

Phillip Russell  
Gary A. Dodge, #0897  
HATCH, JAMES & DODGE  
10 West Broadway, Suite 400  
Salt Lake City, UT 84101  
Telephone: 801-363-6363  
Facsimile: 801-363-6666  
Email: gdodge@hjdllaw.com

*Attorneys for Utah Association of Energy  
Users*

**BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

---

IN THE MATTER OF THE  
APPLICATION OF DOMINION  
ENERGY UTAH TO INCREASE  
DISTRIBUTION RATES AND  
CHARGES AND MAKE TARIFF  
MODIFICATIONS

**Docket No. 19-057-02**


---

**REDACTED PREFILED DIRECT TESTIMONY OF KEVIN C. HIGGINS**

---

The UAE Intervention Group (“UAE”) hereby submits the Redacted Prefiled Direct  
Testimony of Kevin C. Higgins.

DATED this 17<sup>th</sup> day of October, 2019.

  
/s/  
Phillip J. Russell  
HATCH, JAMES & DODGE, P.C.  
*Attorneys for UAE*

## CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing was served by email this 17<sup>th</sup> day of October, 2019, on the following:

### QUESTAR GAS COMPANY

Jenniffer Nelson Clark      jenniffer.clark@questar.com  
Cameron Sabin                cameron.sabin@stoel.com

### DIVISION OF PUBLIC UTILITIES

Chris Parker                 chrisparker@utah.gov  
William Powell              wpowell@utah.gov  
Patricia Schmid              pschmid@agutah.gov  
Justin Jetter                 jjetter@agutah.gov

### OFFICE OF CONSUMER SERVICES

Michele Beck                mbeck@utah.gov  
Steven Snarr                 stevensnarr@agutah.gov  
Robert Moore                rmoore@agutah.gov  
Alyson Anderson             akanderson@utah.gov

### NUCOR STEEL-UTAH

Damon E. Xenopoulos       dex@smxblaw.com  
Jeremy R. Cook              jcook@cohnekinghorn.com

### AMERICAN NATURAL GAS COUNCIL, INC.

Stephen F. Mecham          sfmecham@gmail.com  
Curtis Chisholm             cchisholm@ie-cos.com

### US MAGNESIUM, LLC

Roger Swenson              Roger.Swenson@prodigy.net

### FEDERAL EXECUTIVE AGENCIES

Maj. Scott L. Kirk          Scott.Kirk.2@us.af.mil

/s/ Phillip J. Russell

**BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

**Redacted Phase I Direct Testimony of Kevin C. Higgins**

**on behalf of**

**UAE**

**Docket No. 19-057-02**

**October 17, 2019**

## TABLE OF CONTENTS

INTRODUCTION .....	1
OVERVIEW AND CONCLUSIONS .....	3
REVENUE REQUIREMENT .....	7
O&M Cost Escalation .....	7
Pension Expense.....	11
O&M Efficiency Adjustment .....	14
Excess Deferred Income Tax .....	17
Return on Equity .....	22
LNG Project Expenses .....	24
INFRASTRUCTURE TRACKER PILOT PROGRAM .....	24

### EXHIBITS

UAE Exhibit 1.1 – Non-Labor Inflation Removal Adjustment	
UAE Exhibit 1.2 – Pension Expense Adjustment	
UAE Exhibit 1.3 – O&M Efficiency Adjustment	
UAE Exhibit 1.4 – EDIT Adjustment	
UAE Exhibit 1.5 – Adjustment to Reflect Median ROE	
CONFIDENTIAL UAE Exhibit 1.6 – LNG Facility Expense Adjustment	
UAE Exhibit 1.7 – DEU Non-Confidential Responses to Data Requests	
CONFIDENTIAL UAE Exhibit 1.8 – DEU Response to OCS Data Request 4.14	

1                   **REDACTED DIRECT TESTIMONY OF KEVIN C. HIGGINS**

2

3                   **INTRODUCTION**

4                   **Q.     Please state your name and business address.**

5                   A.           My name is Kevin C. Higgins. My business address is 215 South State Street,  
6                   Suite 200, Salt Lake City, Utah, 84111.

7                   **Q.     By whom are you employed and in what capacity?**

8                   A.           I am a Principal in the firm of Energy Strategies, LLC. Energy Strategies is a  
9                   private consulting firm specializing in economic and policy analysis applicable to  
10                  energy production, transportation, and consumption.

11                  **Q.     On whose behalf are you testifying in this proceeding?**

12                  A.           My testimony is being sponsored by the Utah Association of Energy Users  
13                  Intervention Group (“UAE”).

14                  **Q.     Please describe your professional experience and qualifications.**

15                  A.           My academic background is in economics, and I have completed all  
16                  coursework and field examinations toward a Ph.D. in Economics at the University of  
17                  Utah. In addition, I have served on the adjunct faculties of both the University of  
18                  Utah and Westminster College, where I taught undergraduate and graduate courses in  
19                  economics. I joined Energy Strategies in 1995, where I assist private and public  
20                  sector clients in the areas of energy-related economic and policy analysis, including  
21                  evaluation of electric and gas utility rate matters.

22                   Prior to joining Energy Strategies, I held policy positions in state and local  
23                   government. From 1983 to 1990, I was economist, then assistant director, for the  
24                   Utah Energy Office, where I helped develop and implement state energy policy.  
25                   From 1991 to 1994, I was chief of staff to the chairman of the Salt Lake County  
26                   Commission, where I was responsible for development and implementation of a  
27                   broad spectrum of public policy at the local government level.

