

APPLICATION OF DOMINION ENERGY UTAH

Docket No. 19-057-02

PUBLIC COMMENT PROCEEDINGS

January 15, 2020

ADVANCED REPORTING SOLUTIONS

801-746-5080 | office@advancedrep.com | advancedrep.com

SALT LAKE | 159 West Broadway, Broadway Lofts, Suite 100 | Salt Lake City, Utah 84101

PROVO | 3507 North University Avenue, Suite 350-D | Provo, Utah 84604

ST. GEORGE | 20 North Main Street, Suite 301 | St. George, Utah 84770



Public Comment Proceedings
January 15, 2020

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

-o0o-

Application of Dominion) Docket No: 19-057-02
Energy Utah to Increase)
Distribution Rates and)
Charges and Make Tariff)
Provisions - Phase II)
_____)

PUBLIC COMMENT PROCEEDINGS

Taken on Wednesday, January 15, 2020

At 5:57 p.m.

At the Public Service Commission of Utah
160 East 300 South
4th Floor
Salt Lake City, Utah 84111

Reported by: Kimberly A. Harmon, RPR, CSR

ADVANCED REPORTING SOLUTIONS
(801)691-1000

1 P R O C E E D I N G S

2 -o0o-

3
4 CHAIRMAN LEVAR: Okay. We will go on the
5 record. We are here for the public witness hearing
6 in Public Service Commission Docket 19-57-2,
7 Application of Dominion Energy Utah to Increase
8 Distribution Rates and Make Tariff Modifications.

9 Before we start the public witness hearing,
10 and I'll note that we're having another streaming
11 difficulty right now. We're not streaming yet, but
12 we have a transcript being made, so that's -- if
13 anyone in the room knows of people who are relying on
14 the stream, the YouTube stream, indicate to me so we
15 can decide if we need to wait another moment or two.

16 (No response.)

17 CHAIRMAN LEVAR: I'm not seeing any
18 indication of that.

19 And before we move into the hearing, we
20 recognize that this is not a proper forum to take any
21 action on the objection that was raised at the end of
22 the meeting, but for your information, we are going
23 to announce our intention to sustain the objection
24 first thing in the morning. And we will explain that
25 further then, but we wanted to announce that

1 intention.

2 I have a sign-up list of six names who
3 intend to testify this morning. We have some more?
4 One more? Okay. So we have seven.

5 Why don't we start with Jordan Rolfe. When
6 you come to the stand, introduce yourself. Please
7 spell your name for the court reporter, and we will
8 listen to what you have to say.

9 I think with the numbers that we have, we
10 don't need to worry about time limits. If things
11 progress to a point that we do, we may address that,
12 but I don't think we'll worry about that at this
13 point.

14 So Mr. Rolfe, am I pronouncing that right?

15 JORDAN ROLFE: You are. Would you like me
16 to come here? Is that --

17 CHAIRMAN LEVAR: To this chair right here.
18 And then make sure the green light is on, on the
19 microphone. And make sure it's close to you.

20 JORDAN ROLFE: All right. Thank you. My
21 name is Jordan Rolfe, J-O-R-D-A-N, R-O-L-F-E.

22 I am with Olson's Greenhouses. Olson's is a
23 fifth-generation family farm. We supply bedding
24 plants to the Walmarts, Home Depots, and big box
25 stores through most of the Mountain time zone. And

1 about seven or eight years ago, we switched to TS
2 supply gas. We used a gas supplier, I believe, that
3 was originally out of Texas.

4 Three or four years ago, we switched and
5 started working with Summit Energy. Summit has
6 helped us in other states, as well, where they don't
7 provide services there, but have helped us to be able
8 to figure it out and be able to do similar things in
9 other states. It's been a huge cost savings for our
10 business. Significant for us. That's our major --
11 outside of labor, that's our major cost.

12 You know, there's a couple things. The
13 first one is, for us, the administration fee has
14 always been an area of confusion for us. We have, in
15 Utah, two different sites, but we have multiple
16 meters due to growth. So at one point, you put a
17 meter in, and then as you grow, you put another meter
18 in. And we're paying 30- to \$40,000 in
19 administration fees among two different facilities.
20 But each time we put a meter in -- I don't know
21 exactly what the administration fee goes to, but it
22 doesn't seem like it requires more administration on
23 the supplier -- Dominion's part.

24 We've asked, kind of, what that covers.
25 Obviously, it covers the rep who we talk to

1 occasionally. Many times we're actually referred to
2 Summit when we have questions because they provide
3 our gas and are the ones who are able to answer those
4 questions or help us.

5 But the telemetry units are also a lot more
6 money here in Utah than what we pay in Colorado,
7 where we just had to put telemetry units in there.

8 I guess I would summarize it by saying the
9 process has always been very confusing to us here in
10 Utah. We have other relationships with other farmers
11 who use lots of natural gas in the greenhouse
12 industry, but may not be as large as us, who we've
13 tried to kind of help understand the process and
14 figure out whether they can switch or not. And they
15 always have the same issue that we had before we
16 spent a lot of time and investment figuring it out,
17 which is it's really confusing and hard to figure out
18 if they can switch. Do they dare to switch? Because
19 it's complex and difficult to understand. And the
20 cost is always probably the major factor that -- the
21 entrance costs of putting telemetry units in, and the
22 admin fees.

23 You know, I think the sole reason I'm here
24 is that we just hope that the Public Service
25 Commission will look long and hard about whether

1 there is a necessity to have the barriers that are in
2 place now to make it difficult for people to be able
3 to become TS supply customers. A lot of money is
4 saved. We're able to invest in more efficient
5 processes and things in our business that are
6 actually really good for the community when we're
7 able to put the money that we would have spent on
8 administration fees in other states into other
9 investments.

