

BEFORE THE UTAH PUBLIC SERVICE COMMISSION

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IN THE MATTER OF THE APPLICATION OF ) DPU EXHIBIT 1.0D

QUESTAR GAS COMPANY FOR APPROVAL ) DOCKET No. 12-057-13

OF THE WEXPRO II AGREEMENT )

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Pre-filed Direct Testimony  
Of  
Douglas D. Wheelwright  
On Behalf of  
Utah Division of Public Utilities  
December 11, 2012

1 **Q: Please state your name, business address and title.**

2 A: My name is Douglas D. Wheelwright. I am a Utility Analyst in the Division of  
3 Public Utilities (Division). My business address is 160 East 300 South, Salt Lake  
4 City, Utah 84114.

5 **Q: On whose behalf are you testifying?**

6 A: I am testifying on the Division's behalf.

7 **Q: Please describe your position and duties with the Division.**

8 A: I research, analyze, document, and establish regulatory positions on a variety of  
9 regulatory matters. I review operations reports and evaluate compliance with the  
10 current laws and regulations. I provide testimony in hearings before the Utah  
11 Public Service Commission (Commission); and assist in the analysis of testimony  
12 and case preparation.

13 **Q. What is the Division Recommendation regarding the Wexpro II Agreement.**

14 A. In the Division's view, the Wexpro II Agreement provides ratepayers with a  
15 costless option on potential future gas reserves and is in the public interest.  
16 Therefore, the Division recommends the Commission approve the Wexpro II  
17 Agreement.

18 **WEXPRO II HISTORY**

19 **Q. Please provide a brief history of the Wexpro II Agreement.**

20 A. Beginning in October of 2011 discussions began among the Division, the Office  
21 of Consumer Services (Office), other interested parties and Questar Gas  
22 Company (Company) on a possible Wexpro II Agreement. These meetings  
23 included a technical conference held on March 26, 2012 in which the reasons for  
24 acquiring additional cost-of-service gas reserves were presented, a brief history  
25 and description of the Wexpro I Agreement was given and a proposed  
26 methodology for the Wexpro II Agreement, including an example of a property  
27 acquisition.

28 **Q. Were there other meetings that took place?**

29 A. Yes, on April 26, 2012, a meeting was held that included participants from the  
30 Company, Wexpro, the Staff of the Wyoming Public Service Commission, the  
31 Division, the Office, and, by phone, the current Hydrocarbon Monitor for the  
32 Wexpro I Agreement. In this meeting, questions about the proposed Wexpro II  
33 Agreement were discussed. On June 21, 2012, parties were given the  
34 opportunity to review and discuss the model Wexpro uses to evaluate proposed  
35 natural gas reserve acquisitions.

36 **Q: At this time how developed was the proposed Wexpro II Agreement?**

37 A: During this time period, the Wexpro II Agreement was a 4-5 page document.  
38 Subsequent to this time there were numerous meetings held primarily between  
39 the Company, the Division and the Office in which the Agreement was expanded  
40 into its current form to address various points raised by participants.

41 **Q: Did this lead to the filing now before the Commission?**

42 A: In part. When it became clear that not all participants would reach agreement,  
43 those participants who were leaning toward agreement conducted further  
44 discussions and made further edits to the proposed agreement. On September  
45 10, 2012, the Company filed with the Commission a notice of intent to file an  
46 agreement. The Agreement was signed on September 12, 2012 by the  
47 Company, the Division, Wexpro and the Wyoming Office of Consumer Advocate  
48 and was filed by the Company with the Commission on September 13, 2012 and  
49 the Wyoming Public Service Commission.

50 **Q: Why did the Division sign the Wexpro II Agreement?**

51 A: In short, the Wexpro II Agreement provides a no cost option to participate in long-  
52 term hedges that could benefit, and historically have benefited, the Company's

53 ratepayers. Before answering that question in further detail, I would like to  
54 provide a little background history on the Division's involvement with the Wexpro  
55 I Agreement.

