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BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

IN THE MATTER OF THE
APPLICATION OF DOMINION
ENERGY UTAH TO INCREASE
DISTRIBUTION RATES AND
CHARGES AND MAKE TARIFF
MODIFICATIONS

Docket No. 19-057-02

REDACTED PREFILED DIRECT TESTIMONY OF KEVIN C. HIGGINS

The UAE Intervention Group (“UAE”) hereby submits the Redacted Prefiled Direct
Testimony of Kevin C. Higgins.

DATED this 17th day of October, 2019.



/s/

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BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

Redacted Phase I Direct Testimony of Kevin C. Higgins

on behalf of

UAE

Docket No. 19-057-02

October 17, 2019

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1 **REDACTED DIRECT TESTIMONY OF KEVIN C. HIGGINS**

2

3 **INTRODUCTION**

4 **Q. Please state your name and business address.**

5 A. My name is Kevin C. Higgins. My business address is 215 South State Street,
6 Suite 200, Salt Lake City, Utah, 84111.

7 **Q. By whom are you employed and in what capacity?**

8 A. I am a Principal in the firm of Energy Strategies, LLC. Energy Strategies is a
9 private consulting firm specializing in economic and policy analysis applicable to
10 energy production, transportation, and consumption.

11 **Q. On whose behalf are you testifying in this proceeding?**

12 A. My testimony is being sponsored by the Utah Association of Energy Users
13 Intervention Group (“UAE”).

14 **Q. Please describe your professional experience and qualifications.**

15 A. My academic background is in economics, and I have completed all
16 coursework and field examinations toward a Ph.D. in Economics at the University of
17 Utah. In addition, I have served on the adjunct faculties of both the University of
18 Utah and Westminster College, where I taught undergraduate and graduate courses in
19 economics. I joined Energy Strategies in 1995, where I assist private and public
20 sector clients in the areas of energy-related economic and policy analysis, including
21 evaluation of electric and gas utility rate matters.

22 Prior to joining Energy Strategies, I held policy positions in state and local
23 government. From 1983 to 1990, I was economist, then assistant director, for the
24 Utah Energy Office, where I helped develop and implement state energy policy.
25 From 1991 to 1994, I was chief of staff to the chairman of the Salt Lake County
26 Commission, where I was responsible for development and implementation of a
27 broad spectrum of public policy at the local government level.

28 **Q. Have you previously testified before this Commission?**

29 A. Yes. Since 1984, I have testified in forty dockets before the Utah Public
30 Service Commission on electricity and natural gas matters.

31 **Q. Have you testified previously before any other state utility regulatory**
32 **commissions?**

33 A. Yes. I have testified in approximately 200 other proceedings on the subjects
34 of utility rates and regulatory policy before state utility regulators in Alaska, Arizona,
35 Arkansas, Colorado, Georgia, Idaho, Illinois, Indiana, Kansas, Kentucky, Michigan,
36 Minnesota, Missouri, Montana, Nevada, New Mexico, New York, North Carolina,
37 Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Texas, Virginia,
38 Washington, West Virginia, and Wyoming. I have also filed affidavits in proceedings
39 at the Federal Energy Regulatory Commission.

40

41 **OVERVIEW AND CONCLUSIONS**

42 **Q. What is the purpose of your Phase I direct testimony in this proceeding?**

43 A. My testimony addresses certain revenue requirement issues in this general rate
44 case. As part of my testimony, I make recommendations to adjust the revenue
45 requirement proposed by Dominion Energy Utah (“DEU”).

46 **Q. What revenue increase is DEU recommending?**

47 A. In its direct filing, DEU is proposing a revenue increase of \$19,249,740, or
48 4.95% on an annual basis.¹

49 **Q. Please summarize the revenue requirement adjustments you are recommending.**

50 A. My recommended adjustments reduce DEU’s revenue requirement by a total
51 of [REDACTED] relative to DEU’s proposed revenue requirement increase of
52 \$19,249,740. This reduction includes an illustrative reduction to DEU’s requested
53 return on equity (“ROE”) from 10.50% to 9.70%, which is the median ROE approved
54 by state regulators in the United States for natural gas distribution utilities as reported
55 by S&P Global Market Intelligence for the 12-month period ending September 30,
56 2019. I included this adjustment as a placeholder because UAE anticipates that the
57 Division of Public Utilities (“Division”) and the Office of Consumer Services
58 (“Office”) will fully address cost of capital in their respective testimonies, and the
59 recommendations of the Division and Office will be given significant weight by the
60 Commission.

¹ See DEU Exhibit 4.06, p. 2.

61 My adjustments are presented in Table KCH-1 below. One of my adjustments
62 concerns the test period expense associated with DEU's proposed liquefied natural
63 gas ("LNG") project – information which DEU deems to be confidential. Excluding
64 this confidential adjustment, my recommended adjustments reduce DEU's revenue
65 requirement by a total of **\$23,918,758**.

