

Exhibit A

ELECTRIC SERVICE SCHEDULE NO. 140 - Continued
INCENTIVES:¹

Category	Incentive "up to"	Percent Project Cost Cap	1-Year Simple Payback Cap for Projects ²	Other Limitations
Prescriptive Incentives *	See Tables 1a-11	See Tables 1a-11	See Tables 1a-11	See Tables 1a-11
<u>Small Business Enhanced</u>	<u>Determined by Company with not-to-exceed amounts as shown in Table 12</u>	<u>Up to 90%</u>	<u>No</u>	<u>Available to all Schedule 6, 6A, and 23 customers meeting eligibility requirements. Qualifying equipment must be installed by an approved contractor/vendor</u>
Mid-market Incentives	Determined by Company with not-to-exceed amounts as shown in Table 13	N/A	No	Incentives available at the point of purchase through approved distributors/retailers or via a post-purchase customer application process
HVAC Check-up Incentives	Determined by Company with not-to-exceed amounts as shown in Table 14	N/A	No	Qualifying equipment must be installed by an approved contractor/vendor.
<u>Whole Building New Construction Incentive</u>	<u>Determined by Company with not-to-exceed amounts as shown in Table 15</u>	<u>N/A</u>	<u>No</u>	<u>Building types not eligible: multifamily, refrigerated warehouse, data center, laboratory, clean room, supermarket, hospital.</u>
Custom Non-Lighting Incentives for qualifying measures not on the prescriptive list. ³	\$0.15 per annual kWh savings	70%	Yes	N/A
Energy Management	\$0.02 per kWh annual savings	N/A	No	N/A
Energy Project Manager Co-Funding	\$0.025 per kWh annual savings	100% of salary and eligible overhead	No	Minimum 1,000,000 kWh through qualified measures
Bill Credit ⁴	80% of eligible project costs	80%	No	Customers with minimum 1 MW peak or annual usage of 5,000,000 kWh**

*Incentives for measures contained in Tables 1a-11 are restricted to the amounts shown in Tables 1a-11 or the appropriate bill credit amount.

**Customers may aggregate accounts to achieve minimum requirements.

¹ The customer or Owner may receive only one financial incentive from the Company per measure. Financial incentives include energy efficiency incentive payments, bill credits, and energy management payments. Energy Project Manager Co-Funding is available in addition to the project incentives.

² The 1 year simple payback cap means incentives will not be available to reduce the simple payback of a project below one year. If required, individual measure incentives will be adjusted downward pro-rata so the project has a simple payback after incentives of one year.

³ Project Cost and 1-Year Simple Payback Caps do not apply to New Construction and Major Renovation projects that are subject to state energy code.

⁴ To qualify for the bill credit option, a project must have a projected payback period of between 1 and 8 years. The Company may accept a project with a projected payback period in excess of eight years if project benefits satisfy the Commission's approved cost-effectiveness test. New Construction, lighting retrofits and Pre-payment projects are not eligible for bill credit.

(continued)

Issued by authority of Report and Order of the Public Service Commission of Utah in Docket No. 21-035-T1320-035-04

ELECTRIC SERVICE SCHEDULE NO. 140 - Continued

Table 1a - Lighting System Retrofits

Measure	Category		Maximum Incentive "up to"
Lighting System Retrofit	Interior Lighting	Prescriptive	See Mid-Market table
		Non-Prescriptive	\$1.50/W Reduced
	Exterior Lighting	Prescriptive	See Mid-Market table
		Non-Prescriptive	\$0.75/W Reduced
	Controlled Environment Agriculture		\$0.05/kWh
	Controls-Only		\$0.80/W Controlled
Custom		\$0.85/W Reduced	

Table 1b – New Construction/Major Renovation Lighting Incentives⁵

Measure	Category	Incentive "up to"
Interior Lighting	Troffer	\$10/Fixture
	Linear Ambient	\$10/Fixture
	Highbay	\$20/Fixture
	Other (not listed above)	\$0.50/Fixture Wattage
	Advanced Lighting Controls	\$0.80/W controlled
Exterior Lighting	Advanced Lighting Controls	\$0.40/W controlled
Controlled Environment Agriculture		\$0.05/kWh

