average of the AAA and BAA corporate bond rates for
24 2014. I will demonstrate why the Company proposal is a
25 more appropriate basis than that proposed by the DPU

1 upon which to set carrying charge rates.

2 The principal issues under consideration in
3 this docket are the carrying charge rates applied to
4 the identified accounts, the frequency and procedure
5 for updating the carrying charge rates, and the timing
6 of implementation of carrying charge rates if new rates
7 are ordered by the Commission.

8 The principle upon which the Company proposal
9 is based is that account balances should be financed
10 with carrying charges based on the Company's capital
11 cost structure and, more specifically, the Company's
12 overall cost of debt.

13 As set in the Company's last general rate
14 case, Docket No. 13-035-184, the Company's overall
15 pre-tax cost of capital is 10.65 percent. This
16 represents the capital cost required to fund the
17 totality of the Company -- of Company rate base.

18 As stated in the Company's comments of
19 November 19th, 2015, the Company believes the overall
20 cost of capital of 10.65 percent is an appropriate
21 carrying charge level since it matches how all rate
22 base items are financed.

23 However, considering the Company's authorized
24 cost of capital from the last rate case, including the
25 overall pre-tax cost of capital of 10.65 percent, the

1 weighted average cost of capital of 7.57 percent, and
2 the cost of debt of 5.2 percent, the Company recommends
3 that the authorized cost of debt offers a reasonable
4 compromise between the cost of capital level of
5 10.65 percent and the DPU proposed carrying charge of
6 approximately 4.5 percent.

7 The Company's cost of capital -- cost of the
8 debt basis for carrying charges provides a reliable and
9 predictable measure based on the Company's actual costs
10 of its financing activities that are established
11 through an evidentiary proceeding and consistent with
12 costs and rates.

13 The Company proposed cost of debt for
14 carrying charge provides a further advantage over the
15 DPU proposal in that it is not subject to the
16 potentially negative impacts of the volatility in
17 financial markets and/or federal monetary policy
18 actions.

19 No one can predict volatility in financial
20 markets. But considering that -- but consider that
21 over the last 10 years, the market-based carrying
22 charge rate as proposed by the DPU would have
23 fluctuated on a year-to-year basis of up to 16 percent.

24 This volatility is higher than the changes in
25 cost of debt authorized by the commission during that

1 timeframe. These are unnecessary and uncontrollable
2 fluctuations that result from the DPU's market-based
3 proposal for carrying charges.

4 The cost of debt as proposed by the Company
5 offers a basis for carrying charges that is reviewed by
6 multiple parties, approved by the Commission, and
7 provides a stable and predictable basis for carrying
8 charge levels.

9 In comments on December 2nd, 2015, the DPU
10 agrees with the position stated by the OCS that
11 carrying charges should reflect the underlying risk the
12 Company or ratepayers incur, resulting from
13 overcollection or undercollection of account balances.

14 This risk-based rationale would suggest that
15 the Company should set carrying charge rates as if it
16 were a bank or a lending institution that would set
17 interest rates based on the creditworthiness of a
18 borrower, a higher rate if the risk of loan repayment
19 were considered high and a lower rate if the risk of
20 loan repayment were considered low.

21 The Company is not operating as a lending
22 institution, nor are we regulated as a lending
23 institution. Rather, the Company is regulated based on
24 longstanding practices of cost recovery, of prudently
25 incurred costs, including a reasonable return on

1 equity.

2 If risk were a determining factor in setting
3 the carrying charge rates, parties in this docket
4 should consider carrying charge rates based on the risk
5 of recovery for each individual account balance.

6 For example, we would consider if the risk in
7 carrying charge associated with the DSM balance is
8 equivalent to the risk of recovery of net power costs
9 in the EDA with its sharing band mechanism.

10 To the extent possible, carrying charge rates
11 should be set based on the cost-based capital structure
12 component set by the Commission in the general rate
13 case. This approach is consistent with the Company
14 recommendation to use the most recently authorized cost
15 of debt as the basis for carrying charges.

16 Another consideration in this docket is the
17 frequency with which carrying charge rates should be
18 updated. The DPU proposed that the carrying charge
19 rates be updated annually based on the average of the
20 AAA and BAA bond rates published by the Federal Reserve
21 Board of Governors for the previous year.

22 The Company proposal is to update the cost of
23 debt at the conclusion of each general rate case. The
24 Company believes the appropriate -- believes the
25 appropriate interval for updating carrying charge is at

1 the conclusion of each future general rate case.

