

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

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IN THE MATTER OF THE APPLICATION  
OF QUESTAR GAS COMPANY TO  
INCREASE DISTRIBUTION NON-GAS  
RATES AND CHARGES AND MAKE  
TARIFF MODIFICATIONS

Docket No. 07-057-13

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**DIRECT TESTIMONY OF BRENT A. BAKKER**  
**FOR QUESTAR GAS COMPANY**

December 19, 2007

**QGC Exhibit 9.0**

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1

**I. INTRODUCTION**

2 **Q. Please state your name and business address.**

3 A. My name is Brent A. Bakker. My business address is 180 East 100 South, Salt Lake City,  
4 Utah.

5 **Q. By whom are you employed, and what is your educational background and experience?**

6 A. I am employed by Questar Gas Company (Questar Gas or Company) as a Senior Regulatory  
7 Affairs Analyst. I have worked for the Company for 20 years in various capacities. A  
8 summary of my education and experience is attached as QGC Exhibit 9.1.

9 **Q. Attached to your written testimony are QGC Exhibits 9.1 through 9.5. Were these**  
10 **prepared by you or under your direction?**

11 A. Yes.

12 **Q. What is the purpose of your testimony in this Docket?**

13 A. I will address proposed changes to the Company's Utah Natural Gas Tariff PSCU 400  
14 (Tariff). I will specifically address proposed changes related to residential security deposits;  
15 an after-hours reconnection fee; gas purchases from interruptible transportation customers  
16 during interruptions, and monthly transportation imbalance cash outs; weather zones and  
17 calculation of normal weather; customer obligations regarding Company rights-of-way; and  
18 natural gas vehicle (NGV) equipment leasing.

19 **II. RESIDENTIAL SECURITY DEPOSITS**

20 **Q. Please provide an overview of the Company's efforts to manage its residential**  
21 **uncollectible accounts.**

22 A. The Company has taken numerous steps to manage its residential uncollectible accounts.  
23 Currently, Tariff § 8.03 allows the Company to collect a security deposit equal to one times  
24 the highest monthly charge at the premises over the last 12 months from a residential  
25 customer with poor credit. Poor credit is defined as a customer whose service has been  
26 terminated for non-payment or who has a history of payment delinquency with the Company.  
27 A residential customer may also be required to pay a security deposit if service is or has been

28           obtained through fraud and/or service diversion, upon filing bankruptcy, or for refusal to  
29           provide valid identification.

30           The Company has also implemented new processes to augment its existing credit and  
31           collection policies and procedures. For example, the Company has initiated automated  
32           phone reminders to customers with delinquent accounts in addition to other mailed and hand-  
33           delivered notices. The Company is now hand-delivering 48-hour final notices year round  
34           instead of only during the winter months. The criteria for beginning a collection process  
35           have been modified in two ways. First, the minimum delinquent amount that triggers a  
36           collection process has been reduced from \$75.00 to \$25.00. Second, the Company begins the  
37           collection process once the minimum trigger amount is 60 days in arrears instead of waiting  
38           90 days. New customers who miss their first past due date are now being contacted to verify  
39           mailing addresses as well as their intent to pay. The Company has also enhanced its  
40           customer information system to cross-reference current customers' information with  
41           delinquent account history. This allows the Company to identify customers who are  
42           responsible for delinquent balances and to transfer more uncollectible accounts to active  
43           accounts. These efforts by the Company reduce the amount of uncollectible accounts that are  
44           included in rates.

45   **Q.    Is the Company proposing changes to its security deposit policy that will further reduce**  
46   **the uncollectible accounts as well as require Tariff changes?**

47   A.    Yes, it is. The Company believes that charging security deposits to new customers, without a  
48           credit history with the Company, equal to the highest monthly charge over the last 12-month  
49           period at the premises for which the customer is requesting service, will significantly help to  
50           reduce bad debt expense.

