

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

IN THE MATTER OF THE APPLICATION OF DOMINION ENERGY UTAH FOR APPROVAL OF FUNDING FOR THE INTERMOUNTAIN ASSESSMENT CENTER	Docket No. 19-057-33
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AMENDED DIRECT TESTIMONY OF MICHAEL A. ORTON

FOR DOMINION ENERGY UTAH

DEU Exhibit 1.0

June 11, 2020

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Q. Please state your name and business address.

A. My name is Michael A. Orton. My business address is 333 South State Street, Salt Lake City, Utah.

Q. By whom are you employed, and what is your position?

A. I am employed by Questar Gas Company dba Dominion Energy Utah (Dominion Energy or the Company) as the Manager of Energy Efficiency. I am responsible for overseeing the Company's regulatory, marketing, and program administration for the energy efficiency programs and initiatives on behalf of the Company. My qualifications are attached as DEU Exhibit 1.01.

Q. You have attached DEU Exhibit 1.01 and 1.02 to your prefilled Direct Testimony. Were these documents prepared by you or under your direction?

A. Yes, they were.

Q. What is the purpose of your testimony in this Docket?

A. The purpose of my testimony is to: 1) introduce the witnesses in this docket; 2) support the Company's proposed partnership with the University of Utah Department of Chemical Engineering and Intermountain Industrial Assessment Center (IIAC) as described in the Application; and 3) propose a filing and reporting structure for future utility-created natural gas clean air programs.

Q. Who are the Company's witnesses in this docket?

A. The Company has three witnesses in this docket. In addition to myself, Dr. Kody M. Powell will offer evidence in support of the proposed partnership with the University of Utah Department of Chemical Engineering and IIAC described in the Application.

24 Finally, Kelly B Mendenhall will discuss the Company's planned balancing account and
25 the rate impact of the Company's proposal.

26 **II. PARTNERSHIP WITH THE UNIVERSITY OF UTAH DEPARTMENT OF**
27 **CHEMICAL ENGINEERING & IIAC**

28 **Q. Please describe the Company's proposal to partner with the University of Utah**
29 **Department of Chemical Engineering and IIAC in the proposed Natural Gas Air**
30 **Quality project and other potential projects?**

31 A. The Company is proposing to partner with the University of Utah's Department of
32 Chemical Engineering for the IIAC to provide services to aid in the investigation,
33 analysis and implementation research and development of efficiency technologies as well
34 as other possible technology programs. The relationship between the Company and the
35 University of Utah would be beneficial primarily in two ways. First, the Company would
36 leverage existing, effective infrastructure and local technical expertise through the IIAC,
37 which currently receives its funding through the United States Department of Energy
38 (DOE). The IIAC's primary function is to proactively reach out to companies within
39 Dominion Energy Utah's service territory, conduct student-led (faculty supervised and
40 reviewed) energy assessments, and promote the implementation of clean energy projects.
41 On average, energy assessments from the IIAC result in \$137,000 in annual savings
42 recommendations per company. In short, the IIAC investigates and analyzes possible
43 efficiency technology projects, and if those projects prove beneficial, then assists the
44 customer/companies in implementing the efficiency solutions. The IIAC averages
45 roughly 60% implementation in terms of projects completed relative to projects
46 recommended since its re-inception in 2016. The University of Utah was selected by

47 DOE through a competitive nationwide process and is recognized as one of the top
48 performing of the 24 DOE-funded centers. The University of Utah has the only industrial
49 assessment center funded by DOE and located within the State of Utah at this time. The
50 Company would also benefit from being able to use the 20 DOE-funded annual
51 assessments currently being done by the IIAC as a source for future Natural Gas Air
52 Quality projects.

53 Secondly, the Company would seek to fund an additional 20 assessments annually
54 through the IIAC. These additional assessments may be identified by the IIAC or could
55 be found by the Company and referred to the IIAC for completion. These expanded
56 assessments, combined with existing IIAC assessments, will identify many more
57 renewable and efficiency technology projects. While many of the identified projects will
58 be cost-effective on their own (*i.e.*, without financial incentives), the Company expects
59 that its partnership with the IIAC will yield many new high-impact opportunities where
60 Natural Gas Air Quality incentive funds could be used to motivate companies to
61 undertake more costly projects to increase efficiency and improve air quality, and which
62 would typically fall outside of internal investment guidelines.

63 **Q. What types of facilities would be targeted through Company-funded assessments?**

64 A. While the DOE program is focused on the manufacturing sector and is limited in terms of
65 company size and function, Natural Gas Air Quality funds would be used to reach the
66 majority of large-scale DEU customers and would include institutional facilities (schools,
67 government buildings, etc.), commercial (office buildings, hotels, hospitals, etc.), and
68 others. The Company currently has a list of potential projects that it would like to have
69 assessed by the IIAC. Those projects include a variety of technologies ranging from

70 switching engines in heavy machinery (*e.g.* freight switcher locomotives, dump trucks,
71 school buses) to compressed natural gas engines which produce 90% fewer NO_x
72 emissions than even the cleanest diesel engines. The Company also expects to engage the
73 IIAC in the assessment of potential projects that could advance the development of
74 renewable natural gas (RNG) in Utah.

