SPENCER J. COX
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DEIDRE M. HENDERSON
Lieutenant Governor



# **Action Request Response**

To: Public Service Commission of Utah

From: Utah Division of Public Utilities

Chris Parker, Director

Brenda Salter, Assistant Director

Abdinasir Abdulle, Utility Technical Consultant Supervisor Shauna Benvegnu-Springer, Utility Technical Consultant

Savannah Torman, Utility Analyst

Date: December 4, 2025

Re: Docket No. 25-057-22, Enbridge Gas Utah's Application for Approval of the 2026

Year Budget for Energy Efficiency Programs and Market Transformation Initiative

## Recommendation (Approval With Conditions)

The Division of Public Utilities ("Division") has reviewed the application and recommends that the Public Service Commission of Utah ("Commission") approve Enbridge Gas Utah's ("Enbridge" or "Company") 2026 Energy Efficiency ("EE") Programs and Market Transformation Initiative ("MTI") budget of \$36.1 million. The Division has reviewed the tariff sheets filed with the application and recommends that the Commission approve the sheets as filed, effective January 1, 2026. Additionally, the Division recommends that the Commission direct the Company to address rebate incentive amounts and MTI expenditures with the ThermWise® Advisory Group.

### Issue

On October 31, 2025, the Company applied to the Commission for approval of its 2026 EE Programs and MTI Budget. On November 3, 2025, the Commission issued an Action Request asking the Division to review the application and make recommendations. On the same day, the Commission issued a Notice of Filing and Comment Period, stating that any interested party can submit comments by December 4, 2025, with reply comments due by



December 19, 2025. This memorandum represents the Division's comments on the application.

## **Background**

The Demand Side Management ("DSM") and MTI programs resulted from a collaborative effort of interested parties working with Enbridge (formerly Questar Gas Company and Dominion Energy) to design programs to reduce natural gas consumption by Enbridge's general schedule ("GS") rate class through energy efficiency measures. In its order on January 16, 2007, in Docket No. 05-057-T01, the Commission approved the DSM program and Conservation Enabling Tariff ("CET") applications. Table 1 below shows the actual expenditures from 2020 to 2024 and the budgets for 2025 and 2026, which grew by 21% and 17%, respectively. Over the past five years, the most extensive growth has been in the ThermWise® Appliance Program.

Table 1: Annual EE Expenditures 2020-2026 **ENBRIDGE GAS UTAH** DSM ENERGY EFFICIENCY REPORT YEARLY EXPENDITURES AND BUDGETS FOR 2025 & 2026 (in Millions USD) **DOCKET NO. 25-057-22** G C Е F н 2020 2021 2022 2023 2024 2025 2026 **Energy Efficiency Programs** Actual Actual Actual Actual Actual Budget Budget 1 ThermWise® Appliance \$3,943 \$4,297 \$3,918 \$5,642 \$6,388 \$6,912 \$8,115 2 ThermWise® Builder \$9,076 \$7,907 \$8,984 \$7,824 \$9,818 \$8,467 \$12,157 3 ThermWise® Business \$3,000 \$2,916 \$2,191 \$2,098 \$1,733 \$2,798 \$3,144 4 ThermWise® Energy Plan \$378 \$364 \$326 \$388 \$367 \$487 \$501 5 ThermWise® Weatherization \$9,966 \$7,543 \$7,100 \$7,756 \$7,138 \$8,288 \$9,414 **6 Market Transformation** \$937 \$981 \$1,209 \$1,109 \$1,116 \$1,320 \$1,380 \$607 7 Energy Comparison Report \$555 \$494 \$478 \$502 \$292 \$522 8 Low Income Weatherization \$681 \$663 \$690 \$670 \$652 \$736 \$768 9 Less Accurals -\$1,465 -\$135 \$0 \$0 \$27,071 <sup>'</sup> 10 Total \$25,029 \$24,895 \$26,632 \$25,509 \$30,880 \$36,086 Source: DPU EE Files from EGU Dockets 25-057-22, 24-057-22, 23-057-17, 23-057-05, 22-057-01, 21-057-02, and 20-057-01