Table 2 - Motor Incentives

Equipment Type	Incentive "up to"
Electronically Commutated Motor	\$1/watt or \$50 100/horsepower based on application
Variable Frequency Drives	\$65 200/horsepower
Green Motor Rewinds	\$1/horsepower

Table 3a – HVAC Incentives

Equipment Type	Customer Incentive "up to"
Unitary Commercial Air Conditioners	\$75/ton
Packaged Terminal Air Conditioners (PTAC)	\$25/ton
Packaged Terminal Heat Pumps (PTHP) (Heating & Cooling Mode)	\$50/ton
Unitary Commercial Heat Pumps	\$75/ton
Heat Pump Loop	\$25 125/ton
Variable Refrigerant Flow Heat Pumps	\$150/ton

⁵ [Interior and Exterior Lighting in Table 1b for New Construction/Major Renovation will be discontinued effective March 31, 2022.](#)

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ELECTRIC SERVICE SCHEDULE NO. 140 - Continued
Table 3b –Other HVAC Incentives

Equipment Type	Incentive “up to”
Evaporative Cooling	\$0.06/ CFM
Indirect-Direct Evaporative Cooling (IDEC)	\$0.15/kWh annual energy savings
Chillers	\$0.15/kWh annual energy savings
365/366 day Programmable or Occupancy-based Thermostat	\$150/thermostat
Occupancy Based PTHP/PTAC control	\$50/controller
Evaporative Pre-cooler (Retrofit Only)	\$75/ton of attached cooling capacity
Advanced Rooftop Unit Control (Retrofit)	\$4,500 <u>\$6,500</u>
Advanced Rooftop Unit Control (New RTU)	\$2,800 <u>\$4,500</u>
Advanced Rooftop Unit Control (DCV Only)	\$800

Table 4a – Building Envelope Incentives (Retrofit)

Equipment Type	Incentive “up to”
Cool Roof	\$0.10 <u>\$0.04</u> /square foot
Roof/Attic Insulation	\$0.05 <u>\$0.20</u> /square foot
Wall Insulation	\$0.07 <u>\$0.15</u> /square foot
Windows	\$0.35 <u>\$0.50</u> /square foot
Window Film	\$0.15/kWh annual energy savings

Table 4b – Building Envelope Incentives (New Construction/Major Renovation)

Equipment Type	Incentive “up to”
Cool Roof	\$0.10 <u>\$0.02</u> /square foot
Roof/Attic Insulation	\$0.05 <u>\$0.03</u> /square foot
Wall Insulation	\$0.07/square foot
Windows	\$0.35/square foot

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 Issued by authority of Report and Order of the Public Service Commission of Utah in Docket No. 21-035-
~~—T1320-035-04~~
FILED: ~~November 10, 2021~~ January 13, 2021
EFFECTIVE: January 1, 2021

ELECTRIC SERVICE SCHEDULE NO. 140 - Continued
Table 8a - Irrigation Incentives – Measures for Wheel Line, Hand Line, or Other Portable Systems (Retrofit Only)

Irrigation Measure	Incentive “up to”
New rotating sprinkler replacing worn or leaking impact or rotating sprinkler	\$2.50 each
New or rebuilt impact sprinkler replacing worn or leaking impact sprinkler	\$2.25 each
<u>Sprinkler Replacement</u>	<u>\$0.50 each</u>
New nozzle replacing worn nozzle of same design flow or less on existing sprinkler <u>Nozzle Replacement</u>	\$0.50 <u>1.50 each</u>
New gasket replacing leaking gasket <u>Gasket Replacement</u>	\$2 each
New drain replacing leaking drain <u>Drain Replacement</u>	\$23 each
Cut and press or weld repair of leaking wheel line, hand line, or portable main line <u>Pipe Repair</u>	\$108 /repair
New or rebuilt wheel line leveler replacing leaking or malfunctioning leveler <u>Leveler Replacement</u>	\$3 <u>1</u> each

