

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

IN THE MATTER OF THE APPLICATION
OF QUESTAR GAS COMPANY TO
INCREASE DISTRIBUTION NON-GAS
RATES AND CHARGES AND MAKE
TARIFF MODIFICATIONS

Docket No. 07-057-13

**REBUTTAL TESTIMONY OF
STEVEN R. BATESON
FOR
QUESTAR GAS COMPANY**

September 22, 2008

QGC Exhibit 8.0R

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I. INTRODUCTION

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Q. Please state your name and business address.

A. My name is Steven R. Bateson. My business address is 180 East First South Street, Salt Lake City, Utah.

Q. Are you the same Steven R. Bateson that filed direct and updated direct testimony in this docket?

A. Yes, but my job title and responsibilities have changed. I am now employed by Questar Gas Company as a Regulatory Affairs Specialist.

Q. Have you updated your qualifications to reflect this change?

A. Yes. Attached is QGC Exhibit 8.1R containing my updated qualifications.

Q. Attached to your written testimony are QGC Exhibits 8.1R through 8.6R. Were these prepared by you or under your direction?

A. Yes.

Q. What is the purpose of your rebuttal testimony?

A. I will address some of the recommendations made by Utah Division of Public Utilities (DPU) witnesses Barrow and Gregory, Committee of Consumer Services (CCS) witnesses Orton and Dismukes, the Utah Association of Energy Users Intervention Group (UAE) witness Higgins and for the combined group of AARP, Salt Lake Community Action Program and Crossroads Urban Center (AARP/SLCAP) witness Johnson.

Q. Do these witnesses have issues in common?

A. Yes. I will structure my testimony by major issue first and by each specific witness' recommendation second. The primary issues raised by these witnesses that I will address are either cost allocation issues, including the Company's distribution plant study, the peak day factor and the weighting of various factors or rate design issues, including the appropriate level for basic service fees, declining block rates, and the related issues of

27 splitting commercial customers from the GS class and the winter/summer rate
28 differential.

29 **Q. In QGC Exhibit 7.1R, that is sponsored by Mr. Robinson, there is a list of issues**
30 **that are being examined in the cost of service and rate design portion of this case.**
31 **Will you please identify which of these issues you will be addressing?**

32 A. Yes. I will address the following issues.

Issue #	Description
9	Distribution plant study included in Cost of Service study.
10	Proposals to allocate small diameter mains.
11	Proposals to allocate feeder lines.
12	Proposed changes to service line allocation.
13	Proposed changes to meter and regulator allocations.
14 & 15	Proposed changes to peak day factor.
20	Use of cost curves in rate design.
21	Declining block rates.
22	Proposal to split the GS-1 class into residential (GSR) and commercial (GSC).
24	Basic service fees.
25	Winter/summer rate differentials.
26	Flat rates for industrial classes.

33 **II. COST ALLOCATION**

34
35 **Q. Please describe the Company's distribution plant factor, and the issues raised by the**
36 **other parties?**

37 A. The distribution-plant factor is based on a detailed study of the distribution plant installed
38 to serve customers. The components of distribution plant considered in this analysis are
39 customer-specific metering and regulation, customer-specific service lines, and the small-
40 diameter mains within the distribution system. The end result of the study is the
41 assignment of plant to each customer class for the three plant categories included in the
42 analysis. The distribution plant study assigns 100% of customer-specific meters and

43 service line investment and 63% of main (small diameter or intermediate high pressure
44 (IHP)) investment.