51           Since the last general rate case, the Company has been carefully analyzing the characteristics  
52           of customers whose accounts are written off. The Company has learned that new customers  
53           account for over 40% of the number of write-offs. Page 1 of QGC Exhibit 9.2 is a graphical  
54           summary by age of write-off accounts from October 2006 through September 2007. This  
55           shows that 42% of write-offs during this period were from customers who had 12 months or  
56           less of history with the Company. Page 2 and page 3 of this exhibit show the age of

57 residential write-offs for calendar years 2006 and 2005, respectively. These new customer  
58 write-offs are not necessarily preceded by poor payment history with the Company while the  
59 accounts are active.

60 This evidence shows that the Company can further reduce uncollectible accounts by  
61 collecting a security deposit from new customers without any credit history with the  
62 Company.

63 **Q. Is the Company also proposing to change the security deposit policy for those**  
64 **customers who demonstrate poor credit?**

65 A. Yes, the Company proposes to increase the required security deposit to two times the highest  
66 monthly bill for customers who have demonstrated poor credit.

67 **Q. Why is the Company proposing this change?**

68 A. The security deposit amount that currently can be collected does not compensate for the  
69 potential risk of losses that poor credit customers impose. While only a small percentage of  
70 customers will not pay their bills, arbitrarily limiting the deposit to the amount of the highest  
71 monthly bill does not adequately protect the majority of customers from amounts that may  
72 need to be written off. Table 1 below shows the strong correlation between the amount of  
73 poor-credit customers' write-offs and the Company's proposal.

74

**Table 1**

<b>POOR CREDIT CUSTOMERS OCTOBER 2006 THROUGH SEPTEMBER 2007</b>						
	(A) <b>Premises Type</b>	(B) <b>% of Number of Poor Credit Write-Offs</b>	(C) <b>% of Dollar Amount of Poor Credit Write-Offs</b>	(D) <b>Average Highest Monthly Charge</b>	(E) <b>Average \$ Amount of Poor Credit Write-Off</b>	(F) <b>Average Proposed Deposit (2 x Col. D)</b>
1	Single- Family Dwellings	52%	63%	\$151.00	\$359.00	\$302.00
2	Multi- Family Dwellings	42%	31%	\$88.00	\$216.00	\$176.00
3	Mobile Homes	6%	6%	\$110.00	\$339.00	\$220.00

75           The average proposed deposit amount for single-family dwellings and multi-family dwellings  
76           are much more in line with the amount of the respective average write-off. Although the  
77           average proposed deposit for mobile homes would only cover 65% of the average mobile  
78           home write-off amount, write-offs from this type of premises represent a small portion of all  
79           residential write-offs. Based on this current data, a deposit of two times the highest monthly  
80           charge would provide reasonable protection for the majority of customers who pay their bills.

81   **Q.    Is two times the highest monthly charge consistent with the Company's Wyoming**  
82   **jurisdiction?**

83   A.    Yes, the Company is allowed to collect a residential deposit in the amount of two times the  
84           highest monthly charge in its Wyoming jurisdiction.

85   **Q.    Has the Company reflected the proposed security deposit changes in its rate request in**  
86   **this case?**

87   A.    Yes, adjustments reflecting the proposed security deposit changes have been made by Mr.  
88           Curtis to decrease rate base and bad debt expense in the test year.

89                                   **III.    AFTER-HOURS RECONNECTION FEE**

90   **Q.    Does the Company currently have an after-hours reconnection fee?**

91   A.    No, it does not.

92   **Q.    Is the Company proposing to establish an after-hours reconnection fee?**

93   A.    Yes.

94   **Q.    What is the reason for the Company's proposal to establish an after-hours reconnection**  
95   **fee?**

96   A.    An amendment to Public Service Commission (Commission) Rule 746-200 became effective  
97           July 25, 2006. Specifically, R746-200-6 (Reconnection of Discontinued Service) now states  
98           the following:

99                   A.    Public utilities shall have personnel available 24 hours each day to  
100                   reconnect utility service. Service shall be reconnected as soon as

101 possible, but no later than the next generally recognized business  
102 day after the customer has requested reconnection and complied  
103 with all necessary conditions for reconnection of service; which may  
104 include payment of reconnection charges and compliance with  
105 deferred payment agreement terms.  
106

107 B. If a customer requests reconnection or other services outside of the  
108 utility's normal business days or hours of operation, the utility shall  
109 inform the customer of any additional charges or terms, as specified  
110 in the utility's tariff provisions, applicable to the customer's request.