10 So that -- you know, that's our feeling.
11 And if you have any questions or if anybody has
12 questions for me, I'm happy to try and answer if you
13 do.

14 CHAIRMAN LEVAR: Thank you for your
15 testimony tonight, Mr. Rolfe.

16 And I just want to say, to you and everyone
17 else, thank you for being here. And everyone who's
18 come here this evening, we appreciate your
19 willingness to spend some of your evening with us and
20 participate in this process. It improves the
21 transparency of what we do to have these public
22 witness hearings, and so we appreciate hearing your
23 comments.

24 JORDAN ROLFE: Thank you.

25 CHAIRMAN LEVAR: Thank you, Mr. Rolfe.

1 The next is Mr. Ian McDonald. And then
2 after him is Tom Thorpe.

3 IAN MCDONALD: Good evening. My name is
4 spelled I-A-N, M-C-D-O-N-A-L-D.

5 Thank you for the opportunity to discuss our
6 thoughts today. Thanks to the commissioners for this
7 opportunity.

8 I represent Clyde Companies, which is
9 comprised of seven subsidiaries; maybe the most
10 notable of which is Geneva Rock, Sunroc. We operate
11 a number of gravel pits and mining operations here in
12 the state. And then outside of the state, we own
13 insurance company, heavy civil construction, a number
14 of other things, including some land development.

15 Aside from what Jordan had represented, much
16 of which I agree with in terms of some of the
17 complexity, the administrative costs can be
18 burdensome. As we look to continue to grow, we are
19 also a fifth-generation family-owned company. We've
20 grown substantially over the last couple of decades.
21 And as we have our eye focused on that, our eyes
22 continue to gaze over costs and where those costs
23 reside. And we want to make sure that there's
24 prudence being -- and dealing with some of the costs
25 of natural gas and the administration fees.

1 The competitive balance is another item
2 that -- that I want to make sure is maintained
3 throughout this whole process, that we have options
4 to choose from, and that those options are at least
5 enough so that we can maintain that cost in a
6 meaningful way.

7 Those are -- are the intents of my presence
8 here today, is, again, the cost is very important to
9 us. We want to continue to employ many, many Utahns,
10 and then those also outside the state as our
11 operations continue to increase, as well as the
12 competitive balance. I'd welcome any questions or
13 anything else.

14 CHAIRMAN LEVAR: Okay. Thank you. And we
15 typically don't turn these into question and answer
16 sessions, but we appreciate your being with us
17 tonight --

18 IAN MCDONALD: Yep.

19 CHAIRMAN LEVAR: -- and to bring perspective
20 to this hearing.

21 IAN MCDONALD: Thanks to you all.

22 CHAIRMAN LEVAR: Next is Tom Thorpe. And
23 after him will be Joe Bigler. I hope I'm pronouncing
24 the names right.

25 THE WITNESS: T-O-M, T-H-O-R-P-E.

1 So I'm here representing CRH American
2 Materials. We've got facilities in Southern Utah,
3 the trade name Western Rock; Central Utah, Hales Sand
4 and Gravel; we have Amcor, North Salt Lake,
5 architectural products; we have Oldcastle
6 Infrastructure, or it used to be called Precast. Ash
7 Grove Cement in Leamington, Utah; and then here in
8 Northern Utah, Staker and Parson Companies. So CRH
9 is a unique natural gas customer. We utilize natural
10 gas only if it is cost competitive with alternative
11 fuel capabilities.

12 In addition, our load profile is heavily
13 weighted to a summertime-only usage pattern. This
14 unique load profile affords us the opportunity to
15 manage the risk of all commodity fuel price
16 fluctuations, often due to increased winter demand.

17 Over the years, CRH has invested capital in
18 plant fuel switching capabilities. This is an
19 investment to manage our cost risk exposure and to
20 never be in a position where we do not have a
21 competitive alternative fuel cost option for our
22 future burner fuel requirements.

23 CRH does not have the luxury to merely pass
24 through utility rate increases to our customer. We
25 competitively bid commercial and highway projects

1 that often last years into the future. If we are
2 successful in winning the bid for the project, we are
3 contractually precluded from going back to the
4 customer for relief. As a result, we are
5 unconditionally at risk for the increase proposed by
6 Dominion. This relates not only to the overall rate
7 increase, but more importantly, to Dominion's
8 proposed changes in revenue allocation through rate
9 design.

10 The delivered cost of natural gas is a very
11 important cost component for the majority of CRH's
12 manufacturing operations in Utah. Dominion's
13 proposed rate increase, whether phased in or not,
14 will significantly increase the current delivered
15 cost of natural gas to our facilities. Depending on
16 the outcome of this rate case, we will decide whether
17 it is economically feasible to remain a natural gas
18 customer on the Dominion system.

19 CRH believes the Commission should weigh
20 carefully the proposals offered in this rate case.
21 The consequences of your decisions will impact the
22 remaining nonalternative fuel customers of Dominion.

23 Thanks.

24 CHAIRMAN LEVAR: Thank you, Mr. Thorpe. We
25 appreciate your being part of our hearing tonight.

1 Next is Joe Bigler. And then the next one
2 will be Jon Lindsey.

3 And again, for some who just joined us and I
4 got your names later, be sure and -- everyone, when
5 you come up, spell your name for the court reporter,
6 and then tell us if you're representing someone or
7 representing yourself, and then tell us what you have
8 to say.