45 **Q. How is the remaining 37% of main (feeder lines and large diameter IHP) investment**
46 **allocated to rate classes?**

47 A. Approximately 16% is allocated on a commodity basis and 21% on peak responsibility.

48 **Q. Have other parties raised issues with the way the Company conducted the**
49 **distribution-plant study?**

50 A. For the most part no. However, CCS witness Orton has suggested that the sample used to
51 perform the analysis be modified to include 100% of non-GS meters. This issue
52 corresponds to issue No. 9. The Company believes this would result in very little
53 improvement to the accuracy of the sample, yet would increase the cost of performing the
54 analysis substantially. Statistical sampling is used to obtain a desired level of accuracy
55 for a reasonable level of cost. The Company is willing to include the entire population of
56 industrial meters (IS and TS meters), along with the entire population of the largest
57 meters (ratings of 16,000 cf and above) to supplement the random sample of residential
58 and commercial customers. QGC Exhibit 8.2R provides an overview of the meters
59 currently included in the distribution-plant study, and the meters the Company offers to
60 add to the distribution-plant study when the study is updated. This combination of
61 sampling and including the entire population of the largest meters and all industrial
62 meters will provide an adequate level of precision to the distribution-plant study, and
63 should allay any concerns that the study is not adequately measuring the plant investment
64 associated with industrial customers.

65 **Q. Are there other issues related to the distribution plant study?**

66 A. Yes. Witnesses Dismukes and Gregory have suggested that the distribution-plant factors
67 be watered down by decreasing their weight and substituting commodity-type allocation
68 factors instead. These related issues are listed in QGC Exhibit 7.1R as issue Nos. 10, 12
69 and 13.

70 **Q. Do you believe there is merit in this approach?**

71 A. No. The distribution-plant factors are developed to account for the plant installed to
72 serve individual customers. For instance, the meter and regulation factor accounts only
73 for the investment in these types of customer-specific facilities. The cost associated with
74 customer metering and regulation are based on the actual meter installed to serve a
75 customer. There is no cost causation theory that can support using commodity through-
76 put to allocate customer-specific metering and regulation. The same can be said for the
77 service-line plant study. The service-line plant study accounts only for the investment in
78 these customer-specific facilities. The cost associated with customer-specific service lines
79 are based on the distance from the main to the meter location and the size of the service
80 line. Again, there is no cost causation theory that can support using commodity
81 throughput to allocate customer-specific service lines. The small-diameter-main plant
82 study has some allocation diversity built-in from the start. This diversity results from the
83 small-diameter-main plant study only accounting for 63% of distribution mains (small
84 diameter IHP). The other 37% of distribution mains (feeder lines and large diameter
85 IHP) are allocated using either commodity or demand allocation factors. The 63% of
86 distribution mains accounted for by the small-diameter-main factor includes only the
87 mains required to reach each individual customer. The portion of the distribution main
88 network that is used to serve all customers is allocated based on a combination of
89 commodity and peak.

90 **Q. Do both Dr. Dismukes and Mr. Gregory propose to use the same commodity-type**
91 **through-put factors?**

92 A. No. Dr. Dismukes proposes to allocate each of the three plant factors with a weight of
93 75% on the Company's plant factor and 25% on commodity through-put, while Mr.
94 Gregory proposes to allocate distribution mains 80% using the Company's main factor
95 and 20% using his version of the blended peak and commodity allocation.

96 **Q. What is the justification Dr. Dismukes provides for the use of commodity allocations**
97 **for customer-specific facilities?**

98 A. He justifies this approach based on the assertion that the purpose of these facilities is to
99 distribute gas. In the case of customer-specific metering, regulation and service lines, the

100 plant study correlates the actual plant installed to serve each and every individual
101 customer. There are no shared facilities. There is no need to allocate any of these costs
102 to other customers. In the case of small-diameter mains, the Company's plant study
103 excludes the mains that are considered shared facilities, specifically the costs associated
104 with large-diameter mains and feeder mains. These two types of mains have been
105 determined to serve a function beyond providing service to individual customers. The
106 large diameter mains are clearly a shared facility, and have been allocated to all
107 customers that receive service using these facilities by applying the distribution
108 throughput factor. This factor includes only those quantities that are delivered using the
109 IHP distribution system. Dr. Dismukes is advocating the use of a throughput factor that
110 includes a significant quantity of gas that never touches the IHP system. No cost-
111 causation theory can reasonably attribute responsibility for small diameter IHP mains to
112 customers receiving absolutely no gas from the IHP system.