75 **Q. How could the partnership with the IIAC benefit the development of RNG in Utah?**

76 A. As with the project proposed in this docket, financial incentives for future Natural Gas
77 Air Quality projects involving RNG could prove to be a major market catalyst. Most
78 landfill and waste-water treatment facilities have a focus on simply processing waste. In
79 many cases, those facilities are required to flare or burn waste methane gas. The IIAC
80 has investigated a handful of potential RNG projects and have found them to have longer
81 payback periods of 10+ years. However, new programs offering renewable energy
82 credits, coupled with a financial incentive, could change the landscape for these projects
83 dramatically.

84 **Q. How would the IIAC approach the development of RNG projects in Utah?**

85 A. While the IIAC as currently constituted is primarily focused on providing energy
86 assessments for manufacturing facilities, expanded assessment funds would allow the
87 program to extend its services, both in terms of the types of facilities assessed and the
88 services offered. The expansion of this program, for example, would allow the IIAC to
89 provide no-cost energy assessments to waste facilities, such as landfills, food waste
90 collection and processing facilities.

91 **Q. Would every assessment performed by the IIAC lead to a Natural Gas Air Quality**
92 **project and incentive funds?**

93 A. No. The Company expects that a high percentage of the efficiency improvements
94 currently being identified and implemented by companies through the IIAC's
95 assessments would continue to be completed without incentives. This would include a
96 high percentage of efficiency improvements identified by the additional IIAC
97 assessments funded by the Company. By simply providing funding, the Company will be
98 aiding in both advancing improvements in local air quality and acquiring valuable
99 research and development that will prove useful in identifying and advancing future
100 Natural Gas Air Quality project filings and incentives authorized by Utah Code Ann. §§
101 54-4-13.1 and 54-20-105.

102 **Q. How would future Natural Gas Air Quality projects requiring incentive funds be**
103 **identified?**

104 A. The Company values the third-party independence of the IIAC and proposes to rely on its
105 expertise for recommendations of future projects where incentive funds would be
106 required to move the project forward. The Company proposes to prioritize incentive
107 funds to those projects located in air quality non-attainment areas within the State and to
108 focus on projects where development of RNG and/or the inclusion of natural gas would
109 deliver the largest NO_x, PM 2.5, O₃, and precursor emission reductions.

110 **Q. What budget is the Company proposing for the expanded assessments through the**
111 **IIAC?**

112 A. For the expanded assessments and partnership with the IIAC, the Company is proposing
113 an annual budget of \$800,000 in 2020, 2021, and 2022, or a three-year total of \$2.4

114 million. In addition to the expanded assessments, the IIAC would specifically identify
115 and evaluate the potential projects in terms of economics and environmental benefits. The
116 Company would bring the most promising projects to the Commission for consideration.
117 The IIAC would take the lead role in facilitating potential projects. This would entail
118 detailed cost-benefit analysis, coordinating a competitive bid process, working with the
119 Company, assisting with filings seeking Commission approval for incentive funds, and
120 ongoing research and documentation of each Commission-approved project. Beyond
121 individual projects, the IIAC would work to develop streamlined processes for analyzing
122 each project in an effort to make these projects more efficient and cost effective. The
123 IIAC would also document each case study to promote the technology and potential for
124 RNG. Mr. Mendenhall provides the impact on customers of the \$800,000 annual budget.

125 **Q. In addition to new assessments, what other services would the IIAC provide?**

126 A. The DOE program funds the IIAC at \$370,000 per year (for a period of 5 years) to
127 perform 20 annual assessments. The Company is proposing to provide matching funding
128 to perform an additional 20 assessments annually for a period of 3 years. The total of 40
129 annual assessments would be used by the Company as a project generator for future
130 Natural Gas Air Quality projects.

131 The remaining \$430,000 in proposed annual funding would be used to expand the IIAC's
132 traditional scope of work, beyond assessments, into project and market development. The
133 Company could take projects it identifies (*e.g.* freight switcher locomotives, dump trucks,
134 school buses, landfill and wastewater RNG) to the IIAC for analysis (outside of the 20
135 additional assessments) and prioritization of Natural Gas Air Quality project filings and
136 incentives.

137 The IIAC would also be involved in the implementation of Commission-approved
138 projects by soliciting bids to potential contractors and then working with the selected
139 vendor on the installation of Natural Gas Air Quality project equipment. This process is
140 known as “project commissioning” in the energy efficiency industry. Project
141 commissioning is a time-consuming and costly process, but it ensures that equipment is
142 installed correctly and, in this case, would confirm that the projected air quality benefits
143 were achieved.