9 Mr. Bigler.

10 JOE BIGLER: Thank you. The spelling of my
11 name is J-O-E, B-I-G-L-E-R.

12 I'm here representing UAPA, the Utah Asphalt
13 Pavement Association, and I just wanted to speak to
14 three points. I wanted to speak against the 35,000
15 dekatherm annual usage requirement, for lowering the
16 administration fee or changing the methodology that's
17 used to calculate that fee per customer, and against
18 adding demand costs to the interruptible rate
19 classes.

20 In regards to the 35,000 dekatherm annual
21 fee, many of the -- many of the asphalt producers in
22 the state are less than that. Asphalt producers, I
23 think it is generally accepted, are the best of all
24 customers on the system because they use a large
25 amount of natural gas when the system's mostly idle,

1 or much more idle, in the summertime, and then they
2 come off the system completely in the wintertime when
3 the heat load customers are -- come back on.

4 The asphalt plants of usage is largely based
5 on production, and that production is based upon
6 local market demand. And so they -- there are
7 asphalt plants that may use more than that, but
8 intermittently, through the years, will have less
9 production based on the local demand. There's also
10 some asphalt plants that because they're in smaller
11 markets, are completely -- would be completely
12 excluded from transportation rates due to that
13 requirement. And, I think, unfairly so. And so I
14 would propose that the annual requirement be reduced
15 or done away with in regards to that point.

16 In regards to the admin fee, I think
17 Mr. Rolfe spoke mostly about that. And I think that
18 the points that I would have brought up would be
19 similar to his, and so I'll just forego that and just
20 acknowledge that the same -- the same thing happens
21 in the asphalt with the asphalt producers.

22 The four largest producers have 26-meters
23 among them, and so they pay on a meter-by-meter
24 basis. And I would propose some kind of -- maybe a
25 volumetric basis or some other methodology that --

1 where customers share -- share the cost by customer
2 rather than by meter.

3 And then third, I just want to speak
4 regarding adding demand costs to the interruptible
5 rates. The asphalt producers, many have made large
6 capital investments in order to extend the pipelines
7 from the existing system out to their plants. I was
8 involved in a line extension, a three-mile line
9 extension, from Springville to Genova between the
10 cities of Santaquin and Payson.

11 And just as an example, as an interruptible
12 customer, you -- those pipelines -- the pipeline
13 capacity can fill up with firm customers after you
14 build it. So after -- after the customer constructed
15 the pipeline, the asphalt producer, as an
16 interruptible customer, he can be forced out because
17 the growth of firm customers on that pipeline fully
18 subscribes the capacity on that pipeline.

19 And so that's -- that is the one thing that
20 happens. And then, obviously, otherwise, during
21 interruptions, you're unallowed to use the system.
22 And so I just feel like it's -- an asphalt producer
23 shouldn't bear those costs, those costs of the demand
24 portion of the rates, because they're not on the
25 system during the peak day. They're not even -- most

1 of them are completely idle. And if they were on,
2 they would be shut off.

3 So for those reasons, I just wanted to
4 propose those points.

5 CHAIRMAN LEVAR: Thank you, Mr. Bigler. We
6 appreciate your perspectives and your testimony
7 tonight.

8 JOE BIGLER: Thank you.

9 CHAIRMAN LEVAR: Next is Jon Lindsey. And
10 the one after him will be Robb Beall.

11 THE WITNESS: My name is Jon Lindsey,
12 spelled J-O-N, L-I-N-D-S-E-Y.

13 I'm with the Sinclair Companies. Other than
14 owning Sinclair Oil Corporation, Sinclair also owns
15 Grand America, Little America, Snow Basin Ski Resort,
16 and some other entities. But I mentioned those three
17 because we're a commercial industrial end user, and
18 we are really happy with our service from our
19 wholesale natural gas provider, which is Summit
20 Energy. So we're just a transfer customer of
21 Dominion. But we're really happy with our service,
22 and it saves us a lot of money.

23 And our margins are actually really thin at
24 the hotels and -- as well as the ski resorts, so this
25 is a big, you know, cost saver for us and can help us

1 provide a better service at a better price. And it's
2 very beneficial to us to have more control over this
3 price and to -- you know, and to have a choice.

4 We definitely support there being a free
5 marketplace for natural gas for all businesses. We
6 believe it creates healthy competition and benefits
7 society by lowering costs, increases innovation,
8 provides a better experience for consumers.

9 A lot of our feelings are in line with some
10 of the things that have already been said by
11 Mr. Rolfe and Mr. McDonald, so I won't reiterate all
12 that.

13 But yeah, we would just encourage the Public
14 Service Commission to keep in mind, you know, kind of
15 these -- I don't know, the less than 100 dekatherm a
16 day residen- -- you know, customers. The larger
17 users are paying a lot lower rate for their utility,
18 where, you know, guys like us are paying a lot
19 higher. So I feel like there's a disparity there
20 that should be considered.

21 And -- yeah. Thank you for your
22 consideration.

23 CHAIRMAN LEVAR: Thank you for your
24 testimony and for your perspectives today.

25 Robb Beall is next. And after him,

1 Wallace Fetzer. And don't forget to spell your name
2 for the court reporter and tell us if you're
3 representing someone.

4 ROBB BEALL: It's R-O-B-B, B-E-A-L-L.

5 I work for Ken Garff Automotive Group. And
6 we are also a TS customer. We have roughly 20
7 meters. And we've been pretty happy with it because
8 if we have a question or comments or need anything
9 done, we have a direct result, meaning they're
10 downtown and they're easy to get through to. So the
11 customer service has been great for us. We do have
12 some concerns, though.

13 I mean, there's some serious barriers of
14 entry. It took us almost a year and a half to get on
15 the TS. The administrative costs, \$4,500 per meter,
16 roughly comes out to 90,000 when you have 20 meters.
17 But we did save 100,000, roughly, per year for all of
18 our different entities.

