

**BEFORE THE
PUBLIC SERVICE COMMISSION OF UTAH**

**JOINT APPLICATION OF QUESTAR
GAS COMPANY, THE DIVISION OF
PUBLIC UTILITIES AND UTAH CLEAN
ENERGY FOR THE APPROVAL OF
THE CONSERVATION ENABLING
TARIFF ADJUSTMENT OPTION AND
ACCOUNTING ORDERS**

Docket No. 05-057-T01

Direct Testimony of
JACOB POUS
for
Committee of Consumer Services

MARCH 31, 2006

**BEFORE THE
PUBLIC SERVICE COMMISSION OF UTAH
PSC DOCKET NO. 05-057-T01**

ACRONYMS

AGA/EEI	American Gas Association / Edison Electric Institute
CCS	Committee of Consumer Services
CFR	Code of Federal Regulations
DPU	Division of Public Utilities
DUCI	Diversified Utility Consultants, Inc.
FERC	Federal Energy Regulatory Commission
GF	Gannett Fleming
NPSC	Nevada Public Service Commission
PSCU	Public Service Commission of Utah
USOA	Uniform System of Accounts

2004 Study	<i>Depreciation Study on Calculated Annual Depreciation Accruals Related to Gas Plant at December 31, 2004</i>
Commission	Public Service Commission of Utah
Company	Questar Gas Company
Questar	Questar Gas Company
Sierra	Sierra Pacific Power Company

**BEFORE THE
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17 **DIRECT TESTIMONY OF JACOB POUS**

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19

SECTION I: INTRODUCTION

20
21

Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

22 A. My name is Jacob Pous and my business address is 12113 Roxie Drive, Suite 110,
23 Austin, Texas 78729.

24
25

Q. WHAT IS YOUR OCCUPATION?

26 A. I am a principal in the firm of Diversified Utility Consultants, Inc. (“DUCI”). A copy of
27 my qualifications appears as Appendix A.

28
29

Q. PLEASE DESCRIBE DIVERSIFIED UTILITY CONSULTANTS, INC.

30 A. DUCI is a consulting firm located in Austin, Texas with an international client base. The
31 personnel of DUCI provide engineering, accounting, economic and financial services to
32 its clients. DUCI provides utility consulting services to municipal governments with
33 utility systems, to end-users of utility services, and to regulatory bodies such as state
34 public service Commissions. DUCI provides complete rate case analyses, expert
35 testimony, negotiation services and litigation support to clients in electric, gas, telephone,
36 water, sewer, and cable utility matters.

37
38

Q. HAVE YOU PREVIOUSLY TESTIFIED IN PUBLIC UTILITY PROCEEDINGS?

39 A. Yes. Appendix A also includes a list of proceedings in which I have previously presented
40 testimony. In addition, I have been involved in numerous utility rate proceedings that

41 resulted in settlements before testimony was filed. In total, I have participated in well
42 over 300 utility rate proceedings in the United States and Canada

43
44 **Q. WHAT IS YOUR PROFESSIONAL BACKGROUND?**

45 A. I am a registered professional engineer. I am registered to practice as a professional
46 engineer in the state of Texas, as well as numerous other states.

47
48 **Q. ON WHOSE BEHALF ARE YOU PROVIDING THIS TESTIMONY?**

49 A. My testimony and recommendations are presented on behalf of the Committee of
50 Consumer Services (“CCS”) for the State of Utah.

51
52 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

53 A. My testimony addresses the appropriate level of depreciation expense for the Questar Gas
54 Company (“Questar” or the “Company”) in Docket No. 05-057-T01 before the Public
55 Service Commission of Utah (“Commission” or “PSCU”). Specifically, my testimony
56 addresses the following key areas: depreciation life and salvage parameters for mass
57 property plant; amortization of certain general plant proposals; and the timing of
58 depreciation studies.

59
60 **Q. PLEASE PROVIDE AN OVERVIEW OF THE COMPANY’S REQUEST.**

61 A. The Company retained Gannett Fleming (“GF”) to perform a depreciation study on its
62 distribution and general plant. The study, entitled *Depreciation Study — Calculated*
63 *Annual Depreciation Accruals Related to Gas Plant at December 31, 2004* (“2004
64 Study”), was based on data through December 31, 2004, and presented to the Company
65 on January 12, 2006. The 2004 Study was performed in response to Item 13 of the
66 Stipulation and Settlement in Docket No. 02-057-02.¹

67 The 2004 Study proposes an annual level of depreciation expense of \$38,400,678
68 based on plant as of December 31, 2004.² The 2004 Study also proposes for the first time
69 a change to amortization accounting of certain general plant accounts. The Company
70 claims that its new proposed depreciation rates would result in an approximate \$4.8

¹ Settlement document in Docket No. 02-057-02 dated October 21, 2002, Appendix 2. Allocation and Rate Design Stipulation and Settlement at page 65. Item 13 states: “QGC shall perform a depreciation study within one year for consideration in future regulatory procedures.”

² 2004 Study at page III-9.