Table 8b - Irrigation Incentives – Measures for Pivots and Linear Systems (Retrofit Only)

Irrigation Measure	Incentive “up to”
Pressure regulator replacing new pressure regulator of same design pressure or less	\$3 each
Low pressure sprinkler replacing impact sprinkler	\$3 each
Low pressure sprinkler replacing worn low pressure sprinkler	\$1.50 each
<u>Sprinkler Replacement Package</u>	<u>\$7 each</u>
<u>Pivot/Linear Upgrade</u>	<u>\$7 each</u>

Table 8c - Irrigation Incentives – Measures for Any Type of System (Retrofit or New Construction, Including Non-Agricultural Irrigation Applications)

Irrigation Measure	Incentive “up to”
Irrigation pump variable frequency drive added to existing or new irrigation pump	\$0.15/kWh annual savings

Table 9 – Farm and Dairy Equipment Incentives

Equipment Type	Incentive “up to”
High-efficiency Circulating fan	\$75/fan
Heat Recovery	\$0.15/kWh annual energy savings
High-efficiency Ventilation Fan	\$150/fan
Milk Pre-cooler (Retrofit Only)	\$0.15/kWh annual energy savings
Programmable Ventilation Controllers	\$20/fan controlled
Variable Frequency Drives for Dairy Vacuum Pump (Retrofit Only)	\$165/horsepower

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ELECTRIC SERVICE SCHEDULE NO. 140 – Continued
Table 10 – Compressed Air Incentives

Equipment Category	Incentive “up to”
Low Pressure Drop Filter Replacement	\$2/scfm
Receiver Capacity Addition	\$3/gal above 2 gallons per scfm
Cycling Refrigerated Dryer	\$2/scfm
Variable Frequency Drive Controlled Compressor	\$0.15/kWh annual energy savings
Zero Loss Condensate Drain	\$100 each
Outside Air Intake	\$6/horsepower
Compressed air end use reduction	\$0.15/kWh annual energy savings

Table 11 - Incentives for Wastewater, Oil and Gas, and Other Refrigeration Energy Efficiency Measures

Equipment Type	Incentive “up to”
Adaptive refrigeration control	\$0.15/kWh annual energy savings
Fast acting door	\$0.15/kWh annual energy savings
Oil and gas pump off controller	\$1,500 per controller
Wastewater – low power mixer	\$0.15/kWh annual energy savings

Small Business ~~Direct Install~~ Enhanced (Retrofit only)

Incentives and participation for small business enhanced offerings ~~direct installations~~ may include but not be limited to lighting, plug load, HVAC measures, and areas being canvassed. Participating customers are required to pay for up to ~~25~~50% of the qualifying equipment costs.

Table 12 – Incentives for Small Business ~~Direct Installation~~ Enhanced (Retrofit only)

Eligible Customer Rate Schedules	Eligibility Requirements	Incentive “up to”	Customer Co-pay “up to”	
			Minimum	Maximum
6	Non-residential facilities not in excess of 200 kW demand monthly in the last twelve months.	\$5,000 per facility	10%	25 <u>50</u> %
6a	Non-residential facilities not in excess of 200 kW demand monthly in the last twelve months.	\$5,000 per facility	10%	25 <u>50</u> %
23		\$5,000 per facility	10%	25 <u>50</u> %

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~~T1320-035-04~~

FILED: ~~November 10, 2021~~ January 13, 2021

EFFECTIVE: January 1, 2021

ELECTRIC SERVICE SCHEDULE NO. 140 – Continued
Table 13a – Mid-Market Incentives -Lighting