111 **Q. What is the Company's proposal regarding an after-hours reconnection fee?**

112 A. The Company proposes an after-hours reconnection fee in the amount of \$100.00. This is the  
113 amount a customer will pay to reconnect service outside of the Company's normal business  
114 days or hours of operation.

115 **Q. How was the proposed after-hours reconnection fee determined?**

116 A. First, the Company calculated the average cost per hour for a service technician's equipment  
117 and labor. This calculation showed that the average equipment rate is \$34.14 per hour and  
118 the average labor rate is \$40.93 per hour. After-hours reconnections will be most often  
119 performed by on-call service technicians. Table 2 shows the cost estimate for an after-hours  
120 reconnection performed by an on-call technician. When an on-call technician is called out,  
121 the Company pays the technician for a minimum of two hours at time-and-a-half, regardless  
122 of the amount of time the technician spends on the call out.

123 **Table 2**

<b>AFTER-HOURS RECONNECTION FEE CALCULATION PERFORMED BY ON-CALL SERVICE TECHNICIAN</b>					
	(A) <b>Component</b>	(B) <b>Rate per Hour</b>	(C) <b>Time (Hours)</b>	(D) <b>Overtime Multiplier</b>	(E) <b>Total Col B x C x D</b>
1	Equipment	\$34.14	1	-	\$34.14
2	Labor	\$40.93	2	1.5	\$122.79
3	<b>Total Cost</b>				<b>\$156.93</b>

124  
125 The Company-proposed \$100.00 after-hours reconnection fee reflects a conservative initial  
126 approach to pricing this service.

127 **Q. How often does the Company anticipate it will perform after-hours reconnections?**

128 A. The Company has received occasional requests from customers over the last 5 years. In its  
129 Wyoming jurisdiction, the Company has offered a \$100.00 after-hours reconnection since  
130 July 1, 2004, and has only provided this service on one occasion. Based on occasional  
131 requests in Utah and its Wyoming experience, the Company does not anticipate significant  
132 demand for this service. The Company estimates it will receive 15 to 20 requests annually  
133 for after-hours reconnections in its Utah jurisdiction.

134 **Q. Has the Company made an adjustment to reflect the estimated revenue associated with**  
135 **after-hours reconnections?**

136 A. Yes, a \$2,000.00 increase is reflected in “fees for connecting gas service” shown on Mr.  
137 Curtis’ QGC Exhibit 5.23, Column H, Line 1.

138 **IV. TRANSPORTATION SERVICE**

139 **Q. Please describe the Company’s proposed Tariff changes related to transportation**  
140 **service.**

141 A. The Company proposes to modify Tariff language pertaining to the calculation of the  
142 volumes of gas required from interruptible transportation customers during periods of  
143 interruption. The Company also proposes to update cash-out provisions for monthly  
144 imbalances.

145 **A. *Interruptible Purchase Volumes***

146 **Q. Please describe the Company’s proposed Tariff change concerning the calculation of**  
147 **the volumes of gas required from interruptible transportation customers during**  
148 **periods of interruption.**

149 A. Currently, as specified in item (4), under the sub-heading “Gas Purchase Arrangements  
150 During Periods of Interruption” in § 5.04, the Tariff allows the Company to require volumes  
151 from interruptible transportation customers equal to the average of the confirmed gas  
152 deliveries over the most recently completed three gas days. The Company proposes to use



153 the average of the three most recently confirmed gas-day nominations to calculate the  
154 required volumes. This change will allow the Company to use more recent confirmed  
155 nomination data, thus more relevant to the interruption period, to calculate the volume of gas  
156 that it may require from an interruptible transportation customer.