## Discussion 2026 EE Plan Summary

The Company has provided budget comparisons for 2025 and 2026 for the following eight EE programs:

- 1. ThermWise® Appliance Rebates
- 2. ThermWise® Builder Rebates
- 3. ThermWise® Business Rebates
- 4. ThermWise® Home Energy Plan
- 5. ThermWise® Weatherization Rebates
- 6. Funding for the Low-Income Efficiency Program (administered by the Utah Department of Workforce Services)
- 7. Market Transformation Initiative
- 8. ThermWise® Energy Comparison Report

In its application, the Company provides information on projected costs, participation, and energy savings for each program, as shown in Table 2. One of the goals of the EE program is to educate consumers, thus fostering behavior change in participants' utility resource usage. The 2026 program year is expected to see a 21% increase in both the number of participants and Dth savings compared to 2025. All programs are forecast to see increases in participants, except the ThermWise® Home Energy Program, which is expected to remain the same. The projected Dth savings in 2026 are an anticipated increase of 221,024 Dth from 1,032,033 Dth in 2025.

			M ENER	BRIDGE GAS U' RGY EFFICIENC Idget and 2026 KET NO. 25-05	Y REPORT 6 Budget						
A	В	С		D	E	F	G	н		1	J
	2025	2026	2026 % Over/	2025	2026	2026 % Over/	2025	2026	2026 % Over/	2026	202
Energy Efficiency Programs	•	Budgeted Participants		Budget	Budget	Under Budget	Dth Savings*	Dth Savings*	Under Budget	TRC Ratio	UC Rat
1 ThermWise Appliance	14,085	15,093	7%	\$6,911,500	\$8,115,388	17%	194,980	223,331	15%	1.23	1.2
2 ThermWise Builder	24,303	32,548	34%	\$9,818,310	\$12,156,660	24%	293,609	385,044	31%	1.33	1.9
ThermWise Business	732	820	12%	\$2,797,991	\$3,143,587	12%	94,570	118,068	25%	1.06	1.7
ThermWise Custom Business	0	0	0%	\$0	\$0	0%	0	0	0%	NA	N/
ThermWise Energy Plan	2,240	2,240	0%	\$486,720	\$501,120	3%	36,166	36,166	0%	1.98	1.9
ThermWise Weatherization	27,195	30,195	11%	\$8,287,608	\$9,414,428	14%	102,118	115,563	13%	1.07	1.0
Market Transformation	N/A	N/A	0%	\$1,320,000	\$1,380,000	5%	N/A	N/A	0%	NA	N/
Energy Comparison Report	228,000	278,500	22%	\$521,960	\$607,000	16%	291,840	356,480	22%	2.51	2.5
Low Income Assistance	1,512	1,602	6%	\$736,306	\$767,957	4%	18,750	18,407	<b>-2</b> %	1.36	1.4
0 Total	298.067	360,998	21%	\$30,880,395	\$36,086,140	17%	1,032,033	1.253.059	21%	1.91	1.9

Table 3 shows actual expenditures for 2024 and compares the budget, participant, and Dth savings. Table 3 also shows the actual expenditures for 2024 and the spending budget, participants, and Dth savings between 2025 and 2026.

	Table 3					
		ThermWise® En	nergy Efficiency	Program		
						2026
		2024	2025	2025	2026	\$ over/under
		Actual	Q3 Actual YTD	Budget	Budget	2025
1	Customer Rebates	\$20,820,916	\$20,483,858	\$ 24,039,885	\$28,796,878	\$4,756,993
2	Program Costs	\$4,687,678	\$3,986,843	\$ 6,792,700	\$ 7,289,262	\$496,562
3	Total Costs	\$ 25,508,594	\$ 24,470,701	\$ 30,880,395	\$36,086,140	\$5,205,745
4	Projected Dth Savings*	822,062	726,354	1,032,032	1,253,058	221,026
5	Participants**	279,500	222,109	298,067	360,998	62,931
6	Total \$ / Dth Savings	\$31	\$34	\$30	\$29	(\$1)
7	Total Resource Cost Test	1.48		1.60	1.21	
8	Utility Cost Test	1.76		1.50	1.47	