Measure	Category	Incentive “up to”
LED	A-Lamps	\$10/Lamp
	Reflector Lamps	\$15/Lamp
	Pin-based Lamps	\$15 12/Lamp
	Decorative Lamps	\$10/Lamp
	Recessed Downlight Kits	\$15/Fixture
	TLED Lamps Linear Replacement Lamps	\$2511/Lamp
	HID Replacement Lamps	\$110/Lamp
	Wall Pack Fixture	\$30/Fixture
	Troffer Kit/Fixture	\$30/Fixture
	Linear Ambient Kit/Fixture	\$20/Fixture

Table 13b – Mid-Market Incentives –HVAC

Measure	Customer/Mid-Market Incentive “up to”
Unitary Commercial Air Conditioners	\$100/Ton

Table 14 – HVAC Check-up Incentives

Measure	Incentive “up to”
Maintenance Agreement	\$75/RTU
Thermostats	\$50/Thermostat
Economizer	\$150/RTU
Refrigerant	\$35/Ton RTU Capacity

Table 15 – Whole Building New Construction Incentives

<u>Measure</u>	<u>Incentive “up to”</u>
<u>Early Engagement Design Charrette</u>	<u>\$2,500/project</u>
<u>Design Phase</u>	<u>\$0.35/sq-ft</u>
<u>Construction Phase</u>	<u>\$0.24/kWh</u>
<u>Performance Phase</u>	<u>\$0.05/kWh</u>

ELECTRIC SERVICE SCHEDULE NO. 140 - Continued
INCENTIVES:¹

Category	Incentive "up to"	Percent Project Cost Cap	1-Year Simple Payback Cap for Projects ²	Other Limitations
Prescriptive Incentives *	See Tables 1a-11	See Tables 1a-11	See Tables 1a-11	See Tables 1a-11
Small Business Enhanced	Determined by Company with not-to-exceed amounts as shown in Table 12	Up to 90%	No	Available to all Schedule 6, 6A, and 23 customers meeting eligibility requirements. Qualifying equipment must be installed by an approved contractor/vendor
Mid-market Incentives	Determined by Company with not-to-exceed amounts as shown in Table 13	N/A	No	Incentives available at the point of purchase through approved distributors/retailers or via a post-purchase customer application process
HVAC Check-up Incentives	Determined by Company with not-to-exceed amounts as shown in Table 14	N/A	No	Qualifying equipment must be installed by an approved contractor/vendor.
Whole Building New Construction Incentive	Determined by Company with not-to-exceed amounts as shown in Table 15	N/A	No	Building types not eligible: multifamily, refrigerated warehouse, data center, laboratory, clean room, supermarket, hospital.
Custom Non-Lighting Incentives for qualifying measures not on the prescriptive list. ³	\$0.15 per annual kWh savings	70%	Yes	N/A
Energy Management	\$0.02 per kWh annual savings	N/A	No	N/A
Energy Project Manager Co-Funding	\$0.025 per kWh annual savings	100% of salary and eligible overhead	No	Minimum 1,000,000 kWh through qualified measures
Bill Credit ⁴	80% of eligible project costs	80%	No	Customers with minimum 1 MW peak or annual usage of 5,000,000 kWh**

*Incentives for measures contained in Tables 1a-11 are restricted to the amounts shown in Tables 1a-11 or the appropriate bill credit amount.

**Customers may aggregate accounts to achieve minimum requirements.

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² The 1 year simple payback cap means incentives will not be available to reduce the simple payback of a project below one year. If required, individual measure incentives will be adjusted downward pro-rata so the project has a simple payback after incentives of one year.

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⁴ To qualify for the bill credit option, a project must have a projected payback period of between 1 and 8 years. The Company may accept a project with a projected payback period in excess of eight years if project benefits satisfy the Commission's approved cost-effectiveness test. New Construction, lighting retrofits and Pre-payment projects are not eligible for bill credit.