113 **Q. Mr. Gregory is also proposing to modify the way small diameter mains are**
114 **allocated. Does his proposed methodology have similar deficiencies?**

115 A. Yes. Mr. Gregory has proposed to allocate 80% of small-diameter-main costs using the
116 Company's small-diameter-main plant factor. The remaining 20% is then allocated using
117 his blended peak and commodity allocation factor.

118 **Q. Are there problems with this approach?**

119 A. Yes. Most of the problems with Mr. Gregory's approach are similar to the problems with
120 Dr. Dismukes' approach. In addition, the way Mr. Gregory constructed his peak
121 allocation results in a factor that is related to peak requirements in name only. He has
122 included interruptible loads that do not add anything to peak requirement. He has
123 reduced the amount of peak responsibility attributable to firm sales customers by only
124 using the amount attributable to them on the day of highest sendout in 2007 as opposed to
125 the amount the system is designed to deliver under peak conditions. For firm
126 transportation customers, he has included the entire peak responsibility for the class. He
127 then blends in 20% commodity throughput. In summary, he has used coincident peak
128 sendout for firm sales customers, non-coincident peak for interruptible customers, design

129 peak for firm transportation customers and commodity throughput for the entire system
130 (as opposed to just the quantities that are delivered via the small-diameter mains).
131 Combining these four very different approaches results in an allocation factor that may
132 provide the results he desires, but cannot be said to improve the allocation of the costs in
133 question. As described earlier, the Company's distribution plant study directly attributes
134 responsibility for the 63% of mains allocated using the small-diameter-main factor.
135 There is no reason to use a blended allocation to allocate a category of cost that has been
136 directly attributed to responsible customers as a result of a rigorous study.

137 **Q. Mr. Gregory also proposes to use the blend of his hybrid-peak factor with**
138 **commodity throughput to allocate feeders, system compression, regulation and**
139 **measurement (Issue Nos. 11, 14 and 15). Do you agree with this approach?**

140 A. No. He has gone to great lengths to create a hybrid-peak factor, which he then blends
141 with the commodity factor using a weighting that is considerably different than any other
142 party. The end result of combining his hybrid-peak factor with the commodity
143 throughput factor is almost identical to the Company's proposal to use 60% weighting for
144 the peak-day factor and 40% weighting for the commodity throughput factor. This
145 coincidence is not surprising since his hybrid-peak factor is essentially a commodity/peak
146 blend which he then combines with a smaller percentage (than other witnesses) of
147 commodity to end up with the same result as the Company's approach. QGC Exhibit
148 8.3R compares Mr. Gregory's 80/20 blended allocation with the Company's 60/40
149 blended allocation. As can be seen from an examination of this exhibit, there is very little
150 net change by going through the theoretically-suspect steps that Mr. Gregory follows.
151 The Commission should disregard Mr. Gregory's hybrid-peak factor and the blended
152 allocation he has proposed.

153 **Q. Dr. Dismukes and Mr. Higgins also propose to modify the percentage weighting for**
154 **the blended peak/commodity allocation used to allocate feeders, system**
155 **compression, measurement and regulation (Issue Nos. 10 and 11). Do you have any**
156 **comment?**

157 A. Yes, the Company believes this is the primary aspect of the cost study where judgment is
158 not only desirable, but required. Costs related to facilities that perform a shared function
159 for all customers are very difficult to attribute to individual customers, or for that matter,
160 classes of customers. In recognition of this challenge, the Company has consistently
161 proposed to allocate these costs on the basis of a blend between peak responsibility and
162 commodity throughput. The Company's cost study proposed a weighting of 60% peak
163 and 40% commodity. Mr. Higgins advocates 75% peak and 25% commodity, while Dr.
164 Dismukes recommends 50% peak and 50% commodity. Mr. Higgins argues theoretical
165 practice supports his weighting, while Dr. Dismukes argues his approach mirrors the
166 Company's historical practice. The Company continues to believe its proposed
167 weighting is preferable, but that the range of weightings being advocated by Mr. Higgins
168 and Dr. Dismukes are within reason.