19 Another concern that we have is -- one of
20 those barrier to entry -- is the telemetry box. It's
21 a cell phone in a plastic box with electricity to it.
22 It costs \$6,200. I don't know why it costs 6,200. I
23 think that's excessive. I don't know if you've ever
24 had to pay for something like that, but \$6,200, I'd
25 expect a lot more for than a little plastic box on my

1 gas meter.

2 So as Ken Garff, we would encourage the
3 Public Service Commission to consider a free
4 marketplace. Something where more competition can be
5 done, where it's easier for us, as light industrial,
6 to be able to go onto this.

7 Imagine everybody in this room has a cell
8 phone. You're -- imagine you're on month-to-month
9 contract with your carrier, and you decide to change
10 carriers, and they tell you, "Um, well, you can't
11 change for maybe up to 16 months." Because if you
12 tell after February 16th, you would have to wait till
13 the next July 1st to be able to go to TS. Other
14 states, it's like 60 days to change to TS, but you
15 could wait 16 months in Utah.

16 And then another thing is once you change
17 with your new cell phone carrier, or gas, you get an
18 administrative fee. And you get your telemetry fee
19 for your box. So there's a lot of barrier to entry,
20 and when you start adding 20 meters, and we're
21 looking to expand to other things, it's an expensive
22 cost that you have to consider to see, "Are we going
23 to recoup the savings by being on TS?"

24 So we would hope that the Commission really
25 looks at these barriers to entry because they add up.

1 They don't seem that they -- they seem excessive when
2 we've paid out 20 meters times 6,200 for each
3 telemetry and then administrative fees of almost
4 100,000 a year. That's a lot when all of our
5 questions, we go to our now gas supplier instead of
6 Dominion Energy.

7 Those are our big concerns. Thank you for
8 your time.

9 CHAIRMAN LEVAR: Thank you for your comments
10 and for your perspective tonight.

11 Wallace Fetzer. And then after him will be
12 Jason Quigley. And then after him is Doug Smith.
13 And I don't have anyone else after those three. If
14 there's someone else who was intending -- whose name
15 I haven't said, try to get my attention.

16 Okay. Now, Mr. Fetzer.

17 WALLACE FETZER: Good evening.

18 W-A-L-L-A-C-E, F-E-T-Z-E-R.

19 We're a fourth-generation architectural
20 woodwork firm out in West Valley. We have about 220
21 employees and 130,000-square-foot factory. We work
22 through Summit Energy. They provide us tens of
23 thousands of dollars of savings annually. We
24 strongly encourage the Commission to consider the
25 importance of competition in this field of energy.

1 And we're small, but -- so my comments are
2 brief. Thank you.

3 CHAIRMAN LEVAR: Thank you for being part of
4 our proceeding tonight.

5 Jason Quigley and then Doug Smith.

6 JASON QUIGLEY: Hello. Jason, J-A-S-O-N,
7 Quigley, Q-U-I-G-L-E-Y.

8 I'm the director of facilities for Merit
9 Medical. We're a medical device manufacturing
10 company in South Jordan. We've been around for just
11 over 30 years. We have 2,000 employees based out of
12 South Jordan. And we are really happy with our
13 wholesale gas and are pleased with the opportunity to
14 have choices and to be able to go and shop around and
15 get that discounted gas.

16 We average 30- to \$40,000-a-year savings by
17 being on the wholesale gas. And along with that, I'm
18 spending average 60- to 80,000 I'm still paying to
19 Dominion Gas for fees and other usages. So there's a
20 lot of money going through Dominion Gas. But I'm
21 still getting a savings, so very pleased with that.

22 We would ask the Public Service Commission
23 to allow a free market for the wholesale gas. And
24 those are my comments.

25 Thank you for your time.

1 CHAIRMAN LEVAR: Thank you for being part of
2 the hearing tonight.

3 Doug Smith?

4 DOUG SMITH: Doug Smith. D-O-U-G,
5 S-M-I-T-H.

6 I'm here with Granite School District. If
7 I'd known I was going to be the last person talking,
8 I would have come earlier. But anyways...

9 I'll be honest, we haven't been here very
10 often even though rate changes drastically affect our
11 budgets. And part of that reason is because,
12 unfortunately, we -- I have, at least, noticed a
13 pattern; that when it comes to rate changes,
14 typically the utility requests something, you guys
15 give them about 50 percent of what they request, you
16 guys count it as a win. Pretty sure they count it as
17 a win too, and it doesn't seem to matter a whole lot
18 what we say here.

19 But with the recent rate changes, and
20 especially with transportation gas, this has been a
21 huge savings for our school district. This allows
22 us -- literally, the budgets that affect our
23 utilities are the same budgets that affect the number
24 of teachers we can hire. So as people talk about
25 this \$4,500 per meter fee, we are literally paying

1 enough fees where we could be hiring one to two more
2 teachers every year if we did not have those fees.

3 It also prevents us from putting more
4 schools on transportation, which would allow us to
5 save even more money on our natural gas, which would
6 also allow us to therefore hire more personnel, more
7 teachers. And if we actually got to the point where
8 we had enough teachers, these are direct effects on
9 your tax dollars, the tax dollars of everybody in
10 here.

11 Most school districts use transportation gas
12 to some degree. We use it quite a lot. Pretty much
13 every single high school and most of our junior
14 highs. So it's actually saved us as much as
15 \$1 million in a single year. And again, that gives
16 us the ability to be more effective and to better use
17 your tax dollars or the tax dollars of your family or
18 friends. Anyone within Granite School District.
19 And, like I say, I know most other school districts
20 also use transportation gas.