157 ***B. Monthly Imbalance Cash Outs***

158 **Q. Please explain what a monthly imbalance is and the Tariff provisions related to such**  
159 **imbalances.**

160 A. A transportation customer delivers gas from an upstream pipeline into the Company's  
161 distribution system to meet their daily usage requirements. When a customer's delivery, less  
162 fuel reimbursement, is more than the volume redelivered by the Company to the customer,  
163 the customer has over-delivered. An imbalance is the positive or negative difference  
164 between a customer's delivery and the Company's redelivery. Over-delivering, which  
165 creates a positive imbalance, is often referred to as "packing" the Company's system.  
166 Conversely, when a customer's delivery is less than the volume redelivered by the Company  
167 to the customer, an under-delivery has occurred. Under-delivering, which creates a negative  
168 imbalance, is often referred to as "drafting" the Company's system. A monthly imbalance is  
169 the sum of any daily over- and under-deliveries in a given month.

170 The Company allows for a  $\pm 5\%$  volumetric monthly imbalance tolerance window for  
171 customer deliveries. Over the course of a 15-day period immediately following the close of  
172 the month in which an imbalance occurred, a customer is allowed to remedy any imbalance  
173 outside of the tolerance window through nominations or imbalance trading. At the end of the  
174 15-day period, the Company is allowed to cash out any imbalance outside of tolerance, i.e.  
175 purchase a customer's over-delivery or sell gas to a customer that under-delivered. The price  
176 calculation for these imbalance purchases and sales, outlined in Tariff § 5.11, is as follows:  
177 1) positive imbalances may be purchased by the Company for the lesser of the market index  
178 price or the Company firm commodity costs listed in Article 2 of the Tariff, each less  
179 \$1.00/Dth; and 2) negative imbalances will be sold to the customer for \$1.00/Dth plus the

180 greater of the market index price or the Company firm commodity costs charge listed in  
181 Article 2.

182 **Q. Please describe the Company's proposed Tariff changes regarding the imbalance cash**  
183 **out provisions.**

184 A. There are two substantive changes proposed to § 5.11. First, the Company has defined a  
185 "transportation market index price" to be used in the calculation of imbalance cash outs. The  
186 definition specifies the relevant first-of-the-month index price to be associated with different  
187 locations at which the customers' supplies are delivered into the Company's distribution  
188 system. The Questar Pipeline Company index will apply to imbalances stemming from  
189 deliveries into the distribution system north of the Company's Indianola gate station. The  
190 Southern California Gas Company index will apply to deliveries at or downstream of  
191 Indianola. The Northwest Pipeline Corporation (Rocky Mountains) index will apply to  
192 deliveries in Grand and San Juan counties.

193 Second, the Company proposes to clarify which months apply to the determination of the  
194 purchase or sales price associated with monthly imbalance cash outs. If the Company is  
195 cashing out a positive imbalance, the calculated purchase price may reflect a commodity  
196 price associated with the month in which the imbalance occurred or the month following the  
197 month in which the imbalance occurred. If the Company is cashing out a negative  
198 imbalance, the sales price may reflect a commodity price associated with the month in which  
199 the imbalance occurred or the two months following the month in which the imbalance  
200 occurred.

201 **Q. What is the purpose of the proposed Tariff changes regarding imbalance cash out**  
202 **provisions?**

203 A. Transportation customers have adequate opportunity to remedy imbalances outside of the  
204 tolerance window. The Company's proposed changes address the timing and gas cost issues  
205 inherent in cashing out monthly imbalances, as well as provide these customers with  
206 appropriate signals to encourage staying within the tolerance window. The changes also  
207 eliminate the potential for customers to profit intentionally or unintentionally from being

208 outside of tolerance and subsequently having their imbalances cashed out. There is no intent  
209 on the part of the Company to generate a “windfall” of any kind—simply to motivate the  
210 customers to stay in balance.