28   **Q.    Have you previously testified before this Commission?**

29   A.           Yes. Since 1984, I have testified in forty dockets before the Utah Public  
30           Service Commission on electricity and natural gas matters.

31   **Q.    Have you testified previously before any other state utility regulatory**  
32           **commissions?**

33   A.           Yes. I have testified in approximately 200 other proceedings on the subjects  
34           of utility rates and regulatory policy before state utility regulators in Alaska, Arizona,  
35           Arkansas, Colorado, Georgia, Idaho, Illinois, Indiana, Kansas, Kentucky, Michigan,  
36           Minnesota, Missouri, Montana, Nevada, New Mexico, New York, North Carolina,  
37           Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Texas, Virginia,  
38           Washington, West Virginia, and Wyoming. I have also filed affidavits in proceedings  
39           at the Federal Energy Regulatory Commission.

40

41 **OVERVIEW AND CONCLUSIONS**

42 **Q. What is the purpose of your Phase I direct testimony in this proceeding?**

43 A. My testimony addresses certain revenue requirement issues in this general rate  
44 case. As part of my testimony, I make recommendations to adjust the revenue  
45 requirement proposed by Dominion Energy Utah (“DEU”).

46 **Q. What revenue increase is DEU recommending?**

47 A. In its direct filing, DEU is proposing a revenue increase of \$19,249,740, or  
48 4.95% on an annual basis.<sup>1</sup>

49 **Q. Please summarize the revenue requirement adjustments you are recommending.**

50 A. My recommended adjustments reduce DEU’s revenue requirement by a total  
51 of [REDACTED] relative to DEU’s proposed revenue requirement increase of  
52 \$19,249,740. This reduction includes an illustrative reduction to DEU’s requested  
53 return on equity (“ROE”) from 10.50% to 9.70%, which is the median ROE approved  
54 by state regulators in the United States for natural gas distribution utilities as reported  
55 by S&P Global Market Intelligence for the 12-month period ending September 30,  
56 2019. I included this adjustment as a placeholder because UAE anticipates that the  
57 Division of Public Utilities (“Division”) and the Office of Consumer Services  
58 (“Office”) will fully address cost of capital in their respective testimonies, and the  
59 recommendations of the Division and Office will be given significant weight by the  
60 Commission.

---

<sup>1</sup> See DEU Exhibit 4.06, p. 2.

61 My adjustments are presented in Table KCH-1 below. One of my adjustments  
62 concerns the test period expense associated with DEU's proposed liquefied natural  
63 gas ("LNG") project – information which DEU deems to be confidential. Excluding  
64 this confidential adjustment, my recommended adjustments reduce DEU's revenue  
65 requirement by a total of **\$23,918,758**.

66 My recommended adjustments are as follows:

67 (1) The non-labor operations and maintenance ("O&M") expense projected by  
68 DEU for the test period contains a cost escalation component to reflect projected  
69 inflation for the period extending from January 2019 through December 2020. This  
70 approach to ratemaking guarantees inflation before it occurs and builds a "cost  
71 cushion" into the Company's revenue requirement that would constitute an  
72 unwarranted windfall from the use of a projected test period. It is not reasonable to  
73 simply gross up the Company's actual base period costs by an index factor and pass  
74 these inflated costs on to customers. I recommend adjusting DEU's non-labor O&M  
75 expense to remove projected inflation from the test period. This adjustment reduces  
76 the Utah revenue requirement by **\$1,934,618**.

77 (2) DEU proposes to set pension expense to zero for ratemaking purposes,  
78 even though pension expense calculated pursuant to Financial Accounting Standard  
79 ("FAS") practice is actually projected to be -\$5,448,127 in 2020, *i.e.*, a negative value  
80 or credit. I recommend against setting pension expense to zero for ratemaking  
81 purposes in this case. Instead, pension expense should be set using the projected FAS  
82 cost for 2020. This adjustment reduces the Utah revenue requirement by **\$5,281,817**.



83 (3) DEU's 2020 O&M budget is lower than the O&M expense used as the  
84 basis for the Company's requested revenue requirement in this case. I propose an  
85 O&M efficiency adjustment that reasonably apportions the projected cost savings in  
86 the Company's 2020 budget between customers and DEU. This adjustment reduces  
87 the Utah revenue requirement by **\$6,515,204**.

88 (4) I recommend an adjustment that amortizes non-plant excess accumulated  
89 deferred income tax ("EDIT") on a going-forward basis over ten years rather than 30  
90 years as proposed by DEU. I have also reduced the 2020 ARAM<sup>2</sup> amortization for  
91 plant-related EDIT based on DEU's current best estimate.<sup>3</sup> As part of my EDIT  
92 adjustment, I also recommend restating EDIT in rate base to reflect amortization  
93 starting January 1, 2018, as 2018 ARAM amortization is being credited to customers  
94 through the Tax Reform Surcredit 3. The net effect of these changes is an increase in  
95 the base Utah revenue requirement of **\$478,027**. However, I recommend that these  
96 changes be packaged with a new Tax Reform Surcredit 4 in the amount of  
97 approximately **\$3,647,685** that credits customers with the January 1, 2019 to February  
98 29, 2020 ARAM amortization over one year.

99 (5) I present an illustrative revenue requirement adjustment that incorporates  
100 an ROE of 9.70% rather than the 10.50% ROE requested by DEU. My illustrative  
101 ROE uses the median ROE for natural gas distribution utilities approved by state  
102 regulators in the United States in the past year as reported by S&P Global Market

---

<sup>2</sup> ARAM stands for average rate assumption method and is discussed later in my testimony.