71 million revenue requirement reduction when compared to the depreciation expense
72 calculated by applying existing depreciation rates.³

73
74 **Q. HAVE YOU REVIEWED THE 2004 STUDY?**

75 A. Yes.

76
77 **Q. BASED UPON YOUR REVIEW, PLEASE BRIEFLY SUMMARIZE YOUR**
78 **CONCLUSIONS AND RECOMMENDATIONS.**

79 A. I conclude that the 2004 Study is not well documented or supported, and proposes
80 depreciation rates and, consequently, depreciation expense that are excessive. After
81 review of the available information provided on a timely basis, I recommend the
82 following:

- 83 • Net salvage for Distribution Mains and Services be increased (made less negative)
84 than what was proposed by GF. Given the quality of the GF results, I propose two
85 alternatives for distribution plant as of the end of 2004. The first alternative would
86 further reduce the Company's depreciation expense by \$3.0 million annually, or a
87 total reduction of approximately \$7.8 million (\$4.8 + \$3.0). The second, and more
88 appropriate, alternative would further reduce the Company's depreciation expense
89 by \$4.9 million annually, or a total reduction of approximately \$9.7 million (\$4.8
90 + \$4.9).
- 91 • The Company proposes for the first time to switch from depreciation accounting
92 to amortization accounting. The initial amortization periods for certain accounts
93 or subaccounts used by Questar are too short and need to be lengthened. The
94 lengthening of amortization periods for certain assets results in a further reduction
95 in depreciation expense by \$138,639.
- 96 • Due to the inadequate support, documentation, and justification for the
97 Company's proposed depreciation rates, I recommend that the Commission order
98 the Company to perform a complete, thorough and well-documented depreciation
99 study in conjunction with its next rate case filing. This recommendation is made
100 with full recognition that the Commission had previously ordered the Company to

³ Mr. McKay's Direct Testimony at page 17.

101 perform a depreciation study and that the 2004 Study was presented to meet that
102 directive.

103
104 The various alternatives set forth above result in a range of additional reductions
105 to annual depreciation expense of approximately \$3.2 million to \$5 million, and are
106 provided in Schedule (JP-1). The various alternatives, including the Company's proposed
107 reduction, are summarized in the following table.

Impact of Alternative Recommendations

Option	Company Filing	CCS			Grand Total
		Distribution Plant	General Plant	Total Adjustment	
1	\$4,800,000	\$3,034,018	\$138,639	\$3,172,657	\$7,972,657
2	\$4,800,000	\$4,812,994	\$138,639	\$4,951,633	\$9,751,633

108 **Q. PLEASE DISCUSS THE ABOVE CONCLUSIONS AND RECOMMENDATIONS IN**
109 **GREATER DETAIL.**

110 A. While the 2004 Study represents a step in the right direction (lowering of depreciation
111 rates and expense), it unfortunately is an inadequate step. The underlying basis for the
112 Company's various mortality characteristics (life and salvage parameters), which are
113 integral components in the development of a final depreciation rate, are not adequately
114 supported or justified. Neither the Commission nor the customers are well served when
115 requests of such magnitude are developed and presented in a manner that fails to present
116 the specific underlying basis for depreciation parameters, let alone meet the Company's
117 burden of proof on this matter. This is especially true when the 2004 Study represents the
118 first time the Company has performed a formal depreciation analysis.

119 Based on the information provided by the Company, it is clear that the requested
120 level of depreciation expense is still excessive. Given the Company's failure to present
121 complete and detailed analyses, along with it not providing certain requested information
122 on a timely basis, I find it necessary to recommend two alternatives for setting new
123 depreciation rates (expense) relating to distribution plant and a separate recommendation
124 for setting new depreciation rates (expense) relating to general plant.

125 The two alternative adjustments I recommend to distribution plant reflect the
126 levels of net salvage recommended by GF in a contemporaneous depreciation case before
127 the Nevada Public Service Commission ("NPSC") for the two major plant accounts that

128 represent approximately three-quarters of the total distribution plant investment. My first
129 alternative distribution plant recommendation is based on GF's testimony in the Nevada
130 depreciation case. In that case, GF's Western Regional Manager testified in support of net
131 salvage levels for Sierra Pacific Power Company's ("Sierra") gas division based on the
132 identical industry data that is the basis for the "informed judgment" upon which GF's
133 project manager, Mr. Wiedmayer, relies upon in the Utah case. By relying on the
134 equivalent and contemporaneous net salvage values for distribution plant as sponsored by
135 GF in Nevada, I calculate an adjustment that reduces Questar's requested depreciation
136 expense by \$3,034,018. This alternative produces a total depreciation expense for
137 distribution plant of \$28,860,607 based on plant as of December 31, 2004.

138 My second alternative distribution plant recommendation adjusts the Company's
139 net salvage to the level that I recommended in the previously noted Sierra case in Nevada
140 for the two largest distribution plant accounts. In that case, GF and Sierra were willing to
141 provide additional detailed information in comparison to the level of information being
142 provided in the Utah case regarding practices, policies, procedures, and informed
143 judgment. This more precise information allowed for a better vetting of the claimed
144 proposals for net salvage values. Using my recommended net salvage levels in Nevada, I
145 calculated an adjustment that reduces Questar's requested depreciation expense by
146 \$4,812,994. This results in a total annual depreciation expense of \$27,081,631 based on
147 plant as of December 31, 2004.