2 However, if the Commission determines that
3 regularly scheduled updates are appropriate, he would
4 suggest as an alternative that the Company review its
5 carrying charges annually against its actual cost of
6 debt reported in the Company's annual results of
7 operations filed with the Commission, and that an
8 adjustment to the carrying charge would be made when
9 fluctuation from one year to the next would exceed
10 10 percent.

11 In comments provided, the Company has raised
12 the issue of -- of carrying charges that have been set
13 by stipulation or agreement. In its comments provided
14 on December 2nd, 2015, the Company recommended the
15 carrying charges that were set by previous stipulation
16 or agreement should remain unmodified until the
17 agreements expire.

18 The Company agreed with setting carrying
19 charges for these accounts in an appropriate
20 proceeding. The Company makes the following
21 recommendations for the appropriate proceedings in
22 which to address carrying charges in accounts in which
23 the carrying charges were set by stipulation or
24 agreement.

25 The demand side management account, the

1 carrying charge should be considered in a future
2 proceeding in which rate modification is proposed for
3 balances going forward.

4 The renewable energy credit account, the
5 carrying charge should be reviewed and modified as
6 necessary in the next annual review of the account for
7 balances going forward.

8 The Blue Sky account, the carrying charge
9 should be reviewed and modified as necessary in the
10 context of the next annual review of the Blue Sky
11 program for balances going forward.

12 In previous comments, the Company proposed no
13 change in the EBA carrying charge during the term of
14 recovery of the deferral amount, which was approved in
15 the stipulation in Docket No. 15-035-03. Rates for the
16 EBA deferral for the period of January through
17 December 2014 went into effect within an effective
18 period of November 1st, 2015.

19 This EBA balance will be collected over a
20 one-year period with rates designed using a 6 percent
21 carrying charge. It would not be reasonable to change
22 the carrying charge for the EBA deferral during --
23 deferral currently being collected through
24 November 2016.

25 As further background on the EBA carrying

1 charge rate, the EBA was established by the Commission
2 order -- by Commission order in Docket No. 09-035-15.
3 As part of this order, the Commission set the carrying
4 charge rate at 6 percent, which is reflected in the
5 tariff.

6 The EBA was approved as a five-year pilot
7 program, which was extended one year as part of the
8 2014 general rate case stipulation under Docket
9 No. 13-035-184.

10 The Company requests that the Commission not
11 modify the EBA carrying charge until the end of the
12 pilot period, but instead as part of consideration in
13 the revaluation of the mechanism which is expected to
14 occur next year.

15 As a final comment, the Company notes that in
16 comments on December 2nd, 2015, the DPU suggests that
17 the Company proposal to base carrying charge rates on
18 the cost of debt will assure that carrying charges for
19 programs will differ, perhaps significantly, from
20 current market rates.

21 However, a comparison of current market rates
22 as proposed by the DPU with the cost of debt rates as
23 proposed by the Company for the period from 2005 to
24 2014 does not support the risk that the DPU suggests.
25 The comparison of rates for that timeframe shows the

1 average difference of about 6/10th of 1 percent on a
2 monthly basis, sometimes higher, sometimes lower.

3 The Company respectfully requests that the
4 Commission adopt its proposal for carrying charges
5 based on its authorized cost of debt, to be updated at
6 the conclusion of each general rate case.

7 The rate level is less volatile -- this rate
8 level is less volatile than the DPU proposal and is
9 consistent with the established cost basis on which the
10 Company is regulated.

11 Also, the Company requests that the
12 Commission adopt its recommendation that the timing of
13 carrying charge modification for accounts with carrying
14 charges set by stipulation or agreement.

15 And further, that the Company requests
16 that -- further, the Company requests that the
17 Commission defer addressing each EBA carrying charge
18 until the pilot is concluded and the structure of the
19 EBA is reevaluated.

20 That concludes my comments.

21 MS. HOGLE: Mr. Lively is available for
22 cross-examination.

23 OFFICER REIF: Thank you. Mr. Jetter, any
24 questions for Mr. Lively?

25 MR. JETTER: I do have a few questions.

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EXAMINATION

BY MR. JETTER:

Q. Good afternoon, Mr. Lively.

A. Good afternoon.

Q. I guess let's -- let's start out talking just a little bit about how the Company finances its operations.

Could you briefly describe in a general sense what the average cost of debt is made up of, what percentage of that would be long-term versus short-term borrowing?

