



# State of Utah Department of Commerce Division of Public Utilities

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## ACTION REQUEST RESPONSE

To: Utah Public Service Commission  
From: Division of Public Utilities  
Chris Parker, Director  
Artie Powell, Manager, Energy Section  
Doug Wheelwright, Technical Consultant  
Jeff Einfeldt, Utility Analyst  
Subject: Docket No. 16-506-01, Application of Deseret Generation & Transmission Co-Operative for Authority to Issue Securities in the Form of Secured Promissory Note to National Rural Utilities Cooperative Finance Corporation,  
Date: October 4, 2016

### RECOMMENDATION (APPROVAL)

The Division recommends that the Commission authorize Deseret Generation & Transmission Co-Operative (DG&T, or the Company) to issue securities in the form of an extension of the current \$20 million revolving credit facility. The requested modification will extend the maturity date from October 16, 2016 to November 30, 2017.

### ISSUE

DG&T requests authorization for authority to issue securities in the form of an extension in the maturity date for the existing line of credit with the current lender, National Rural Utilities Cooperative Finance Corporation (CFC). The proposed 13 month extension is being requested in order to allow additional time to complete discussions with CFC concerning the existing revolving credit facility and additional long term lending agreements. It is anticipated that the Company will file for authority to issue securities once the discussions have been completed.

The current \$20 million revolving line of credit has a maturity date of October 16, 2016 and was approved by the Commission on October 5, 2011 under Docket No. 11-506-01. To date, the Company has not drawn on this line of credit and there is no outstanding balance. The revolving line is secured by an existing mortgage on all of the Company's property excluding the office building located in South Jordan, Utah. In addition to the Company assets, the loan agreement includes a guarantee from the Company's wholly owned subsidiary, Blue Mountain Energy, Inc. ("BME"). If approved, the maturity date for the revolving line of credit will be extended to November 30, 2017 with no change to the commitment amount.

## **DISCUSSION**

Information used in the Division's analysis included: the Company's Application; Amended Promissory Note; Amended Revolving Line of Credit Agreement; Amended Mortgage Security Agreement and FERC Form 1 Annual Reports for years ending December 31, 2011 through December 31, 2015. In addition, the Division has had discussions with David Crabtree, Vice President and General Counsel concerning questions relating to the application and the financial information. The Company has indicated that the proposed extension was approved by the Board of Directors on September 13, 2016, but minutes for that meeting have not been provided.

## **BACKGROUND**

Deseret Generation and Transmission Cooperative (DG&T) was formed in 1978 and supplies wholesale electricity to its members and other bulk energy customers in Arizona, Colorado, Nevada, Utah, and Wyoming. The Company is owned by its six members: Bridger Valley Electric, Dixie Escalante Rural Electric, Flowell Electric, Garkane Energy, Moon Lake Electric, and Mt. Wheeler Power. The member-owned utility operates 223 miles of transmission lines, and has interests in two power generation facilities in Utah with approximately 550 MW of capacity. The primary generating resource, the Bonanza Power Plant is consistently ranked among the top environmentally clean coal fired plants in the United States. Deseret has an 88.13% ownership interest in this facility with the remaining 11.87% owned by Utah Municipal Power Agency (UMPA). Deseret owns and operates its own coal mine under Blue Mountain

Energy (BME), which fuels the Bonanza power plant. In addition, the Company has a 25.10% ownership interest in the Hunter II power generation unit which is operated by PacifiCorp.

Deseret has faced financial difficulties in the past leading to a series of arrangements for restructuring and recapitalizing the Company's indebtedness. The last such restructuring occurred within the 1996 to 1998 time frame and resulted in an agreement with CFC known as the Obligations Restructuring Agreement (ORA) and the 1998 Recapitalization Agreement. The renegotiated payment terms provided for stipulated quarterly minimum payments and an additional contingent payment based on a percentage of the year-end cash balances, less working capital reserves. CFC is the primary lender and as of December 2015, the Company had \$178 million in outstanding debt of various maturities.