#### 56 DIVISION'S INVOLVEMENT WEXPRO I

57 **Q: Please do so.**

58 A: The Wexpro I Agreement was set up to be a self-governing agreement.<sup>1</sup> Its main  
59 purpose was to create an agreement that would allow ratepayers to retain the  
60 benefits of the Wexpro wells and provide an incentive for future development.  
61 The agreement was designed to encourage proper management of these  
62 resources and provide a long-term supply of natural gas to Mountain Fuel Supply  
63 (Questar Gas) customers on a regulated cost-of-service basis. The Wexpro I  
64 Agreement was about ratepayer rights in resources that Mountain Fuel Supply  
65 Company owned and was transferring to a non-regulated affiliate Wexpro. The  
66 Wexpro I stipulation states that the agreement represents fair consideration to  
67 Mountain Fuel Supply for the transfer of those resources.<sup>2</sup>

68 **Q: Please explain the term "regulated cost-of-service" that you used.**

69 A: One must first understand that, as an entity, Wexpro is an unregulated oil and  
70 natural gas exploration company. However, under the terms of the Wexpro I  
71 Agreement, the revenues Wexpro is allowed to collect for the production of  
72 certain natural gas and oil reserves are based on actual production costs plus a  
73 return on Wexpro's investment in wells. This return is based on a base rate,  
74 using a composite set of regulated returns established by state utility

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<sup>1</sup> The Wexpro I Agreement is discussed in detail in Utah Department of Administrative Services v. Public Service Commission, 658 P.2d 601 (Utah 1983) (1983 Wexpro Case).

<sup>2</sup> 1.25, Stipulated Facts, The Wexpro Agreement, October 14, 1981.

75 commissions, plus a premium. Using a composite set of regulated returns to  
76 establish a base rate is very similar to the process followed in Questar Gas  
77 Company's general rate cases in establishing an allowed rate of return on equity  
78 for Questar Gas. However, the actual spot market price for natural gas may be  
79 higher or, as in the case today, lower than the total cost of service collected by  
80 Wexpro. The fact that the cost of service may, at times, be higher than the  
81 market price was contemplated in the Wexpro I Agreement.<sup>3</sup>

82 **Q: Is this all explained in detail in the original Wexpro Agreement?**

83 A: Yes, the original Agreement is very detailed in defining and explaining the  
84 intricacies involved in determining the appropriate cost-of-service.<sup>4</sup> The  
85 objectives of the Wexpro I Agreement are to retain the benefits of the gas  
86 reserves developed in the Wexpro properties for Questar Gas customers while  
87 providing sufficient incentives to Wexpro to prudently develop and manage those  
88 properties while accepting the risks that are inherent in developing gas reserves.

89 **Q: What are those risks?**

90 A . Wexpro bears all the risks and costs associated with drilling unsuccessful wells  
91 or wells that are not commercially viable. Prior to the Wexpro I Agreement, this  
92 risk was the responsibility of Mountain Fuel Gas Company's ratepayers<sup>5</sup>.

93 **Q: Is the Division involved in the original Agreement, and if so, how?**

94 A: Yes. The Wexpro I Agreement charges the Division with the responsibility to  
95 monitor the agreement for compliance with the terms and conditions outlined in

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<sup>3</sup> Section II-5(a), The Wexpro Stipulation and Agreement, October 14, 1981.

<sup>4</sup> 1983 Wexpro Case, pp 606-607.

<sup>5</sup> The Wexpro Stipulation and Agreement, Stipulated Facts 1.3, p. 4

96 the agreement. Because of the many intricacies in the agreement and due to a  
97 lack of technical expertise in the area of exploration for hydrocarbons and the  
98 lack of Division staff to audit the financial data of Wexpro, the Division retains the  
99 services of two professional outside monitors as provided for in the agreement.  
100 One is the Hydrocarbon Monitor, whose responsibility includes reviewing  
101 Wexpro's drilling program, classifying the various wells per the Wexpro I  
102 Agreement classifications and monitoring Wexpro's overall drilling program. The  
103 other monitor is the Accounting Monitor who audits the monthly operator fee  
104 statements sent to the Company to ensure compliance with the accounting terms  
105 of the agreement based on the cost-of-service.