A. Well, I don't know the answer to that. I could -- I just don't know the answer to the question as the percentage long term or short term.

Q. Do you know if it's mostly long term or mostly short term?

A. I don't know that. It's certainly an embedded rate that includes long-term debt and shorter term debt -- newer -- more newly issued debt.

Q. Okay. Would it be fair to say that most of the long-term debt is used for the financing of long-term assets that the Company holds?

A. No, I don't think I'd agree with that characterization. I don't think there is an assignment of debt within the embedded cost of debt that makes up

1 the cost of debt. It's assigned based on, you know --
2 based on varying -- based on elements or aspects of the
3 Company's operations or assets.

4 Q. Okay. Well, let's say hypothetically the
5 Company was going to build a new transmission facility
6 that had a useful life of 50 years, and the Company was
7 going to finance that with debt.

8 Would you expect the Company to finance that
9 with short-term debt, or would you expect the Company
10 to finance that new addition with long-term debt?

11 A. I expect that there would be a debt issuance
12 that would be a long-term issuance.

13 Q. Thank you.

14 And, conversely, if the Company were
15 expecting to purchase a one-time short -- let's say a
16 one-year contract for coal delivery, would you expect
17 that to be financed with short-term debt?

18 A. I'm not sure how that would be financed. I
19 think the entirety of the Company's operations are --
20 are financed with -- you know, with its -- with its
21 embedded cost of debt, cost of capital, including cost
22 of capital.

23 Q. Okay. Let's talk about what the Company's
24 actually doing month to month, year to year.

25 The Company's debt fluctuates, does it not,

1 within any annual period?

2 A. Well, yes, I suppose it would. Yes.

3 Q. And there are loans that are made both
4 back -- in both directions, is that correct, with
5 affiliates of Rocky Mountain Power?

6 A. I don't know that.

7 Q. You don't know that?

8 And you don't know how -- how then the
9 Company would finance the short-term over or
10 undercollection of any these accounts, do you?

11 A. It's financed with the overall cost of --
12 cost of capital, including the overall cost of --
13 embedded cost of debt.

14 Q. But the margin will change in each one of
15 these accounts from year to year. Do you know how
16 that's financed?

17 A. With overall cost of capital, including the
18 overall cost of debt.

19 Q. And so if I'm understanding, is it your
20 testimony then that if -- if the balance changes year
21 to year, the Company is issuing or buying back some
22 equity, making a mix of balance that would roughly
23 match its existing debt structure?

24 MS. HOGLE: Excuse me.

25 THE WITNESS: I don't understand.

1 MS. HOGLE: Before you proceed, I would like
2 to offer Mr. Bruce Williams, who is on the phone, as a
3 witness, as Mr. Jetter's questions relate more to the
4 cost of debt and the -- and how the Company finances
5 its operations. I believe that Mr. Williams would
6 probably be better able to respond to those questions.

7 So if he wants to proceed with those types of
8 questions, he could probably direct those questions to
9 Mr. Williams. I just don't want Mr. Lively to be
10 responding to questions that he is probably not the
11 best witness to address. Thank you.

12 MR. JETTER: I'm happy to ask another witness
13 if they're more knowledgeable about these issues.

14 Q. (By Mr. Jetter) Mr. Lively, are you familiar
15 with the stipulations upon which some of these accounts
16 were based? Have you had an opportunity to review
17 those as part of this?

18 A. I reviewed certain sections of those
19 stipulations. I wouldn't say I was in -- I have an
20 in-depth familiarity with them.

21 Q. Okay. Would you be willing to accept that
22 other parts of some of those stipulations are no longer
23 in place? Those might be other interest rates, return
24 on equity, numbers that were stipulated to at those
25 times?

1 A. As part of those stipulations?

2 Q. Yes.

3 A. I'm -- I'm not familiar with those, so I
4 really couldn't comment.

5 Q. Okay.

6 MR. JETTER: I think I'm -- at this time,
7 that's all of my questions for this witness. I think
8 I'll reserve all the rest of my questions for the other
9 Company witness. Thank you.

10 OFFICER REIF: Thank you, Mr. Jetter. Before
11 we move on, I just want to get some clarification.

12 So is Mr. Williams on the phone as an
13 observer, or is he on the phone as a potential witness?
14 And was that -- is that clear to all the parties?