## 211 V. WEATHER DATA

### 212 A. *Weather Zones*

213 **Q. What is a weather zone and how is a weather zone currently used by the Company?**

214 A. A weather zone is an area of the Company’s service territory for which representative  
215 weather (temperature) data is accumulated from a weather station to calculate heating degree  
216 days specific to the weather zone. Heating degree day data is then used in the calculation of  
217 the weather normalization adjustment (WNA) for GS customers. Currently, the Company  
218 uses the following three Utah weather zones: St. George—for customers in Washington  
219 County; Richfield—for customers south of Utah County, excluding Washington County; and  
220 Salt Lake City—for all remaining Utah and Idaho customers.

221 **Q. What is the Company’s proposal concerning weather zones?**

222 A. The Company proposes to expand the number of weather zones. In addition to St. George,  
223 Richfield, and Salt Lake City, the Company proposes to use weather data for the following  
224 five areas: Logan, Park City, Vernal, Price, and Cedar City. The use of additional weather  
225 zones will allow the Company to use more localized heating degree day data in the  
226 calculation of WNA, and give the Company additional information to use in forecasting and  
227 planning.

228 QGC Exhibit 9.3 is a map of Utah that identifies each weather zone. The Company proposes  
229 to make the following exceptions to the general rule that an entire county will be part of only  
230 one of the weather zones: 1) assign Enterprise, Veyo, Dammeron Valley, Diamond Valley,  
231 Kanarraville and New Harmony to the Cedar City weather zone rather than St. George; and  
232 2) assign Huntsville, Eden, Liberty and Nordic Valley to the Park City weather zone rather  
233 than Salt Lake City. These exceptions will facilitate the use of weather data for these  
234 communities that better represents their weather patterns. Also, Franklin and Preston, Idaho,  
235 (not shown) will be assigned to the Logan weather zone.

236 **Q. Has the Company evaluated the impact of adding weather zones upon its temperature-**  
237 **adjustment and weather normalization results?**

238 A. Yes. The Company's analysis shows no statistical difference will be observed in the  
239 Company's overall temperature-adjustment and weather-normalization results if eight  
240 weather zones are used in place of the original three. However, the Company expects at  
241 times a stronger correlation will exist between individual customers' usage and weather data  
242 calculated from a more proximate location.

243 **B. Weather Normals**

244 **Q. In previous general rate cases, the Company has updated the calculation of weather**  
245 **normals, i.e. normal heating degree days. Is such an update being proposed in this**  
246 **case?**

247 A. Yes. Years ago, the update of normal heating degree days was scheduled to occur at the end  
248 of each decade. However, the Company's approach in Docket No. 02-057-02, as well as  
249 other previous general rate cases, has been to update weather normals as a part of each  
250 general rate case. In this case, normal heating degree days have been calculated for each of  
251 the eight weather zones listed above for a 30-year period from January 1, 1977, through  
252 December 31, 2006. QGC Exhibit 9.4 shows monthly normal heating degree days for each  
253 weather zone, based on the updated normal weather data. Mr. Robinson has used forecasted  
254 Dth usage that reflects these updated weather normals in the rate design calculations.

255 **VI. RIGHT-OF-WAY AND ENVIRONMENTAL ISSUES**

256 **Q. What is the basis for the Company's proposed Tariff changes to the customer's**  
257 **obligations regarding Company rights-of-way?**

258 A. Development and growth in the Company's service territory is making it more difficult for  
259 the Company to protect or obtain rights-of-way for its existing and planned facilities. The  
260 Company is encountering more frequently encroachments upon Company rights-of-way.  
261 Additionally, demand is increasing for Company facilities to be installed on properties where  
262 there are environmental hazards. The Company proposes Tariff changes that will better  
263 protect the Company's rights-of-way.

264 **Q. Please explain the proposed changes to § 7.04, Customer Obligations Regarding Rights-**  
265 **of-Way.**

266 A. The current language requires each customer to “make available or procure satisfactory  
267 conveyance to the Company of a right-of-way for the Company’s pipes and apparatus across  
268 and upon the property owned and controlled by the customer necessary or incidental to the  
269 furnishing of service.” The proposed changes, incorporated into a new section immediately  
270 following § 7.04, clarify the initial, as well as on-going, customer obligations to protect the  
271 Company’s rights-of-way from unacceptable encroachment or hazardous materials. These  
272 requirements have been the basis of the Company’s right-of-way policies for many years. By  
273 putting these specific requirements in the Tariff, the Company will be better able to enforce  
274 these requirements and to protect its pipelines and facilities.