148 Regarding the Company's general plant amortization proposal, I recommend that
149 the amortization periods be increased for several accounts or subaccounts. The adoption
150 of longer amortization periods, as described later in my testimony, results in an annual
151 reduction of \$138,639 based on year-end 2004 plant levels.

152 Finally, it is critical that the Commission order the Company to perform a
153 complete, well-documented depreciation study and submit it in conjunction with its next

154 rate case filing. Only when the Company is willing to present verifiable support and
155 evidence for its numerous depreciation proposals can the Commission and Interveners
156 effectively test whether the resulting depreciation rates (expense) are just and reasonable.

157 **Q. WAS THE COMPANY SPECIFICALLY REQUESTED TO PROVIDE THE BASIS FOR**
158 **ITS DEPRECIATION PROPOSALS?**

159 A. Yes. For example, Schedule (JP-2) sets forth the Company's response to Data Request
160 1.6 issued by the Division of Public Utilities ("DPU"). As can be seen on this exhibit, the
161 Company was specifically requested to "identify each instance where Gannett Fleming
162 has applied informed judgment which incorporated a review of management's plans,
163 policies and outlook, a general knowledge of the gas utility industry, and comparisons of
164 service life and salvage value from our [GF's] studies of other gas utilities." This data
165 request relates to the specific statements made at page I-4 of the 2004 Study where GF
166 states the claimed basis for the various proposed mortality characteristics. In other words,
167 the Company presented a very cursory statement identifying a non-descriptive,
168 generalized concept for the basis of its proposals. When subsequently requested to
169 provide each specific basis for its proposals in order to permit testing of the validity of
170 each claim, it responded as follows:

171 "It would be too numerous to state each instance where informed judgment
172 was applied during a study." ... Gannett Fleming conducts numerous
173 depreciation studies for its clients each year and has assembled a file
174 containing the depreciation parameters used by other gas companies in the
175 U.S. for which Gannett Fleming has conducted depreciation studies."
176 [Emphasis added]

177
178 This failure to provide the specific basis for the Company's proposals leaves
179 limited items of quantifiable information that appears to be the basis of the Company's
180 proposals. That one clearly identifiable item of support is a limited comparison of
181 mortality characteristics by GF in its database of other depreciation studies that it has
182 performed for other gas utilities.

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185 **SECTION II: NET SALVAGE**

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187 **A. GENERAL**

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Q. WHAT IS NET SALVAGE?

A. Net salvage, as defined by FERC’s Uniform System of Accounts (“USOA”), is as follows:

Net salvage value means the salvage value of property retired less the cost of removal.⁴

“Salvage” and “cost of removal” are defined in 18 CFR Part 201 as follows:

Salvage value means the amount received for property retired, less any expenses incurred in connection with the sale or in preparing the property for sale; or, if retained, the amount at which the material recoverable is chargeable to Materials and Supplies, or other appropriate amount.

Cost of removal means the cost of demolishing, dismantling, tearing down or otherwise removing gas plant including the cost of transportation and handling incidental thereto.

One additional definition is required in order to properly follow the USOA Gas Plant Instructions. That definition is for “replacing” or “replacement,” and is as follows:

“Replacing” or “replacement,” when not otherwise indicated in the context, means the construction or installation of gas plant in place of property retired, together with the removal of the property retired.” (Emphasis added)

In other words, “net salvage” is simply the value received for the sale, reuse, or reimbursement of retired property (gross salvage) less the cost of retiring such property (cost of removal), whether the retirement reflects demolition of the item of plant or only the accounting transaction for retiring an item of property in place (abandonment). However, limited levels or no cost of removal should occur when the removal of the property retired occurs with replacement activity. This situation conforms to USOA Gas Plant Instruction 10B(2). That instruction recognizes cost of removal as being “appropriate” when not accompanied by replacement activity. However, the crediting of the plant account for the retirement shall occur with or without a replacement.

⁴ 18 Code of Federal Regulations (“CFR”) Part 201, Definitions.

220 **Q. CAN YOU ILLUSTRATE USING AN ACTUAL EXAMPLE OF HOW QUESTAR'S**
221 **PROPOSED NET SALVAGE IMPACTS REVENUE REQUIREMENT?**

222 A. Yes. For Account 380-Distribution Services, the Company has requested a negative 90%
223 net salvage. Given the plant balance of \$259 million, the Company's proposed net
224 salvage figure would result in approximately \$233 million (\$259 million x 90%) of
225 revenue requirement over the life of the investment above the recovery of the original
226 \$259 million investment.⁵ The proposed annual depreciation rate for this account is
227 3.86% to recover all proposed amounts (both investment and net salvage).⁶ Absent the
228 impact of any negative net salvage (a zero level of net salvage), the annual depreciation
229 rate declines to only 1.32%.⁷ The difference in rates applied to the \$259 million plant
230 balance would result in approximately a \$6.6 million annual revenue requirement impact
231 for this account alone.