15 MS. HOGLE: Given that -- the way that the
16 process was laid out in this proceeding was for
17 comments or reply comments, the Company asked several
18 people who would be familiar with certain parts of the
19 comments to be on the phone in the event that parties
20 had questions pertaining to their areas of expertise.

21 And so I -- that would be what the Company
22 would recommend. If there are certain questions about
23 the Company's comments related to the areas of
24 expertise in this case, cost of debt, cost of capital,
25 carrying charges, we asked Mr. Williams to be on the

1 phone to respond to those questions if necessary.

2 OFFICER REIF: Is there a reason why
3 Mr. Williams is not here today?

4 MS. HOGLE: No. There is no reason. We --
5 we have historically been able to present witnesses
6 over the phone, and we were just following that same
7 process.

8 OFFICER REIF: Okay. Mr. Jetter?

9 MR. JETTER: As far as I'm concerned from the
10 Division, I'm happy to ask the person most
11 knowledgeable about this to get the best information.

12 OFFICER REIF: Okay. And Mr. Olsen or
13 Ms. Hayes, do you have anything to add to that?

14 MS. HAYES: No. Thank you.

15 MR. OLSEN: It seems appropriate.

16 OFFICER REIF: Okay. Then we'll proceed with
17 that.

18 Mr. Olsen, do you have questions of
19 Mr. Lively?

20 MR. OLSEN: I do.

21 EXAMINATION

22 BY MR. OLSEN:

23 **Q. How are you today, Mr. Lively? It's good to**
24 **see you again.**

25 **A. Very good. Thank you.**

1 Q. I would like to see if I can clarify
2 something, reconcile something in your testimony, your
3 written testimony, and what I believe I understood you
4 to say in your summary. So I just -- I need to get
5 clarification on that if I might.

6 It appeared, if I understood what you were
7 saying, that your -- the Company's position is that
8 these carrying charges should be -- well, for the EBA
9 at the end of the pilot period would be the time that
10 you would look at that, and then annual reviews for
11 Blue Sky and REC and was it DSM as well?

12 A. Well, there were three -- there were three
13 accounts that we called -- aside from the EBA that had
14 the carrying charge set at -- by stipulation or
15 agreement - the DSM, the Demand Side Management
16 account, the Renewable Energy Credit account, and the
17 Blue Sky account.

18 For the latter two accounts, Renewable Energy
19 Credit account, the Blue Sky account, those are subject
20 to annual reviews by regulators. And so we're
21 suggesting that in the context of those annual reviews,
22 the -- the matter of the carrying charge could be
23 reviewed for account balances going forward for those
24 accounts.

25 In the Demand Side Management account, we've

1 suggested that the appropriate time to address the
2 carrying charge for that account is at a proceeding in
3 which the rate modification is being proposed.

4 Q. And for the other -- there were eight that
5 were at issue I believe in this -- for the remaining.

6 What is your proposal for looking at the
7 charges in those remaining?

8 A. Well, I've made specific recommendation on
9 the EBA as you know.

10 Q. Right. Yeah.

11 A. That it be addressed at the end of the --
12 carrying charge be addressed at the end of the pilot.
13 But for the other accounts, we have no objection if the
14 Commission orders a change to the carrying -- to those
15 carrying accounts, that they be applied, you know, as
16 ordered by the Commission for -- for balances going
17 forward.

18 Q. So then if I -- to direct you to your
19 reply -- your -- yeah, your reply on page 2, do you
20 have that in front of you?

21 A. Which reply?

22 Q. Well, December 2nd.

23 A. December 2nd.

24 Q. I'm sorry. Which I believe is your reply
25 comments. On page 2?

1 A. I'm there.

2 Q. If I could ask you to look at the last
3 sentence of the third paragraph in summary, it's the --
4 just essentially your last sentence in summary, it
5 says, "Upon modification in an appropriate future
6 proceeding, the Company agrees with setting uniform
7 truck carrying charges prospectively."

8 So is it the Company's position that by the
9 time this is over, there would be a uniform charge?

10 A. Well, that's what's been proposed by -- a
11 uniform charge has been proposed by -- by the Company,
12 and that being 5.2 percent or the cost of debt as set
13 in the most recently concluded general rate case.

14 Q. Then when would that happen if -- would that
15 happen -- would the expectation be then if it were --
16 your proposal were accepted, that this annual review
17 on -- on the REC, for instance, that would end up just
18 being this 5.2?