#### Historical Information and Financial Results

By structure, DG&T is a not-for-profit co-op and is "upstream" from its six owner/members, which are also not-for-profit co-op electric power retailers. The revenues received from its member co-ops can be controlled according to Deseret's cash flow needs and has historically shown little net profit. Exhibit 1 is a review of the historical financial results for year-end 2011 through 2015 and includes balance sheet, income statement, cash flow, common size and ratio analysis statements.

Page 1 of Exhibit 1 shows that total revenue has remained flat with an average annual increase of 0.25% from \$225 million in 2011 to \$227 million in 2015. Operating expenses were lower in 2015, primarily due to lower fuel cost. Interest expense was lower in 2015, but increased by 1.02% from \$28.5 million in 2011 to \$29.7 million in 2015. Historically, net income has been fluctuating every other year due primarily to a 2-year maintenance cycle, however more recently, the Company has reported net losses each year from 2011 through 2014. This pattern changed in 2015 with the Company reporting net income of \$10.4 million. The Company indicated that recent rate increases are partially reflected in the earnings for 2015 and will continue to help

profitability in future years. The increase in profitability for 2015 is also attributed to lower fuel cost due to low cost production from the Company owned coal mine.

The balance sheet information on page 2 shows that unrestricted cash has remained fairly stable and is currently \$13.3 million. Restricted deposits showed a decrease for the periods under review and stands at \$28.1 million in 2015. Restricted deposits are designated as funds reserved for future service or transmission studies. Total current assets have decreased by 2.81% annually from 2011 to 2015 primarily due to the decrease in restricted deposits previously mentioned. Net plant and equipment decreased 4.71% annually from \$193.9 million in 2011 to \$159.9 in 2015. Total assets decreased by an average of 5.63% annually from 2011 to 2015.

Current liabilities decreased by an average of 1.27% annually primary due to a decrease in Accounts Payable and changes in accrued liabilities. Accounts payable decreased from \$17.0 million in 2011 to \$11.7 million in 2015. Total liabilities have decreased by an average of 6.47% annually with the largest decrease coming from reductions in long-term debt. Long-term debt has been reduced from \$263.8 million in 2011 to \$177.5 million in 2015 for a 9.42% annual decrease. Total liabilities declined at an average rate of 5.95% for the periods under review. Total Patronage equity has decreased by an average of 4.28% during the same period.

Page 4 of Exhibit 1 calculates the Company's financial ratios for each year under review. The current ratio<sup>1</sup> as of 2015 was 3.93 which is close to the historical average of 4.02. The quick ratio<sup>2</sup> of 1.28 is also close to the historical average of 1.29. The long-term solvency ratios are also close to historical averages.

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<sup>1</sup> Current ratio is current assets divided by current liabilities. It is a measure of a company's ability to satisfy its cash needs over the coming twelve months.

<sup>2</sup>Quick ratio is cash plus accounts receivable divided by current liabilities. It is a more stringent measure of a company's ability to satisfy its cash needs over the coming twelve months.

The capital structure has shown a slight improvement for the period under review, however it should be noted that the Company is highly leveraged. Long term debt totaled 72.32% in 2015 which is lower than the historical average of 76.21%. Total Patron's Capital for 2015 was 27.68% compared to the historical average of 23.79%.

## **CONCLUSION**

The application is a request to extend the existing credit facility for an additional 13 months with no increase to the dollar amount. The current revolving credit line has not been utilized and has no outstanding balance. The Division recommends that the Commission approve the Application of Deseret Generation and Transmission for authority to issue securities in the form of a 13 month extension to the existing \$20 million revolving credit facility with CFC.

cc: David F. Crabtree, General Counsel, Deseret Generation & Transmission  
Michele Beck, Director, Office of Consumer Services