Witness OCS – 1R (Phase 3)

## BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application of Rocky Mountain Power to Implement Programs Authorized By the Sustainable Transportation And Energy Plan Act ) Docket No. 16-035-36
) Phase 3
) Rebuttal Testimony of
) Cheryl Murray for the
) Office of Consumer Services

April 27, 2017

Page	1
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1	Q.	WHAT IS YOUR NAME, TITLE, AND BUSINESS ADDRESS?
2	A.	My name is Cheryl Murray. I am a utility analyst for the Office of Consumer
3		Services (Office). My business address is 160 East 300 South, Salt Lake
4		City, Utah.
5	Q.	HAVE YOU PREVIOUSLY PROVIDED TESTIMONY IN THIS DOCKET?
6	A.	Yes. I provided direct testimony on behalf of the Office on November 9,
7		2016 in Phase 1 and direct testimony on April 6, 2017 in Phase 3 of this
8		Docket.
9	Q.	WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?
10	A.	In my rebuttal testimony I respond to direct testimony of witnesses for
11		Utah Clean Energy (UCE) and Southwest Energy Efficiency Project
12		(SWEEP) (together UCE/SWEEP), Western Resource Advocates (WRA),
13		the Division of Public Utilities (Division), and ChargePoint.
14		I will present my rebuttal in the categories of: incentive offerings,
15		Time of Use (TOU) rates, and miscellaneous issues.
16		The Office's absence of comment on any issue advanced by any
17		other party should not be taken as an indication of support or
18		disagreement.
19		
20	INCE	
21	Q.	PLEASE IDENTIFY THE SUBJECT MATTER OF UCE/SWEEP

22 TESTIMONY YOU WILL ADDRESS?

A. I will discuss the incentive payment offerings proposed in the testimony of
 UCE/SWEEP witness Mr. Kevin Emerson.

#### 25 Q. WHAT IS THE FIRST INCENTIVE PROPOSAL YOU WILL DISCUSS?

- A. I will begin with Mr. Emerson's proposal for an incentive offering for
  residential Level 2 Chargers.
- 28 Q. PLEASE DESCRIBE HIS PROPOSAL.

29

Α.

30 proposed that the Plug-in Electric Vehicle (PEV) incentive program would

Mr. Emerson correctly points out that the Company's original STEP filing

- 31 include an incentive offer for residential Level 2 chargers. However, in the
- 32 Company's supplemental filing for Phase 3 the charger incentive was
- 33 removed and replaced with incentives for participation in TOU rates. Mr.
- 34 Emerson specifically recommends a \$500 incentive payment for
- 35 residential Level 2 chargers capped at 75% of charger and installation
- 36 costs. He proposes that this category of incentives be limited to 100 Level
- 37 2 chargers for the first year. Funding would be provided by reallocating
- 38 \$50,000 from the Grant-Based Custom Projects and Partnerships
- 39 category. The incentive should be monitored and potentially reduced after
- 40 the first year. Any unused funds could be shifted to the general Grant-
- 41 Based Customer Project program.

42 Q. WHAT IS THE OFFICE'S OPINION OF UCE/SWEEP'S RESIDENTIAL

- 43 LEVEL 2 CHARGER PROPOSAL?
- A. The Office shares UCE/SWEEP's concern that the Company presented a
  significant redesign of the residential incentives without providing any

46 explanation or evidence supporting its change in design. I further note that 47 the time of use workgroup that met in the months leading up to this Phase 48 3 filing had also contemplated a program that would offer incentives for 49 residential Level 2 chargers. The Office remains supportive of the concept of incentives for residential Level 2 chargers. However, we suggest that 50 51 some clarification to UCE/SWEEP's proposal is necessary and we offer 52 one recommendation that we consider essential if incentives are to be 53 offered for residential Level 2 chargers.