19 A. On the REC, the REC is one of the accounts
20 that we propose that be addressed in the context of the
21 next annual review. And I suppose that -- I guess my
22 thought would be that that rate or rate level would be
23 addressed in that review. It could be uniform with
24 the -- with the other carrying charges set or, you
25 know, perhaps it could not.

1 Q. Okay. That's what I was trying to clarify,
2 your -- you are -- I don't want to put words in your
3 mouth. But your position is that the -- all rates
4 would not necessarily end up being uniform. They could
5 be different over time. They could differ at any time.
6 They could differ over these various accounts?

7 A. Would you restate that question?

8 Q. Yeah. I'm sorry if I -- as I read something
9 that says "uniform," and we're talking about the eight
10 accounts, I'm assuming that ultimately there would be a
11 single number derived, however it is that it's derived,
12 that will be applicable to all those accounts.

13 Is that the ultimate result that you -- the
14 Company proposes in that sentence?

15 A. I would presume they would be uniform, but I
16 don't think necessarily they would have to be.

17 MR. OLSEN: I have no further questions.

18 OFFICER REIF: Ms. Hayes, any questions?

19 MS. HAYES: No. Thank you.

20 OFFICER REIF: Ms. Hogle, any redirect?

21 MS. HOGLE: Just a moment, please. Thank
22 you. Thank you. Yes, one question.

23 EXAMINATION

24 BY MS. HOGLE:

25 Q. Mr. Lively, you were just asked by counsel

1 for the Office regarding the timing and the interest
2 rate for the REC balancing account, the DSM account,
3 and the Blue Sky account.

4 And is it the Company's position to your
5 knowledge that the Commission can order at that time
6 when these settlement stipulations expire for those
7 accounts the uniform whatever interest rate, uniform
8 interest rate it orders in this case?

9 A. Yes, it is and could.

10 MS. HOGLE: Okay. Thank you. No further
11 questions. Thank you.

12 OFFICER REIF: Thank you, Ms. Hogle.

13 MR. OLSEN: Could I recross?

14 OFFICER REIF: You may.

15 EXAMINATION

16 BY MR. OLSEN:

17 Q. So is it your -- if you know, is it the
18 Company's position that the Commission does not have
19 the authority to modify those current stipulated rates?

20 A. No, that's not my position at all. My
21 position would be that in those future proceedings or
22 reviews, that the Commission certainly could modify
23 those rates at its discretion.

24 Q. Okay. Thank you. Without having the
25 termination of the stipulation?

1 A. Correct.

2 Q. Okay. Thank you.

3 A. Correct.

4 MR. OLSEN: I have nothing further. Thank
5 you.

6 EXAMINATION

7 BY OFFICER REIF:

8 Q. Mr. Lively, just one question for you,
9 please. This relates back to the question that I've
10 been asking each of the witnesses. And if it's helpful
11 to you, this particular part of the question with
12 respect to the Company relates to the Company's filing
13 on November 19, 2015. And specifically the reference
14 that I want to follow up with you on is on the very
15 last page, it's page 8, and it's at the very top, and
16 it's entitled "Customer Overpayments" in bold.

17 A. Right.

18 Q. And almost at the very bottom of that first
19 paragraph, it says the following: "The carrying charge
20 for customer overpayments is currently 6 percent."

21 Do you recall the provisions that I read
22 earlier, namely Rocky Mountain Power Electric Service
23 Regulation No. 8 and Rocky Mountain Power Electric
24 Service Schedule No. 300?

25 A. I recall that discussion, yes.

1 Q. Okay. I'm happy to reread those, and I don't
2 expect you to remember. And if it helps you to answer
3 my question, I'm -- I'm pleased to do so.

4 My question is do you know whether these
5 provisions change the 6 percent that's reported as the
6 percentage for customer overpayment?

7 A. I do not know. I'm not familiar with
8 those -- familiar enough with those provisions to
9 provide a definitive answer.

10 Q. Okay. Thank you, Mr. Lively. Appreciate
11 your help.

12 OFFICER REIF: Ms. Hogle, is there anything
13 you want to follow up with Mr. Lively on with respect
14 to my questioning?