<sup>3</sup> According to DEU, the current best estimate for 2020 ARAM amortization is the actual 2018 ARAM amortization. See DEU response to UAE Data Request No. 4.03, included in UAE Exhibit 1.7.

103 Intelligence. The Utah revenue requirement reduction from such an adjustment is  
104 **\$10,665,143** relative to the Company’s filed case.

105 (6) DEU’s expense related to DEU’s proposed LNG project should be  
106 removed from the revenue requirement as it is unrelated to the Distribution Non-Gas  
107 (“DNG”) service. This adjustment reduces the Utah revenue requirement by  
108 [REDACTED]

109 (7) I recommend that annual expenditures for the Infrastructure Tracker  
110 program be capped at \$72.2 million for 2020 *without* future adjustments for inflation  
111 in order to provide reasonable cost containment.

**Table KCH-1**  
**UAE Revenue Requirement Adjustments**

Adjustment Description	UT Jurisdiction Adjustment Impact	UT Jurisdiction Deficiency
DEU Requested Increase		\$19,249,740
Remove Non-Labor Inflation Adjustment	(\$1,934,618)	\$17,315,121
Pension Expense Adjustment	(\$5,281,817)	\$12,033,304
O&M Efficiency Adjustment	(\$6,515,204)	\$5,518,100
EDIT Adjustment	\$478,027	\$5,996,127
Return on Equity Adjustment *	<u>(\$10,665,143)</u>	(\$4,669,016)
Total UAE Adjustments (Non-Conf.)	(\$23,918,756)	
UAE Recommended Decrease		(\$4,669,016)
LNG Expense Adjustment	<u><span style="background-color: black; color: black;">[REDACTED]</span></u>	<span style="background-color: black; color: black;">[REDACTED]</span>
Total UAE Adjustments w/LNG Adj.	<span style="background-color: black; color: black;">[REDACTED]</span>	

\* Includes illustrative ROE adjustment

115 **REVENUE REQUIREMENT**

116 **O&M Cost Escalation**

117 **Q. What adjustment are you proposing with respect to non-labor O&M expense?**

118 A. I am proposing an adjustment to remove the inflation escalator applied by  
119 DEU to its test period non-labor O&M expense.

120 **Q. Please explain the basis for your adjustment.**

121 A. The non-labor O&M expense projected by DEU for the test period contains a  
122 cost escalation component to reflect projected inflation for the period extending from  
123 January 2019 through December 2020.

124 To apply this cost escalator, DEU starts with its actual non-labor O&M  
125 expense for the base period, January to December 2018. DEU then applies a series of  
126 escalation factors to its base period cost for its materials and services using indices  
127 from the Global Insight Power Planner Report.

128 From a ratemaking perspective, I have two serious concerns with this  
129 approach.

130 First, at a broad policy level, I have concerns about regulatory pricing  
131 formulations that cause or reinforce inflation. This occurs when *projections* of  
132 inflation are built into formulas that are used to set administratively-determined  
133 prices, such as utility rates. Such pricing mechanisms help to make inflation a self-  
134 fulfilling prophecy. As a matter of public policy, this is a serious concern. It is one  
135 thing to adjust for inflation after the fact; it is another to help guarantee it. For this

136 reason, I believe that regulators should use extreme caution before approving prices  
137 that guarantee inflation before it occurs.

138 **Q. What is your second major concern?**

139 A. A related, but distinct, concern involves the building of this “cost cushion”  
140 into the Company’s test period costs. Allowing this type of systemic uplift in rates  
141 goes well beyond the basic rationale advanced by advocates for using a projected test  
142 period, which is to ameliorate the effect of regulatory lag on the recovery of  
143 investment in new plant.

144 **Q. Please explain.**

145 A. Prior to 2008, the Commission had a longstanding practice of requiring  
146 utilities to use historical test periods in setting rates, preferring the certainty of  
147 information that comes with using actual expenses, revenue, and investment as the  
148 basis for setting rates. Starting in 2008,<sup>4</sup> the Commission started to allow utilities to  
149 use projected test periods in setting rates. The primary justification for this practice is  
150 to allow a utility with expanding rate base the ability to avoid regulatory lag; that is,  
151 the use of a projected test period is intended to provide a utility a better opportunity to  
152 recover its investment cost than might occur with an historical test period. Since first  
153 allowing projected test periods in 2008, utility test periods in Utah have reached  
154 increasingly further into the future; in the instant case, DEU’s projected test period  
155 extends 18 months beyond the Company’s filing date.

---

<sup>4</sup> The Commission departed from its previous practice of requiring historical test periods in Docket No. 07-035-93, in which the Commission approved a projected test period extending approximately 12½ months beyond the utility’s filing date.

156 In this case, DEU is attempting to go well beyond simply aligning the test  
157 period with its projected 2020 investment to mitigate regulatory lag; the Company is  
158 also attempting to gain an additional benefit by inflating its baseline costs by applying  
159 an indexed inflation factor through the end of 2020. Yet the use of a projected test  
160 period is the Company's *choice*: it is not required to do so. DEU should not be  
161 rewarded with a windfall mark-up of its baseline costs through an inflation  
162 adjustment simply by virtue of its test period selection. The Commission should not  
163 allow the use of a future test period to become a vehicle for utility recovery of such  
164 synthetic costs. Rather, DEU should be expected to strive to improve its O&M  
165 efficiency on a continuous basis, and thereby lessen the net impact of inflation on its  
166 O&M costs. It is not reasonable to simply gross up the Company's base period costs  
167 by an index factor and pass these inflated costs on to customers, thus virtually  
168 assuring utility rate inflation.

