

**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF UTAH**

IN THE MATTER OF THE APPLICATION)
 OF QUESTAR GAS COMPANY FOR AND) DOCKET NO. 02-057-02
 INCREASE IN ITS RATES AND)
 CHARGES)

**REBUTTAL TESTIMONY OF DAVID NICHOLS
ON BEHALF OF THE UTAH ENERGY OFFICE
UTAH DEPARTMENT OF NATURAL RESOURCES**

1

2 **Q. Please state your name.**

3 A. I am David Nichols. I am the same David Nichols whose direct testimony was filed in this
4 docket.

5 **Q. On whose behalf are you testifying?**

6 A. I am testifying on behalf of the Utah Energy Office (UEO) in the Department of Natural
7 Resources of the State of Utah.

8 **Q. What is the purpose of your testimony?**

9 A. My testimony addresses portions of the direct testimony of Anthony J. Yankel in this dock-
10 et. I address his arguments and information regarding:

- 11 • The need for Questar to develop and submit an embedded cost of service study.
- 12 • The need to redesign Questar rate GS-1.

13 **Q. What are Mr. Yankel’s recommendations regarding Questar’s costs of service?**

1 A. According to Mr. Yankel’s analysis, there is little cost of service foundation for the struc-
2 ture of rate classes, the allocation of embedded costs of service amongst the rate classes, or
3 the design of individual tariffs. He recommends that a cost of service task force be estab-
4 lished and that Questar file a cost of service study by November 1, 2003.

5 **Q. Are Mr. Yankel’s recommendations reasonable?**

6 A. Mr. Yankel’s recommendations that I have just summarized are eminently reasonable and I
7 support them fully. I suggest that a task force be given a fairly broad suite of key issues.
8 Developing and implementing a sound cost of service methodology is basic, as Mr. Yankel
9 suggests. The use of load research and cost of service data to review the structure of the
10 rate classes themselves is another critical issue. The role of cost of service results in tariff
11 design should also be addressed. Since rate designs are never determined by cost of service
12 results only, the relationship between cost of service and other rate design criteria should
13 be part of the rate design issue. Finally, the issue of costs of service and rate design are rel-
14 evant to the commodity cost portion of rates in Utah, particularly in light of the dual supply
15 sources --company-owned and market-based-- used by Questar.

16 **Q. Is a sound cost of service study a sufficient basis for guiding future cost allocation and**
17 **rate design?**

18 A. No. Cost of service studies are imperfect -- they employ varying methods, and necessarily
19 intermix judgment and data. They are not a “magic bullets” that provide unambiguous an-
20 swers to cost causation questions. However, a professionally executed cost of service study

1 would provide a vastly better starting point for cost allocation and rate design than anything
2 available from Questar at this time.

3 To inform the rate design process, I believe that an updated integrated resource plan
4 should also be developed by Questar. While IRP is useful in guiding system planning, it al-
5 so provides information that can be quite relevant to rate design. One key piece of infor-
6 mation that is best developed in the context of an integrated resource plan is whether the
7 costs of gas delivery and gas supply may be expected to increase in future years. If so, con-
8 sideration must be given to inclining block rates independently of what the embedded cost
9 data may show. I am not suggesting that there is a need to use a future test year to set rates.
10 I am suggesting that tariffs communicate price signals that inform consumer investment in
11 equipment and buildings which will be used over several years. For this reason it is proper
12 to reflect the longer-run economic (and environmental) benefits of efficiency in the use of
13 gas in the process of rate design.

14 As I pointed out in my direct testimony, embedded cost of service is not the only
15 basis for rate design. Several other criteria for a sound rate structure are widely recognized
16 in utility regulation. I append one traditional formulation of rate design criteria (Exhibit
17 DN-1).

18 **Q. What are Mr. Yankel's recommendations regarding Questar's proposed rate designs?**

19 A. Mr. Yankel's rate design recommendations focus on rate GS-1. At pages 39 and 40 of his
20 testimony he analyzes some information on the pattern of energy use by customers which
21 suggests that the rate could be broken in two: one for residential customers with lower us-

1 age levels and higher load factors than the customers in the current rate; the other for busi-
2 ness customers with higher usage levels and somewhat lower load factors than the residen-
3 tial group. While Mr. Yankel does not explicitly call for dividing rate GS-1, his data and
4 argument strongly support the recommendation to divide the rate which is made in my di-
5 rect testimony. Mr. Yankel does recommend that the second block of rate GS-1 be in-
6 creased by 33 percent from the level proposed, with the first block decreased to offset rev-
7 enue gains from that change.

8 **Q. What is your opinion of Mr. Yankel's recommendation to increase the second block of**
9 **rate GS-1?**

10 A. Mr. Yankel's analysis of several comparable gas utilities shows that Questar has the big-
11 gest difference of all between two blocks, based on the utility rates that he felt it useful to
12 compare. Given this background, plus Mr. Yankel's analysis suggesting that the customers
13 whose usage falls into the second block of GS-1 may actually have a higher cost to serve
14 than those whose usage is all in block 1, I do not think his 33% increase proposal goes far
15 enough. At the end of a process of thoughtful rate redesign informed by cost of service and
16 integrate resource planning studies, I believe it quite likely that an inclining block structure
17 will be clearly indicated for GS-1 or the two rates succeeding it. Therefore, the existing rate
18 should be "flattened," i.e. simplified to a one-block volumetric charge, in the present case.
19 Additionally, the Commission should indicate that it expects to see designs for two inclin-
20 ing block rates to replace GS-1 in the next rate case. If Questar does not wish to propose

1 them, it should be directed to, at a minimum, present the designs as part of its next rate
2 case.

3 **Q. Does this conclude your testimony?**

4 **A. Yes, it does.**