15 MS. HOGLE: I do not.

16 OFFICER REIF: Okay. You may be excused.

17 THE WITNESS: Thank you.

18 OFFICER REIF: Ms. Hogle, is it your
19 intention to call Mr. Williams at this time?

20 MS. HOGLE: The Company calls Mr. Bruce
21 Williams.

22 OFFICER REIF: Mr. Williams, can you hear me
23 okay?

24 MR. WILLIAMS: Yes, I can hear you. It's
25 been kind of difficult to hear some of the other

1 speakers, but I hear you now.

2 OFFICER REIF: Okay. We'll try to be careful
3 in talking directly into our microphones, which will
4 hopefully make that easier for you to hear everyone.

5 I'm going to swear you in at this time. So
6 if you would kindly answer my question.

7 --oOo--

8 BRUCE WILLIAMS,
9 having been first duly sworn to tell the
10 truth, was examined and testified as follows:

11 --oOo--

12 OFFICER REIF: Ms. Hogle, please proceed.

13 EXAMINATION

14 BY MS. HOGLE:

15 Q. Can you please state and spell your name and
16 state your position and address for the record?

17 A. Sorry. I didn't hear you.

18 Q. Can you can please introduce yourself?

19 A. Yes. I'm Bruce Williams. I'm Vice President
20 and Treasurer of Rocky Mountain Power, the Company.

21 Q. Are you familiar with the comments that were
22 filed by the Company on November 19th and December 2nd?

23 A. Yes, I am.

24 Q. And did you assist in the preparation or
25 review of those comments?

1 A. Yes, I did.

2 Q. Okay.

3 MS. HOGLE: I believe that the witness is
4 available for questions. Thank you.

5 OFFICER REIF: Mr. Jetter?

6 EXAMINATION

7 BY MR. JETTER:

8 Q. Thank you. Good afternoon, Mr. Williams.
9 This is Justin Jetter. I represent the Utah Division
10 of Public Utilities. And I have a few questions for
11 you that you may be the expert on.

12 A. Okay. Good afternoon.

13 Q. My first question relates -- relates to how
14 the Company finances its short-term increases or
15 decreases and needs for capital. And I'm specifically
16 asking you about inter-year increases or decreases and
17 the need for capital in excess of the variations that
18 would be normally found in the cash working capital
19 accounts.

20 A. Okay. Well, let me try to describe for the
21 short-term financing that ultimately leads to longer
22 term financings, and maybe that will help you and
23 others through this question.

24 But every day, the Company is both receiving
25 cash from customers from the normal monthly payments

1 from retail customers or large wholesale or industrial
2 customers, and there's a -- you know, a stream of
3 payments that are received every day. That will be
4 different every day.

5 Then also at the same time, we're also making
6 various payments to vendors and suppliers and employees
7 and tax agencies and other entities. Every day there's
8 both money coming in and money going out.

9 And any day that could be related to, you
10 know, changes in perhaps the DSM account we've been
11 talking about or some of these other balancing
12 accounts, but every day is going to be different.

13 And then what we do every day is look at, you
14 know, do we have more money coming in than we have
15 going out? If we do, then we will invest the surplus,
16 or if we have more money going out than we have coming
17 in, we'll look to borrow.

18 Initially those are short-term borrowings.
19 And if those short-term borrowings build up over a
20 period of time to a point where it makes sense to do
21 the longer term financing, such as a long-term debt
22 issuance, the Company will undertake that and complete
23 a longer term debt issuance to pay down that short-term
24 debt balance.

25 So there isn't sort of a discrete financing

1 going on for changes in the DSM balance or some of the
2 other accounts, but it's all just part of the Company's
3 overall capital needs, which we finance overall.

4 Q. Thank you. And I'll ask you a few questions
5 briefly about the DSM account because that's the one
6 you've mentioned.

7 Would you accept, subject to check, that the
8 DSM account fluctuates between positive and negative
9 balances? By that I mean either a credit or a debit as
10 seen from the view of the Company?

11 A. I'm only somewhat familiar with those
12 balances and accounts. Mr. Lively would be a much
13 better witness on those changes, but I'm aware that
14 balances do fluctuate.

15 Q. Okay. And if I were to tell you, for
16 example, that -- subject to check that that balance in
17 the DSM account reached zero, as well as switched from
18 a positive to a negative balance March of 2014,
19 December of 2010, July of 2008, and May of 2006, going
20 back roughly in the ballpark of two to three years, is
21 that the type of balance that you would finance with
22 long-term debt?