21 We were also hoping that we wouldn't see
22 something like this happen. When Dominion took
23 over -- we get invited to a yearly meeting that's
24 basically Dominion's big users. And, of course, we
25 use enough natural gas besides transportation that

1 we're still a very large user. And one of the things
2 that we were very happy to hear about was that
3 Dominion was not going to mess with the
4 transportation rates because they didn't want it to
5 look like a cash grab. Well, it's starting to feel a
6 little bit like a cash grab.

7 You know, we have -- being in energy
8 management, we know people all around the country.
9 And like -- I believe it was Mr. Beall mentioned, in
10 other states, it is much freer. There are literally
11 states where you can, as a consumer, as a residential
12 consumer, pick where you get your natural gas from.
13 But there's no way we can do that here because of all
14 the fees that have to be put in place. The \$4,500,
15 the box, these are huge barriers into entry and
16 barriers towards the free market, which I believe
17 Utah is very much about.

18 And so I hope, for once, we really see the
19 Public Service Commission say, "It's time that we do
20 our jobs to protect -- not -- to protect the
21 individuals, to protect all of our companies, and not
22 just what kind of feels like is more protecting the
23 monopolies that we're not supposed to have."

24 Anyways, thank you so much.

25 CHAIRMAN LEVAR: Thank you for your

1 testimony.

2 Thank you to everyone who took time out of
3 your evening to be part of this process. Have I
4 missed anyone else who wants to speak to us tonight?

5 (No response.)

6 CHAIRMAN LEVAR: Okay. Well, we will be
7 adjourned, and then we reconvene for continuation of
8 the evidentiary hearing tomorrow morning at 9:00 a.m.

9 Thank you.

10 (Proceedings concluded at 6:31 p.m.)

11 * * *

12

13

14

15

16

17

18

19

20

21

22

23

24

25

REPORTER'S CERTIFICATE

STATE OF UTAH)
)
COUNTY OF UTAH)

I, KIMBERLY A. HARMON, a Certified Shorthand Reporter and Registered Professional Reporter, hereby certify:

THAT the foregoing proceedings were taken before me at the time and place therein set forth; that the proceedings were taken down by me in shorthand and thereafter my notes were transcribed through computer-aided transcription; and the foregoing transcript constitutes a full, true, and accurate record of such testimony adduced and oral proceedings had, and of the whole thereof.

I further certify that I am not a relative or employee of any attorney of the parties, nor do I have a financial interest in the action.

I have subscribed my name on this 24th day of January, 2020.



Kimberly A. Harmon, RPR, CSR

<hr/> \$ <hr/>	<hr/> 6 <hr/>	agree 7:16
\$1 21:15	6,200 16:22 18:2	allocation 10:8
\$4,500 16:15 20:25 22:14	60 17:14	alternative 9:10,21
\$40,000 4:18	60- 19:18	Amcor 9:4
\$40,000-a-year 19:16	6:31 23:10	America 14:15
\$6,200 16:22,24	<hr/> 8 <hr/>	American 9:1
<hr/> 1 <hr/>	80,000 19:18	amount 11:25
100 15:15	<hr/> 9 <hr/>	annual 11:15,20 12:14
100,000 16:17 18:4	90,000 16:16	annually 18:23
130,000-square-foot 18:21	9:00 23:8	architectural 9:5 18:19
16 17:11,15	<hr/> A <hr/>	area 4:14
16th 17:12	a.m. 23:8	Ash 9:6
1st 17:13	ability 21:16	asphalt 11:12,21,22 12:4,7,10,21 13:5,15,22
<hr/> 2 <hr/>	accepted 11:23	Association 11:13
2,000 19:11	acknowledge 12:20	attention 18:15
20 16:6,16 17:20 18:2	add 17:25	Automotive 16:5
220 18:20	adding 11:18 13:4 17:20	average 19:16,18
26-meters 12:22	addition 9:12	<hr/> B <hr/>
<hr/> 3 <hr/>	address 3:11	B-E-A-L-L 16:4
30 19:11	adjourned 23:7	B-I-G-L-E-R 11:11
30- 4:18 19:16	admin 5:22 12:16	back 10:3 12:3
35,000 11:14,20	administration 4:13,19, 21,22 6:8 7:25 11:16	balance 8:1,12
<hr/> 5 <hr/>	administrative 7:17 16:15 17:18 18:3	barrier 16:20 17:19
50 20:15	affect 20:10,22,23	barriers 6:1 16:13 17:25 22:15,16
	affords 9:14	based 12:4,5,9 19:11
		basically 21:24
		Basin 14:15
		basis 12:24,25

Beall 14:10 15:25 16:4
22:9
bear 13:23
bedding 3:23
believes 10:19
beneficial 15:2
benefits 15:6
bid 9:25 10:2
big 3:24 14:25 18:7 21:24
Bigler 8:23 11:1,9,10
14:5,8
bit 22:6
box 3:24 16:20,21,25
17:19 22:15
bring 8:19
brought 12:18
budgets 20:11,22,23
build 13:14
burdensome 7:18
burner 9:22
business 4:10 6:5
businesses 15:5