66 My recommended adjustments are as follows:

67 (1) The non-labor operations and maintenance ("O&M") expense projected by
68 DEU for the test period contains a cost escalation component to reflect projected
69 inflation for the period extending from January 2019 through December 2020. This
70 approach to ratemaking guarantees inflation before it occurs and builds a "cost
71 cushion" into the Company's revenue requirement that would constitute an
72 unwarranted windfall from the use of a projected test period. It is not reasonable to
73 simply gross up the Company's actual base period costs by an index factor and pass
74 these inflated costs on to customers. I recommend adjusting DEU's non-labor O&M
75 expense to remove projected inflation from the test period. This adjustment reduces
76 the Utah revenue requirement by **\$1,934,618**.

77 (2) DEU proposes to set pension expense to zero for ratemaking purposes,
78 even though pension expense calculated pursuant to Financial Accounting Standard
79 ("FAS") practice is actually projected to be -\$5,448,127 in 2020, *i.e.*, a negative value
80 or credit. I recommend against setting pension expense to zero for ratemaking
81 purposes in this case. Instead, pension expense should be set using the projected FAS
82 cost for 2020. This adjustment reduces the Utah revenue requirement by **\$5,281,817**.

83 (3) DEU's 2020 O&M budget is lower than the O&M expense used as the
84 basis for the Company's requested revenue requirement in this case. I propose an
85 O&M efficiency adjustment that reasonably apportions the projected cost savings in
86 the Company's 2020 budget between customers and DEU. This adjustment reduces
87 the Utah revenue requirement by **\$6,515,204**.

88 (4) I recommend an adjustment that amortizes non-plant excess accumulated
89 deferred income tax ("EDIT") on a going-forward basis over ten years rather than 30
90 years as proposed by DEU. I have also reduced the 2020 ARAM² amortization for
91 plant-related EDIT based on DEU's current best estimate.³ As part of my EDIT
92 adjustment, I also recommend restating EDIT in rate base to reflect amortization
93 starting January 1, 2018, as 2018 ARAM amortization is being credited to customers
94 through the Tax Reform Surcredit 3. The net effect of these changes is an increase in
95 the base Utah revenue requirement of **\$478,027**. However, I recommend that these
96 changes be packaged with a new Tax Reform Surcredit 4 in the amount of
97 approximately **\$3,647,685** that credits customers with the January 1, 2019 to February
98 29, 2020 ARAM amortization over one year.

99 (5) I present an illustrative revenue requirement adjustment that incorporates
100 an ROE of 9.70% rather than the 10.50% ROE requested by DEU. My illustrative
101 ROE uses the median ROE for natural gas distribution utilities approved by state
102 regulators in the United States in the past year as reported by S&P Global Market

² ARAM stands for average rate assumption method and is discussed later in my testimony.

³ According to DEU, the current best estimate for 2020 ARAM amortization is the actual 2018 ARAM amortization. See DEU response to UAE Data Request No. 4.03, included in UAE Exhibit 1.7.

103 Intelligence. The Utah revenue requirement reduction from such an adjustment is
104 **\$10,665,143** relative to the Company’s filed case.

105 (6) DEU’s expense related to DEU’s proposed LNG project should be
106 removed from the revenue requirement as it is unrelated to the Distribution Non-Gas
107 (“DNG”) service. This adjustment reduces the Utah revenue requirement by
108 [REDACTED]

109 (7) I recommend that annual expenditures for the Infrastructure Tracker
110 program be capped at \$72.2 million for 2020 *without* future adjustments for inflation
111 in order to provide reasonable cost containment.

Table KCH-1
UAE Revenue Requirement Adjustments

Adjustment Description	UT Jurisdiction Adjustment Impact	UT Jurisdiction Deficiency
DEU Requested Increase		\$19,249,740
Remove Non-Labor Inflation Adjustment	(\$1,934,618)	\$17,315,121
Pension Expense Adjustment	(\$5,281,817)	\$12,033,304
O&M Efficiency Adjustment	(\$6,515,204)	\$5,518,100
EDIT Adjustment	\$478,027	\$5,996,127
Return on Equity Adjustment *	<u>(\$10,665,143)</u>	(\$4,669,016)
Total UAE Adjustments (Non-Conf.)	(\$23,918,756)	
UAE Recommended Decrease		(\$4,669,016)
LNG Expense Adjustment	<u>[REDACTED]</u>	[REDACTED]
Total UAE Adjustments w/LNG Adj.	[REDACTED]	

* Includes illustrative ROE adjustment

115 **REVENUE REQUIREMENT**

116 **O&M Cost Escalation**

117 **Q. What adjustment are you proposing with respect to non-labor O&M expense?**

118 A. I am proposing an adjustment to remove the inflation escalator applied by
119 DEU to its test period non-labor O&M expense.