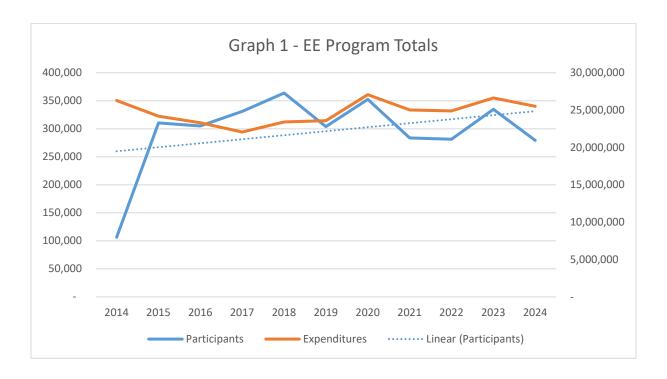
<sup>9 \*</sup> Projected Dth savings for each program based on projected program participation and deemed savings estimates.

The Company states that the projected \$5.21 million increase is due to higher expected participation in the ThermWise® Appliance, Builder, and Weatherization programs in 2026. This reflects actual program participation numbers from January to September of 2025. The Company also states that "to the extent actual participation levels differ from projected levels, actual costs will differ from budget." Graph 1 illustrates the linear trend for participants from 2014 to 2024.

<sup>10 \*\*</sup> Participants include Participants from the Energy Comparison Report, which DEU doesn't include.

<sup>11</sup> Source: DPU Files using information from Docket No. 24-057-22 and 25-057-22

<sup>&</sup>lt;sup>1</sup> Docket No. 25-057-22, page 14.



#### THERMWISE® APPLIANCE REBATES PROGRAM

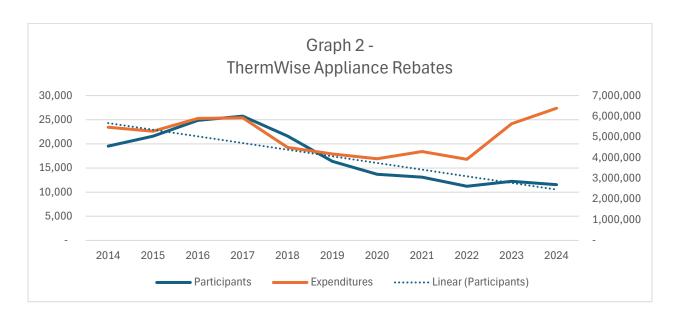
The ThermWise® Appliance Rebates Program for 2026 is available to all GS single-family and multi-family residential customers. The program's purpose is to encourage consumers to install high-efficiency home appliances. The proposed 2026 budget of \$8.1 million is up from \$6.9 million in 2025, a 17% increase.

Table 4 compares the ThermWise® Appliance Program by budgeted customer rebates and program administrative costs between 2025 and 2026. The table forecasts decreases in the Utility Cost Test (UCT) and Total Resource Cost (TRC) for 2026.

	Table 4										
		Th	nermWise Ap	plia	ance Prograi	m					
											2026
			2024		2025		2025		2026	\$ o	ver/under
			Actual	Q3	<b>Actual YTD</b>		Budget		Budget		2025
1	Customer Rebates	\$	5,548,000	\$	4,435,025	\$	5,840,750	\$	6,969,350	\$ 1	,128,600
2	Program Costs	\$	839,867	\$	767,749	\$	1,070,750	\$	1,146,038	\$	75,288
3	Total Costs	\$	6,387,867	\$	5,202,774	\$	6,911,500	\$	8,115,388	\$ 1	,203,888
4	Projected Dth Savings *		141,729		111,639		194,980		223,331		28,351
5	Participants		11,548		8,818		14,085		15,093		1,008
6	Total \$ / Dth Savings	\$	45	\$	47	\$	35	<b>\$</b>	36	\$	1
7	Total Resource Cost Test		1.60				1.60		1.23		
8	Utility Cost Test		1.46				1.50		1.24		
9	* Projected Dth savings for each p	rog	ram based on	proje	ected program	par	ticipation and o	leer	ned savings es	tima	tes.
0	Source: DPU Files using info	orm	ation from D	ocl	ket No. 24-0	57-2	22 and 25-05	7-2	22		