C

calculate 11:17
called 9:6
capabilities 9:11,18
capacity 13:13,18
capital 9:17 13:6
carefully 10:20
carrier 17:9,17
carriers 17:10

case 10:16,20
cash 22:5,6
cell 16:21 17:7,17
Cement 9:7
Central 9:3
chair 3:17
CHAIRMAN 3:17 6:14,25
8:14,19,22 10:24 14:5,9
15:23 18:9 19:3 20:1
22:25 23:6
change 17:9,11,14,16
changing 11:16
choice 15:3
choices 19:14
choose 8:4
cities 13:10
civil 7:13
classes 11:19
close 3:19
Clyde 7:8
Colorado 5:6
comments 6:23 16:8
18:9 19:1,24
commercial 9:25 14:17
Commission 5:25 10:19
15:14 17:3,24 18:24
19:22 22:19
commissioners 7:6
commodity 9:15
community 6:6
companies 7:8 9:8 14:13
22:21
company 7:13,19 19:10

competition 15:6 17:4
18:25
competitive 8:1,12 9:10,
21
competitively 9:25
completely 12:2,11 14:1
complex 5:19
complexity 7:17
component 10:11
comprised 7:9
concern 16:19
concerns 16:12 18:7
concluded 23:10
confusing 5:9,17
confusion 4:14
consequences 10:21
consideration 15:22
considered 15:20
constructed 13:14
construction 7:13
consumer 22:11,12
consumers 15:8
continuation 23:7
continue 7:18,22 8:9,11
contract 17:9
contractually 10:3
control 15:2
Corporation 14:14
cost 4:9,11 5:20 8:5,8
9:10,19,21 10:10,11,15
13:1 14:25 17:22
costs 5:21 7:17,22,24
11:18 13:4,23 15:7

16:15,22	Depots 3:24	employ 8:9
count 20:16	design 10:9	employees 18:21 19:11
country 22:8	development 7:14	encourage 15:13 17:2 18:24
couple 4:12 7:20	device 19:9	end 14:17
court 3:7 11:5 16:2	difficult 5:19 6:2	energy 4:5 14:20 18:6, 22,25 22:7
covers 4:24,25	direct 16:9 21:8	entities 14:16 16:18
creates 15:6	director 19:8	entrance 5:21
CRH 9:1,8,17,23 10:19	discounted 19:15	entry 16:14,20 17:19,25 22:15
CRH's 10:11	discuss 7:5	evening 6:18,19 7:3 18:17 23:3
current 10:14	disparity 15:19	evidentiary 23:8
customer 9:9,24 10:4,18 11:17 13:1,12,14,16 14:20 16:6,11	district 20:6,21 21:18	excessive 16:23 18:1
customers 6:3 10:22 11:24 12:3 13:1,13,17 15:16	districts 21:11,19	excluded 12:12
	dollars 18:23 21:9,17	existing 13:7
<hr/>	Dominion 10:6,18,22 14:21 18:6 19:19,20 21:22 22:3	expand 17:21
D	Dominion's 4:23 10:7,12 21:24	expect 16:25
<hr/>	Doug 18:12 19:5 20:3,4	expensive 17:21
D-O-U-G 20:4	downtown 16:10	experience 15:8
dare 5:18	drastically 20:10	exposure 9:19
day 13:25 15:16	due 4:16 9:16 12:12	extend 13:6
days 17:14		extension 13:8,9
dealing 7:24	<hr/>	eye 7:21
decades 7:20	E	eyes 7:21
decide 10:16 17:9	earlier 20:8	
decisions 10:21	easier 17:5	<hr/>
degree 21:12	easy 16:10	F
dekatherm 11:15,20 15:15	economically 10:17	<hr/>
delivered 10:10,14	effective 21:16	F-E-T-Z-E-R 18:18
demand 9:16 11:18 12:6, 9 13:4,23	effects 21:8	facilities 4:19 9:2 10:15 19:8
Depending 10:15	efficient 6:4	factor 5:20
	electricity 16:21	

factory 18:21	friends 21:18	guess 5:8
family 3:23 21:17	fuel 9:11,15,18,21,22 10:22	guys 15:18 20:14,16
family-owned 7:19	fully 13:17	<hr/> H <hr/>
farm 3:23	future 9:22 10:1	Hales 9:3
farmers 5:10	<hr/> G <hr/>	half 16:14
feasible 10:17	Garff 16:5 17:2	happen 21:22
February 17:12	gas 4:2 5:3,11 7:25 9:9, 10 10:10,15,17 11:25 14:19 15:5 17:1,17 18:5 19:13,15,17,19,20,23 20:20 21:5,11,20,25 22:12	happy 6:12 14:18,21 16:7 19:12 22:2
fee 4:13,21 11:16,17,21 12:16 17:18 20:25	gaze 7:22	hard 5:17,25
feel 13:22 15:19 22:5	generally 11:23	healthy 15:6
feeling 6:10	Geneva 7:10	hear 22:2
feelings 15:9	Genova 13:9	hearing 6:22 8:20 10:25 20:2 23:8
feels 22:22	give 20:15	hearings 6:22
fees 4:19 5:22 6:8 7:25 18:3 19:19 21:1,2 22:14	good 6:6 7:3 18:17	heat 12:3
Fetzer 16:1 18:11,16,17	grab 22:5,6	heavily 9:12
field 18:25	Grand 14:15	heavy 7:13
fifth-generation 3:23 7:19	Granite 20:6 21:18	helped 4:6,7
figure 4:8 5:14,17	gravel 7:11 9:4	high 21:13
figuring 5:16	great 16:11	higher 15:19
fill 13:13	green 3:18	highs 21:14
firm 13:13,17 18:20	greenhouse 5:11	highway 9:25
fluctuations 9:16	Greenhouses 3:22	hire 20:24 21:6
focused 7:21	Group 16:5	hiring 21:1
forced 13:16	Grove 9:7	Home 3:24
forego 12:19	grow 4:17 7:18	honest 20:9
forget 16:1	grown 7:20	hope 5:24 8:23 17:24 22:18
fourth-generation 18:19	growth 4:16 13:17	hoping 21:21
free 15:4 17:3 19:23 22:16		hotels 14:24
freer 22:10		huge 4:9 20:21 22:15