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ELECTRIC SERVICE SCHEDULE NO. 140 - Continued
Table 1a - Lighting System Retrofits

Measure	Category		Maximum Incentive "up to"
Lighting System Retrofit	Interior Lighting	Prescriptive	See Mid-Market table
		Non-Prescriptive	\$1.50/W Reduced
	Exterior Lighting	Prescriptive	See Mid-Market table
		Non-Prescriptive	\$0.75/W Reduced
	Controlled Environment Agriculture		\$0.05/kWh
	Controls-Only		\$0.80/W Controlled
Custom		\$0.85/W Reduced	

Table 1b – New Construction/Major Renovation Lighting Incentives⁵

Measure	Category	Incentive "up to"
Interior Lighting	Troffer	\$10/Fixture
	Linear Ambient	\$10/Fixture
	Highbay	\$20/Fixture
	Other (not listed above)	\$0.50/Fixture Wattage
	Advanced Lighting Controls	\$0.80/W controlled
Exterior Lighting	Advanced Lighting Controls	\$0.40/W controlled
Controlled Environment Agriculture		\$0.05/kWh

Table 2 - Motor Incentives

Equipment Type	Incentive "up to"
Electronically Commutated Motor	\$1/watt or \$100/horsepower based on application
Variable Frequency Drives	\$200/horsepower
Green Motor Rewinds	\$1/horsepower

Table 3a – HVAC Incentives

Equipment Type	Customer Incentive "up to"
Unitary Commercial Air Conditioners	\$75/ton
Packaged Terminal Air Conditioners (PTAC)	\$25/ton
Packaged Terminal Heat Pumps (PTHP) (Heating & Cooling Mode)	\$50/ton
Unitary Commercial Heat Pumps	\$75/ton
Heat Pump Loop	\$125/ton
Variable Refrigerant Flow Heat Pumps	\$150/ton

⁵ Interior and Exterior Lighting in Table 1b for New Construction/Major Renovation will be discontinued effective March 31, 2022.

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ELECTRIC SERVICE SCHEDULE NO. 140 - Continued
Table 3b –Other HVAC Incentives

Equipment Type	Incentive “up to”
Evaporative Cooling	\$0.06/ CFM
Indirect-Direct Evaporative Cooling (IDEC)	\$0.15/kWh annual energy savings
Chillers	\$0.15/kWh annual energy savings
365/366 day Programmable or Occupancy-based Thermostat	\$150/thermostat
Occupancy Based PTHP/PTAC control	\$50/controller
Evaporative Pre-cooler (Retrofit Only)	\$75/ton of attached cooling capacity
Advanced Rooftop Unit Control (Retrofit)	\$6,500
Advanced Rooftop Unit Control (New RTU)	\$4,500
Advanced Rooftop Unit Control (DCV Only)	\$800

Table 4a – Building Envelope Incentives (Retrofit)

Equipment Type	Incentive “up to”
Cool Roof	\$0.04/square foot
Roof/Attic Insulation	\$0.20/square foot
Wall Insulation	\$0.15/square foot
Windows	\$0.50/square foot
Window Film	\$0.15/kWh annual energy savings

Table 4b – Building Envelope Incentives (New Construction/Major Renovation)

Equipment Type	Incentive “up to”
Cool Roof	\$0.02/square foot
Roof/Attic Insulation	\$0.03/square foot
Wall Insulation	\$0.07/square foot
Windows	\$0.35/square foot

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ELECTRIC SERVICE SCHEDULE NO. 140 - Continued
Table 8a - Irrigation Incentives – Measures for Wheel Line, Hand Line, or Other Portable Systems (Retrofit Only)

Irrigation Measure	Incentive “up to”
Sprinkler Replacement	\$0.50 each
Nozzle Replacement	\$1.50 each
Gasket Replacement	\$2 each
Drain Replacement	\$2 each
Pipe Repair	\$8/repair
Leveler Replacement	\$1 each

Table 8b - Irrigation Incentives – Measures for Pivots and Linear Systems (Retrofit Only)

Irrigation Measure	Incentive “up to”
Sprinkler Replacement Package	\$7 each
Pivot/Linear Upgrade	\$7 each

Table 8c - Irrigation Incentives – Measures for Any Type of System (Retrofit or New Construction, Including Non-Agricultural Irrigation Applications)