#### 54 Q. PLEASE EXPLAIN THE CLARIFICATIONS TO WHICH YOU REFER.

55 Α. The Office suggests two clarifications. First, Mr. Emerson suggests that 56 any unused funds could be shifted to the Grant-Based Custom Project 57 program. The Company has a similar proposal that incentive funds from 58 the various categories of incentives that have not been allocated by 59 September would then be swept from those categories and reallocated to 60 the Grant-Based Custom Project program. The Office recommends that if 61 Level 2 charger incentives are included in the program, unused funds 62 should be reallocated in September consistent with the Company's 63 proposal.

Second, at page 18, Table 1 of Mr. Emerson's direct testimony he
indicates that UCE/SWEEP propose no changes to the Company's
proposed incentives and annual cap for Participation in Time of Use Rate
in Electric Service Schedule 2E. The Table indicates an incentive "up to"
\$200 per customer with an annual cap of \$200,000. The Company's full

Page 4

69		proposal includes an up to incentive of \$200 per customer for participation
70		in TOU rates and an additional \$200 for customers selected to participate
71		in the load research study at its conclusion. UCE/SWEEP has clarified to
72		the Office that its proposal does not remove the load research
73		participation incentive.
74	Q.	WHAT IS THE RECOMMENDATION THE OFFICE PROPOSES FOR
75		UCE/SWEEP'S RESIDENTIAL LEVEL 2 CHARGER INCENTIVE?
76	A.	Mr. Emerson states that "this incentive could help increase the pool of
77		residential customers to recruit to participate in the TOU rate pilot".
78		(Emerson direct page 11, lines 212-213). Although we do not dispute his
79		statement the Office asserts that TOU participation should be mandated
80		for residential customers who receive an incentive. Therefore, the Office
81		recommends that if the Commission adopts Mr. Emerson's proposal to
82		provide an incentive for residential Level 2 chargers it should include as a
83		condition of receiving that incentive a requirement to participate in TOU
84		rates.
85	Q.	ARE THERE OTHER UCE/SWEEP INCENTIVE PROPOSALS THAT
86		YOU WOULD LIKE TO ADDRESS?
87	Α.	Yes. Mr. Emerson proposes that multi-family customers be broken out as

88 a separate sub-category within the non-residential category and be

- 89 provided an incentive offering of \$8,000 capped at 80% of the cost of the
- 90 EV charger and installation per single port charger and \$10,000 (also

91 capped at 80%) for dual port chargers and installation. (Emerson direct
92 page 14, lines 272 – 275).

# 93 Q. DOES THE OFFICE AGREE THAT A SUB-CATEGORY SHOULD BE 94 CREATED FOR MULTI-FAMILY CUSTOMERS?

- 95 A. No. The Office believes that it is not necessary to create a sub-category
- 96 for this group of customers. However, we support tariff language that
- 97 clarifies the fact that multi-family dwellings are eligible for incentives in the
- 98 Non-Residential AC Level 2 Charger category, which the description in the
- 99 application indicates. Further, we could support a higher level of incentive
- 100 for multi-family dwellings that are selected in the Non-Residential AC
- 101 Level 2 Charger category if it were justified by the unique circumstances
- 102 faced by those types of customers. For example, it may take a higher
- 103 incentive level to promote the charging infrastructure because of the
- 104 potential disconnect between the financial interests of the building owner
- 105 and/or management, any existing HOA, and the residents.
- 106 Q. DO YOU HAVE ANY FURTHER COMMENTS REGARDING OTHER
- 107 UCE/SWEEP INCENTIVE PROPOSALS?
- 108 A. Not specifically. Mr. Emerson suggests increasing the incentive offering
  109 for Non-Residential Level 2 Chargers and DC Fast Chargers. The Office
  110 has no basis to either accept or reject his assertions regarding costs of
  111 these chargers.
- 112 Q. DO YOU HAVE ANY FINAL COMMENTS REGARDING THE DESIGN
   113 OF THE INCENTIVE PROGRAM?