<hr/> I <hr/>	invest 6:4	labor 4:11
I-A-N 7:4	invested 9:17	Lake 9:4
lan 7:1,3 8:18,21	investment 5:16 9:19	land 7:14
idle 11:25 12:1 14:1	investments 6:9 13:6	large 5:12 11:24 13:5 22:1
imagine 17:7,8	invited 21:23	largely 12:4
impact 10:21	involved 13:8	larger 15:16
importance 18:25	issue 5:15	largest 12:22
important 8:8 10:11	item 8:1	Leamington 9:7
importantly 10:7	<hr/> J <hr/>	LEVAR 3:17 6:14,25 8:14,19,22 10:24 14:5,9 15:23 18:9 19:3 20:1 22:25 23:6
improves 6:20	J-A-S-O-N 19:6	light 3:18 17:5
including 7:14	J-O-E 11:11	limits 3:10
increase 8:11 10:5,7,13, 14	J-O-N 14:12	Lindsey 11:2 14:9,11
increased 9:16	J-O-R-D-A-N 3:21	list 3:2
increases 9:24 15:7	Jason 18:12 19:5,6	listen 3:8
individuals 22:21	jobs 22:20	literally 20:22,25 22:10
industrial 14:17 17:5	Joe 8:23 11:1,10 14:8	load 9:12,14 12:3
industry 5:12	joined 11:3	local 12:6,9
Infrastructure 9:6	Jon 11:2 14:9,11	long 5:25
innovation 15:7	Jordan 3:5,15,20,21 6:24 7:15 19:10,12	lot 5:5,16 6:3 14:22 15:9, 17,18 16:25 17:19 18:4 19:20 20:17 21:12
insurance 7:13	July 17:13	lots 5:11
intend 3:3	junior 21:13	lower 15:17
intending 18:14	<hr/> K <hr/>	lowering 11:15 15:7
intention 3:1	Ken 16:5 17:2	luxury 9:23
intents 8:7	kind 4:24 5:13 12:24 15:14 22:22	<hr/> M <hr/>
intermittently 12:8	<hr/> L <hr/>	M-C-D-O-N-A-L-D 7:4
interruptible 11:18 13:4, 11,16	L-I-N-D-S-E-Y 14:12	made 13:5
interruptions 13:21		
introduce 3:6		

maintain 8:5	million 21:15	Olson's 3:22
maintained 8:2	mind 15:14	operate 7:10
major 4:10,11 5:20	mining 7:11	operations 7:11 8:11 10:12
majority 10:11	missed 23:4	opportunity 7:5,7 9:14 19:13
make 3:18,19 6:2 7:23 8:2	money 5:6 6:3,7 14:22 19:20 21:5	option 9:21
manage 9:15,19	monopolies 22:23	options 8:3,4
management 22:8	month-to-month 17:8	order 13:6
manufacturing 10:12 19:9	months 17:11,15	originally 4:3
margins 14:23	morning 3:3 23:8	outcome 10:16
market 12:6 19:23 22:16	Mountain 3:25	owning 14:14
marketplace 15:5 17:4	multiple 4:15	owns 14:14
markets 12:11	<hr/> N <hr/>	<hr/> P <hr/>
Materials 9:2	names 3:2 8:24 11:4	p.m. 23:10
matter 20:17	natural 5:11 7:25 9:9 10:10,15,17 11:25 14:19 15:5 21:5,25 22:12	paid 18:2
Mcdonald 7:1,3 8:18,21 15:11	necessity 6:1	Parson 9:8
meaning 16:9	nonalternative 10:22	part 4:23 10:25 19:3 20:1,11 23:3
meaningful 8:6	North 9:4	participate 6:20
medical 19:9	Northern 9:8	pass 9:23
meeting 21:23	notable 7:10	pattern 9:13 20:13
mentioned 14:16 22:9	noticed 20:12	Pavement 11:13
Merit 19:8	number 7:11,13 20:23	pay 5:6 12:23 16:24
mess 22:3	numbers 3:9	paying 4:18 15:17,18 19:18 20:25
meter 4:17,20 13:2 16:15 17:1 20:25	<hr/> O <hr/>	Payson 13:10
meter-by-meter 12:23	occasionally 5:1	peak 13:25
meters 4:16 16:7,16 17:20 18:2	offered 10:20	people 6:2 20:24 22:8
methodology 11:16 12:25	Oil 14:14	percent 20:15
microphone 3:19	Oldcastle 9:5	person 20:7

personnel 21:6
perspective 8:19 18:10
perspectives 14:6 15:24
phased 10:13
phone 16:21 17:8,17
pick 22:12
pipeline 13:12,15,17,18
pipelines 13:6,12
pits 7:11
place 6:2 22:14
plant 9:18
plants 3:24 12:4,7,10
13:7
plastic 16:21,25
pleased 19:13,21
point 3:11,13 4:16 12:15
21:7
points 11:14 12:18 14:4
portion 13:24
position 9:20
Precast 9:6
precluded 10:3
presence 8:7
pretty 16:7 20:16 21:12
prevents 21:3
price 9:15 15:1,3
proceeding 19:4
proceedings 23:10
process 5:9,13 6:20 8:3
23:3
processes 6:5
producer 13:15,22

producers 11:21,22
12:21,22 13:5
production 12:5,9
products 9:5
profile 9:12,14
progress 3:11
project 10:2
projects 9:25
pronouncing 3:14 8:23
proposals 10:20
propose 12:14,24 14:4
proposed 10:5,8,13
protect 22:20,21
protecting 22:22
provide 4:7 5:2 15:1
18:22
provider 14:19
prudence 7:24
public 5:24 6:21 15:13
17:3 19:22 22:19
put 4:16,17,20 5:7 6:7
22:14
putting 5:21 21:3