169 **Q. Would you please summarize your thoughts regarding cost of service?**

170 A. The Company has presented what it believes is a fair and unbiased cost allocation study.
171 With the exception of Mr. Gregory's hybrid-peak factor, no one has challenged the
172 Company's allocation factors. Dr. Dismukes and Mr. Gregory have advocated moving
173 away from rigorous studies in favor of commodity allocations. For the reasons provided
174 earlier these proposals should be rejected. After incorporation of the minor adjustments
175 to the Company's filed position that Mr. Robinson has recommended, the Company's
176 class cost study is a fair and reasonable approach to allocating the costs of operating the
177 Company's Utah distribution system.

178 **III. RATE DESIGN**

179
180 **Q. What issues have been raised regarding the Company's proposed rate design?**

181 A. The two primary areas that I will address are the basic service fees or BSF (Issue No. 24)
182 and the declining block rate design (Issue No. 21). Mr. Higgins has filed testimony that
183 is generally supportive of the Company's proposals. DPU witnesses Barrow and
184 Gregory, CCS witnesses Orton and Dismukes and SLCAP/AARP witness Johnson all
185 raise issues related to the BSF and declining block rates or both.

186 **Q. Are their comments similar?**

187 A. Remarkably so. Each of these witnesses expresses an opinion that the BSF should
188 remain unchanged. To put this in perspective, the witnesses recommend that the \$5.00
189 BSF for smaller meters, which has remained unchanged for 26 years, would continue at
190 this level into the future. Many of these witnesses also express an opinion on declining
191 blocks and would like to see rates become flat. These two issues are interrelated.

192 **Q. What reasons are provided for keeping the same BSF?**

193 A. They range from citing past Commission practice to not wanting to alter the way
194 revenues are collected so as not to disrupt the CET during the CET Pilot Program.

195 **Q. Did you follow past Commission practice in calculating the BSF charges you
196 proposed?**

197 A. Yes. I provided three studies that were calibrated to arrive at the same result, \$8.00 per
198 month for the proposed Category II BSF. This category includes the vast majority of
199 general service customers. Currently this category receives a \$5.00 per month BSF
200 charge. One of the three studies followed a methodology that reflects past Commission
201 practice. The other two demonstrate that the same result can be reached with slightly
202 different, but nevertheless valid approaches. I do not believe that studies of this type
203 should be relied upon solely to arrive at a decision on the level of BSF charges.

204 **Q. What should the Commission use to gauge the proper level of BSF charges?**

205 A. As I noted in my direct testimony, cost curves provide the best guidance for designing
206 rates. Cost curves provide a tool that show how costs behave over the relevant range of
207 usage for customers served in a given rate class. Cost curves allow the rate designer to
208 balance up-front charges with declining block rates to achieve a matching of cost
209 causation with revenue recovery from individual customers. Cost curves are an essential
210 tool for cost-based rate design.

211 **Q. Have any of the witnesses raised concerns regarding the cost curves (Issue No. 20)?**

212 A. Only SLCAP/AARP witness Johnson. He believes incorrectly that:

213 “[T]he ‘cost curves’ do not represent the cost of providing service for
214 customers and most certainly are no proper justification for setting rates.”
215 Johnson at page 12, lines 4-6.

216 Later Dr. Johnson goes on to say:

217 “Mr. Robinson has presented what he refers to as ‘cost curves,’ but has not
218 described them fully in his testimony. The rate design approach based on
219 this accepts as given that all (or most) of the cost designated as fixed are to
220 be recovered through a fixed customer charge. The curves associated with
221 this approach are simply a graph of the variable cost plus the fixed cost
222 divided by the amount of usage plotted against the amount of usage.”
223 Johnson at page 15, lines 1-5.