106 **WEXPRO I BENEFITS**

107 **Q: Has the Wexpro I Agreement been beneficial to Questar Gas ratepayers?**

108 A: Yes.

109 **Q: How did the Division make this determination?**

110 A: The Division reviewed the benefit analysis provided by Company witness Mr.  
111 Barrie McKay in his testimony and compared his conclusions regarding the  
112 benefits of the Wexpro I Agreement with a similar analysis conducted by the  
113 Division. The Division's analysis, which covered data from 1985 through 2011,  
114 resulted in a net savings to customers of \$1.375 billion.<sup>6</sup> During this 26-year  
115 time-period there were only five years (1994, 1996, 2009-2011) where buying  
116 gas on the market would have been more beneficial to the Company's ratepayers  
117 because spot market purchase prices were lower than the cost of service gas  
118 provided by Wexpro.

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<sup>6</sup> Source of data is actual historical monthly 191 Account filings beginning in January 1985 as maintained by Commission Staff members.

119 **Q: Were there other observations made from this analysis?**

120 A: Yes. With improvements in drilling technology, the percentage of Wexpro I  
121 production used to meet the Company's total supply demand has increased from  
122 30% to over 50%. This current trend in increased production is expected to  
123 continue into the near future. It is the Division's view that Wexpro I production  
124 has provided substantial benefits to Questar Gas' customers in the form of lower  
125 prices and by limiting the exposure to price variability that exists in the spot  
126 market. Due to the nature of oil and gas production properties, current Wexpro I  
127 properties will eventually cease production, taking with them the hedging benefits  
128 they have given ratepayers in the past.

129 **WEXPRO II**

130 **Q: How does the Wexpro II Agreement work?**

131 A: Articles I through III of the Wexpro II Agreement are patterned after the Wexpro I  
132 Agreement and are basically designed to work the same way as in Wexpro I.  
133 This process is described in the testimony of Company witnesses Messrs.  
134 McKay and Livsey, which accompanied the Company's application.

135 **Q: The Division is a signatory party to the Agreement. Does this mean the**  
136 **Division is a co-applicant with the Company?**

137 A: No. The Division is not a co-applicant with the Company. The Division supports  
138 the intent of the application and believes maintaining no-cost future options to  
139 hedge against spot market price volatility is a prudent objective and is in the  
140 public interest. This is what the Wexpro II Agreement provides.

141 **Q: What do you mean by "no-cost future options"?**

142 A: The Wexpro II Agreement, by itself, provides Questar Gas customers a costless  
143 option to participate in production of future natural gas reserves. Neither Questar

144 Gas Company nor its ratepayers incur a financial obligation resulting from the  
145 Commission's approval of the agreement.

146 **Q: Why is the Wexpro II Agreement good for Questar Gas customers?**

147 **A:** Approval of the Wexpro II Agreement provides an opportunity for Questar Gas  
148 customers to maintain a continuing option for future hedging of gas prices. The  
149 Wexpro I Agreement covers a finite physical limit to drilling acreage or  
150 development drilling areas in which Questar Gas customers can participate in  
151 ownership of gas reserves as well as limits the ownership interests to which it  
152 applies. Due to the nature of natural gas development, the proven gas reserves  
153 developed under the Wexpro I Agreement will eventually begin to decline.  
154 Without a mechanism in place for further development opportunities, Questar  
155 Gas customers could be unduly exposed to natural gas spot market volatility and  
156 uncertainty in the future.

157 **Q: Why do you think the Wexpro II Agreement is being presented for**  
158 **consideration?**

159 **A:** Well owners that entered into three to five year sales agreements in 2008 and  
160 2009 were able to secure prices that are much higher than the current market  
161 price. With the comparatively low gas price today and the forecast for relatively  
162 stable prices going forward, existing owners may be interested in selling their  
163 interest in existing wells instead of entering into new sales transactions at lower  
164 prices. This creates a potential opportunity for Wexpro to acquire additional  
165 producing wells along with the rights to drill additional wells in the future.