232
233 **Q. WHAT PERIOD HAS THE COMPANY CHOSEN TO ANALYZE ASSOCIATED WITH**
234 **ITS NET SALVAGE ANALYSIS?**

235 A. The Company has analyzed a 14-year period, 1990 through 2003.⁸

236
237 **Q. HAVE YOU REVIEWED ALL THE INFORMATION PRESENTED BY THE COMPANY**
238 **IN SUPPORT OF ITS NET SALVAGE REQUEST?**

239 A. Yes. The information provided is inadequate to support or demonstrate the
240 appropriateness of its request for an overall negative 40% net salvage for distribution and
241 general property.⁹ Questar's depreciation study included \$477 million for negative net
242 salvage related to gas mass property over the life of the investment.¹⁰

243
244 **Q. PLEASE SUMMARIZE YOUR RECOMMENDATION CONCERNING QUESTAR'S**
245 **PROPOSED NET SALVAGE VALUES FOR MASS PROPERTY.**

246 A. Questar's proposed net salvage is flawed and insufficiently substantiated. The proposals
247 set forth in the 2004 Study produce excessive levels of negative net salvage. I

⁵ 2004 Study at page III-3.

⁶ *Id.* and at page III-6.

⁷ *Id.*, with a zero level of net salvage.

⁸ Response to CCS 2.9.

⁹ 2004 Study at page III-3.

¹⁰ *Id.*, mass property includes distribution and general plant.

248 recommend two alternative reductions to Questar's proposed depreciation expense based
249 on recommended adjustments to its proposed net salvage levels. The stand-alone impact
250 of my net salvage recommendations is a reduction of either \$3.0 million or \$4.8 million
251 in annual depreciation expense.

252 **Q. WHAT ACCOUNTS ARE YOU RECOMMENDING CHANGES TO FOR NET**
253 **SALVAGE?**

254 A. I am recommending changes to two mass property accounts. Those adjusted accounts are
255 listed below.

256

257

Comparison of Net Salvage %

Account	Questar Proposal	CCS	
		Alternative 1	Alternative 2
376 Gas Distribution Mains	-45	-30	-20
380 Gas Distribution Services	-90	-70	-60

258

259 **Q. IN THE AREA OF NET SALVAGE, IS THE IMPACT OF THE COMPANY'S**
260 **PROPOSAL CONCENTRATED IN A FEW ACCOUNTS?**

261 A. Yes. Out of the approximately \$477 million of negative net salvage requested by the
262 Company, approximately \$466 million (about 98%) is concentrated in accounts 376-
263 Distribution Mains and 380-Distribution Services.

264

265 **Q. BASED ON THE INFORMATION PROVIDED, IS THE COMPANY'S REQUEST FOR**
266 **NEGATIVE NET SALVAGE FOR THESE TWO MAJOR ACCOUNTS REASONABLE**
267 **AND APPROPRIATE?**

268 A. No.

269

270 **B. ACCOUNT SPECIFIC**

271

272 **Q. WHAT SPECIFICALLY HAS THE COMPANY REQUESTED FOR ACCOUNT 376-**
273 **DISTRIBUTION MAINS?**

274 A. Distribution Mains represent the largest single plant account. The Company requests a
275 negative 45% net salvage, or \$233,265,831 of net salvage to be recovered from customers
276 over the life of the investment. The impact of this request is that approximately 12%, or

277 \$4.7 million of annual depreciation expense is due to the requested negative 45% net
278 salvage.

279 **Q. WHAT SPECIFIC BASIS DID THE COMPANY PROVIDE IN SUPPORT OF A**
280 **NEGATIVE 45% NET SALVAGE?**

281 A. There are potentially three identifiable components of information available that the
282 Company has provided in support of its proposal. The items of information provided are
283 the historical data as reported by the Company, a limited survey of the values proposed
284 by GF in other jurisdictions and the “rough notes” that Mr. Wiedmayer took during his
285 site visit to the Company.

286
287 **Q. DO THE HISTORICAL DATA FOR THIS ACCOUNT JUSTIFY A NEGATIVE 45% NET**
288 **SALVAGE?**

289 A. No. The historical database relied upon by the Company covers the period 1990 through
290 2003.¹¹ While the historical data indicates a wide range of values, the average is a
291 negative 37%.¹² Moreover, the *trend* in the historical values is to a less negative level.
292 The trend in the data is important. Indeed, GF has stated its position in other jurisdictions
293 that it is important to ascertain if there is a trend in the data when making estimations of
294 the appropriate level of net salvage for plant investment.¹³ Thus, a value ranging from
295 approximately 30% to 35% would be more indicative of the historical data, taking into
296 account the selection process sponsored by GF in other jurisdictions.

297
298 **Q. DOES GF'S LIMITED DATABASE OF OTHER UTILITIES SUPPORT THE**
299 **COMPANY'S PROPOSED NEGATIVE NET SALVAGE?**

300 A. No. While the range relied upon by GF is from a negative 10% to a negative 100%, the
301 dispersion and average indicates that a negative 30% to a negative 35% value would be
302 more indicative of even GF's limited industry data.¹⁴ In fact, the median and mode values
303 associated with GF's limited industry data indicate that a value less than negative 30%

¹¹ 2004 Study at page I-4.

¹² Response to CCS 2.9.

¹³ For example, Mr. Spanos' (Mr. Wiedmayer's superior) rebuttal testimony in Docket Nos. 03-10001/03-10002 at page 34 before the NPSC.

¹⁴ Response to DPU 1.6.