169 **Q. Are there any indications that DEU is in fact striving to improve its O&M**  
170 **efficiency?**

171 A. Yes. DEU's 2020 O&M budget provided in MDR\_22 D.12 is actually lower  
172 than the Company's O&M expense used in developing its requested revenue  
173 requirement. As pointed out in OCS Data Request No. 4.05, the 2020 O&M budget  
174 provided in MDR\_22 D.12 is \$142.4 million.<sup>5</sup> In comparison, the 2020 O&M  
175 expenses used in developing the requested revenue requirement total \$146.0 million.<sup>6</sup>  
176 In discovery, DEU explains that the "referenced budget amounts represent an

---

<sup>5</sup> See DEU Response to OCS Data Request No. 4.05, included in UAE Exhibit 1.7.

<sup>6</sup> DEU Exhibit 3.10, p. 1, line 53.

177 adjustment for efficiency goals across the broader corporation.”<sup>7</sup> This response  
178 suggest that the Company anticipates that its actual 2020 O&M expenses will be less  
179 than the 2018 baseline amount plus inflation that DEU proposes to be included in its  
180 revenue requirement.

181 Notably, an update to the Company’s 2020 O&M budget, which takes account  
182 of DEU’s voluntary retirement program, is lower still, \$131.7 million.<sup>8</sup> I will discuss  
183 the revenue requirement implications of the Company’s declining O&M budget later  
184 in my testimony. But at this juncture, I simply note that the Company’s declining  
185 2020 O&M budget is strong evidence in support of my argument that inflation index  
186 factors should be removed from the projected test period.

187 **Q. Are there ever situations in which inflation should be considered in a**  
188 **ratemaking context?**

189 A. If inflation itself becomes a disruptive element in the U.S. economy, then  
190 perhaps it could properly be considered in the context of a future test period, but,  
191 even then, after accounting for a productivity offset. The United States experienced  
192 major inflation during the late 1970s. In that type of severe increasing-cost  
193 environment, some consideration for O&M inflation in a projected test period might  
194 be appropriate. However, we are very far from such a cost environment. Inflation in  
195 the United States has been at very low levels for many years and the prospects for  
196 core inflation, which excludes energy and food prices, remain subdued.

---

<sup>7</sup> See DEU Response to OCS Data Request No. 4.05, included in UAE Exhibit 1.7.

<sup>8</sup> See DEU Response to OCS Data Request No. 4.06, included in UAE Exhibit 1.7.

197 **Q. What is your recommendation regarding the application of an inflation escalator**  
198 **to the non-labor O&M expense for the projected test year?**

199 A. I recommend adjusting DEU's non-labor O&M expense to remove its  
200 projected cost escalation increase for the test period. The impact of this adjustment is  
201 shown in UAE Exhibit 1.1. This adjustment reduces the Utah revenue requirement  
202 by **\$1,934,618**.

203

#### 204 **Pension Expense**

205 **Q. What has DEU proposed regarding the treatment of pension expense?**

206 A. DEU proposes to set pension expense to zero for ratemaking purposes, even  
207 though 2020 pension expense is actually projected to be -\$5,448,127, *i.e.*, a negative  
208 value or credit.<sup>9</sup> DEU witness Mr. Jordan K. Stephenson explains that Dominion  
209 Energy shareholders contributed \$75 million to the DEU pension plan in 2017, and as  
210 a result, the Company did not contribute to the plan in 2017 and 2018 and does not  
211 anticipate making cash contributions in the test period. Mr. Stephenson attributes the  
212 negative pension expense in the test period to the cash contribution made by  
213 shareholders and asserts that it is appropriate to set the pension expense to zero rather  
214 than reflect a credit to customers in the revenue requirement.<sup>10</sup>

---

<sup>9</sup> This is the Total System amount. See DEU Exhibit 4.18-Summers-Rate Case Model 7-1-2019, Labor Forecast tab. The Utah-jurisdictional portion of DEU's projected 2020 pension expense is -\$5,261,562.

<sup>10</sup> Direct Testimony of Jordan K. Stephenson, lines 522-544.

215 **Q. What is your response to the Company's proposed treatment of pension**  
216 **expense?**

217 A. In Utah, and most jurisdictions in my experience, pension expense for  
218 ratemaking is based on FAS net periodic pension cost (with some adjustments for  
219 capitalized labor). For example, DEU's current Utah rates include \$7.9 million per  
220 year in pension expense based on projected FAS pension cost at the time rates were  
221 last set in 2014.<sup>11</sup> Because base rates are not adjusted between rate cases when  
222 individual cost components change, this level of expense remains in rates today even  
223 though FAS pension cost is currently negative.