166 **Q: Initially, who bears the risk of acquiring a potential Wexpro II property?**

167 **A:** Under the Wexpro II Agreement, before Questar Gas makes an application to  
168 include a property, Wexpro would have purchased the property in question for its  
169 own account and at its own risk.

170 **Q: Can you explain this in more detail?**

171 A: Prior to the purchase, Wexpro representatives would complete an analysis of the  
172 property to determine the current production from existing wells along with the  
173 potential production from new drilling. Based on this information, Wexpro would  
174 calculate the expected cost per Mcf for the existing production and forecast the  
175 expected cost for new production. If the proposed transaction is viable, Wexpro  
176 would buy the property for its own account. After completion of the purchase, the  
177 property will or may be presented for inclusion as a Wexpro II property. Since  
178 the Commissions of both Utah and Wyoming will ultimately decide the disposition  
179 of any property brought to them by Questar Gas, Wexpro initially bears the risk of  
180 that acquisition. Only after both state commissions approve a property for  
181 inclusion as a Wexpro II property, will Wexpro be allowed to recover its  
182 acquisition and development costs from ratepayers as specified in the  
183 agreement. Furthermore, the acquisition cost, if approved by both commissions,  
184 will earn a rate of return based on Questar Gas' weighted allowed return on rate  
185 base set in its most recent general rate cases before the respective  
186 commissions. (Currently 8.428%<sup>7</sup>) The costs to develop future reserves by  
187 additional drilling will earn at the composite base rate of the proxy companies, as  
188 set forth in the agreement plus a premium to compensate for the drilling risks.  
189 (Currently 17.41% for development wells designated for oil production and  
190 20.41% for development wells designated for natural gas production.)

191 I would note that if a specific property acquisition happens to be in the same pre-  
192 defined development drilling areas of the Wexpro I Agreement then Questar Gas  
193 is obligated to bring that investment opportunity before the Public Service  
194 Commission of Utah and Wyoming for consideration of Questar Gas customer

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<sup>7</sup> Utah PSC Docket 09-057-16 and Wyoming PSC Docket 30010-94-GR-08

195 participation in the development of that property. That is, for properties within  
196 these boundaries, Questar Gas customers, through their Commissions, have the  
197 right-of-first-refusal to accept or reject the investment in gas reserves. If the  
198 property is outside of the Wexpro I development drilling areas, the Company  
199 may, at its discretion, bring specific property forward for the Commissions'  
200 consideration.

201 Before a specific property could be included or designated as a Wexpro II  
202 property, Questar Gas would file an application, including supporting testimony  
203 with the Commission, containing among other things, information about the  
204 particular proposed property. Interested parties would have the opportunity to  
205 review thoroughly the Company's application, with the Commission determining  
206 whether to approve or disapprove each specific property. To be included as a  
207 Wexpro II property, both Commissions, after hearing from interested parties,  
208 must approve the inclusion as a Wexpro II property. If either Commission  
209 declines Questar Gas' application, Questar Gas can remove that property from  
210 further consideration before the Commissions and Wexpro would retain the  
211 property in its own account.

212 **Q: You indicated that the current composite rate plus the premium is 20.41%**  
213 **for development natural gas wells. Would you expect Wexpro to earn that**  
214 **same rate on a property approved by the Commission?**

215 A: No. Wexpro would earn the higher rate on future development wells. When  
216 Wexpro purchases a property, the purchase price includes a mixture of  
217 producing wells and rights or leases to develop additional wells. The purchase  
218 price or acquisition costs earn at the lower weighted allowed return for Questar  
219 gas as previously explained. As Wexpro develops new commercial wells, those  
220 developed properties will earn the higher return. Since the newly developed  
221 wells will ramp-up over time, Wexpro's actual return on the new properties is

222 anticipated to be a combination of existing wells at the lower rate and  
223 development wells at the higher return. In examples provided by the Company,  
224 the return over the life of the property is anticipate to be 13% to 14%. The  
225 blended rate for Wexpro II properties is projected to be lower than the return on  
226 the developed wells currently included under the Wexpro I Agreement.