120 **Q. Please explain the basis for your adjustment.**

121 A. The non-labor O&M expense projected by DEU for the test period contains a
122 cost escalation component to reflect projected inflation for the period extending from
123 January 2019 through December 2020.

124 To apply this cost escalator, DEU starts with its actual non-labor O&M
125 expense for the base period, January to December 2018. DEU then applies a series of
126 escalation factors to its base period cost for its materials and services using indices
127 from the Global Insight Power Planner Report.

128 From a ratemaking perspective, I have two serious concerns with this
129 approach.

130 First, at a broad policy level, I have concerns about regulatory pricing
131 formulations that cause or reinforce inflation. This occurs when *projections* of
132 inflation are built into formulas that are used to set administratively-determined
133 prices, such as utility rates. Such pricing mechanisms help to make inflation a self-
134 fulfilling prophecy. As a matter of public policy, this is a serious concern. It is one
135 thing to adjust for inflation after the fact; it is another to help guarantee it. For this

136 reason, I believe that regulators should use extreme caution before approving prices
137 that guarantee inflation before it occurs.

138 **Q. What is your second major concern?**

139 A. A related, but distinct, concern involves the building of this “cost cushion”
140 into the Company’s test period costs. Allowing this type of systemic uplift in rates
141 goes well beyond the basic rationale advanced by advocates for using a projected test
142 period, which is to ameliorate the effect of regulatory lag on the recovery of
143 investment in new plant.

144 **Q. Please explain.**

145 A. Prior to 2008, the Commission had a longstanding practice of requiring
146 utilities to use historical test periods in setting rates, preferring the certainty of
147 information that comes with using actual expenses, revenue, and investment as the
148 basis for setting rates. Starting in 2008,⁴ the Commission started to allow utilities to
149 use projected test periods in setting rates. The primary justification for this practice is
150 to allow a utility with expanding rate base the ability to avoid regulatory lag; that is,
151 the use of a projected test period is intended to provide a utility a better opportunity to
152 recover its investment cost than might occur with an historical test period. Since first
153 allowing projected test periods in 2008, utility test periods in Utah have reached
154 increasingly further into the future; in the instant case, DEU’s projected test period
155 extends 18 months beyond the Company’s filing date.

⁴ The Commission departed from its previous practice of requiring historical test periods in Docket No. 07-035-93, in which the Commission approved a projected test period extending approximately 12½ months beyond the utility’s filing date.

156 In this case, DEU is attempting to go well beyond simply aligning the test
157 period with its projected 2020 investment to mitigate regulatory lag; the Company is
158 also attempting to gain an additional benefit by inflating its baseline costs by applying
159 an indexed inflation factor through the end of 2020. Yet the use of a projected test
160 period is the Company's *choice*: it is not required to do so. DEU should not be
161 rewarded with a windfall mark-up of its baseline costs through an inflation
162 adjustment simply by virtue of its test period selection. The Commission should not
163 allow the use of a future test period to become a vehicle for utility recovery of such
164 synthetic costs. Rather, DEU should be expected to strive to improve its O&M
165 efficiency on a continuous basis, and thereby lessen the net impact of inflation on its
166 O&M costs. It is not reasonable to simply gross up the Company's base period costs
167 by an index factor and pass these inflated costs on to customers, thus virtually
168 assuring utility rate inflation.

169 **Q. Are there any indications that DEU is in fact striving to improve its O&M**
170 **efficiency?**

171 A. Yes. DEU's 2020 O&M budget provided in MDR_22 D.12 is actually lower
172 than the Company's O&M expense used in developing its requested revenue
173 requirement. As pointed out in OCS Data Request No. 4.05, the 2020 O&M budget
174 provided in MDR_22 D.12 is \$142.4 million.⁵ In comparison, the 2020 O&M
175 expenses used in developing the requested revenue requirement total \$146.0 million.⁶
176 In discovery, DEU explains that the "referenced budget amounts represent an

⁵ See DEU Response to OCS Data Request No. 4.05, included in UAE Exhibit 1.7.

⁶ DEU Exhibit 3.10, p. 1, line 53.

177 adjustment for efficiency goals across the broader corporation.”⁷ This response
178 suggest that the Company anticipates that its actual 2020 O&M expenses will be less
179 than the 2018 baseline amount plus inflation that DEU proposes to be included in its
180 revenue requirement.

181 Notably, an update to the Company’s 2020 O&M budget, which takes account
182 of DEU’s voluntary retirement program, is lower still, \$131.7 million.⁸ I will discuss
183 the revenue requirement implications of the Company’s declining O&M budget later
184 in my testimony. But at this juncture, I simply note that the Company’s declining
185 2020 O&M budget is strong evidence in support of my argument that inflation index
186 factors should be removed from the projected test period.