Customer rebates vary depending on customer participation. One of the most significant changes for 2026 in the ThermWise® Appliance Rebates program is the inclusion of rebates for a hydronic heating coil system, which is an alternative to other dual-fuel heating systems. The "up to" rebate amount of \$1,200 for the hydronic heating coil system is the same as for other dual-fuel heating systems. Hydronic heating coil systems are also included in the ThermWise® Builder and Business Rebates programs.

Graph 2 illustrates that the participants' linear trend is declining. One reason could be that the rebate incentives are not suitable for the target market, namely, residential customers who use 70 Dth a month. With hydronic coil heating systems costing between \$13,700 and \$48,000 to install per Home Advisor, and a rebate of only \$1,200, the Division questions whether this option provides a real incentive for everyday consumers or for wealthy consumers who do not need an incentive to purchase this type of system.



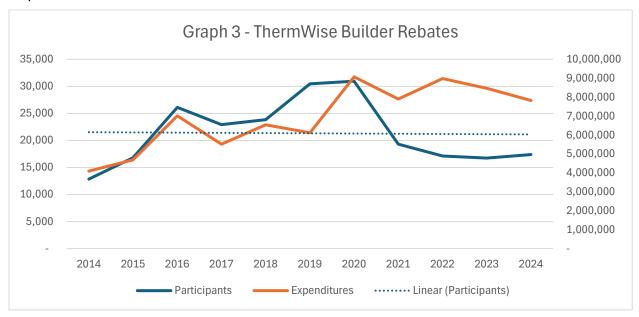
#### THERMWISE® BUILDER REBATES PROGRAM

The ThermWise® Builder Rebates Program for 2026 is available to all newly constructed residences for customers on the GS rate class. This program will continue offering rebates to residential builders who install qualifying energy-efficiency measures (such as the hydronic heating coil system) and/or build homes that meet whole-home efficiency requirements. Table 5 shows that the 2026 budget for the ThermWise® Builder Program is \$12.2 million, or a 24% increase from the 2025 budget of \$9.8 million.

Table 5								
		Thern	nWi	se Builder P	rog	ram		
								2026
		2024		2025		2025	2026	\$ over/unde
		Actual	Q3	<b>Actual YTD</b>		Budget	Budget	2025
Customer Rebates	\$	7,359,156	\$	7,290,747	\$	9,195,010	\$11,430,510	\$ 2,235,500
Program Costs	\$	464,517	\$	383,582	\$	(1,042,000)	\$ 726,150	\$ 1,768,150
Total Costs	\$	7,823,673	\$	7,674,329	\$	9,818,310	\$12,156,660	\$ 2,338,350
Projected Dth Savings *		220,271		218,174		293,609	385,044	91,43
Participants		17,384		17,550		24,303	32,548	8,245
Total \$ / Dth Savings	\$	36	\$	35	\$	33	\$ 32	\$ (2
Total Resource Cost Test		2.32				1.54	1.33	
Utility Cost Test		2.63				2.14	1.96	
* Projected Dth savings for each p	orog	ram based on	proje	ected program	par	ticipation and o	leemed savings es	stimates.
Source: DPU Files using info	orm	ation from D	)oc	ket No. 24-0	<b>57</b> -	22 and 25-05	7-22	

The table also shows a projected 34% increase in program participants and a slight decrease in both the TRC and UCT ratios from 2025.

In Graph 3, the linear trend for participants has remained remarkably stable over the past 11 years. The forecasted participants for year-end 2025 are 24,303, and for 2026, 32,584, as shown in Table 5. However, in the Q3 YTD report,<sup>2</sup> the Company reports that the ThermWise® Business Rebates program has recorded only 17,550 participants as of September 2025.



