

# Research

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## Summary:

# Questar Gas Co.

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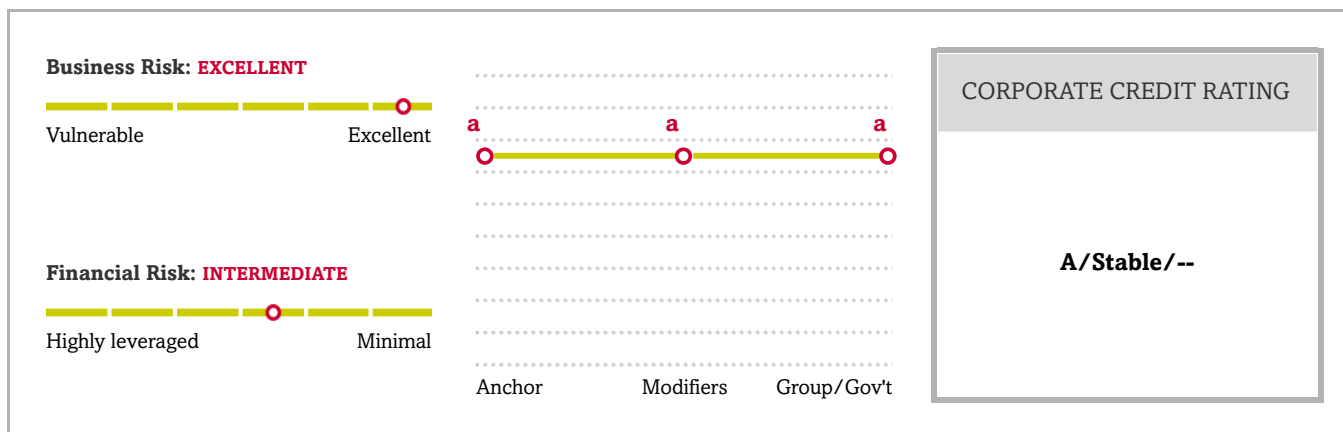
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## Summary:

# Questar Gas Co.



## Rationale

Business Risk: Excellent	Financial Risk: Intermediate
<ul style="list-style-type: none"> <li>• A supportive regulatory environment with cost recovery mechanisms that enhance cash flow predictability.</li> <li>• Low-operating-risk gas distribution utilities and pipeline assets.</li> <li>• A superior service territory with above-average population growth prospects.</li> <li>• Strong access to gas supply and storage.</li> <li>• An arrangement with affiliate Wexpro Co., an exploration and production operation, to provide natural gas to the utility at cost plus a fixed return.</li> <li>• Affiliate Questar Pipeline Co. continues to be a supplier of gas to the utility.</li> </ul>	<ul style="list-style-type: none"> <li>• Capital spending remains mostly steady.</li> <li>• Rate recovery mitigates some regulatory lag.</li> <li>• Supportive cost recovery through rates including surcharges.</li> <li>• Financial measures remain in line with our financial risk profile assessment.</li> </ul>

**Outlook: Stable**

The stable outlook on parent Questar Corp. and natural gas utility Questar Gas Co. reflects our expectation that financial measures will remain appropriate for the current rating, with support from Wexpro's cost-of-service gas supplies, Questar Gas' regulated business, and Questar Pipeline Co.'s pipeline and storage assets. Given the company's focus on regulated operations, we expect Questar to continue to reach constructive regulatory outcomes to avoid any meaningful rises in business risk and to fund capital investments in a balanced manner to support financial measures. Specifically, our base forecast includes funds from operations (FFO) to debt of about 28% supplemented by operating cash flow (OCF) to debt of over 28%, consistent with our expectations for the rating.

**Downside scenario**

We could lower the rating if business risk rises because of growth in non-regulated operations or financial measures deteriorate such that the company sustains FFO to total debt below 23%.

**Upside scenario**

We could raise the rating if the business risk profile further strengthens or if financial measures improve, including FFO to debt over 35%.

