

**BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

In the Matter of the Joint Application )  
of Questar Gas Company, the Division of )  
Public Utilities, and Utah Clean Energy for )  
the Approval of the Conservation Enabling )  
Tariff Adjustment Option and Accounting ) Docket No. 05-057-T01  
Orders )

Surebuttal Testimony of

**Sarah Wright**

on behalf of

**Utah Clean Energy (UCE)**

August 31, 2007

1 **Q: Please state your name, profession, and business address.**

2 A: My name is Sarah Wright. I am the Executive Director of Utah Clean Energy, a not-  
3 for profit public interest organization that works to advance energy efficiency and  
4 renewable energy in Utah. My business address is 1014 2<sup>nd</sup> Ave, Salt Lake City,  
5 Utah 80103.

6

7 **Q: For whom are you testifying?**

8 A: I am testifying on behalf of Utah Clean Energy (UCE).

9

10 **Q: Did you testify previously in this docket?**

11 A: No, I have not formally testified in this docket, however, Howard Geller provided  
12 testimony on behalf of Utah Clean Energy and SWEEP on January 23, 2006,  
13 surrebuttal testimony on August 14, 2006, and testimony December 21, 2006. Utah  
14 Clean Energy filed informal comments and a statement of support on June 11, 2007.

15

16 **Q: What is your professional background?**

17 A: I am the founder and director of Utah Clean Energy, a non-profit public interest group  
18 working to advance energy efficiency and renewable energy. Through my work with  
19 Utah Clean Energy, I have been involved in a number of regulatory dockets in both  
20 the natural gas and electricity arenas. For the 15 years prior to founding Utah Clean  
21 Energy, I was an occupational health and environmental consultant working on  
22 occupational health and ambient air quality issues for a wide variety of commercial,  
23 industrial and governmental clients. I have a BS in Geology from Bradley University

24 in Peoria, Illinois and a Master of Science in Public Health from the University of  
25 Utah in Salt Lake City.

26

27 **Q. What is Utah Clean Energy's interest in this docket?**

28 A: Utah Clean Energy works to advance both energy efficiency and renewable energy as  
29 part of a cleaner safer more sustainable energy future. Utah Clean Energy is  
30 interested in dramatically increasing the amount of energy efficiency implemented in  
31 Utah, as we consider energy efficiency to be a high priority resource for Utah that  
32 saves money, preserves energy resources, and helps improve environmental quality,  
33 public health and energy security. We have been involved in efforts to advance  
34 natural gas energy efficiency programs in Utah since the original stakeholder process  
35 for the GDS Natural Gas Potential Study for Utah. We were joint applicants on the  
36 request for the tariff changes that would implement the CET and pilot natural gas  
37 DSM program (dated December 16, 2005). Utah Clean Energy is also an active  
38 member of the Questar Demand Side Management (DSM) Advisory group.

39

40 **Q: What is the purpose of your testimony today?**

41 A: The purpose of my testimony is to address issues raised by several parties regarding  
42 the continuation of the CET and the public benefits that exist through its continuation.  
43 I first explain why it is in the public's best interest to maintain strong utility DSM  
44 programs. Then, I address why it is critical to continue the CET throughout the three-  
45 year pilot period and address why an LRA mechanism is problematic.

46

47 **Q: Why do you believe it is in the public's best interest to conserve natural gas**  
48 **through utility DSM programs?**

49 A: Utility DSM programs are effective means to conserve finite energy resources, help  
50 ratepayers save energy and money, better the quality of the environment, improve  
51 energy and national security, and encourage the increased adoption of energy-saving  
52 products and measures. Questar's DSM programs are designed to be cost-effective  
53 from the utility and rate payer perspectives, thereby providing the same level of  
54 service while decreasing the externalities that are not captured in the current cost of  
55 natural gas. These "externalities" include criteria pollutant emissions, greenhouse gas  
56 emissions, public lands issues, and threats to national and regional energy security.  
57 When we fail to capture all cost-effective DSM, current ratepayers waste, and are not  
58 encouraged to conserve, our finite natural gas resources; as a result, present and  
59 future ratepayers are subjected to undue costs and risks associated with the decline of  
60 natural gas resources and the aforementioned externalities. Natural gas imports are  
61 closely linked to energy and national security. While currently the vast majority of  
62 U.S. natural gas imports come from Canada,<sup>1</sup> this fraction is projected to decline in  
63 the future (see Exhibit UCE-A); by 2030, the vast majority of U.S. net imports of  
64 natural gas (4.5 trillion cubic feet) are projected to come from overseas, e.g. Russia  
65 and the Middle East, in the form of liquefied natural gas (LNG).<sup>2</sup> This is a greater  
66 volume than the total amount of gas imported from Canada today (see Exhibit UCE-  
67 A). Despite plans for increased domestic production "almost three-quarters of the  
68 world's natural gas reserves are located in the Middle East and Eurasia,"<sup>3</sup> and the

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<sup>1</sup> Energy Information Administration, *International Energy Outlook 2007*, Report #:DOE/EIA-0484(2007),  
Release Date: May 2007

<sup>2</sup> Ibid.