Q

Q-U-I-G-L-E-Y 19:7
question 8:15 16:8
questions 5:2,4 6:11,12
8:12 18:5
Quigley 18:12 19:5,6,7

R

R-O-B-B 16:4
R-O-L-F-E 3:21
rate 9:24 10:6,8,13,16,20
11:18 15:17 20:10,13,19
rates 12:12 13:5,24 22:4
reason 5:23 20:11
reasons 14:3
recent 20:19
reconvene 23:7
recoup 17:23
reduced 12:14
referred 5:1
reiterate 15:11
relates 10:6
relationships 5:10
relief 10:4
remain 10:17
remaining 10:22
rep 4:25
reporter 3:7 11:5 16:2
represent 7:8
represented 7:15
representing 9:1 11:6,7,
12 16:3
request 20:15
requests 20:14
requirement 11:15
12:13,14
requirements 9:22
requires 4:22

reside 7:23
residen- 15:16
residential 22:11
Resort 14:15
resorts 14:24
response 23:5
result 10:4 16:9
revenue 10:8
risk 9:15,19 10:5
Robb 14:10 15:25 16:4
Rock 7:10 9:3
Rolfe 3:5,14,15,20,21
6:15,24,25 12:17 15:11
room 17:7
roughly 16:6,16,17

S

S-M-I-T-H 20:5
Salt 9:4
Sand 9:3
Santaquin 13:10
save 16:17 21:5
saved 6:4 21:14
saver 14:25
saves 14:22
savings 4:9 17:23 18:23
19:16,21 20:21
school 20:6,21 21:11,13,
18,19
schools 21:4
service 5:24 14:18,21
15:1,14 16:11 17:3 19:22
22:19

services 4:7
sessions 8:16
share 13:1
shop 19:14
shut 14:2
sign-up 3:2
Significant 4:10
significantly 10:14
similar 4:8 12:19
Sinclair 14:13,14
single 21:13,15
sites 4:15
ski 14:15,24
small 19:1
smaller 12:10
Smith 18:12 19:5 20:3,4
Snow 14:15
society 15:7
sole 5:23
South 19:10,12
Southern 9:2
speak 11:13,14 13:3 23:4
spell 3:7 11:5 16:1
spelled 7:4 14:12
spelling 11:10
spend 6:19
spending 19:18
spent 5:16 6:7
spoke 12:17
Springville 13:9
Staker 9:8

stand 3:6
start 3:5 17:20
started 4:5
starting 22:5
state 7:12 8:10 11:22
states 4:6,9 6:8 17:14
22:10,11
stores 3:25
strongly 18:24
subscribes 13:18
subsidiaries 7:9
substantially 7:20
successful 10:2
summarize 5:8
summertime 12:1
summertime-only 9:13
Summit 4:5 5:2 14:19
18:22
Sunroc 7:10
supplier 4:2,23 18:5
supply 3:23 4:2 6:3
support 15:4
supposed 22:23
switch 5:14,18
switched 4:1,4
switching 9:18
system 10:18 11:24 12:2
13:7,21,25
system's 11:25

T

T-H-O-R-P-E 8:25

T-O-M 8:25	transparency 6:21	volumetric 12:25
talk 4:25 20:24	transportation 12:12	
talking 20:7	20:20 21:4,11,20,25 22:4	<hr/> W <hr/>
tax 21:9,17	TS 4:1 6:3 16:6,15 17:13, 14,23	W-A-L-L-A-C-E 18:18
teachers 20:24 21:2,7,8	turn 8:15	wait 17:12,15
telemetry 5:5,7,21 16:20 17:18 18:3	typically 8:15 20:14	Wallace 16:1 18:11,17
tens 18:22	<hr/> U <hr/>	Walmarts 3:24
terms 7:16	UAPA 11:12	wanted 11:13,14 14:3
testify 3:3	unallowed 13:21	weigh 10:19
testimony 6:15 14:6 15:24 23:1	unconditionally 10:5	weighted 9:13
Texas 4:3	understand 5:13,19	West 18:20
thin 14:23	unfairly 12:13	Western 9:3
thing 12:20 13:19 17:16	unique 9:9,14	wholesale 14:19 19:13, 17,23
things 3:10 4:8,12 6:5 7:14 15:10 17:21 22:1	units 5:5,7,21	willingness 6:19
Thorpe 7:2 8:22 10:24	up 11:5 12:18 13:13 17:11,25	win 20:16,17
thoughts 7:6	usage 9:13 11:15 12:4	winning 10:2
thousands 18:23	usages 19:19	winter 9:16
three-mile 13:8	user 14:17 22:1	wintertime 12:2
till 17:12	users 15:17 21:24	woodwork 18:20
time 3:10,25 4:20 5:16 18:8 19:25 22:19 23:2	Utah 4:15 5:6,10 9:2,3,7, 8 10:12 11:12 17:15 22:17	work 16:5 18:21
times 5:1 18:2	Utahns 8:9	working 4:5
today 7:6 8:8 15:24	utilities 20:23	worry 3:10,12
Tom 7:2 8:22	utility 9:24 15:17 20:14	<hr/> Y <hr/>
tomorrow 23:8	utilize 9:9	year 16:14,17 18:4 21:2, 15
tonight 6:15 8:17 10:25 14:7 18:10 19:4 20:2 23:4	<hr/> V <hr/>	yearly 21:23
trade 9:3	Valley 18:20	years 4:1,4 9:17 10:1 12:8 19:11
transfer 14:20		

Z

zone 3:25