224

225 Unfortunately, Dr. Johnson apparently does not understand how the Company’s cost
226 curves are developed or used. Further, he indicates that although rates were based on
227 these kinds of calculations 40–50 years ago, they are totally inappropriate today. I
228 believe he is incorrect in his characterization of the cost curves and his beliefs regarding
229 their pertinence to rate design.

230 **Q. How are the Company’s cost curves developed?**

231 A. As Mr. Robinson described in his Direct Testimony, the first step is to categorize the
232 components of the COS into the functional categories of customer, network, throughput,
233 and demand. The next step involves developing an equation that incorporates these cost
234 categories over the continuum of usage for each rate schedule. Over very short ranges of
235 usage the cost curves resemble a straight line. Over broad ranges of usage the behavior
236 of costs can be seen to increase with use, but at a decreasing rate.

237 **Q. Dr. Johnson does not appear to believe cost curves have any relevance to rate
238 design. Do you agree?**

239 A. Absolutely not. Cost curves provide the guidance necessary to balance the revenue
240 recovered via up-front charges and each of the blocks within a rate design. Cost curves
241 provide invaluable information on the behavior of costs for a rate class over the pertinent

242 range of use for that class. Attached is QGC Exhibit 8.4R which demonstrates for the GS
243 rate class how the costs for customers of varying size relate to the Company's cost curve.
244 This study was prepared by separating the GS class into usage-defined sub-categories. I
245 have included the sub-categories suggested by Dr. Dismukes (peak-month use of 100
246 Dth) and Mr. Gregory (peak-month use of 300 Dth), as well as six other smaller sub-
247 categories. For each of these eight usage-defined sub-categories I have developed the
248 data required to perform the COS study. The results of this COS study are shown on
249 page 1 of QGC Exhibit 8.4R. These results show that as customers use more gas, the cost
250 to serve those customers increases (COS/Customer). These results also show that the unit
251 cost to serve customers decreases as size of customer increases (COS/Dth). Page 2 of
252 QGC Exhibit 8.4R is a graph that shows the cost of service results superimposed on the
253 GS cost curve.

254 **Q. Dr. Johnson argues that the Company is requesting an inappropriate increase to the**
255 **BSF charges. Is he correct?**

256 A. No. The magnitude of the increase is a direct result of these fees being excluded from
257 rate changes for over 25 years. The increase is long over due, and as a result, the increase
258 requested is larger than would otherwise have been required.

259 **Q. Could the Company design usage-defined class rates from this cost study, as**
260 **advocated by Dr. Dismukes, Mr. Gregory and Dr. Johnson?**

261 A. Yes, but I would urge caution in moving in this direction. These witnesses are correct
262 when they observe that segregating customers into size-defined classes would allow for
263 calculation of separate cost studies, and resulting rates. Further they are correct when
264 they say that a flat rate design could be adopted (if enough size categories are defined).
265 Unfortunately, however, there are very real unintended consequences from this type of
266 rate design.

267 **Q. Please describe the unintended consequences to which you refer.**

268 A. By placing customers in rate class silos (defined by some measure of usage), a significant
269 number of customers will always be just barely above or below each class limit. If this
270 approach were to be adopted and rates were designed based on cost, customers just shy of

271 qualifying for the next larger usage category would be able to lower their bills by
272 increasing their use. Conversely a customer that barely qualifies for a larger category
273 would face an increase in cost by reducing use. In addition, customers that use gas only
274 for space heat would tend to qualify for a lower rate than their load factor would
275 otherwise justify. The administrative burden required to monitor and re-contract with
276 thousands of customers each year would be onerous. Roughly speaking approximately
277 half of the customers switched each year would face a material increase in rates (because
278 their use decreased), conversely the other half would face a large decrease (because their
279 use increased). This step-type rate design was once common, but due to the problems
280 just described, has become virtually obsolete.