224 DEU's proposal would be a significant departure from the current practice of  
225 setting pension expense in rates based on FAS pension cost. If DEU were proposing  
226 to eliminate pension expense from ratemaking on a permanent basis, I believe the  
227 Company's proposed treatment would be worth serious consideration. However,  
228 DEU indicates that the Company is not supportive of such a permanent change.<sup>12</sup>  
229 Rather, DEU appears to contemplate a long-term arrangement in which customers  
230 would pay for pension expense in rates when FAS pension costs are positive, but  
231 would go without a credit in rates when pension costs are negative. I do not believe  
232 such an asymmetrical long-term arrangement is reasonable. By definition, over the  
233 life of a pension plan, the cumulative sum of FAS pension cost (including negative  
234 pension cost) will equal the cumulative sum of the Company's funding contributions.  
235 This mean that setting customer pension cost responsibility in rates equal to FAS

---

<sup>11</sup> DEU Phase I Technical Conference presentation, p. 18, adjusted for Utah allocation.

<sup>12</sup> See DEU Response to UAE Data Request No. 3.02, which is included in UAE Exhibit 1.7.



236 pension cost (as is currently done) ensures that, by and large,<sup>13</sup> customer rates will  
237 fully fund the pension plan costs over the life of the plan. Selectively “zeroing out”  
238 pension expense in rates when FAS pension cost is negative as proposed by DEU will  
239 cause customers to overpay for pension cost over the life of the pension plan. Such a  
240 result would not be reasonable. Therefore, I recommend against setting pension  
241 expense to zero for ratemaking purposes in this case.

242 **Q. Mr. Stephenson indicates that as part of its pension expense adjustment, DEU**  
243 **removed \$84 million in net rate base related to a deferred pension asset. Do you**  
244 **wish to comment on this statement?**

245 A. Yes. Mr. Stephenson is referring here to a prepaid pension asset. Prepaid  
246 pension assets represent the difference between a utility’s cumulative contributions to  
247 its pension plan (since the inception of the plan) and the cumulative FAS pension cost  
248 since the inception of the plan. If the difference is positive, this amount is construed  
249 to be a prepaid pension asset. If the difference is negative, it is construed to be a  
250 prepaid pension liability. In some jurisdictions, utilities are permitted to include  
251 prepaid pension assets in rate base. In other jurisdictions, such as Oregon, they are  
252 not. To the best of knowledge, Utah has never approved the inclusion of a prepaid  
253 pension asset in rate base. For that reason, I do not believe it is correct to view  
254 DEU’s adjustment as having “removed” the prepaid pension asset from rate base,  
255 since I do not believe we can consider the prepaid pension asset as having been  
256 included in rate base in the first place.

---

<sup>13</sup> Since FAS pension cost changes annually, and base rates are not reset every year, the cumulative pension cost *in rates* will likely not exactly match the cumulative sum of funding contributions over the life of the plan.

257 **Q. Do you believe a prepaid pension asset should be recognized in DEU rate base in**  
258 **this case?**

259 A. No. Recognition of a prepaid pension asset in rate base is an important policy  
260 decision with significant long-term ramifications. It should not be undertaken  
261 without a thorough examination of all the implications. The Public Utility  
262 Commission of Oregon, for example, devoted an entire docket to this question before  
263 determining that prepaid pension assets should not be included in rate base.<sup>14</sup>

264 **Q. What is the revenue requirement impact of your pension adjustment?**

265 A. The impact of my pension adjustment is shown in UAE Exhibit 1.2. It  
266 reduces the Utah revenue requirement by **\$5,281,817**.

267

#### 268 **O&M Efficiency Adjustment**

269 **Q. Please explain your proposed O&M efficiency adjustment.**

270 A. As I noted above, DEU's 2020 O&M budget is significantly lower than the  
271 Company's O&M expense used in developing its requested revenue requirement.  
272 After adjusting for DSM-related expenses, the updated 2020 O&M budget is around  
273 \$14.3 million less than the O&M expense used as the basis for DEU's requested  
274 revenue requirement.<sup>15</sup> As explained by the Company in discovery, DEU's 2020  
275 budget contains an adjustment for efficiency goals across the broader corporation.  
276 The underlying key question here is – why are these projected lower expenses from  
277 efficiency gains not reflected in the proposed revenue requirement? It seems to me

---

<sup>14</sup> Oregon Public Utility Commission, Docket No. UM 1633, Order No. 15-226, issued August 3, 2015.

<sup>15</sup> That is, \$146.0 million - \$131.7 million, as discussed earlier in my testimony.

278 that some effort must be made to capture the benefits of expense reduction in the rates  
279 customers pay. That is what I do in my proposed O&M efficiency adjustment.

280 **Q. How did you calculate your proposed O&M efficiency adjustment?**

281 A. I started by comparing DEU's updated 2020 O&M budget to the O&M  
282 expense in the Company's revenue requirement model *after* accounting for my  
283 inflation adjustment and my pension expense adjustment and after making an  
284 adjustment for DSM-related costs. I took account of my inflation adjustment and  
285 pension expense adjustment so as to not double-count these prior adjustments in  
286 computing my O&M efficiency adjustment.<sup>16</sup> I adjusted for DSM-related costs  
287 because DEU removes these expenses in calculating the DNG revenue requirement,  
288 but presumably keeps these expenses in its overall O&M budget. The calculation of  
289 my O&M efficiency adjustment is summarized in Table KCH-2, below.

---

<sup>16</sup> DEU's 2020 budget as presented in MDR\_22 D.12 and the update provided in DEU's Response to OCS Data Request No. 4.06 do not show the details of the individual O&M cost components as provided in the Company's revenue requirement model. To be conservative in avoiding double counting, I am assuming at this time that the 2020 negative pension expense is included in DEU's updated 2020 budget.