<sup>3</sup> Ibid, pg. 42

69 largest source of U.S. incremental natural gas supply (50 percent of the increase in  
70 2030 relative to 2004) is expected to be LNG.<sup>4</sup> Projections show that by 2020 the  
71 single largest demand of global LNG will come from the Americas (80 percent of the  
72 demand will come from the United States), with over half of global LNG supply  
73 coming from Russia, African, and the Middle Eastern countries<sup>5,6</sup> (see Exhibit UCE-  
74 B). UCE believes that it is in the best interest of Questar ratepayers, the State of  
75 Utah, and the Nation to conserve natural gas and employ natural gas efficiency  
76 measures, thereby reducing or potentially eliminating the risk of future reliance on  
77 natural gas from geopolitically unstable regions. Employing energy efficiency  
78 measures and technologies provides the services and quality of life that ratepayers  
79 expect, while conserving natural gas for future ratepayers and society and reducing  
80 air and green house gas emissions.

81

82 **Q: Why do you believe the CET should remain in place for the entire three-year**  
83 **pilot period?**

84 A: As stated above, we believe it is critical to obtain all cost-effective DSM, and  
85 removing financial disincentives and aligning the interests of the utility with that of  
86 the consumer are essential for the advancement of aggressive natural gas energy  
87 efficiency efforts. The CET has removed these disincentives, and UCE has witnessed  
88 a sea change in Questar's interest and actions with respect to DSM, having moved  
89 from little to no DSM activity to aggressively implementing and promoting DSM  
90 programs. After the approval of the CET, Questar initiated a DSM working group,

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<sup>4</sup> Ibid.

<sup>5</sup> Roberto S. Simon, Presentation The LCD Forum Northeast, LNG Overview, Societe Generale, June 12, 2007

<sup>6</sup> See Ref. 1

91 developed a comprehensive set of DSM programs, known as ThermWise, began  
92 aggressively marketing and implemented these programs, and increased its support  
93 for energy efficiency education and training in the building codes arena.  
94 As of mid-August, initial program reports from Questar suggest that the public  
95 response to ThermWise has been strong, signaling effective education and marketing  
96 and public interest in saving money, conserving gas and utilizing the available  
97 ThermWise program incentives. In short, the CET has resulted in aggressive  
98 implementation of energy efficiency and has created a “culture change” within  
99 Questar towards increased interest in natural gas conservation and efficiency  
100 measures, marking a departure from how Questar has operated in the past. For these  
101 reasons, UCE believes that the CET should remain in place for the entire three-year  
102 pilot period, at which point adequate quantifiable data will be available to evaluate  
103 both the CET mechanism and the effectiveness of Questar’s DSM programs.

104

105 **Q: Does Utah Clean Energy support the lost revenue adjustment (LRA) mechanism**  
106 **as an alternative to the CET as proposed by Dr. Dismukes on behalf of the**  
107 **Committee of Consumer Services?**

108 A: No, UCE does not support the adoption of the LRA as an alternative to the CET.  
109 While it is straightforward to calculate the energy savings and lost revenues  
110 associated with incentives for efficient appliances, building practices, etc. it is  
111 extremely difficult to quantify the savings associated with marketing, education and  
112 outreach campaigns; however the savings linked to the public education components  
113 can be significant. A 2007 ACEEE study on the impact of education campaigns in  
114 the electricity sector in Texas and California showed three percent energy savings and

115 five percent peak demand savings through behavior changes.<sup>7</sup> Furthermore,  
116 Questar's commitment to improve building code training enforcement will support  
117 energy efficiency gains in new construction that will be extremely difficult to  
118 quantify. In light of this lasting difficulty, UCE supports the rebuttal testimony of Dr.  
119 Artie Powell, stating that "*Dr. Dismukes' characterization of the relationship [of cost*  
120 *effectiveness studies used to implement DSM programs and the calculation of avoided*  
121 *costs] is oversimplified and that no amount of increased monitoring will eliminate*  
122 *some fundamental concerns or difficulties with the calculation of lost revenues,"* and  
123 that "*the Commission reject the Committee's recommendations in this proceeding and*  
124 *continue with the CET as modified by Division testimony.*"<sup>8</sup>

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126 **Q: Does this conclude your testimony?**

127 A: Yes, thank you.

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<sup>7</sup> American Council for an Energy Efficient Economy, "Potential for Energy Efficiency, Demand Response, and Onsite Renewable Energy to Meet Texas's Growing Electricity Needs," Report Number E073, March 2007, pg. 26-27

<sup>8</sup> Artie Powell, Rebuttal Testimony On Behalf of the Division of Public Utilities, Docket 05-057-T01, August 8, 2007, p. 2