275 **Q. Are there other reasons for the proposed changes?**

276 A. Requests are becoming more frequent for Company facilities to be installed on lands where  
277 there are unsafe or hazardous conditions. To safely install, operate and maintain facilities  
278 under such conditions is very costly. Currently the Company may be obligated to serve  
279 developers or other customers, whose property may be contaminated. Costs associated with  
280 service to these customers are often borne by the Company, and ultimately all customers.  
281 The Company believes that these costs are the responsibility of the developer or customer  
282 who is seeking natural gas service. Under the proposed Tariff language, the Company can  
283 require the associated obligations of environmental remediation to be borne by the customer,  
284 rather than imposing these costs on all other customers. The proposed Tariff provisions will  
285 also protect the Company and its customers where a condition exists on the customer’s land,  
286 whether prior to or subsequent to the granting of a right-of-way, which is unsafe or  
287 hazardous, or presents an unacceptable environmental risk or liability. In that instance, the  
288 proposed language allows the Company to discontinue service or refuse to install facilities  
289 for new service to the customer until the unacceptable environmental condition has been  
290 satisfactorily remedied.

291 **VII. NATURAL GAS VEHICLE (NGV) EQUIPMENT LEASING**

292 **Q. Is the Company proposing any changes to the NGV equipment lease program that was**  
293 **originally approved by this Commission in Docket No. 92-057-14?**

294 A. Yes, this portion of the Tariff was originally implemented to help “jump-start” the use of  
295 natural gas as an alternative fuel for vehicles and to promote the development of the refueling  
296 infrastructure necessary to serve the local NGV market. This jump-start is no longer needed.  
297 The refueling infrastructure is in place, and customers are able to purchase NGV equipment  
298 and procure related services from other parties. The Company proposes to eliminate its NGV  
299 equipment lease program on a going-forward basis.

300 **Q. Has the Company had any customers lease NGV equipment recently?**

301 A. No, there has not been a new NGV lease agreement for over 7 years.

302 **Q. Does the Company currently have any NGV equipment leases with customers?**

303 A. Yes, the Company currently has NGV equipment leases with eight customers. The Company  
304 will continue to honor the terms of these NGV equipment leases.

305 **Q. Will removal of NGV equipment leasing from the Tariff affect the NGV rate schedule?**

306 A. No, the NGV rate will not be affected by this change.

307 **VIII. TARIFF**

308 **Q. Have you prepared an exhibit showing the proposed Tariff changes from your**  
309 **testimony and that of other Company witnesses?**

310 A. Yes, attached as QGC Exhibit 9.5 are the affected Tariff pages in both legislative and final  
311 format. These pages not only reflect changes addressed by Company witnesses in direct  
312 testimony, but also include minor changes intended to clean-up and clarify existing language.  
313 Tariff sections affected only by section renumbering have not been included in QGC Exhibit  
314 9.5. The Company will meet with interested parties to review Tariff changes.

315 **Q. Does this conclude your testimony?**

316 A. Yes.

State of Utah            )  
                                  ) ss.  
County of Salt Lake    )

I, Brent A. Bakker, being first duly sworn on oath, state that the answers in the foregoing written testimony are true and correct to the best of my knowledge, information and belief. Except as stated in the testimony, the exhibits attached to the testimony were prepared by me or under my direction and supervision, and they are true and correct to the best of my knowledge, information and belief. Any exhibits not prepared by me or under my direction and supervision are true and correct copies of the documents they purport to be.

\_\_\_\_\_  
Brent A. Bakker

SUBSCRIBED AND SWORN TO this \_\_\_\_ day of December 2007.

\_\_\_\_\_  
Notary Public