

P.S.C.U. Docket No. 19-057-31
DPU Data Request No. 2.13
Requested by the Division of Public Utilities
Date of DEU Response March 3, 2020

DPU 2.13: Please provide the average cost for a DEU customer's 90+ efficient NG furnace, NG water heater, NG stove and NG fireplace. Also, please provide an estimate of installation costs for each of these appliances.

Answer: Dominion Energy does not sell or install natural gas appliances. For the cost of appliances (without installation), www.homedepot.com or some other retailer should be able to provide a competitive price. It is important to note that different customers will have different tastes in appliances so prices will vary.

The Company does have some data for new appliances (including installation) through its ThermWise program. The Company took a survey of total costs (installation plus equipment costs) for ten recent high efficiency furnace, storage water heater, tankless water heater, and direct-vent fireplace installations. The average price per job was \$4,577 for a furnace, \$1,442 for storage water heaters, \$3,994 for a tankless water heater, and \$4,072 for a direct-vent fireplace. The Company does not rebate natural gas stoves or cooking equipment for residential customers and therefore does not have any install or equipment cost data.

There was significant variance in the costs in this survey. It is likely that customers in the community will share stories of successful installations and contractors so that the community will get the best deal possible.

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