304 would be appropriate. This is further reinforced by a review of a broader industry
305 survey.¹⁵

306 **Q. DID THE COMPANY PROVIDE ANY INFORMATION IN ITS “ROUGH NOTES” THAT**
307 **WOULD SUPPORT THE NEGATIVE 45% NET SALVAGE?**

308 A. No.¹⁶

309
310 **Q. PLEASE SUMMARIZE YOUR FINDINGS REGARDING THE NEGATIVE 45% NET**
311 **SALVAGE FOR ACCOUNT 376.**

312 A. Account 376 represents not only the largest plant investment account, but also the
313 account that the Company seeks the greatest level of net salvage to be recovered from
314 customers. The Company’s testimony, exhibits, workpapers and data responses do not
315 provide any valid support for a negative 45% value. The value is excessive when tested
316 against the actual historical data, the trends in the data, GF’s limited database for other
317 utilities, a more robust database of depreciation statistics for the industry or based on any
318 identified policy, plan, procedure, etc. of the Company. Simply put, the Company has
319 presented no information which would warrant a negative net salvage as negative as 45%.
320 The unidentifiable basis for the Company’s selection should be rejected by the
321 Commission.

322

323 **Q. WHAT DO YOU RECOMMEND?**

324 A. I am recommending two alternatives. The first alternative for this account would be a
325 negative 30% net salvage, which corresponds to the level of net salvage that GF
326 sponsored in a contemporaneous case before the NPSC for Sierra. Again, it is worth
327 noting that GF’s witness in that proceeding relied on the identical GF limited database as
328 Mr. Weidmayer did for this case. Moreover, at least GF in the NPSC proceeding was
329 willing to provide some evidence relating to its selection process. Even that limited
330 information is far more informative than the striking lack of information provided by the
331 Company in this proceeding. Reliance on a negative 30% net salvage as recommended by
332 GF in Nevada results in a reduction of \$1,571,797 to annual depreciation expense based

¹⁵ American Gas Association/Edison Electric Institute (“AGA/EEI”) A Survey of Depreciation Statistics, 1998-1999. This survey indicates less negative net salvage values than that proposed by the Company, whether the entire database is relied upon, or only the more current values within the survey are relied upon.

¹⁶ Response to DPU1.7.

333 on plant as of December 31, 2004. It would also result in an annual depreciation rate of
334 1.97% for Distribution Mains.

335 The second alternative, and in my opinion the more appropriate alternative, would
336 be to set the net salvage level for this account at a negative 20%. This recommendation
337 recognizes the Company's accounting policies associated with booking costs to the cost
338 of new installations when replacement activities occurs, while incurring some level of
339 cost removal in the instances where the Company abandons pipe in the ground.¹⁷
340 Reliance on a negative 20% net salvage value for this account results in a reduction of
341 \$2,619,662 based on plant as of the end of 2004 and a corresponding 1.77% annual
342 depreciation rate.

343
344 **Q. WHAT SPECIFICALLY HAS THE COMPANY PROPOSED FOR ACCOUNT 380-**
345 **DISTRIBUTION SERVICES?**

346 A. This account is the Company's second largest plant account and reflects the Company's
347 second largest request for negative net salvage. The Company's request for
348 approximately \$233 million of negative net salvage for this account over the life of the
349 facilities is based on its proposal to utilize a negative 90% net salvage. In other words, the
350 Company is seeking \$1.90 for every dollar investment it places into service.

351
352 **Q. WHAT IS THE COMPANY'S BASIS FOR ITS SIGNIFICANT LEVEL OF REQUESTED**
353 **NEGATIVE NET SALVAGE?**

354 A. Again, the limited information provided by the Company in its testimony, exhibits,
355 workpapers and data responses provides no meaningful support and justification for this
356 high level of negative net salvage.

357
358 **Q. PLEASE DISCUSS THE HISTORICAL DATA ASSOCIATED WITH THIS ACCOUNT.**

359 A. The historical database reviewed by GF for its analysis is poor in quality. In fact, for the
360 period 1997 through 2001, the Company does not report any retirement activity (even
361 though it does report a few years' of cost of removal and gross salvage during the same

¹⁷ Response to DPU 1.25 and CCS 2.31. While the Company claims there are several costs associated with abandonment of property, many of these costs most likely are more appropriately charged to the cost of any new replacement activity rather than as cost of removal.

362 corresponding period).¹⁸ The available historical data do result in an annual net salvage
363 ranging from a negative 53% to a negative 310%. This extremely wide range is indicative
364 of a questionable database. In fact, as a depreciation professional, I find it hard to believe
365 that GF would have actually relied on the historical database for any meaningful portion
366 of its proposal given the poor pattern, frequency and materiality associated with the
367 historical data.

368
369 **Q. DID GF'S LIMITED INDUSTRY DEPRECIATION STATISTIC DATABASE PROVIDE**
370 **REASONABLE SUPPORT FOR THE COMPANY'S PROPOSAL?**

371 A. No. Again, the range set forth in GF's limited database is quite extensive. In fact, it
372 ranges from a negative 25% to a negative 200%. Indeed, just about any value could fit
373 within this size range. However, a review of the dispersion of values within the range and
374 the consideration of potential mean, median and mode of the values would result in
375 industry values of a negative 30% to negative 60% as being more indicative of the
376 industry.¹⁹

377
378 **Q. DO THE COMPANY'S NOTES ASSOCIATED WITH MR. WIEDMAYER'S SITE VISIT**
379 **PROVIDE ANY INSIGHT INTO THE SUPPORT OR JUSTIFICATION FOR THE**
380 **SELECTION OF A NEGATIVE 90% NET SALVAGE?**

381 A. No.²⁰ As was the situation for Distribution Mains discussed previously, the Company's
382 accounting policies associated with replacement activity and abandonment would dictate
383 that a negative 90% net salvage value is inappropriate.