#### THERMWISE® BUSINESS REBATES PROGRAM

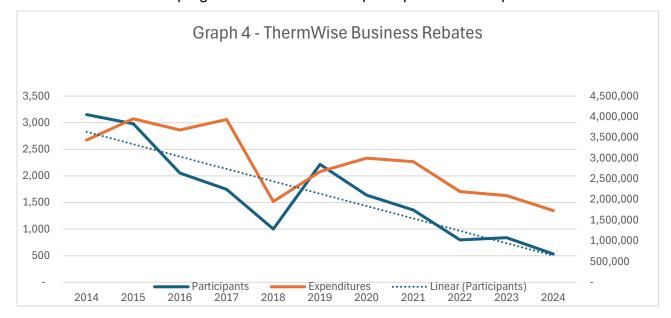
The ThermWise® Business Rebates Program is available to GS rate-class commercial customers. It will continue offering rebates to customers who purchase and install natural gas efficiency measures, such as the hydronic heating coil system mentioned previously.

Table 6 shows that the 2026 budget for the ThermWise® Business Program is \$3.1 million, or a 12% increase from the 2025 budget of \$2.8 million. The table also shows a projected 12% increase in program participants, a slight decrease in the TRC, and an increase in the UCT ratios relative to 2025.

<sup>&</sup>lt;sup>2</sup> Enbridge Gas Utah's Energy Efficiency Report, Docket Nos. 24-057-22 and 25-057-05, Q3 Report, page 2, column 5, line 2 (November 14, 2025).

Table 6											
	т	he	ermWise Bus	sine	ess Program						
									2026		2026
			2024		2025		2025		2026	\$ o	ver/under
			Actual	Q3	<b>Actual YTD</b>		Budget		Budget		2025
Customer Reba	ates \$	\$	1,299,342	\$	1,087,830	\$	1,394,641	\$	1,711,123	\$	316,482
Program Costs		\$	433,756	\$	354,901	\$	1,295,540	\$	1,432,464	\$	136,924
Total Costs	\$	\$	1,733,098	\$	1,442,731	\$	2,797,991	\$	3,143,587	\$	453,406
Projected Dth	Savings *		73,956		73,224		94,570		118,068		23,498
Participants			532		577		732		820		88
Total \$ / Dth Sa	avings \$	\$	23	\$	20	\$	30	\$	27	\$	(3)
Total Resource	e Cost Test		1.02				1.11		1.06		
Utility Cost Te	st		1.25				1.68		1.71		
* Projected Dth sa	vings for each pro	ogr	am based on I	roje	ected program	part	ticipation and c	leer	ned savings es	tima	ites.
Source: DPU F	ilas usina infor	ms	ation from D	امدا	cat No. 24-04	57-2	22 and 25-05	7-2	2		

Graph 4 shows a linear decline in the number of participants in the ThermWise® Business Program over the past 11 years. The program had 532 participants in 2024 and is expected to have 732 participants in 2025 and 820 in 2026. However, per the Q3 Report,<sup>3</sup> The ThermWise® Business program has recorded 577 participants as of September 2025.



<sup>&</sup>lt;sup>3</sup> Docket Nos. 24-057-22 and 25-057-05, page 2, column 5, line 3.

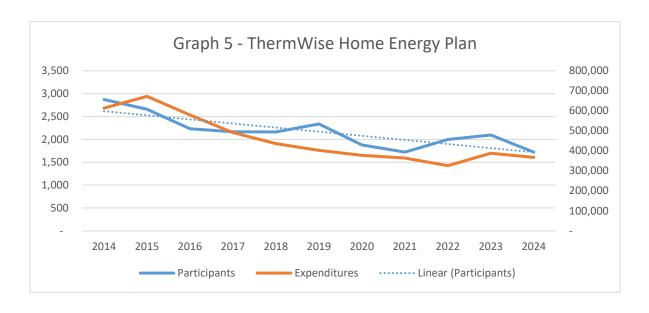
#### THERMWISE® HOME ENERGY PLAN PROGRAM

The ThermWise® Home Energy Plan Program is available to residential GS customers to have an in-home, mail-in, or virtual home energy audit. This program will continue to provide customers with customized insights to improve their in-home energy efficiency, with a focus on reaching underserved market segments. Table 7 shows that the 2026 budget for the ThermWise® Home Energy Plan Program has increased by 3%. Table 7 also shows a steady number of projected participants from 2024 to 2025. The TRC and UCT ratios increased between 2024 and 2025 but are expected to decrease slightly from 2025 to 2026.