23 A. Well, again, it would depend on the Company's
24 other capital needs and capital sources. So we're not
25 just financing, you know, one thing in isolation of the

1 other needs or sources of the Company. So it's all
2 blended together into a big pool or a big pot of money
3 or need for money. So it's the overall need that the
4 Company finances.

5 But to the extent that the DSM or any of
6 these other balances contributed to the Company needing
7 money, that need would ultimately be financed on a
8 long-term basis.

9 **Q. Even a need that appears based on past**
10 **history to be short-term in nature?**

11 A. I'm sorry. I didn't quite hear you.

12 **Q. A need for financing that would be based on**
13 **past history appear to be short term in nature, wasn't**
14 **it your earlier testimony that that type of a capital**
15 **need would be financed eventually with short-term**
16 **financing?**

17 A. Well, to the extent that that -- that single
18 stream of need, you know, would flip in 30 or 60 or 90
19 days or something and then become a source of capital
20 to the Company, a source of, you know, cash, it could
21 reduce the need for other short-term funding or
22 ultimately long-term funding.

23 **Q. Thank you for that. I'd like to change my**
24 **line of questioning just a little bit and discuss the**
25 **mechanics of how interest is paid out when the Company**

1 has a net obligation to, let's say, a DSM account for
2 example.

3 And just for my hypothetical, if the Company
4 has a net obligation, a net debit as it were, to the
5 DSM account, and it were paying an interest rate -- let
6 me look at the current -- of 7.76 percent, where does
7 the 7.76 percent come from?

8 Specifically what I'm asking for, is that an
9 interest payment that would come from the shareholders
10 of the Company, or is that an interest payment that
11 would be built into rates and recovered through rates
12 in order to pay that out to the DSM account?

13 A. Yeah. I'm going to defer to Mr. Lively on
14 that. He's -- he's much more knowledgeable about the
15 actual mechanics of how the accounts work and -- and, I
16 guess, the crediting or the payment of interest rates.

17 I will say that, you know, the Company's --
18 when it makes an interest payment on other obligations,
19 say a long-term debt issuance, that would be part of
20 what I talked about earlier is the daily needs of the
21 Company's, you know, cash.

22 And if it's a significant payment, you know,
23 we obviously know it's coming, so we will be including
24 that in our planning and our -- our expectation. So we
25 will take that into account when we're coming up with

1 our funding strategy for that day or that week if it's
2 a significant interest payment.

3 I think, you know, generally the size of
4 these balances and the interest amounts, you know, are
5 not as significant as a long-term debt interest
6 payment. Again, I'll defer to Mr. Lively for the
7 specifics of how those are calculated or -- or
8 conducted.

9 **Q. Just a quick follow-up to that. What kind of**
10 **ballpark number are you talking about when you would**
11 **say a "significant interest payment"?**

12 A. Oh, it could be -- I'd say 5 million is not
13 a -- not atypical, and upwards of 15 to 30 million of
14 interest payments on any single day.

15 **Q. Thank you for answering those questions**
16 **today. I think that is all of the questions that I**
17 **have for you today.**

18 A. All right. You're welcome.

19 OFFICER REIF: Mr. Olsen, do you have
20 questions?

21 MR. OLSEN: I do. Thank you.

22 EXAMINATION

23 BY MR. OLSEN:

24 **Q. Hello, Mr. Williams. My name is Rex Olsen.**
25 **I'm an attorney for the Office of Consumer Services.**

1 I'm trying to see if I understand something.

2 In the course -- as Rocky Mountain Power, if
3 you have -- well, let me just ask the question if I can
4 straightforwardly as I can.

5 Are there money transfers between Rocky
6 Mountain Power and PacifiCorp and vice versa during the
7 course of a week or a day?

8 A. Let me -- let me clarify that, that
9 PacifiCorp and Rocky Mountain Power and Pacific Power
10 are all the same legal entity. It's the -- Rocky
11 Mountain Power is a business name or a name under which
12 PacifiCorp does business in Utah and Wyoming and Idaho.
13 And Pacific Power is the name in the Western states as
14 well. So it's all one legal entity. It's the same
15 organization, same company.

16 Q. So then I would -- go ahead. I'm sorry.

17 A. I was just going to say as part of that
18 daily, you know, balancing of the cash sources and cash
19 uses, you know, there could be collections from Pacific
20 Power customers and then a need to pay for a
21 transmission line in Utah or a generation facility or
22 something like that. So the money is coming and going,
23 you know, from all different states and all different
24 groups of customers.