**Standard & Poor's Base-Case Scenario**

Assumptions	Key Metrics			
<ul style="list-style-type: none"> <li>The economic conditions in the company's service territory continue to improve incrementally resulting in improving cash flow measures.</li> <li>Annual EBITDA growth over the forecast period.</li> <li>Adequate regulatory outcomes in Utah.</li> <li>Current rate surcharges retained.</li> </ul>		<b>2014A</b>	<b>2015E</b>	<b>2016E</b>
	FFO/debt (%)	24.25	24-26	24-26
	OCF/debt (%)	17.65	24-26	24-26
	Debt/EBITDA (x)	3.9	3.6-3.9	3.5-3.7
Standard & Poor's adjusted measures. A—Actual. E—Estimate. FFO--Funds from operations. OCF--operating cash flow.				

**Business Risk: Excellent**

We base our assessment of Questar Gas' business risk profile on what we view as the company's "strong" competitive position, "very low" industry risk derived from the regulated utility industry, and the "very low" country risk of the U.S. The utility's competitive position reflects its supportive regulation, a growing service area with a mostly residential customer base, low operating risks, and lack of competition that characterize the utility's "excellent" business risk profile. The business risk profile also benefits from strong access to gas supply and storage and from its relationship

with Wexpro, the company's cost-of-service exploration and production operation that provides natural gas to Questar Gas at cost plus a fixed return.

Questar Gas' constructive relationship with the Utah Public Service Commission, which covers more than 95% of its customer base, has resulted in a supportive rate design that provides stable cash flows largely insulated from fluctuations in gas prices, weather, and usage. Questar Gas also has a decoupling mechanism and an infrastructure tracker to recover replacement of high-pressure feeder lines. Its relationship with Wexpro, which minimizes gas supply risk with cost-of-service natural gas reserves, provides an operational advantage over other gas utilities. Wexpro supplies about 50% of Questar Gas' gas needs, the majority of the time, at a cost lower than what the utility would incur on the open market. In addition to volumes that Wexpro provides, Questar Gas receives gas via long-term transportation contracts with Questar Pipeline and storage capacity at Clay Basin and three peak-day storage facilities.

## Financial Risk: Intermediate

Based on our medial volatility financial ratio benchmarks, our assessment of Questar Gas' financial risk profile is "intermediate". This reflects the natural gas distribution utility model and the recurring cash flow from providing natural gas. As a utility, capital spending is ongoing for maintenance purposes and for new projects. Recovery of these costs through rates has generally been supportive. External funding needs exist since our base case reflects discretionary cash flow that we expect to remain negative over the next three years. Steady cost recovery through the regulatory process will be required to maintain cash flow measures, including FFO to debt greater than 24% on average and operating cash flow to debt in excess of 24%, which are both within the range for the "intermediate" category. We expect debt to EBITDA to be about 3.7x on average, at the stronger end of the range for the "significant" category.

Based on our assessments of an "excellent" business risk profile and "intermediate" financial risk profile, there are two potential anchor outcomes ('a+' or 'a'). Our choice of an 'a' anchor reflects our view that the business risk is on the weaker end of the "excellent" category, partly because of the use of affiliate operations, Wexpro and Questar Pipeline.

## Liquidity: Strong

Questar Gas' liquidity reflects that of Questar, which we consider "strong," as our criteria define the term. We believe Questar's liquidity sources are likely to cover its uses by more than 1.5x over the next 12 months and remain above 1x over the subsequent 12 months. We expect Questar to meet cash outflows even with a 30% decline in EBITDA.

There are modest debt maturities over the next three years including \$250 million in 2016. We expect the company to refinance these given its satisfactory standing in the credit markets. Questar's revolving credit facility backstops the company's commercial paper program. Questar's liquidity benefits from stable cash flow, ample availability under the credit facility, and modest debt maturities over the next few years.