	Table 7										
		The	ermWise Ho	me l	Energy Plan	Pr	ogram				
											2026
			2024		2025		2025		2026	\$ o	ver/under
			Actual	Q3	Actual YTD		Budget		Budget		2025
1	Customer Rebates	\$	26,450	\$	23,000	\$	48,720	\$	48,720	\$	-
2	Program Costs	\$	340,634	\$	259,722	\$	498,000	\$	452,400	\$	(45,600)
3	Total Costs	\$	367,084	\$	282,722	\$	486,720	\$	501,120	\$	(45,600)
4	Projected Dth Savings *		19,823		18,564		36,166		36,166		-
5	Participants		1,721		1,422		2,240		2,240		-
6	Total \$ / Dth Savings		\$19		\$15		\$13		\$14		\$0
7	Total Resource Cost Test		1.96				2.19		1.98		
8	Utility Cost Test		1.93				2.15		1.94		
9	* Projected Dth savings for each p	orogr	am based on	oroje	cted program	part	ticipation and d	leen	ned savings es	tima	tes.
0	Source: DPU Files using info	orma	ation from D	ock	et No. 24-05	57-2	22 and 25-05	7-2	2		

Graph 5 illustrates a downward trend in participants over the last 11 years. This tracks with the Q3 data.<sup>4</sup> As of September 2025, the report includes 1,442 participants.

<sup>&</sup>lt;sup>4</sup> Docket Nos. 24-057-22 and 25-057-05, at 2.

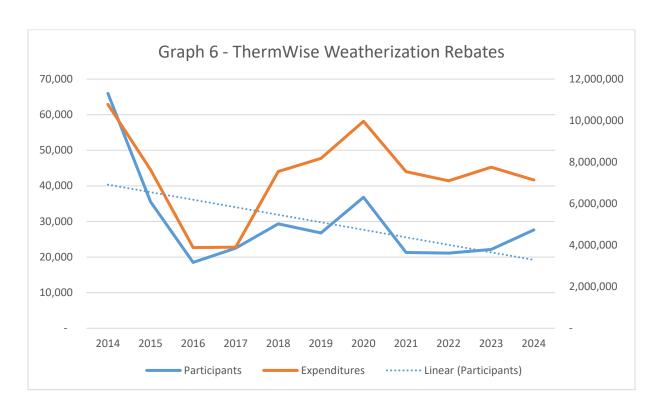


#### THERMWISE® WEATHERIZATION REBATES PROGRAM

The ThermWise® Weatherization Rebates Program is available to residential GS customers. It will continue offering rebates to customers who implement qualifying weatherization measures. Table 8 shows that the 2026 budget for the ThermWise® Weatherization Program is \$9.4 million, or a 14% increase from the 2025 budget of \$8.3 million. The table also shows a projected 11% increase in program participants and 13% increase in Dth savings. It is anticipated that the TRC ratio will increase slightly, while the UCT ratio will decrease from 2025.

Table 8									
	Th	ermWise We	ath	erization Pro	ogr	am			
									2026
		2024		2025		2025		2026	\$ over/under
		Actual	Q3	<b>Actual YTD</b>		Budget		Budget	2025
1 Customer Rebates	\$	5,949,586	\$	7,011,162	\$	7,350,458	\$	8,395,218	\$ 1,044,760
2 Program Costs	\$	1,187,989	\$	927,406	\$	(611,654)	\$	1,019,210	\$ 1,630,864
3 Total Costs	\$	7,137,575	\$	7,938,568	\$	8,287,608		9,414,428	\$ 2,675,624
Projected Dth Savings *		78,614		82,854		102,118		115,563	13,445
5 Participants		27,614		22,164		27,195		30,195	3,000
6 Total \$ / Dth Savings	\$	91	\$	96	\$	81	\$	81	\$ 0
7 Total Resource Cost Test		1.02				1.04		1.07	
8 Utility Cost Test		1.25				1.26		1.09	
* Projected Dth savings for each p	orog	ram based on	proje	ected program	par	ticipation and d	leer	ned savings es	stimates.
O Source: DPU Files using info	orm	ation from D	ocl	ket No. 24-0	57-2	22 and 25-05	7-2	22	

Graph 6 illustrates the downward trend of participants in the Weatherization Rebates over the last eleven years.