384
385 **Q. WHAT DO YOU RECOMMEND?**

386 A. I am proposing two alternatives. The first alternative is a negative 70% as proposed by
387 GF in the contemporaneous Sierra case before the NPSC. Relying on a negative 70% net
388 salvage value results in a reduction to the Company's proposed depreciation expense of
389 \$1,462,221 based on year-end 2004 plant levels. This alternative would also result in an
390 annual depreciation rate of 3.30%.

¹⁸ Response to CCS 2.9.

¹⁹ Response to DPU1.6.

²⁰ Response to DPU1.7.

391 My second alternative corresponds to the value I recommended based on a review
392 of more information provided by GF on behalf of Sierra in its current case before the
393 NPSC. There, based on additional information that Sierra provided, I recommended a
394 negative 60% net salvage as a conservative estimate of an appropriate net salvage value
395 for investment in this account. Relying on a negative 60% net salvage results in a
396 \$2,193,332 adjustment to the Company's annual depreciation expense based on year-end
397 2004 plant levels, and a corresponding 3.01% annual depreciation rate.

398
399 **Q. PLEASE SUMMARIZE YOUR TESTIMONY AS IT RELATES TO NEGATIVE NET**
400 **SALVAGE FOR THE COMPANY'S TWO LARGEST PLANT ACCOUNTS.**

401 A. The Company's investment in accounts 376-Distribution Mains and 380-Distribution
402 Services, comprise approximately 75% of its distribution plant investment. Moreover, the
403 Company's request for a negative 45% and negative 90% net salvage for accounts 376
404 and 380, respectively, produces 98% of its entire net salvage request for distribution
405 plant. Thus, testing the overall reasonableness of the Company's proposed depreciation
406 rates and expense for these two major accounts reflects my critical review of the
407 meaningful portion of the expense at issue.

408 The Company's testimony, exhibits, workpapers and data responses clearly
409 demonstrate that the Company has *failed* to meet any reasonable burden of proof in
410 establishing the appropriateness of its depreciation proposals. Thus, the Commission
411 should order the Company to develop and present a complete, and well-documented
412 depreciation study in connection with its next general rate case filing.

413 My review of the information available at this time demonstrates that the
414 Company's request for significant levels of negative net salvage is quite excessive. The
415 Company's overall proposal to decrease depreciation expense is a step in the right
416 direction, but falls short of reasonable levels based on the available information. Based
417 on the two alternatives previously noted, the Company's depreciation expense request,
418 based on year-end 2004 plant levels, should be further reduced by:

419 (1) \$3,034,018 based on a negative 30% and negative 70% net salvage for
420 accounts 376 and 380, respectively. These levels of negative net salvage are the
421 same as those recommended by GF in the contemporaneous Sierra depreciation
422 case before the NPSC.

423 (2) \$4,812,994 based on a negative 20% and a negative 60% net salvage for
424 accounts 376 and 380, respectively. These levels of negative net salvage are the
425 same as recommended by me in the contemporaneous Sierra depreciation case
426 before the NPSC.

427 **SECTION III: LIFE ANALYSIS**

428

429 **Q. ARE THERE OTHER DEFICIENCIES WITH THE COMPANY'S FILING?**

430 A. Yes. The two main categories of the depreciation study are the life analysis and the
431 salvage analysis. As previously discussed, the Company's support for its salvage analyses
432 is woefully inadequate. However, the Company's support and presentation of its life
433 recommendations was basically non-existent up until I received an e-mail on March 27,
434 2006. The Company's depreciation study includes illustrations of life estimations and
435 discussions of the processes in performing historical life analyses. Unfortunately, not a
436 single life analysis calculation for determining the average service life and corresponding
437 survivor curve for a single actual account of the Company is presented anywhere in the
438 Company's filing.

439

440 **Q. IS THIS FAILURE TO PRESENT THE LIFE ANALYSIS TYPICAL?**

441 A. No. For example, in the contemporaneous Sierra case before the NPSC, GF presented 30
442 pages of specific life analyses for the Sierra's gas distribution system. Yet not one page is
443 contained in the 2004 Study presented in this case. In fact, all that is presented is the end
444 result of whatever analyses GF may or may not have performed. I can think of no other
445 area of utility regulation where a utility would file a requested rate change without
446 providing the necessary underlying data, analyses and calculations. This is especially
447 concerning given that Questar is seeking to recover over \$38 million of annual
448 depreciation expenses from its customers. This type of presentation underscores the
449 recommendation I have previously set forth that the Commission order Questar to
450 perform a complete and detailed depreciation study along with extensive documentation
451 clearly setting forth the step-by-step process it employed, and the underlying data and
452 analyses it relied on, to arrive at each and every life and salvage value that comprise the
453 depreciation study. The Company's presentation in this proceeding does not rise to the

454 level of an adequate or complete depreciation study to support a request of this
455 magnitude.