281 **Q. Does the Company have circumstances in its current or proposed rate class**
282 **offerings where similar problems occur?**

283 A. Yes. The existing F-1 rate class (proposed FS class) currently requires customers to have
284 both a minimum load factor and a minimum level of use to qualify. Even with the two
285 criteria, there are hundreds of customers that are close to either qualifying, or being
286 disqualified from the rate each year. Unfortunately because the GS rate class has a severe
287 cross subsidy built-in as a result of the BSF not being adjusted for over 25 years, and the
288 loading of the customer related costs excessively in the tail block, there is a very large
289 difference between the F-1 and GS-1 rates. With an improved GSC rate design, and the
290 eventual elimination of the gradualism adjustment, this large disparity should go away.

291 **Q. Does the Company's proposed rate design track costs and avoid the problems you**
292 **have discussed caused by a discontinuous step-type rate?**

293 A. Yes. The Company's rate design allows for tracking costs to the individual customer
294 through the use of three simple rate design mechanisms. First, the Company uses
295 graduated customer charges (BSF) to recover approximately one-half of customer cost.
296 Second, the Company uses declining block rates to recover the balance of customer costs
297 from the responsible customers. Third, the Company uses the winter/summer differential
298 to track demand related cost causation to customers with varying load factors.

299 **Q. How does the Company's proposed winter/summer rate differential track demand**
300 **related cost causation to individual customers (Issue No. 25)?**

301 A. The amount collected in the winter months is slightly exaggerated, with a corresponding
302 reduction in summer collection. This combination results in low load factor customers
303 paying a larger share of demand related costs as a result of their high winter use relative
304 to their summer use. Conversely, high load factor customers will pay less towards
305 demand costs when their annual use pattern is considered. A study prepared in response
306 to a CCS data request presented by the Company at the Cost Allocation and Rate Design
307 Technical Conference held in this docket on July 1, 2008 demonstrated, for a variety of
308 customers, the relationship between cost causation and cost recovery. QGC Exhibit 8.5R
309 contains a copy of the Company's response to CCS data request 26.09.

310 **Q. Do you think there is a better way than the tax code to separate the residential and**
311 **commercial customers in the GS-1 rate class (Issue No. 22)?**

312 A. No. The proposed split based on tax code isolates the more homogenous residential
313 customers from the more diverse commercial customers. This allows for a simplification
314 of the residential rate design. The commercial class requires a slightly more sophisticated
315 design in recognition of the broad range in customer use. The declining block rates
316 proposed for the commercial class are required to avoid undue discrimination. I fully
317 support Mr. Robinson's approach to splitting the GS rate class.

318 **Q. Dr. Johnson argues that the rate design should be a pricing issue not a cost issue.**
319 **Do you agree?**

320 A. No, as Dr. Bonbright points out in his seminal work, The Principles of Public Utility
321 Rates, "...the most widely accepted measure of reasonable public utility rates and rate
322 relationships is cost of service." (Bonbright, First Edition, at p 294). I agree
323 wholeheartedly with Dr. Bonbright's assessment. The importance of the many other
324 considerations may wax and wane, but cost to serve must always be considered
325 preeminent. Dr. Johnson, along with Dr. Dismukes and Mr. Gregory argue in various
326 ways that the current emphasis on energy efficiency is hindered by declining block rates
327 and appropriate BSF charges. I couldn't disagree more adamantly. The customer-portion

328 of distribution non-gas cost does not change due to reduction in use. Sending a contrary
329 signal to the customers is misleading since that signal must be undone the next time rates
330 are set. The real savings from energy efficiency is through reduced purchase of the
331 commodity itself. This savings dwarfs the minor differences found in the Company's
332 rates as a result of cost tracking features such as the BSF, declining block rates and the
333 winter/summer differential.