187 **Q. Are there ever situations in which inflation should be considered in a**
188 **ratemaking context?**

189 A. If inflation itself becomes a disruptive element in the U.S. economy, then
190 perhaps it could properly be considered in the context of a future test period, but,
191 even then, after accounting for a productivity offset. The United States experienced
192 major inflation during the late 1970s. In that type of severe increasing-cost
193 environment, some consideration for O&M inflation in a projected test period might
194 be appropriate. However, we are very far from such a cost environment. Inflation in
195 the United States has been at very low levels for many years and the prospects for
196 core inflation, which excludes energy and food prices, remain subdued.

⁷ See DEU Response to OCS Data Request No. 4.05, included in UAE Exhibit 1.7.

⁸ See DEU Response to OCS Data Request No. 4.06, included in UAE Exhibit 1.7.

197 **Q. What is your recommendation regarding the application of an inflation escalator**
198 **to the non-labor O&M expense for the projected test year?**

199 A. I recommend adjusting DEU's non-labor O&M expense to remove its
200 projected cost escalation increase for the test period. The impact of this adjustment is
201 shown in UAE Exhibit 1.1. This adjustment reduces the Utah revenue requirement
202 by **\$1,934,618**.

203

204 **Pension Expense**

205 **Q. What has DEU proposed regarding the treatment of pension expense?**

206 A. DEU proposes to set pension expense to zero for ratemaking purposes, even
207 though 2020 pension expense is actually projected to be -\$5,448,127, *i.e.*, a negative
208 value or credit.⁹ DEU witness Mr. Jordan K. Stephenson explains that Dominion
209 Energy shareholders contributed \$75 million to the DEU pension plan in 2017, and as
210 a result, the Company did not contribute to the plan in 2017 and 2018 and does not
211 anticipate making cash contributions in the test period. Mr. Stephenson attributes the
212 negative pension expense in the test period to the cash contribution made by
213 shareholders and asserts that it is appropriate to set the pension expense to zero rather
214 than reflect a credit to customers in the revenue requirement.¹⁰

⁹ This is the Total System amount. See DEU Exhibit 4.18-Summers-Rate Case Model 7-1-2019, Labor Forecast tab. The Utah-jurisdictional portion of DEU's projected 2020 pension expense is -\$5,261,562.

¹⁰ Direct Testimony of Jordan K. Stephenson, lines 522-544.

215 **Q. What is your response to the Company's proposed treatment of pension**
216 **expense?**

217 A. In Utah, and most jurisdictions in my experience, pension expense for
218 ratemaking is based on FAS net periodic pension cost (with some adjustments for
219 capitalized labor). For example, DEU's current Utah rates include \$7.9 million per
220 year in pension expense based on projected FAS pension cost at the time rates were
221 last set in 2014.¹¹ Because base rates are not adjusted between rate cases when
222 individual cost components change, this level of expense remains in rates today even
223 though FAS pension cost is currently negative.

224 DEU's proposal would be a significant departure from the current practice of
225 setting pension expense in rates based on FAS pension cost. If DEU were proposing
226 to eliminate pension expense from ratemaking on a permanent basis, I believe the
227 Company's proposed treatment would be worth serious consideration. However,
228 DEU indicates that the Company is not supportive of such a permanent change.¹²
229 Rather, DEU appears to contemplate a long-term arrangement in which customers
230 would pay for pension expense in rates when FAS pension costs are positive, but
231 would go without a credit in rates when pension costs are negative. I do not believe
232 such an asymmetrical long-term arrangement is reasonable. By definition, over the
233 life of a pension plan, the cumulative sum of FAS pension cost (including negative
234 pension cost) will equal the cumulative sum of the Company's funding contributions.
235 This mean that setting customer pension cost responsibility in rates equal to FAS

¹¹ DEU Phase I Technical Conference presentation, p. 18, adjusted for Utah allocation.

¹² See DEU Response to UAE Data Request No. 3.02, which is included in UAE Exhibit 1.7.

236 pension cost (as is currently done) ensures that, by and large,¹³ customer rates will
237 fully fund the pension plan costs over the life of the plan. Selectively “zeroing out”
238 pension expense in rates when FAS pension cost is negative as proposed by DEU will
239 cause customers to overpay for pension cost over the life of the pension plan. Such a
240 result would not be reasonable. Therefore, I recommend against setting pension
241 expense to zero for ratemaking purposes in this case.

242 **Q. Mr. Stephenson indicates that as part of its pension expense adjustment, DEU**
243 **removed \$84 million in net rate base related to a deferred pension asset. Do you**
244 **wish to comment on this statement?**

245 A. Yes. Mr. Stephenson is referring here to a prepaid pension asset. Prepaid
246 pension assets represent the difference between a utility’s cumulative contributions to
247 its pension plan (since the inception of the plan) and the cumulative FAS pension cost
248 since the inception of the plan. If the difference is positive, this amount is construed
249 to be a prepaid pension asset. If the difference is negative, it is construed to be a
250 prepaid pension liability. In some jurisdictions, utilities are permitted to include
251 prepaid pension assets in rate base. In other jurisdictions, such as Oregon, they are
252 not. To the best of knowledge, Utah has never approved the inclusion of a prepaid
253 pension asset in rate base. For that reason, I do not believe it is correct to view
254 DEU’s adjustment as having “removed” the prepaid pension asset from rate base,
255 since I do not believe we can consider the prepaid pension asset as having been
256 included in rate base in the first place.