Page 6

114	Α.	Yes. Although the Office raised different issues than those raised by
115		UCE/SWEEP, I think both of us share the overall concern that the design
116		of the incentives has not received robust enough input and analysis to
117		justify that the details are in the public interest in particular for the
118		residential portion of the incentive program.
119		
120	TIME	OF USE RATES
121	Q.	HAS THE OFFICE REVIEWED THE DIRECT TESTIMONY REGARDING
122		TIME OF USE RATES PRESENTED BY THE OTHER PARTIES?
123	Α.	Yes. I reviewed the testimony in consultation with others in the Office and
124		our expert witnesses. Essentially, the positions are as follows: WRA
125		agrees with the Company's proposal, the Division has several concerns
126		with the TOU rates and "anticipates reviewing other parties' proposals and
127		believes a useful proposal or hybrid proposal will be possible later in this
128		proceeding" (Davis direct page 8, lines 120-121), and UCE/SWEEP
129		proposed two different TOU rates, one that incorporates two tiers into both
130		the on- and off-peak time periods and the other that introduces a third
131		"super off peak" period.
132	Q.	WHAT IS THE OFFICE'S VIEW REGARDING A TOU RATE WITH A
133		THIRD "SUPER OFF PEAK" PERIOD?
134	Α.	At first the Office was receptive to the idea to incorporate a third "super off
135		peak" period. However, after further discussing the idea with other parties
136		and the Company, we could not find a rational, analytical basis for

selecting hours that could be priced differently as a super off peak period.
Therefore, the Office opposes including this concept into the TOU pilot
program.

#### 140 Q. WHAT IS THE OFFICE'S VIEW REGARDING INCORPORATING TIERS

## 141 INTO A TOU RATE?

142 Α. The Office has some initial concerns about the complexity of combining 143 the two rate design concepts. In addition, such a combined rate structure 144 appears to be designed to achieve two potentially competing objectives: 1) 145 conservation, i.e. consuming less energy, 2) shifting the time of 146 consumption. However, after additional discussion with the parties and 147 evaluation of potential TOU rates that could be used in a load research 148 study, the Office has concluded that including a TOU rate that 149 incorporates different rates for different tiers of energy consumption may 150 provide interesting study results. Therefore, the Office could support a 151 pilot program that compares two TOU rates with similar price differentials 152 between on and off-peak, one that simply had two time periods and the 153 other that incorporates two tiers of energy use within each time period.

The Office does not support defining the first tier in both pricing periods to include consumption up to 1000 kWh, as is currently embedded in the UCE/SWEEP proposal. In fact, UCE/SWEEP's testimony indicated that they also have a preference to use a different break point between the tiers. The Office is currently working to evaluate where the reasonable division (kWh) between Tier 1 and Tier 2 rates should be set. The response to some outstanding data requests is anticipated to facilitate thisanalysis.

162 Q. PLEASE SUMMARIZE THE PRINCIPLES THAT THE OFFICE NOW
163 SUPPORTS IN A TOU PILOT PROGRAM AFTER THE ADDITIONAL
164 STUDY AND ANALYSIS COMPLETED SINCE DIRECT TESTIMONY
165 WAS FILED.

- 166 A. In general, the Office advocates that the following principles be167 incorporated in the TOU pilot program.
- First, the pilot must include a valid sample design to provide
  statistically significant results that the results can be generalized.
- Second, the pilot should include two TOU rates with a clear
  difference in design to compare and study the impact on changes in
  customer consumption.
- 173 Third, the differential of rates between on and off peak periods 174 should be set high enough to promote change but not too high such that 175 customers are not attracted to the rate or that it ends up simply being 176 punitive.