227 **Q: Do you think it is appropriate to provide a higher rate of return for the**  
228 **exploration wells than for existing wells?**

229 A: The higher return is structured as an incentive to prudently drill and develop  
230 additional wells on the acquired property. By using the acquisition price for the  
231 property and the known production from the existing wells the expected cost per  
232 Mcf can be calculated. The acquisition price would represent the greatest cost to  
233 ratepayers and would provide the lowest return to Wexpro. (8.41%) If additional  
234 wells are drilled and additional revenue created from that parcel of land, the  
235 average cost per Mcf would generally be reduced. The higher return provides an  
236 incentive to drill and reduce the average price of the commodity produced by a  
237 particular property. The higher rate is also a way to compensate Wexpro for the  
238 risk of a non-producing well (dry hole) or a well that is not classified as a  
239 commercial well. Even with the recent advances in technology to help determine  
240 the probability of successful drilling, Wexpro has experienced unsuccessful  
241 drilling in recent years. As noted above, all of the costs for unsuccessful drilling  
242 are paid by Wexpro.

243 **Q: By approving specific properties to be included in Wexpro II is the**  
244 **Commission participating in the management of the Questar Gas?**

245 A: No. By asking for properties to be included in Wexpro II, Questar Gas is asking  
246 for approval of additional long term gas purchases under the Wexpro II

247 Agreement. The properties will already be owned by Wexpro and in many cases  
248 will be providing natural gas.

249 **Q: Are you aware of any other companies, including non-utilities, that have**  
250 **projects that are similar to the Wexpro Agreement?**

251 A: Yes. The Division recently became aware of a joint venture with Northwest  
252 Natural Gas (NW Natural) and Encana Oil and Gas and a joint venture with  
253 Nucor and Encana.

254 Under terms of the joint venture agreement, NW Natural and Encana will develop  
255 natural gas reserves in the Jonah Field in Wyoming's Green River Basin. NW  
256 Natural will invest \$45 - \$55 million per year over the next five years (\$250 million  
257 total) to cover expected drilling costs in exchange for working interests in certain  
258 sections of the Jonah Field. The sections include both future and currently  
259 producing wells and are expected to provide a portion of NW Natural's long-term  
260 gas requirement over a 30-year period. During the first 10 years of the  
261 investment, NW Natural expects to receive approximately 58 billion cubic feet  
262 (Bcf) of natural gas, or 10 percent of its average annual requirement. The  
263 agreement was approved by the Oregon Commission and became effective May  
264 1, 2011.<sup>8</sup>

265 A \$3.64 billion joint venture with Nucor and Encana was signed in November  
266 2012. Nucor expects to invest \$542 million over the next three years and will  
267 share in the drilling costs for new wells in Colorado's Piceance Basin. In  
268 consideration, Nucor will receive 50 percent of the natural gas produced from the  
269 new wells over the next 13 to 22 years. The partnership is designed to support

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<sup>8</sup> NW Natural, Encana in JV, Zacks Equity Research, March 2,2011.

270 Nucor's increased use of natural gas in the manufacturing facilities and will help  
271 Encana execute long-term development plans.

272 **SUMMARY AND RECOMMENATION**

273 **Q: Please summarize.**

274 A: In summary, the Wexpro II Agreement provides an opportunity to extend the  
275 benefits of the Wexpro I Agreement beyond its current drilling area limitations  
276 without imposing additional costs or obligations to Questar Gas customers. By  
277 the Commission approving the Agreement, as filed, there is no change to current  
278 rates charged to any Questar Gas customer nor are there any financial  
279 obligations placed on Questar Gas customers. The Wexpro II Agreement does  
280 provide a mechanism for Questar Gas customers to explore the pros and cons of  
281 future gas price hedging possibilities by obtaining cost-of-service natural gas  
282 reserves thereby limiting the customer's exposure to future natural gas spot  
283 market price volatility. The Division believes the Wexpro II Agreement is in the  
284 public interest and recommends that the Commission approve the Agreement.

285 **Q: Does that conclude your prepared testimony?**

286 A: Yes it does.