¹³ Since FAS pension cost changes annually, and base rates are not reset every year, the cumulative pension cost *in rates* will likely not exactly match the cumulative sum of funding contributions over the life of the plan.

257 **Q. Do you believe a prepaid pension asset should be recognized in DEU rate base in**
258 **this case?**

259 A. No. Recognition of a prepaid pension asset in rate base is an important policy
260 decision with significant long-term ramifications. It should not be undertaken
261 without a thorough examination of all the implications. The Public Utility
262 Commission of Oregon, for example, devoted an entire docket to this question before
263 determining that prepaid pension assets should not be included in rate base.¹⁴

264 **Q. What is the revenue requirement impact of your pension adjustment?**

265 A. The impact of my pension adjustment is shown in UAE Exhibit 1.2. It
266 reduces the Utah revenue requirement by **\$5,281,817**.

267

268 **O&M Efficiency Adjustment**

269 **Q. Please explain your proposed O&M efficiency adjustment.**

270 A. As I noted above, DEU's 2020 O&M budget is significantly lower than the
271 Company's O&M expense used in developing its requested revenue requirement.
272 After adjusting for DSM-related expenses, the updated 2020 O&M budget is around
273 \$14.3 million less than the O&M expense used as the basis for DEU's requested
274 revenue requirement.¹⁵ As explained by the Company in discovery, DEU's 2020
275 budget contains an adjustment for efficiency goals across the broader corporation.
276 The underlying key question here is – why are these projected lower expenses from
277 efficiency gains not reflected in the proposed revenue requirement? It seems to me

¹⁴ Oregon Public Utility Commission, Docket No. UM 1633, Order No. 15-226, issued August 3, 2015.

¹⁵ That is, \$146.0 million - \$131.7 million, as discussed earlier in my testimony.

278 that some effort must be made to capture the benefits of expense reduction in the rates
279 customers pay. That is what I do in my proposed O&M efficiency adjustment.

280 **Q. How did you calculate your proposed O&M efficiency adjustment?**

281 A. I started by comparing DEU's updated 2020 O&M budget to the O&M
282 expense in the Company's revenue requirement model *after* accounting for my
283 inflation adjustment and my pension expense adjustment and after making an
284 adjustment for DSM-related costs. I took account of my inflation adjustment and
285 pension expense adjustment so as to not double-count these prior adjustments in
286 computing my O&M efficiency adjustment.¹⁶ I adjusted for DSM-related costs
287 because DEU removes these expenses in calculating the DNG revenue requirement,
288 but presumably keeps these expenses in its overall O&M budget. The calculation of
289 my O&M efficiency adjustment is summarized in Table KCH-2, below.

¹⁶ DEU's 2020 budget as presented in MDR_22 D.12 and the update provided in DEU's Response to OCS Data Request No. 4.06 do not show the details of the individual O&M cost components as provided in the Company's revenue requirement model. To be conservative in avoiding double counting, I am assuming at this time that the 2020 negative pension expense is included in DEU's updated 2020 budget.

290
 291

Table KCH-2
UAE O&M Efficiency Adjustment Calculation

	System Total
1. Adjusted Total O&M Expenses - DEU As-Filed ¹⁷	\$125,221,739
2. O&M Expense Impact of UAE Inflation Adjustment ¹⁸	(\$2,012,707)
3. <u>O&M Expense Impact of UAE Pension Expense Adjustment</u> ¹⁹	<u>(\$5,448,127)</u>
4. Total O&M Expenses w/UAE Inflation and Pension Adjs.	\$117,760,904
5. <u>Reverse DEU Energy Efficiency Adjustment</u> ²⁰	<u>\$24,077,931</u>
6. O&M Expense in Revenue Req. Including EE Expense (Lines 4 + 6)	\$141,838,835
7. DEU Updated 2020 Budget ²¹	\$131,685,932
8. O&M Efficiency Savings (Line 7 - Line 6)	(\$10,152,903)
9. UAE Proposed Customer Share (Line 8 × [2/3])	(\$6,768,602)

292 As shown in Table KCH-2, I calculate that DEU’s updated 2020 budget is
 293 \$10.2 million lower than the Company’s proposed revenue requirement in this case,
 294 after accounting for my inflation adjustment and pension expense adjustment and
 295 after adjusting for DSM-related costs. In my O&M efficiency adjustment, I propose
 296 to apportion two-thirds of the benefit of this \$10.2 million difference to customers
 297 through a reduction in O&M expense that is included in the revenue requirement. I
 298 propose that the remaining one-third of this difference be retained by the Company.