At this time, we think good options for the TOU rates would be to study either a) our proposal for two TOU rates and evaluate the impacts of the larger number of on-peak hours proposed by the Company compared to a rate with fewer on peak hours or b) two TOU rates with similar differentials between on- and off-peak pricing and identical number of hours in the

182		periods with one rate incorporating higher pricing for a second tier of
183		energy use in both the on- and off-peak periods.
184		
185	MISC	ELLANEOUS ISSUES
186	Q.	WHAT IS THE FIRST ISSUE THAT YOU WILL ADDRESS?
187	Α.	The first issue I will address is that of extending by one year the Load
188		Research Study period as proposed by WRA witness, Mr. Kenneth
189		Wilson, making it a 24-month rather than 12-month study.
190	Q.	PLEASE DISCUSS MR. WILSON'S 24-MONTH LOAD STUDY
191		PROPOSAL.
192	Α.	The Company's proposal is for a 12-month load research study. Mr.
193		Wilson states that he would prefer having the Company collect data for a
194		second year. (Wilson direct page 7, lines 141-142). He identifies two
195		advantages of a two-year load study:
196		1) There will be twice as much data for analysis, providing the potential
197		for more accuracy and better conclusions.
198		2) Two years of data may show variations in charging behavior under
199		different weather conditions. (Wilson direct page 8)
200		Mr. Wilson recommends that the Public Service Commission
201		(Commission) approve the Application for the pilot with the addition of a
202		second year for the load study. (Wilson page 2, lines $28 - 29$ )
203	Q.	DOES ANY OTHER PARTY ADDRESS THE LENGTH OF THE LOAD
204		STUDY?

- A. Yes. Division witness, Mr. Robert Davis indicates that the "Division
- agrees that the study should last at least 12 24 months..." (Davis direct
- 207 page 11, line 180). However, he does not make a specific
- 208 recommendation to extend the load study.
- 209 Q. WHAT IS THE OFFICE'S RECOMMENDATION REGARDING

#### 210 EXTENDING THE LOAD STUDY TO 24-MONTHS?

- A. For the reasons expressed by Mr. Wilson the Office supports the
- 212 extension. We believe that having more data in general as well as results
- 213 over a potentially greater variety of weather conditions will be informative.
- Also, as stated by Mr. Wilson, extending the load study will not push it
- beyond the limits of the planned pilot period. Unless the Company's
- 216 rebuttal testimony contains justification to hold the load study to 12 months
- the Office recommends that the Commission require the load study to beconducted over a 24-month period.
- \_\_\_\_

## 219 Q. WHAT IS THE SECOND ISSUE YOU WISH TO ADDRESS?

- A. The second issue is that of operating, maintenance, administrative, and
  general expenses (OMAG). Mr. Davis addresses this issue beginning at
- page 14 of his direct testimony.

### 223 Q. WHAT DOES THE DIVISION RECOMMEND REGARDING OMAG?

- A. Mr. Davis states that in "Phase One of the Commission's Report and
- 225 Order, the Commission directed the Company to include all program-

226		related OMAG expenses in the STEP budgets" <sup>1</sup> . He recommends the
227		same treatment be required for Phase 3 programs.
228	Q.	DOES THE OFFICE AGREE WITH MR. DAVIS'
229		RECOMMENDATION REGARDING THE TREATMENT OF OMAG
230		EXPENSES?
231	A.	Yes. Consistent with our position in earlier Phases of this docket
232		the Office agrees that OMAG expenses for Phase 3 should be
233		identified, tracked, reported and charged against the PEV Incentive
234		budget consistent with the other STEP programs.
235	Q.	YOU INDICATED YOU WOULD ADDRESS CHARGEPOINT
236		TESTIMONY. WHAT ISSUE OF THE CHARGEPOINT TESTIMONY
237		WILL YOU ADDRESS?
238	A.	Mr. James Ellis states that ChargePoint supports "a program structure
239		where the rebates are provided if the charging stations can communicate
240		to provide data and load management tools to the utility to create grid
241		benefits" (Ellis direct page 6, lines 111 – 113).
242	Q.	WHAT IS THE OFFICE'S POSITION REGARDING CHARGING
243		STATIONS PROVIDING DATA TO THE COMPANY?
244	Α.	The Office asserts that as a condition of receiving incentives for DC Fast
245		Chargers and for Grant-Based Custom Projects and Partnerships
246		participants must be required to provide data to the Company.