456

457 **SECTION IV: GENERAL PLANT AMORTIZATION**

458
459 **Q. DOES THE COMPANY ALSO SEEK FOR THE FIRST TIME THE IMPLEMENTATION**
460 **OF AMORTIZATION ACCOUNTING FOR CERTAIN GENERAL PLANT ACCOUNTS?**

461 A. Yes. As set forth on pages II-27 and 28 of the 2004 Study, the Company identifies 14
462 accounts or subaccounts where it is seeking to implement amortization accounting.

463
464 **Q, WHAT IS THE COMPANY'S BASIS FOR ITS PROPOSED CHANGE IN THE**
465 **RECOVERY OF ITS INVESTMENT FOR THESE ACCOUNTS?**

466 A. The Company states that it is proposing to change to amortization accounting "because of
467 the disproportionate plant accounting effort required when compared to minimal original
468 cost of the large number of items in these accounts."²¹ In other words, the Company
469 wants to change from depreciation to amortization accounting because it perceives that it
470 is incurring a cost in performing plant accounting efforts to keep track of the investment
471 in these accounts without real success. It further notes that the Federal Energy Regulatory
472 Commission ("FERC") in 1997 issued Accounting Release 15. That Accounting Release
473 granted utilities approval for the portion of their business subject to the FERC regulation
474 to use vintage year or amortization accounting for general plant accounts. The Company
475 then continues and identifies the end result of its selection process for amortization
476 periods for these selected accounts or subaccounts. The Company concludes its efforts in
477 this area by stating that the amortization periods selected were "based on judgment".²²

478
479 **Q. DID THE COMPANY IDENTIFY WHAT JUDGMENT IT RELIED UPON?**

480 A. No, not really. The Company simply stated that it considered as part of its judgment "the
481 period during which the assets will render most of their service, the amortization period
482 and service lives used by other utilities and service life estimates previously used under
483 depreciation accounting."²³

²¹ 2004 Study at page I-3.

²² 2004 Study at page II-27.

²³ Id.

484 **Q. DO ANY OF THESE VAGUE GENERALIZATIONS HAVE ANY VERIFIABLE**
485 **MEANING THAT COULD SUPPORT THE SPECIFIC VALUES PROPOSED BY THE**
486 **COMPANY REGARDING AMORTIZATION PERIODS?**

487 A. No. In fact the first generalized statement referencing the period during which the assets
488 would render most of their service is inconsistent with the depreciation related capital
489 recovery theory. The recovery of investment should be over the expected useful life of
490 the investment. In other words, the Company has made an admission that it is employing
491 artificially short amortization periods.

492
493 **Q. IS THE COMPANY IN FACT UTILIZING ARTIFICIALLY SHORT AMORTIZATION**
494 **PERIODS?**

495 A. Yes. A review of the 2004 Study clearly demonstrates that in many instances the
496 amortization period selected by the Company understates the actual expected service life
497 for its investment.²⁴ A good example of the inadequate amortization period, based on
498 actual data, can be seen on Schedule (JP-3). This schedule sets forth page A-41 from the
499 Company's 2004 Study and represents account 397.3-Communication Equipment-Base
500 Station. This is an account representing approximately \$16 million of investment. The
501 Company proposed a 10-year amortization period for this account. However, as can be
502 seen on this schedule, the Company has investment for the period 1974-1994 still on its
503 books, which is beyond its proposed 10-year amortization period. In fact, approximately
504 44% of the investment in this account is beyond the 10-year amortization period.
505 Therefore, when the Company claims that it based its recommendation in part on the
506 "period during which the assets will render most of their service" it has ignored this
507 particular parameter in selecting the amortization period for this subaccount.

508
509 **Q. DOES THE COMPANY ALSO CLAIM THAT WHEN GENERAL PLANT ASSETS ARE**
510 **RETIRED, THEY ARE NOT ALWAYS REMOVED FROM ITS BOOKS?**

511 A. Yes.²⁵ Unfortunately, the Company provides no empirical analysis or data that would
512 substantiate the amount of retired assets that are still on the Company's books. This claim
513 represents an unsubstantiated generalized statement that does not rise to the level of

²⁴ 2004 Study at A-28 through A-44.

²⁵ Response to CCS 2.37

514 evidence. It does not adequately support the very short amortization period proposed by
515 the Company.

516
517 **Q. HAS THE COMPANY APPROPRIATELY RELIED ON FERC ACCOUNTS RELEASE**
518 **15 FOR ITS PROPOSED AMORTIZATION PERIODS?**

519 A. No. Attached as Schedule (JP-4) is FERC Accounting Release 15. As can be seen, the
520 Company proposal does not comply with FERC Accounting Release 15. For example,
521 item number 3 indicates that the depreciation expense should be over the investment's
522 useful life. This is directly contrary to the Company's claim that it chose a period that
523 reflects "most" of the asset's useful life. Also reflected in item 3 is a requirement that
524 there be "no change in depreciation rates resulting from the adoption of the vintage year
525 [amortization] accounting." The Company has in no way demonstrated that its proposed
526 amortization periods do not result in changes in effective depreciation rates, thus
527 violating the FERC Accounting Release 15.