¹⁷ DEU Exhibit 4.18-Summers-Rate Case Model 7-1-2019, Report tab.

¹⁸ See UAE Exhibit 1.1, p. 2.

¹⁹ See UAE Exhibit 1.2, p. 2.

²⁰ Reverses DEU Energy Efficiency Services Adjustment (pre-inflation 2018 amount), since this expense is collected through the demand-side management amortization rate.

²¹ OCS Data Request No. 4.06, OCS 4.06 Attach 1, included in UAE Exhibit 1.7.

299 **Q. Why do you propose that one-third of this difference be retained by the**
300 **Company?**

301 A. It is apparent from its updated 2020 O&M budget that DEU is attempting to
302 achieve cost-savings goals. Such efforts should be encouraged. To a certain extent, a
303 portion of the budget savings may be aspirational. I believe it is reasonable to
304 acknowledge the Company's efforts by apportioning a share of the potential savings
305 to the Company.

306 **Q. What is the revenue requirement impact of your O&M efficiency adjustment?**

307 A. The impact of my O&M efficiency adjustment is shown in UAE Exhibit 1.3.
308 It reduces the Utah revenue requirement by **\$6,515,204**.

309

310 **Excess Deferred Income Tax**

311 **Q. What is EDIT?**

312 A. EDIT was created as a result of the reduction to the federal corporate income
313 tax rate from 35% to 21% in the 2017 Tax Cuts and Jobs Act ("TCJA"). Deferred
314 income taxes arise due to timing differences between when income taxes are
315 recognized for book purposes and when income taxes are ultimately paid to the taxing
316 authority. A deferred income tax liability represents book tax expenses that exceed
317 the tax actually paid by a utility in a given year, whereas a deferred tax asset occurs
318 when a utility pays taxes sooner than when they are recognized for book purposes.

319 The use of accelerated depreciation for tax purposes typically results in tax
320 expense paid by customers (through inclusion in rate case revenue requirements) that

321 exceeds actual taxes paid to taxing authorities in the early years of an asset's life. In
322 turn, this gives rise to an accumulated deferred income tax liability balance, which is
323 treated as an offset to rate base.

324 Conceptually, an EDIT liability represents income tax prepayments by
325 customers that are now greater than the utility's expected future income tax
326 obligations for the associated assets due to the lower tax rate. These past customer
327 overpayments should properly be refunded to customers.

328 The TCJA requires that EDIT associated with the accelerated depreciation of
329 public utility plant, or "protected" EDIT, must be normalized into customer rates
330 gradually to avoid incurring a penalty, using an amortization period that generally
331 corresponds to the depreciable lives of the underlying assets.²² Under normalization
332 rules, the protected EDIT balance cannot be reduced more rapidly than the amount
333 determined using the average rate assumption method ("ARAM"). In contrast, non-
334 protected EDIT is not subject to the ARAM amortization constraint, and the
335 appropriate amortization period should be determined by the Commission.

336 **Q. Is all plant-related EDIT protected?**

337 A. No. The normalization requirements that impose the ARAM limitation apply
338 only to the EDIT associated with accelerated depreciation of public utility plant. All
339 non-plant EDIT is non-protected, but a portion of plant-related EDIT is non-protected
340 as well.

²² The normalization requirements are described in Section 13001(d) of the TCJA (H.R.1 – 115th Congress [2017-2018]: *An Act to provide for reconciliation pursuant to titles II and V of the concurrent resolution on the budget for fiscal year 2018*).

341 **Q. DEU is currently crediting customers with benefits arising from the TCJA**
342 **through surcredits. How is EDIT being amortized in the current surcredit?**

343 A. DEU's Tax Reform Surcredit 3 is crediting customers with the amortization of
344 2018 plant-related EDIT in accordance with ARAM. DEU has indicated in
345 discovery, however, that the 2018 EDIT amortization included in the Tax Reform
346 Surcredit 3 is overstated by around \$826,000.²³ I will address this issue later in my
347 testimony.

348 Non-plant EDIT is currently not being amortized, but the issue of determining
349 the appropriate amortization period for non-plant EDIT was reserved for this rate
350 case.²⁴ DEU proposes in this case to begin amortization of non-plant EDIT on March
351 1, 2020 over a 30-year period, even though non-plant EDIT can be amortized more
352 rapidly.

353 **Q. Have you made an adjustment to plant-related EDIT ARAM amortization in**
354 **this case?**

355 A. Yes. I have reduced the 2020 ARAM amortization by approximately
356 \$826,000 based on DEU's current best estimate. According to DEU, its current best
357 estimate for 2020 ARAM amortization is the actual 2018 ARAM amortization.²⁵

²³ DEU responses to UAE Data Request Nos. 4.01 and UAE 4.02, included in UAE Exhibit 1.7.