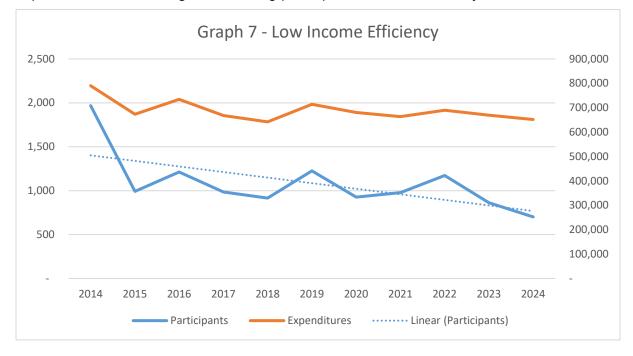


### **LOW-INCOME EFFICIENCY PROGRAM**

The Low-Income Efficiency Program provides two separate funding streams: one to replace furnaces, and the other to the Utah Department of Workforce Services in the form of rebates. Table 9 shows that the 2026 budget for the Low-Income Efficiency Program has increased by 4% from 2025. The table also shows a 6% projected increase in program participants from 2025 to 2026. TRC and UCT ratios decreased for both from 2025 to 2026.

	Table 9										
			Low Inc	om	e Efficiency	Pro	gram				
											0000
											2026
			2024		2025		2025		2026	\$ o	ver/under
			Actual	Q3	<b>Actual YTD</b>		Budget		Budget		2025
1	Customer Rebates	\$	638,382	\$	636,094	\$	210,306	\$	241,957	\$	31,651
2	Program Costs		13,309	\$	9,954	\$	526,000	\$	526,000	\$	•
3	Total Costs		651,691	\$	646,048	\$	736,306	\$	767,957	\$	31,651
4	Projected Dth Savings *		6,068		3,018		18,750		18,407		(343)
5	Participants		701		558		1,512		1,602		90
6	Total \$ / Dth Savings		\$107		\$214		\$39		\$42	\$	•
7	Total Resource Cost Test		0.73				1.71		1.36		
8	Utility Cost Test		0.78				1.78		1.42		
9	* Projected Dth savings for each p	orogi	ram based on	proje	ected program	part	icipation and d	leer	ned savings es	tima	ites.
0	Source: DPU Files using info	orma	ation from D	)ocl	ket No. 24-0	57-2	22 and 25-05	7-2	22		

Graph 7 shows a declining trend among participants over the last 11 years.



#### THERMWISE® MARKET TRANSFORMATION INITIATIVE

The ThermWise® Market Transformation Initiative involves lasting changes across the natural gas marketplace, including conservation in both existing and new construction markets. In its application, the Company states that "targeted behavioral and awareness programs sustain adoption levels 25-40% higher than those achieved through rebates alone." The Company views this program as necessary to promote consumer literacy on energy efficiency.

Table 10					
	ThermWise Ma	rket Transforma	ation Initiative		
					2026
	2024	2025	2025	2026	\$ over/under
	Actual	<b>Q3 Actual YTD</b>	Budget	Budget	2025
Customer Rebates		\$0	0		\$0
Program Costs	1,115,594	\$860,064	\$1,320,000	\$1,380,000	\$60,000
Total Costs	1,115,594	\$860,064	\$1,320,000	\$1,380,000	\$60,000
Projected Dth Savings *	N/A	N/A	N/A	N/A	N/A
Participants	N/A	N/A	N/A	N/A	N/A
Total \$ / Dth Savings	N/A	N/A	N/A	N/A	N/A
Total Resource Cost Test	0.0	0.0	0.0	0.0	N/A
Utility Cost Test	0.0	0.0	0.0	0.0	N/A

\* Projected Dth savings for each program based on projected program participation and deemed savings estimates. Source: DPU Files using information from Docket No. 24-057-22 and 25-057-22

The 2026 MTI budget of \$1.38 million is a 5% increase from the 2025 budget of \$1.32 million. This will include "\$900,000 in advertising and media purchases; \$350,000 for valuation, measurement, and verification (EM&V) of the 2021-2023 Appliance and Business programs; \$80,000 for Company-designed energy efficiency building codes training; and \$50,000 for ThermWise® management and administration."