290  
 291

**Table KCH-2**  
**UAE O&M Efficiency Adjustment Calculation**

	System Total
1. Adjusted Total O&M Expenses - DEU As-Filed <sup>17</sup>	\$125,221,739
2. O&M Expense Impact of UAE Inflation Adjustment <sup>18</sup>	(\$2,012,707)
3. <u>O&amp;M Expense Impact of UAE Pension Expense Adjustment</u> <sup>19</sup>	<u>(\$5,448,127)</u>
4. Total O&M Expenses w/UAE Inflation and Pension Adjs.	\$117,760,904
5. <u>Reverse DEU Energy Efficiency Adjustment</u> <sup>20</sup>	<u>\$24,077,931</u>
6. O&M Expense in Revenue Req. Including EE Expense (Lines 4 + 6)	\$141,838,835
7. DEU Updated 2020 Budget <sup>21</sup>	\$131,685,932
8. O&M Efficiency Savings (Line 7 - Line 6)	(\$10,152,903)
9. UAE Proposed Customer Share (Line 8 × [2/3] )	(\$6,768,602)

292                   As shown in Table KCH-2, I calculate that DEU’s updated 2020 budget is  
 293                   \$10.2 million lower than the Company’s proposed revenue requirement in this case,  
 294                   after accounting for my inflation adjustment and pension expense adjustment and  
 295                   after adjusting for DSM-related costs. In my O&M efficiency adjustment, I propose  
 296                   to apportion two-thirds of the benefit of this \$10.2 million difference to customers  
 297                   through a reduction in O&M expense that is included in the revenue requirement. I  
 298                   propose that the remaining one-third of this difference be retained by the Company.

<sup>17</sup> DEU Exhibit 4.18-Summers-Rate Case Model 7-1-2019, Report tab.

<sup>18</sup> See UAE Exhibit 1.1, p. 2.

<sup>19</sup> See UAE Exhibit 1.2, p. 2.

<sup>20</sup> Reverses DEU Energy Efficiency Services Adjustment (pre-inflation 2018 amount), since this expense is collected through the demand-side management amortization rate.

<sup>21</sup> OCS Data Request No. 4.06, OCS 4.06 Attach 1, included in UAE Exhibit 1.7.

299 **Q. Why do you propose that one-third of this difference be retained by the**  
300 **Company?**

301 A. It is apparent from its updated 2020 O&M budget that DEU is attempting to  
302 achieve cost-savings goals. Such efforts should be encouraged. To a certain extent, a  
303 portion of the budget savings may be aspirational. I believe it is reasonable to  
304 acknowledge the Company's efforts by apportioning a share of the potential savings  
305 to the Company.

306 **Q. What is the revenue requirement impact of your O&M efficiency adjustment?**

307 A. The impact of my O&M efficiency adjustment is shown in UAE Exhibit 1.3.  
308 It reduces the Utah revenue requirement by **\$6,515,204**.

309

#### 310 **Excess Deferred Income Tax**

311 **Q. What is EDIT?**

312 A. EDIT was created as a result of the reduction to the federal corporate income  
313 tax rate from 35% to 21% in the 2017 Tax Cuts and Jobs Act ("TCJA"). Deferred  
314 income taxes arise due to timing differences between when income taxes are  
315 recognized for book purposes and when income taxes are ultimately paid to the taxing  
316 authority. A deferred income tax liability represents book tax expenses that exceed  
317 the tax actually paid by a utility in a given year, whereas a deferred tax asset occurs  
318 when a utility pays taxes sooner than when they are recognized for book purposes.

319 The use of accelerated depreciation for tax purposes typically results in tax  
320 expense paid by customers (through inclusion in rate case revenue requirements) that

321 exceeds actual taxes paid to taxing authorities in the early years of an asset's life. In  
322 turn, this gives rise to an accumulated deferred income tax liability balance, which is  
323 treated as an offset to rate base.

324 Conceptually, an EDIT liability represents income tax prepayments by  
325 customers that are now greater than the utility's expected future income tax  
326 obligations for the associated assets due to the lower tax rate. These past customer  
327 overpayments should properly be refunded to customers.

328 The TCJA requires that EDIT associated with the accelerated depreciation of  
329 public utility plant, or "protected" EDIT, must be normalized into customer rates  
330 gradually to avoid incurring a penalty, using an amortization period that generally  
331 corresponds to the depreciable lives of the underlying assets.<sup>22</sup> Under normalization  
332 rules, the protected EDIT balance cannot be reduced more rapidly than the amount  
333 determined using the average rate assumption method ("ARAM"). In contrast, non-  
334 protected EDIT is not subject to the ARAM amortization constraint, and the  
335 appropriate amortization period should be determined by the Commission.

336 **Q. Is all plant-related EDIT protected?**

337 A. No. The normalization requirements that impose the ARAM limitation apply  
338 only to the EDIT associated with accelerated depreciation of public utility plant. All  
339 non-plant EDIT is non-protected, but a portion of plant-related EDIT is non-protected  
340 as well.

---

<sup>22</sup> The normalization requirements are described in Section 13001(d) of the TCJA (H.R.1 – 115<sup>th</sup> Congress [2017-2018]: *An Act to provide for reconciliation pursuant to titles II and V of the concurrent resolution on the budget for fiscal year 2018*).

341 **Q. DEU is currently crediting customers with benefits arising from the TCJA**  
342 **through surcredits. How is EDIT being amortized in the current surcredit?**

343 A. DEU's Tax Reform Surcredit 3 is crediting customers with the amortization of  
344 2018 plant-related EDIT in accordance with ARAM. DEU has indicated in  
345 discovery, however, that the 2018 EDIT amortization included in the Tax Reform  
346 Surcredit 3 is overstated by around \$826,000.<sup>23</sup> I will address this issue later in my  
347 testimony.