Irrigation Measure	Incentive “up to”
Irrigation pump variable frequency drive added to existing or new irrigation pump	\$0.15/kWh annual savings

Table 9 – Farm and Dairy Equipment Incentives

Equipment Type	Incentive “up to”
High-efficiency Circulating fan	\$75/fan
Heat Recovery	\$0.15/kWh annual energy savings
High-efficiency Ventilation Fan	\$150/fan
Milk Pre-cooler (Retrofit Only)	\$0.15/kWh annual energy savings
Programmable Ventilation Controllers	\$20/fan controlled
Variable Frequency Drives for Dairy Vacuum Pump (Retrofit Only)	\$165/horsepower

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Issued by authority of Report and Order of the Public Service Commission of Utah in Docket No. 21-035-T13

FILED: November 10, 2021

EFFECTIVE: January 1, 2022

ELECTRIC SERVICE SCHEDULE NO. 140 – Continued
Table 10 – Compressed Air Incentives

Equipment Category	Incentive “up to”
Low Pressure Drop Filter Replacement	\$2/scfm
Receiver Capacity Addition	\$3/gal above 2 gallons per scfm
Cycling Refrigerated Dryer	\$2/scfm
Variable Frequency Drive Controlled Compressor	\$0.15/kWh annual energy savings
Zero Loss Condensate Drain	\$100 each
Outside Air Intake	\$6/horsepower
Compressed air end use reduction	\$0.15/kWh annual energy savings

Table 11 - Incentives for Wastewater, Oil and Gas, and Other Refrigeration Energy Efficiency Measures

Equipment Type	Incentive “up to”
Adaptive refrigeration control	\$0.15/kWh annual energy savings
Fast acting door	\$0.15/kWh annual energy savings
Oil and gas pump off controller	\$1,500 per controller
Wastewater – low power mixer	\$0.15/kWh annual energy savings

Small Business Enhanced (Retrofit only)

Incentives and participation for small business enhanced offerings may include but not be limited to lighting, plug load, HVAC measures, and areas being canvassed. Participating customers are required to pay for up to 50% of the qualifying equipment costs.

Table 12 – Incentives for Small Business Enhanced (Retrofit only)

Eligible Customer Rate Schedules	Eligibility Requirements	Incentive “up to”	Customer Co-pay “up to”	
			Minimum	Maximum
6	Non-residential facilities not in excess of 200 kW demand monthly in the last twelve months.	\$5,000 per facility	10%	50%
6a	Non-residential facilities not in excess of 200 kW demand monthly in the last twelve months.	\$5,000 per facility	10%	50%
23		\$5,000 per facility	10%	50%

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ELECTRIC SERVICE SCHEDULE NO. 140 – Continued
Table 13a – Mid-Market Incentives -Lighting

Measure	Category	Incentive “up to”
LED	A-Lamps	\$10/Lamp
	Reflector Lamps	\$15/Lamp
	Pin-based Lamps	\$12/Lamp
	Decorative Lamps	\$10/Lamp
	Downlight Kits	\$15/Fixture
	Linear Replacement Lamps	\$11/Lamp
	HID Replacement Lamps	\$110/Lamp
	Wall Pack Fixture	\$30/Fixture
	Troffer Kit/Fixture	\$30/Fixture
	Linear Ambient Kit/Fixture	\$20/Fixture

Table 13b – Mid-Market Incentives –HVAC

Measure	Customer/Mid-Market Incentive “up to”
Unitary Commercial Air Conditioners	\$100/Ton

Table 14 – HVAC Check-up Incentives

Measure	Incentive “up to”
Maintenance Agreement	\$75/RTU
Thermostats	\$50/Thermostat
Economizer	\$150/RTU
Refrigerant	\$35/Ton RTU Capacity

Table 15 – Whole Building New Construction Incentives

Measure	Incentive “up to”
Early Engagement Design Charrette	\$2,500/project
Design Phase	\$0.35/sq-ft
Construction Phase	\$0.24/kWh
Performance Phase	\$0.05/kWh