25 Q. And there is no -- it's treated as if it's a

1 single account then really. I mean, it sounds like.

2 Is that a fair simple --

3 A. From a financing standpoint, yes. Now, from
4 a regulatory standpoint, you know, there's allocations
5 and different operations and things like that. But
6 from a financing standpoint, it's -- it's the same
7 financing, same company.

8 Q. Then if I looked at Berkshire Hathaway as a
9 holding company, there are transfers of money from
10 Berkshire Hathaway into this case, because it's Rocky
11 Mountain Power we're dealing with, to Rocky Mountain
12 Power or vice versa on a daily or weekly basis?

13 A. I'm sorry. You kind of cut out there. If
14 you could repeat the question, please.

15 Q. Yeah. Looking at Berkshire Hathaway as the
16 holding company then, are there times when Berkshire
17 Hathaway might fund the needs of Rocky Mountain Power
18 for some of these needs that you've discussed, or vice
19 versa, if there is a cash surplus at Rocky Mountain
20 Power that might be needed at -- by Berkshire Hathaway
21 as a company, are there transfers of funds at that time
22 of that nature?

23 A. The answer is no, with just a very few
24 exceptions. And those exceptions would be if
25 PacifiCorp was paying a dividend to Berkshire Hathaway

1 or previously where Berkshire Hathaway was making a
2 capital contribution to PacifiCorp for essentially
3 making an equity investment into PacifiCorp.

4 Those would be the only times that cash would
5 flow between PacifiCorp and Berkshire Hathaway.
6 There's a prohibition against loaning money between the
7 two entities. We don't have regulatory approval to do
8 that, nor would we.

9 **Q. Okay. Thank you. That answers my question.**

10 MR. OLSEN: I have nothing further.

11 OFFICER REIF: Ms. Hayes, any questions of
12 the witness?

13 MS. HAYES: No. Thank you.

14 OFFICER REIF: Ms. Hogle, any redirect?

15 MS. HOGLE: No redirect. Thank you.

16 OFFICER REIF: Before we excuse Mr. Williams,
17 do you have a sense, Ms. Hogle, whether he would have
18 any ability to respond to the question that I raised to
19 Mr. Lively earlier?

20 MS. HOGLE: I think I do have a sense, and I
21 would say that he probably does not, but I will let him
22 respond.

23 OFFICER REIF: Okay.

24 EXAMINATION

25 BY OFFICER REIF:

1 Q. Mr. Williams, this is Melanie Reif, the
2 Hearing Officer. I hope you can still hear me okay.

3 A. Yes.

4 Q. Okay. I raised a question earlier of the
5 witnesses, including Mr. Lively, which relates back to
6 the representation that the customer overpayments, the
7 rate -- the interest rate on that is 6 percent. And I
8 was referencing a couple of provisions in Rocky
9 Mountain Power's Service Regulation No. 8 and Service
10 Schedule No. 300.

11 Do you recall the nature of that question,
12 sir?

13 A. I recall you asking. I had a hard time
14 hearing it, but generally I'm not familiar with those
15 matters. And I'm not sure I'd be able to help you.

16 Q. Can you --

17 OFFICER REIF: We'll leave it at that. Thank
18 you.

19 MS. HOGLE: I believe the Company rests,
20 unless there's other questions.

21 OFFICER REIF: Okay.

22 MS. HOGLE: Thank you.

23 OFFICER REIF: Is there anything that --
24 further that needs to come before the Commission? All
25 right. We'll be adjourned, and the Commission will

1 take this under advisement. Thank you all for your
2 input.

3 (The proceedings concluded at 3:02 p.m.)

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REPORTER'S CERTIFICATE

STATE OF UTAH)
COUNTY OF UTAH)

I, Daren S. Bloxham, a Notary Public and Certified Shorthand Reporter, Registered Professional Reporter, hereby certify:

THAT the foregoing proceedings were taken before me at the time and place set forth in the caption hereof; that the witnesses were placed under oath to tell the truth; that the proceedings were taken down by me in shorthand and thereafter my notes were transcribed through computer-aided transcription; and the foregoing transcript constitutes a full, true, and accurate record of such testimony adduced and oral proceedings had, and of the whole thereof.

I have subscribed my name on this 21 day of December, 2015.



Daren S. Bloxham
Registered Professional Reporter #335