348 Non-plant EDIT is currently not being amortized, but the issue of determining  
349 the appropriate amortization period for non-plant EDIT was reserved for this rate  
350 case.<sup>24</sup> DEU proposes in this case to begin amortization of non-plant EDIT on March  
351 1, 2020 over a 30-year period, even though non-plant EDIT can be amortized more  
352 rapidly.

353 **Q. Have you made an adjustment to plant-related EDIT ARAM amortization in**  
354 **this case?**

355 A. Yes. I have reduced the 2020 ARAM amortization by approximately  
356 \$826,000 based on DEU's current best estimate. According to DEU, its current best  
357 estimate for 2020 ARAM amortization is the actual 2018 ARAM amortization.<sup>25</sup>

---

<sup>23</sup> DEU responses to UAE Data Request Nos. 4.01 and UAE 4.02, included in UAE Exhibit 1.7.

<sup>24</sup> See Docket No. 17-057-26, April 23, 2019 Settlement Stipulation. Paragraph 13.

<sup>25</sup> See DEU response to UAE Data Request No. 4.03, included in UAE Exhibit 1.7. The updated UT-allocated ARAM amortization is \$826,050 less than the ARAM amortization included in DEU's filed case (pre-gross-up). After gross-up, the update is \$1,097,743 less.

358 **Q. Do you have any recommendations concerning non-plant EDIT amortization in**  
359 **this case?**

360 A. Yes. I recommend that non-plant EDIT be amortized over a ten-year period,  
361 rather than over the much longer 30-year period proposed by DEU. Doing so will  
362 increase the annual Utah amortization (grossed up) from approximately \$485,284 per  
363 year to \$1,455,852 per year. Such a change is reasonable because EDIT essentially  
364 represents past income tax payments made by customers in rates that, in hindsight,  
365 turned out to be excessive, because the deferred taxes that DEU will ultimately pay  
366 are subject to a lower tax rate than originally anticipated. Consequently, it is  
367 reasonable for EDIT to be returned to customers as expeditiously as possible, within  
368 the requirements of the law.

369 **Q. Are there any other aspects of EDIT that you wish to address?**

370 A. Yes. I recommend that the amount of EDIT recognized in rate base be  
371 realigned with the EDIT that is being amortized in rates through Tax Reform  
372 Surcredit 3. Specifically, DEU's (initial) Tax Reform Surcredit went into effect June  
373 1, 2018. That surcredit is passing through to customers the benefits of the direct  
374 reduction in tax expense associated with the decrease in corporate income tax rates.  
375 Tax Reform Surcredit 3 went into effect June 1, 2019 and is providing a credit to  
376 customers for the ARAM amortization of plant-related EDIT that was projected to  
377 occur over the January 1 to December 31, 2018 period.<sup>26</sup> However, the Company's  
378 proposed rate base in this case shows EDIT amortization not starting until June 1,

---

<sup>26</sup> The effective date of the EDIT ARAM amortization is January 1, 2018, notwithstanding the fact that the actual credits did not appear on customer bills until later.



379 2019. This later amortization start date actually overstates the EDIT credit to  
380 customers in rate base because it does not reflect the fact that 2018 EDIT is being  
381 returned to customers. To rectify this mismatch, I recommend restating the starting  
382 date of EDIT amortization in rate base to January 1, 2018 to correspond to the  
383 commencement of EDIT amortization that is being credited to customers.

384 However, a companion part of my proposed EDIT adjustment is also to credit  
385 customers with 2019 EDIT amortization. Currently, there is no provision to do this in  
386 Tax Reform Surcredit 3. I recommend that upon its expiration, Tax Reform Surcredit  
387 3 be replaced by a new Tax Reform Surcredit 4 to provide a credit for ARAM  
388 amortization over the January 1, 2019 to February 29, 2020 period, as well as correct  
389 for the overstatement of 2018 EDIT amortization noted above. Since DEU is using a  
390 2020 test period, failure to offer a Surcredit 4 to credit 2019 EDIT amortization to  
391 customers would mean that customers potentially would never receive the benefit of  
392 the amortization credit for 2019.

393 Taken in combination, my proposal to recognize EDIT amortization in rate  
394 base effective January 1, 2018 and to credit customers with 2019 EDIT amortization  
395 through Surcredit 4 will synchronize the EDIT amortization reflected in rate base  
396 with the EDIT amortization credits actually received by customers.

397 **Q. Will it be necessary in the future to have a Tax Reform Surcredit 5 to reflect**  
398 **2020 EDIT amortization?**

399 A. No. While the Commission may have an interest in doing a final true-up to  
400 Surcredit 4, it will not be necessary to continue using surcredits to address EDIT

401 amortization for 2020 and years beyond, as 2020 EDIT amortization is incorporated  
402 into this rate case.

403 **Q. What is the revenue requirement impact of your EDIT amortization**  
404 **adjustment?**

405 A. My EDIT amortization adjustment is shown in UAE Exhibit 1.4. The net  
406 impact of (a) updating the 2020 ARAM amortization to DEU's latest estimate, (b)  
407 changing the going-forward amortization of non-plant EDIT to ten years, and (c)  
408 restating rate base to reflect EDIT amortization starting January 1, 2018 is to increase  
409 the Utah revenue requirement by **\$478,027**. In addition, the adoption of Tax Reform  
410 Surcredit 4 will provide a credit of approximately **\$3,647,685** for a 12-month period.  
411 This estimate is presented in UAE Exhibit 1.4, page 3.

