

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application of)
PacifiCorp and Scottish Power plc for an)
Order Approving the Issuance of)
PacifiCorp Common Stock)

Docket No. 98-2035-04

DIRECT TESTIMONY

OF

JEFFREY V. FOX

ON BEHALF OF

SALT LAKE COMMUNITY ACTION PROGRAM

AND

CROSSROADS URBAN CENTER

June 18, 1999

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**TESTIMONY
OF
JEFFREY V. FOX**

1 Q. Please state your name and business address for the record.

2 A. Jeffrey V. Fox, 149 South Windsor Street, Salt Lake City, Utah 84102.

3 Q. By whom are you employed and in what position?

4 A. I contract with Crossroads Urban Center for the position of utility analyst.

5 Q. Please describe your education and business experience.

6 A. I have a B.S. degree in Psychology from the University of Utah with an additional 50 hours in the
7 College of Business. I was the Director of Crossroads Urban Center for ten years, Director of Utahns
8 Against Hunger for three years and a State Representative in the Utah Legislature for six years. I
9 have sponsored and cosponsored utility related legislation as a State Legislator and worked on utility
10 issues, while I was employed at Crossroads Urban Center and Utahns Against Hunger. Crossroads
11 Urban Center, which I represent before these proceedings, is a non-profit, grassroots organization

1 which assists and organizes low income, disabled, and minority Utahns to meet their basic survival
2 needs and to address essential issues affecting their quality of life. I have more than 15 years of
3 experience working with low income people and over 10 years of experience working on utility
4 issues.

5 Q. On whose behalf are you providing testimony in this proceeding?

6 A. I am providing testimony on behalf of the Salt Lake Community Action Program (“CAP”) and
7 Crossroads Urban Center (“Crossroads”).

8 Q. What is the purpose of your testimony?

9 A. The purpose of my testimony is provide the perspective of low income customers as it relates to the
10 merger between Scottish Power and PacifiCorp regarding benefits accruing to low income consumers
11 as a result of the merger.

12 Q. What has been your history in relationship to Scottish Power?

13 A. I first met Alan Richardson at a presentation made by Scottish Power on December 18, 1998, and
14 followed this up with additional meetings with Alan Richardson and various staff from Scottish
15 Power and PacifiCorp.

16 Q. What was the purpose of these meetings?

17 A. The purpose of these meetings was to determine if we could negotiate some tangible benefits for low
18 income consumers resulting from the merger.

19 Q. What were the result of these negotiations?

1 A. The negotiations resulted in a signed stipulation, which is attached as Exhibit 1, between the Salt
2 Lake Community Action Program and Crossroads Urban Center and PacifiCorp/Scottish Power.

3 Q. What are the key terms of the stipulation?

4 A. The key terms of the stipulation include CAP and Crossroads recommending that the Public Service
5 Commission approve the Application in this docket, in so far as low income issues are concerned, and
6 include this recommendation in its prefiled direct testimony. In return for this recommendation
7 PacifiCorp/Scottish Power agreed to support a lifeline rate with an extension to support additional
8 discounts to disabled and other vulnerable customers. In addition Scottish Power committed to
9 provide \$300,000 of shareholder funds per annum for a period of at least three years for low income
10 programs in Utah that meet certain qualifications.

11 Q. What is CAP's and Crossroads position regarding the application in this docket?

12 A. CAP and Crossroads strongly support the application in this docket, in so far as low income issues are
13 concerned.

14 Q. Why do CAP and Crossroads support this application, in so far as low income issues are concerned?

15 A. CAP and Crossroads support this because Scottish Power is willing to support new programs, such as
16 a lifeline discount, and also is willing to provide stockholder funds for programs that would
17 additionally benefit low income consumers. Scottish Power has indicated a willingness to negotiate
18 in good faith, jointly develop initiatives targeted to vulnerable customers, and commit funding to
19 certain kinds of programs on a system-wide basis, as set out in the direct testimony of Jack Kelly filed
20 on February 26, 1999. The stipulation states that a specific portion of the funds to which Mr. Kelly

1 refers will go to Utah programs. Currently, while PacifiCorp spends approximately \$1,500,000 on
2 low income programs in its territory, very little is spent in Utah. CAP and Crossroads believe it is
3 important to increase the commitment to low income customers in Utah which Scottish Power agrees
4 to do.

5 Q. What are your concluding remarks?

6 A. I believe, from working with several representatives from Scottish Power over the last six months,
7 that the company has demonstrated a sensitivity to the needs of vulnerable populations that would be
8 very helpful in Utah. I appreciate the cooperative approach demonstrated in our negotiations and trust
9 that we will be able to work with the company in the future to establish innovative programs to aid
10 low income households in meeting their critical electric energy needs.

11

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EXHIBIT ACCOMPANYING
THE DIRECT TESTIMONY OF
JEFFREY V. FOX

ON BEHALF OF

SALT LAKE COMMUNITY ACTION PROGRAM
AND
CROSSROADS URBAN CENTER

June 18, 1999

CERTIFICATE OF SERVICE

This is to certify that on this _____ day of June, 1999 I caused to be filed with the Public Service Commission of Utah the first data request of The Salt Lake Community Action Program and the Crossroads Urban Center in Utah PSC Docket No 98-2035-04 and delivered by hand or First Class Mail copies to the following parties:

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Respectfully,

Betsy Wolf, Salt Lake Community Action Program

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