<sup>&</sup>lt;sup>1</sup> Report and Order, In the Matter of the Application of Rocky Mountain Power to Implement Programs Authorized by the Sustainable Transportation and Energy Plan Act, 16-035-36, December 29, 2016, pp. 6-8, and p. 16, item 7.

247	Q.	DO THE COMPANY'S PROPOSED TARIFFS REQUIRE THAT
248		<b>RECIPIENTS OF INCENTIVES PROVIDE THIS INFORMATION?</b>
249	A.	Not specifically. Original Sheet No. 120.2 for DC Fast Charger
250		Prescriptive Incentives at 3 reads: Pre-approval criteria may include, but is
251		not limited to: (emphasis added)
252		e. Consent to provide charger usage data;
253		Likewise, Original Sheet No. 120.3 Grant-Based Custom Project and
254		Partnerships Incentive at 2 reads: The selection process may include, but
255		is not limited to: (emphasis added)
256		e. Consent to provide charger usage data;
257	Q.	DOES THE OFFICE HAVE ANY RECOMMENDATIONS RELATED TO
258		THESE TWO TARIFF SHEETS?
259	Α.	Yes, the Office recommends that the tariff sheets be revised in such a
260		manner to specify that providing charger usage data is an absolute
261		requirement from all recipients of these incentives and not subject to
262		Company prerogative.
263	Q.	DOES THE OFFICE HAVE ANY RESPONSE TO THE OTHER ISSUES
264		RAISED BY CHARGEPOINT?
265	A.	Yes. I will address three additional issues in ChargePoint's testimony, roll
266		over of unused funds, requirements for residential charger incentives and
267		a cap on Grant-Based Custom Projects.
268		ChargePoint proposes that any unused funds in the Non-residential

269 and DC Fast Charger Prescriptive incentive categories roll over to the

Page 13

following year. My understanding is that the statute delineates a specific amount per year for this program, thus the Company is not permitted to roll-over any unused funds from one year to a subsequent year.

273 ChargePoint recommends that in the program design for TOU 274 Prescriptive Incentive the Company explicitly require that "these home 275 units be smart; capable of communicating through a network to provide 276 data and load management tools and capabilities" (Ellis direct pages 7 & 277 8, lines 147-148. The Office has stated its support for incentives for 278 residential Level 2 chargers. However, ChargePoint's recommendation 279 that the home units be "smart" is offered with no information about the cost 280 implications associated with increased functionality of these devices. The 281 Office opposes the expanded requirements recommended by ChargePoint 282 absent cost justification.

For Grant-Based Custom Projects ChargePoint recommends that the proposal include a 75% cap on the incentive in keeping with other program categories. The Office agrees that Grant-Based Custom Projects should be required to fund a portion of the project costs and not be fully funded with STEP funds.

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#### 289 SUMMARY

#### 290 Q. PLEASE SUMMARIZE THE OFFICE'S RECOMMENDATIONS.

- 291 A. If the Commission approves the PEV Pilot Program the Office
- recommends that the Commission require the Company to:

293		<ul> <li>Consider redesigning the residential incentives to include</li> </ul>
294		residential Level 2 chargers. If incentives for residential Level 2
295		chargers are offered, recipients should be required to participate in
296		TOU rates;
297		Create TOU pilot rates with smaller differentials than those initially
298		proposed by RMP and either evaluate the impacts of two different
299		rates as proposed by the Office in direct testimony or by including
300		tiered pricing in one option;
301		<ul> <li>Extend the Load Research Study to 24-months;</li> </ul>
302		Treat OMAG related to the Programs in Phase 3 of this docket as
303		ordered in Phase 1; and
304		Obtain consent to provide charger usage data as a condition of
305		receiving DC Fast Charger Prescriptive Incentives and Grant-
306		Based Custom Projects and Partnerships Incentives.
307		Require Grant-Based Custom Projects to have a portion funded by
308		the grant recipient.
309	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?
310	A.	Yes, it does.