334 **Q. What is the real savings for each Dth conserved?**

335 A. The current forward curves indicate market pricing of approximately \$7.50/Dth for
336 purchased gas. This is the real amount the Company is able to save when a Dth is
337 conserved. If the commercial GS rate design were completely flattened, the change in
338 DNG rates would be +/- \$0.55/Dth. Keeping the BSF charges the same, as other parties
339 have advocated, would result in an extra \$0.0158/Dth in commercial DNG rates.
340 Combined, this amounts to approximately \$0.57/Dth. For the residential class the block
341 rates are already flat, and the impact of the proposed change in BSF charges is \$0.38/Dth.
342 These amounts are insignificant when compared to the amount of savings a customer sees
343 through reduction in usage. In the short run the customer will benefit from savings that
344 are approximately 10 to 15 times the amount of DNG differences caused by rate design.
345 The real savings that all customers enjoy is almost double that again. Furthermore, the
346 gas cost savings are real, and permanent. The customer-aspect of DNG savings are not
347 real and are temporary since those costs do not change just because a customer reduces
348 usage.

349 **Q. Why do you say the customer-aspect of DNG costs do not change when a customer
350 reduces usage?**

351 A. The types of facilities and operating expenses categorized as "customer related" include
352 the meter and regulator serving the customer, the service line serving the customer, the
353 IHP main in front of the customer's property and the monthly costs to read meters and
354 send out bills. The facilities mentioned are installed to serve the customer, and do not
355 change in any way when an individual customer reduces usage. The costs associated

356 with these facilities will be allocated to the same customer in the next COS study. The
357 cost to bill customers does not change as a result of changes in customer use.

358 **Q. Dr. Dismukes, Mr. Orton and Mr. Gregory each suggest that the industrial rate**
359 **designs be modified by flattening the block rates (Issue No. 21). Do you think their**
360 **points are valid?**

361 A. No. The competing principles of rate design can be emphasized differently by different
362 experts. The principles relied upon to justify flat rates do not trump cost of service
363 principles. As I have discussed, declining block rates are required in order to recover the
364 appropriate level of costs from the customers that cause the costs. The BSF charges
365 collect approximately 50% of customer costs. The balance of the customer costs are
366 collected through the blocks. Flat rates result in collecting far too much from the larger
367 customers, and not enough from the smaller customers. Mr. Gregory says that an
368 important goal is to give customers control over their bills and encourage energy
369 efficiency. The Company's rate design does precisely that, but in a sustainable manner.

370 **Q. Mr. Orton asks the Commission to clarify its priorities and provide additional**
371 **guidance that declining block rates are not appropriate. What do you recommend?**

372 A. The Commission should do just the opposite. Mr. Orton believes that declining block
373 rates are synonymous with quantity discounts. To the extent quantity discounts are cost
374 justified, quantity discounts are appropriate. The Company's rate designs already recover
375 most costs from customers on a commodity basis for each Dth consumed. As I have
376 discussed, customer-related costs are recovered 50% through BSF and 50% through
377 block rates. **This approach is in recognition of the fact that customer costs do not**
378 **increase uniformly as use increases.** Small customers require a small investment, but
379 the cost spread over the Dth consumed is relatively high. Very large customers require a
380 very large investment, but the cost per Dth is relatively low. **This pattern results from**
381 **the simple fact that costs do not increase in proportion to use.** To institutionalize
382 rates that ignore this simple fact would be misguided. I urge the Commission to find that
383 properly designed declining block rates are appropriate.

384 **Q. Dr. Dismukes recommends that the GSC class should have flat rates. Do you have**
385 **any additional thoughts regarding his proposal?**

386 A. His rationale is that flat rates will help encourage conservation. But as I have shown, flat
387 rates may in fact have the opposite affect. Flat rates will send an inaccurate price signal.
388 In addition, the increased price signal seen by some customers will be offset by a
389 decreased price signal seen by others. Flat rates will not improve the overall customer
390 decision making process.