²⁴ See Docket No. 17-057-26, April 23, 2019 Settlement Stipulation. Paragraph 13.

²⁵ See DEU response to UAE Data Request No. 4.03, included in UAE Exhibit 1.7. The updated UT-allocated ARAM amortization is \$826,050 less than the ARAM amortization included in DEU's filed case (pre-gross-up). After gross-up, the update is \$1,097,743 less.

358 **Q. Do you have any recommendations concerning non-plant EDIT amortization in**
359 **this case?**

360 A. Yes. I recommend that non-plant EDIT be amortized over a ten-year period,
361 rather than over the much longer 30-year period proposed by DEU. Doing so will
362 increase the annual Utah amortization (grossed up) from approximately \$485,284 per
363 year to \$1,455,852 per year. Such a change is reasonable because EDIT essentially
364 represents past income tax payments made by customers in rates that, in hindsight,
365 turned out to be excessive, because the deferred taxes that DEU will ultimately pay
366 are subject to a lower tax rate than originally anticipated. Consequently, it is
367 reasonable for EDIT to be returned to customers as expeditiously as possible, within
368 the requirements of the law.

369 **Q. Are there any other aspects of EDIT that you wish to address?**

370 A. Yes. I recommend that the amount of EDIT recognized in rate base be
371 realigned with the EDIT that is being amortized in rates through Tax Reform
372 Surcredit 3. Specifically, DEU's (initial) Tax Reform Surcredit went into effect June
373 1, 2018. That surcredit is passing through to customers the benefits of the direct
374 reduction in tax expense associated with the decrease in corporate income tax rates.
375 Tax Reform Surcredit 3 went into effect June 1, 2019 and is providing a credit to
376 customers for the ARAM amortization of plant-related EDIT that was projected to
377 occur over the January 1 to December 31, 2018 period.²⁶ However, the Company's
378 proposed rate base in this case shows EDIT amortization not starting until June 1,

²⁶ The effective date of the EDIT ARAM amortization is January 1, 2018, notwithstanding the fact that the actual credits did not appear on customer bills until later.

379 2019. This later amortization start date actually overstates the EDIT credit to
380 customers in rate base because it does not reflect the fact that 2018 EDIT is being
381 returned to customers. To rectify this mismatch, I recommend restating the starting
382 date of EDIT amortization in rate base to January 1, 2018 to correspond to the
383 commencement of EDIT amortization that is being credited to customers.

384 However, a companion part of my proposed EDIT adjustment is also to credit
385 customers with 2019 EDIT amortization. Currently, there is no provision to do this in
386 Tax Reform Surcredit 3. I recommend that upon its expiration, Tax Reform Surcredit
387 3 be replaced by a new Tax Reform Surcredit 4 to provide a credit for ARAM
388 amortization over the January 1, 2019 to February 29, 2020 period, as well as correct
389 for the overstatement of 2018 EDIT amortization noted above. Since DEU is using a
390 2020 test period, failure to offer a Surcredit 4 to credit 2019 EDIT amortization to
391 customers would mean that customers potentially would never receive the benefit of
392 the amortization credit for 2019.

393 Taken in combination, my proposal to recognize EDIT amortization in rate
394 base effective January 1, 2018 and to credit customers with 2019 EDIT amortization
395 through Surcredit 4 will synchronize the EDIT amortization reflected in rate base
396 with the EDIT amortization credits actually received by customers.

397 **Q. Will it be necessary in the future to have a Tax Reform Surcredit 5 to reflect**
398 **2020 EDIT amortization?**

399 A. No. While the Commission may have an interest in doing a final true-up to
400 Surcredit 4, it will not be necessary to continue using surcredits to address EDIT

401 amortization for 2020 and years beyond, as 2020 EDIT amortization is incorporated
402 into this rate case.

403 **Q. What is the revenue requirement impact of your EDIT amortization**
404 **adjustment?**

405 A. My EDIT amortization adjustment is shown in UAE Exhibit 1.4. The net
406 impact of (a) updating the 2020 ARAM amortization to DEU's latest estimate, (b)
407 changing the going-forward amortization of non-plant EDIT to ten years, and (c)
408 restating rate base to reflect EDIT amortization starting January 1, 2018 is to increase
409 the Utah revenue requirement by **\$478,027**. In addition, the adoption of Tax Reform
410 Surcredit 4 will provide a credit of approximately **\$3,647,685** for a 12-month period.
411 This estimate is presented in UAE Exhibit 1.4, page 3.

412
413 **Return on Equity**

414 **Q. What ROE is DEU proposing?**

415 A. DEU is proposing an ROE of 10.50%.²⁷ This return represents an increase of
416 65 basis points over the 9.85% ROE approved by the Commission in Docket No. 13-
417 057-05 and 80 basis points above the median ROE for natural gas distribution utilities
418 approved by state regulators in the United States in the past year as reported by S&P
419 Global Market Intelligence.