Principal Liquidity Sources	Principal Liquidity Uses
<ul style="list-style-type: none"> <li>• We forecast cash and liquid investments of about \$30 million for 12 months ending March 31, 2016.</li> <li>• We forecast FFO of about \$500 million for 12 months ending March 31, 2016, and \$515 million for 12 months ending March 31, 2017.</li> <li>• Average availability of about \$750 million under the revolving credit facility.</li> <li>• Working capital inflows of about \$50 million for 12 months ending March 31, 2016, and \$50 million for 12 months ending March 31, 2017.</li> </ul>	<ul style="list-style-type: none"> <li>• Capital spending of about \$380 million for 12 months ending March 31, 2016, and \$400 million for 12 months ending March 31, 2017.</li> <li>• Debt maturities including outstanding commercial paper of \$320 million for 12 months ending March 31, 2016, and \$250 million for 12 months ending March 31, 2017.</li> <li>• Dividends of roughly \$140 million for 12 months ending March 31, 2016, and \$145 million for 12 months ending March 31, 2017.</li> </ul>

## Other Credit Considerations

Our assessments of modifiers do not affect the anchor score.

## Group Influence

Under our group rating methodology, we assess Questar Gas to be a core subsidiary of Questar, reflecting our view that Questar Gas is highly unlikely to be sold and has a strong long-term commitment from senior management. There are no meaningful insulation measures in place that protect Questar Gas from its parent and therefore, the issuer credit rating on the utility is in line with Questar's group credit profile of 'a'.

## Ratings Score Snapshot

### Corporate Credit Rating

A/Stable/--

### Business risk: Excellent

- **Country risk:** Very low
- **Industry risk:** Very low
- **Competitive position:** Strong

### Financial risk: Intermediate

- **Cash flow/Leverage:** Intermediate

Anchor: a

### Modifiers

- **Diversification/Portfolio effect:** Neutral (no impact)

- **Capital structure:** Neutral (no impact)
- **Financial policy:** Neutral (no impact)
- **Liquidity:** Strong (no impact)
- **Management and governance:** Satisfactory (no impact)
- **Comparable rating analysis:** Neutral (no impact)

**Stand-alone credit profile : a**

- **Group credit profile:** a
- **Entity status within group:** Core (no impact)

## Issue Ratings

Questar Gas' senior unsecured debt is rated the same as our issuer credit rating on the company.

## Related Criteria And Research

### Related Criteria

- Criteria - Corporates - General: Methodology And Assumptions: Liquidity Descriptors For Global Corporate Issuers, Dec. 16, 2014
- Criteria - Corporates - General: Corporate Methodology, Nov. 19, 2013
- Criteria - Corporates - General: Corporate Methodology: Ratios And Adjustments, Nov. 19, 2013
- General Criteria: Methodology: Industry Risk, Nov. 19, 2013
- General Criteria: Group Rating Methodology, Nov. 19, 2013
- General Criteria: Country Risk Assessment Methodology And Assumptions, Nov. 19, 2013
- Criteria - Corporates - Utilities: Key Credit Factors For The Regulated Utilities Industry, Nov. 19, 2013
- Methodology: Management And Governance Credit Factors For Corporate Entities And Insurers, Nov. 13, 2012
- General Criteria: Stand-Alone Credit Profiles: One Component Of A Rating, Oct. 1, 2010
- 2008 Corporate Criteria: Rating Each Issue, April 15, 2008

### Business And Financial Risk Matrix

Business Risk Profile	Financial Risk Profile					
	Minimal	Modest	Intermediate	Significant	Aggressive	Highly leveraged
<b>Excellent</b>	aaa/aa+	aa	<b>a+/a</b>	a-	bbb	bbb-/bb+
Strong	aa/aa-	a+/a	a-/bbb+	bbb	bb+	bb
Satisfactory	a/a-	bbb+	bbb/bbb-	bbb-/bb+	bb	b+
Fair	bbb/bbb-	bbb-	bb+	bb	bb-	b
Weak	bb+	bb+	bb	bb-	b+	b/b-
Vulnerable	bb-	bb-	bb-/b+	b+	b	b-

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