144 Finally, the IIAC would continue to monitor the performance of installed equipment. This
145 work would involve frequent site visits and development of case studies to inform future
146 projects. The IIAC would also monitor, track, and report on the long-term impact of
147 Natural Gas Air Quality projects on Utah’s air quality. Students and supervising faculty
148 would be involved in this work which would have the added benefit of training and
149 providing experience in the most efficient natural gas equipment to the next generation of
150 engineers. The Company proposes to file any IIAC-conducted studies with the
151 Commission as part of its annual reporting.

152 **Q. What is a metric that can be used by the Commission to determine if the Company’s**
153 **proposed budget for the partnership with the IIAC is reasonable?**

154 A. In addition to the 20 new assessments, the Company is proposing to partner with and seek
155 funds for the IIAC to perform the essential functions of “...investigation, analysis, and
156 implementation”¹ related to Natural Gas Clean Air projects which is allowed under Utah
157 Code Ann. § 54-20-105. In evaluating whether the proposed annual budget of \$800,000 is
158 reasonable, the Company has benchmarked against the national average (in the 23 States

¹ See Utah Code Ann. §54-20-105(1)

159 with budgets of \$10 million or more) of program administration costs found in the natural
160 gas energy efficiency industry. In the most recently available survey on natural gas
161 energy efficiency programs, the American Gas Association (AGA) found that program
162 administration costs averaged 38% of total program expenditures for the 2017 calendar
163 year. If the Company were to file for and receive Commission approval to use \$9.2
164 million in 2020, 2021, and 2022 (\$10 million annually authorized by the legislation
165 minus \$800k for the IIAC partnership) for Natural Gas Clean Air projects, the budget for
166 program administration would represent 8.7% of total expenditures. Based on prior
167 experience, the Company believes that contracting with a professional engineering firm
168 to perform the Company-proposed IIAC role would cost substantially more.

169 **Q. Did the Company seek input from other parties on the proposed Natural Gas Air**
170 **Quality project and partnership with the IIAC?**

171 A. Yes. The Company met with representatives from the Division of Public Utilities and the
172 Office of Consumer Services on November 21, 2019 and December 23, 2019 to present
173 concepts and gather feedback on the proposed Natural Gas Air Quality project and
174 partnership with the IIAC. A copy of a PowerPoint presentation offered by the Company
175 at the November 21, 2019 meeting is attached to my testimony as DEU Exhibit 1.02.
176 The Company has further engaged in phone calls and e-mail correspondence with both
177 parties and has incorporated input gathered from its discussions with the Division of
178 Public Utilities and the Office of Consumer Services into this Docket. To the Company's
179 knowledge, no other party has expressed interest or requested notice with the Utah Public
180 Service Commission (Commission).

181 **Q. How will future Natural Gas Clean Air projects be evaluated by the Company and**
182 **the IIAC?**

183 A. Consistent with statutory requirements, the Company and IIAC will consider the
184 following factors before filing a future Natural Gas Clean Air project to the Commission:

- 185 1. The extent to which the use of RNG is facilitated or expanded by the project
- 186 2. Potential air quality improvements associated with the project
- 187 3. Whether the proposed project could be provided by the private sector or would be
- 188 viable without the proposed incentives
- 189 4. Whether any proposed incentives were offered to all similarly situated potential
- 190 partners and recipients; and
- 191 5. Potential benefits to ratepayers

192
193 The Company will address each of these factors in future written testimony and, where
194 possible, quantify the potential benefits.

195 **III. PROPOSED FILING AND REPORTING FOR FUTURE NATURAL GAS CLEAN**
196 **AIR PROJECTS**

197 **Q. How does the Company propose to file for incentive funds related to future Natural**
198 **Gas Clean Air projects?**

199 A. The Company proposes to file for future Natural Gas Clean Air projects, along with the
200 associated incentive dollars, as they are identified, evaluated through an assessment, and
201 air quality benefits quantified by the IIAC. It is anticipated that future filings could
202 include multiple Natural Gas Clean Air projects. The Company also anticipates that, at a
203 future date, and once experience has been gained with a particular project or technology
204 (e.g. CHP or RNG), that it may propose a streamlined or simplified filing structure for
205 Commission approval.

206 **Q. How does the Company propose to report on the status of Commission-approved**
207 **Natural Gas Clean Air projects?**

208 A. The Company proposes to file an annual report with the Commission and Division on or
209 before June 1 of each year. The report would detail the programs active during the
210 previous calendar year, including status, operation, funding, disposition of funds,
211 program benefits achieved (e.g. NO_x, SO_x, O₃, and PM 2.5 reductions), and the impact on
212 rates.

213 **Q. Does this conclude your direct testimony?**

214 A. Yes.

State of Utah)
) ss.
County of Salt Lake)

I, Michael A. Orton, being first duly sworn on oath, state that the answers in the foregoing written testimony are true and correct to the best of my knowledge, information and belief. The exhibits attached to the testimony were prepared by me or under my direction and supervision, and they are true and correct to the best of my knowledge, information and belief. Any exhibits not prepared by me or under my direction and supervision are true and correct copies of the documents they purport to be.



Michael A. Orton

SUBSCRIBED AND SWORN TO this 11th day of June, 2020.



Notary Public