²⁷ See Direct Testimony of Robert B. Hevert, lines 37-40.

420 **Q. Does UAE support DEU's request?**

421 A. No. Please refer to UAE Exhibit 1.5, page 2, which lists the ROEs for natural
422 gas distribution utilities approved by state regulators in the United States as reported
423 by S&P Global Market Intelligence for the 12-month period ending September 30,
424 2019. The median ROE approved over these past 12 months was 9.70%. If DEU's
425 ROE in this case were to be set at a rate reflective of the national median, it would be
426 in the vicinity of 9.70%.

427 **Q. In offering this discussion of national trends, are you intending to supplant the**
428 **Commission's consideration of traditional cost-of-capital analysis?**

429 A. No. I fully expect that the Division and Office each will file cost-of-capital
430 analyses for the Commission's consideration, along with that filed by DEU. My
431 discussion of national trends is intended to supplement that analysis. Based on my
432 experience in other proceedings, I would not be surprised if other parties present
433 credible analysis indicating that DEU's ROE should be set lower than 9.70%.

434 **Q. What would be the revenue requirement impact if DEU's ROE were set at the**
435 **national median of 9.70%?**

436 A. The revenue requirement impact of setting DEU's allowed ROE equal to
437 9.70% is presented in UAE Exhibit 1.5, page 1. It reduces the Utah revenue
438 requirement by approximately **\$10,665,143** relative to DEU's filed case. As I
439 discussed previously, I incorporated an ROE of 9.70% into UAE's overall revenue
440 requirement recommendations for illustrative purposes, pending further information
441 being presented into the record by other parties.

442 **LNG Project Expenses**

443 **Q. Please explain your adjustment for LNG project expenses.**

444 A. DEU has included in its proposed revenue requirement certain expenses
445 related to its proposed LNG project, including outside legal and consulting costs for
446 Docket No. 18-057-03. As the Company's proposed LNG project is related to supply
447 service, I do not believe it is reasonable to include these expenses in the DNG
448 revenue requirement. Therefore, I propose an adjustment that removes these costs
449 from the revenue requirement.

450 **Q. What is the revenue requirement impact of your adjustment for LNG expenses?**

451 A. The impact of my adjustment is shown in Confidential UAE Exhibit 1.6. It
452 reduces the Utah revenue requirement by [REDACTED]. Because DEU considers the
453 LNG case expenses to be confidential, I have placed this adjustment at the end of
454 Table KCH-1 as a standalone item.

455

456 **INFRASTRUCTURE TRACKER PILOT PROGRAM**

457 **Q. What is the Infrastructure Tracker Pilot Program?**

458 A. The Infrastructure Tracker Pilot Program was approved in Docket No. 09-
459 057-16 on a pilot basis. As initially adopted, the program allowed DEU to use a
460 tracker to recover, between rate cases, the incremental cost of replacing high-pressure
461 feeder lines and related facilities by levying a pro rata surcharge on customer classes.
462 Annual expenditures on program-eligible infrastructure were initially limited to \$55
463 million on an inflation-adjusted basis. In Docket No. 13-057-05 the cap was

464 increased to \$65 million plus an inflation adjustment and was expanded to include
465 certain intermediate high-pressure belt mains. For 2020, the inflation adjustment
466 results in a cap of \$72.2 million.²⁸

467 **Q. What is DEU proposing regarding this program going forward?**

468 A. As described in the Direct Testimony of Mr. Kelly B. Mendenhall, DEU
469 proposes to increase spending in this program in 2020 to approximately \$80 million
470 per year and proposes that this amount continue to be adjusted in future years for
471 inflation.

472 **Q. What is your response to this proposal?**

473 A. I recommend that the program cap remain at the \$72.2 million level for 2020
474 using the calculus of the Settlement Agreement in Docket No. 13-057-05 that was
475 approved by the Commission. Further, I recommend that annual expenditures
476 continue to be capped at \$72.2 million *without* future adjustments for inflation in
477 order to provide reasonable cost containment for the tracker mechanism. The cap
478 does not preclude DEU from making prudent investments in replacing high-pressure
479 feeder lines if the investment costs are in excess of the cap – it merely restricts the
480 amount of expenditures that are eligible for tracker recovery. An inflation adjustment
481 is not needed because this program consists of a series of unique feeder replacement
482 projects. The Commission should deny the request to continue to add automatic
483 increases to the annual expenditure amount that is eligible for single-issue ratemaking
484 treatment, as such mechanisms should be used sparingly, if at all.

²⁸ Direct Testimony of Kelly B. Mendenhall, lines 496-499.

485 **Q. Does this conclude your direct testimony?**

486 **A.** Yes, it does.