412

413 **Return on Equity**

414 **Q. What ROE is DEU proposing?**

415 A. DEU is proposing an ROE of 10.50%.<sup>27</sup> This return represents an increase of  
416 65 basis points over the 9.85% ROE approved by the Commission in Docket No. 13-  
417 057-05 and 80 basis points above the median ROE for natural gas distribution utilities  
418 approved by state regulators in the United States in the past year as reported by S&P  
419 Global Market Intelligence.

---

<sup>27</sup> See Direct Testimony of Robert B. Hevert, lines 37-40.

420 **Q. Does UAE support DEU's request?**

421 A. No. Please refer to UAE Exhibit 1.5, page 2, which lists the ROEs for natural  
422 gas distribution utilities approved by state regulators in the United States as reported  
423 by S&P Global Market Intelligence for the 12-month period ending September 30,  
424 2019. The median ROE approved over these past 12 months was 9.70%. If DEU's  
425 ROE in this case were to be set at a rate reflective of the national median, it would be  
426 in the vicinity of 9.70%.

427 **Q. In offering this discussion of national trends, are you intending to supplant the**  
428 **Commission's consideration of traditional cost-of-capital analysis?**

429 A. No. I fully expect that the Division and Office each will file cost-of-capital  
430 analyses for the Commission's consideration, along with that filed by DEU. My  
431 discussion of national trends is intended to supplement that analysis. Based on my  
432 experience in other proceedings, I would not be surprised if other parties present  
433 credible analysis indicating that DEU's ROE should be set lower than 9.70%.

434 **Q. What would be the revenue requirement impact if DEU's ROE were set at the**  
435 **national median of 9.70%?**

436 A. The revenue requirement impact of setting DEU's allowed ROE equal to  
437 9.70% is presented in UAE Exhibit 1.5, page 1. It reduces the Utah revenue  
438 requirement by approximately **\$10,665,143** relative to DEU's filed case. As I  
439 discussed previously, I incorporated an ROE of 9.70% into UAE's overall revenue  
440 requirement recommendations for illustrative purposes, pending further information  
441 being presented into the record by other parties.

442 **LNG Project Expenses**

443 **Q. Please explain your adjustment for LNG project expenses.**

444 A. DEU has included in its proposed revenue requirement certain expenses  
445 related to its proposed LNG project, including outside legal and consulting costs for  
446 Docket No. 18-057-03. As the Company's proposed LNG project is related to supply  
447 service, I do not believe it is reasonable to include these expenses in the DNG  
448 revenue requirement. Therefore, I propose an adjustment that removes these costs  
449 from the revenue requirement.

450 **Q. What is the revenue requirement impact of your adjustment for LNG expenses?**

451 A. The impact of my adjustment is shown in Confidential UAE Exhibit 1.6. It  
452 reduces the Utah revenue requirement by [REDACTED]. Because DEU considers the  
453 LNG case expenses to be confidential, I have placed this adjustment at the end of  
454 Table KCH-1 as a standalone item.

455

456 **INFRASTRUCTURE TRACKER PILOT PROGRAM**

457 **Q. What is the Infrastructure Tracker Pilot Program?**

458 A. The Infrastructure Tracker Pilot Program was approved in Docket No. 09-  
459 057-16 on a pilot basis. As initially adopted, the program allowed DEU to use a  
460 tracker to recover, between rate cases, the incremental cost of replacing high-pressure  
461 feeder lines and related facilities by levying a pro rata surcharge on customer classes.  
462 Annual expenditures on program-eligible infrastructure were initially limited to \$55  
463 million on an inflation-adjusted basis. In Docket No. 13-057-05 the cap was

464 increased to \$65 million plus an inflation adjustment and was expanded to include  
465 certain intermediate high-pressure belt mains. For 2020, the inflation adjustment  
466 results in a cap of \$72.2 million.<sup>28</sup>

467 **Q. What is DEU proposing regarding this program going forward?**

468 A. As described in the Direct Testimony of Mr. Kelly B. Mendenhall, DEU  
469 proposes to increase spending in this program in 2020 to approximately \$80 million  
470 per year and proposes that this amount continue to be adjusted in future years for  
471 inflation.

472 **Q. What is your response to this proposal?**

473 A. I recommend that the program cap remain at the \$72.2 million level for 2020  
474 using the calculus of the Settlement Agreement in Docket No. 13-057-05 that was  
475 approved by the Commission. Further, I recommend that annual expenditures  
476 continue to be capped at \$72.2 million *without* future adjustments for inflation in  
477 order to provide reasonable cost containment for the tracker mechanism. The cap  
478 does not preclude DEU from making prudent investments in replacing high-pressure  
479 feeder lines if the investment costs are in excess of the cap – it merely restricts the  
480 amount of expenditures that are eligible for tracker recovery. An inflation adjustment  
481 is not needed because this program consists of a series of unique feeder replacement  
482 projects. The Commission should deny the request to continue to add automatic  
483 increases to the annual expenditure amount that is eligible for single-issue ratemaking  
484 treatment, as such mechanisms should be used sparingly, if at all.

---

<sup>28</sup> Direct Testimony of Kelly B. Mendenhall, lines 496-499.

485 **Q. Does this conclude your direct testimony?**

486 A. Yes, it does.