528
529 **Q. ARE YOU OPPOSED TO AMORTIZATION ACCOUNTING?**

530 A. No. However, the concept of amortization accounting should not be taken as carte
531 blanche for a utility to artificially shorten the effective useful life of the investments for
532 purposes of calculating depreciation recovery periods. It is incumbent upon the Company
533 to demonstrate not only its compliance with FERC Accounting Release 15, but also that
534 its proposals will result in just and reasonable rates. The Company has again failed in this
535 area.

536
537 **Q. CAN THE COMPANY CLAIM THAT ITS AMORTIZATION PERIODS ARE**
538 **REPRESENTATIVE OF AVERAGE SERVICE LIFE AND THAT PLANT CAN AND**
539 **WILL CONTINUE TO BE USED BEYOND THE AVERAGE SERVICE LIFE?**

540 A. While the Company may claim this, it does not overcome the problem associated with the
541 extensive amount of plant beyond its proposed amortization periods that the Company
542 still has on its books. For example, Schedule (JP-5) represents page A-40 of the 2004
543 Study and corresponds to account 397.1-Communications Equipment – Mobile Radio.
544 This schedule shows that the Company has plant on its books dating 13 years beyond the
545 amortization period it has proposed. There is no standard dispersion pattern around the
546 average service life normally utilized by the industry that would reflect almost 10% of

547 plant in service at an age almost 3 times the average service life assumed for depreciation
 548 purposes. This situation further exposes the admitted artificially short amortization
 549 periods being proposed.

550
 551 **Q. WHAT DO YOU RECOMMEND?**
 552 A. Based on the actual information available associated with the Company's request for
 553 amortization accounting, and for purposes of this case only, I recommend the following
 554 amortization periods so as to better reflect the period during which the investment would
 555 appear to be providing service.

556

Account		Amortization Period		
No.	Description	Company	CCS	Difference
391.01	Office Furniture	20	20	0
391.02	Office Equipment	7	20	13
391.03	Computer Hardware	4	6	2
391.04	Computer Software	10	10	0
393	Stores Equipment	20	35	15
394.1	Small Tools	10	15	5
394.2	Shop Equipment	20	20	0
394.4	CNG Equipment	10	15	5
395	Lab Equipment	15	20	5
397.1	Mobile Radio	5	10	5
397.3	Base Stations	10	15	5
397.4	Telemetry	10	10	0
397.5	Communication Equipment – Other	10	10	0
398	Miscellaneous Equipment	15	15	0

557
 558 **Q. WHAT IS THE IMPACT OF YOUR RECOMMENDATIONS?**
 559 A. My recommendation for amortization periods for several of the accounts or subaccounts
 560 at issue results in a \$138,639 reduction to the Company's request based on plant as of the
 561 end of 2004. It should be noted that each of the longer amortization periods that I've
 562 recommended fall within the range of values set forth in GF's limited database for the
 563 account or subaccount at issue, yet better represent the actual historical data of the
 564 Company as reflected in the 2004 Study.

565 **SECTION V: TIMING AND IMPLEMENTATION OF DEPRECIATION**
566 **RATES**

567
568 **Q. SHOULD DEPRECIATION STUDIES BE PERFORMED PERIODICALLY?**

569 A. Yes.

570
571 **Q. WHAT TIME INTERVAL BETWEEN STUDIES IS APPROPRIATE?**

572 A. Unfortunately, one time period does not fit all situations. The general practice in the
573 industry has been to perform depreciation studies every three to five years. This period of
574 time recognizes that depreciation mortality characteristics normally do not change
575 dramatically from year to year but can change as years of plant addition and retirement
576 activity occur and are accumulated. The three to five year period in between depreciation
577 studies is a reasonable guideline absent meaningful or significant levels of retirement
578 activity or plant additions.

579
580 **Q. WHAT DO YOU MEAN BY MEANINGFUL OR SIGNIFICANT LEVELS OF PLANT**
581 **ACTIVITY?**

582 A. If plant additions in between studies exceed 20% of the previous base, or if a utility
583 retires an accumulated 5% of its plant in service, then it would be incumbent upon the
584 utility or regulators to initiate a depreciation study. Realistically, the burden of when to
585 file falls more heavily on the utility since it has available all the facts and figures
586 associated with its plant investment and operations.

587
588 **Q. ONCE A DEPRECIATION STUDY HAS BEEN PERFORMED, SHOULD ITS RESULTS**
589 **BE IMPLEMENTED?**

590 A. Yes. The depreciation rates associated with a depreciation study should be carefully
591 reviewed by the Commission. Once the rates are formally approved by the Commission,
592 they should be implemented on the books of the utility.

593
594 **Q. SHOULD THE IMPLEMENTATION OF SUCH DEPRECIATION RESULTS OCCUR**
595 **ONLY IN CONJUNCTION WITH BASE RATE CASES?**

596 A. While it is desirable to have a base rate case occur at the same time as a change in
597 depreciation rates (expense), it is not necessary. For example, the results from

598 PacifiCorp's most recent depreciation study (2003) were implemented in a subsequent
599 PacifiCorp general rate case.

600 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

601 A. Yes. However to the extent I have not addressed an issue, method, procedure, etc. should
602 not be construed that I am in agreement with the Company's issue, method, procedure,
603 etc.