391 **Q. Mr. Barrow argues that the BSF should remain unchanged from current rates until**
392 **the CET is fully evaluated at the end of the CET pilot period. Mr. Barrow also**
393 **implies that there is no need for any type of fixed fees for rate schedules that have a**
394 **decoupling mechanism (Issue No. 24). Do you agree?**

395 A. No. Revenue stability is just one of the outcomes of fixed charges. With proper design,
396 fixed charges can also provide good cost tracking. The Company is not proposing an
397 increase in the BSF charges to promote revenue stability. The Company proposes to
398 modify BSF charges to more closely reflect cost causation. Specifically, the Company is
399 proposing the addition of a new class of BSF that will apply to apartments. This BSF is
400 proposed to carry a monthly charge of \$6.00. The capacity ranges for the other BSF
401 categories have been refined to better reflect cost characteristics. These changes to the
402 structure of the BSF charges represent a desirable refinement to this rate design
403 component.

404 With regard to the desirability of keeping fixed charges unchanged during the CET pilot
405 program, I disagree totally. BSF charges have been excluded from changes in rates for
406 over 25 years. These charges need to be updated periodically to fairly reflect the cost to
407 serve customers. Good rate design is complementary to the operation of the CET. Good
408 rate design requires a balance between fixed and variable charges in order to properly
409 reflect individual customer cost causation. The Company's proposed rate design
410 achieves this balance. In addition the Commission should take note of the fixed charges
411 approved in other jurisdictions.

412 **Q. Has the Company provided information comparing the fixed charges approved in**
413 **other jurisdictions?**

414 A. Yes. In response to a CCS data request the Company provided information of this nature.
415 Attached as QGC Exhibit 8.6R is an excerpt of the information provided in response to
416 CCS request 9.18. This information shows that the Company's BSF that applies to the
417 vast majority of customers is at the bottom end of similar charges in other jurisdictions.

418 **Q. Dr. Dismukes claims that "smaller and less economically advantaged customers,**
419 **who can have lower total usage, pay the same amount as larger and typically more**
420 **affluent customers." Do you agree?**

421 A. No. I believe Dr. Dismukes' claim reflects a persistent fallacy because it assumes that
422 smaller users are less economically advantaged than larger users.

423 **Q. Have you examined who the smaller and larger customers actually are?**

424 A. Yes. What I have found is that customers using the smallest amount of gas are usually
425 customers that are not using gas service actively. In some cases the property is vacant
426 but gas service is left on; in other cases the property is temporarily unoccupied. The
427 former occurs frequently with commercial locations that are between tenants and
428 residential properties held in estates, the later frequently occurs with second homes. The
429 other group of small users is composed of customers that heat with a fuel other than
430 natural gas, typically wood or electricity.

431 The largest single category of customers in the high use range are government entities.
432 Government entities represent 43% of the largest 200 users on the GS rate. The balance
433 of the large GS customers are split between small businesses, small industrial facilities
434 and large residential complexes. I do not believe it is appropriate for the Commission to
435 adopt rates that subsidize vacant properties, second homes and customers heating with
436 wood and/or electricity by increasing rates charged to tax-funded government entities and
437 small businesses and industrial facilities.

438 **Q. Does that conclude your rebuttal testimony?**

439 A. Yes it does.

State of Utah)
) ss.
County of Salt Lake)

I, Steven R. Bateson, being first duly sworn on oath, state that the answers in the foregoing written testimony are true and correct to the best of my knowledge, information and belief. Except as stated in the testimony, the exhibits attached to the testimony were prepared by me or under my direction and supervision, and they are true and correct to the best of my knowledge, information and belief. Any exhibits not prepared by me or under my direction and supervision are true and correct copies of the documents they purport to be.

Steven R. Bateson

SUBSCRIBED AND SWORN TO this 22nd day of September 2008.

Notary Public