In EGU's general rate case ("GRC"), Docket No. 25-057-06, the Division's witness, Mr. Eric Orton, stated, "I further recommend that in the future, funding for the Market Transformation

<sup>&</sup>lt;sup>5</sup> Docket No. 25-057-22, EE 2026 Year Budget Verified Application, page 8.

<sup>&</sup>lt;sup>6</sup> Docket No. 25-057-22, EE 2026 Year Budget Verified Application, page 17.

Initiative ("MTI") be eliminated.<sup>7</sup>" He then explains that "Since 2007, the Company's EE program has cost \$31.1 per Dth of reported average annual savings (\$25.9 per Dth for the last five years), as shown in [DPU Table 10.1], where I compare the program's actual costs to the Dth saved." Mr. Orton presents DPU Table 10.1, which shows the total actual costs of the EE programs and the total annual gross Dth savings (displayed as whole numbers) for the years 2007 to 2024.

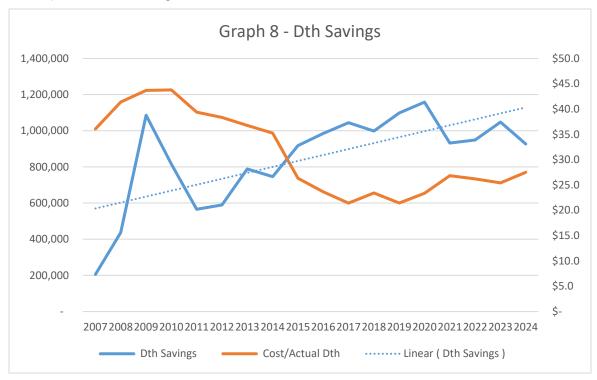
DPU Table 10.1

Year	Actual Cost	Total Annual (Gross) Dth Savings	Annual Cost/Actua Savings		
2007	\$7,413,141	\$205,472	\$36.1		
2008	\$18,076,356	\$436,702	\$41.4		
2009	\$47,449,149	\$1,086,249	\$43.7		
2010	\$35,686,266	\$815,000	\$43.8		
2011	\$22,288,542	\$565,633	\$39.4		
2012	\$22,618,393	\$589,740	\$38.4		
2013	\$28,983,731	\$788,471	\$36.8		
2014	\$26,293,425	\$746,115	\$35.2		
2015	\$24,187,461	\$917,919	\$26.4		
2016	\$23,319,412	\$985,745	\$23.7		
2017	\$22,373,837	\$1,044,308	\$21.4		
2018	\$23,408,281	\$998,419	\$23.4		
2019	\$23,580,797	\$1,099,047	\$21.5		
2020	\$27,070,627	\$1,158,448	\$23.4		
2021	\$25,028,933	\$931,950	\$26.9		
2022	\$24,894,778	\$949,449	\$26.2		
2023	\$26,630,078	\$1,047,764	\$25.4		
2024	\$25,508,595	\$927,035	\$27.5		

<sup>&</sup>lt;sup>7</sup> Docket No. 25-05706, In the Matter of the Application of Enbridge Gas Utah to Increase Distribution Rates and Charges and Make Tariff Modifications, Division Witness Mr. Eric Orton, Direct Testimony Exhibit No. DPU 1.0 DIR, page 6, line 122 to 124.

<sup>&</sup>lt;sup>8</sup> Ibid, page 13, line 301 to 303

In the last column, he calculates the annual costs over the actual Dth savings, rounding to the tenth of a dollar. The figure of \$31.1 is the result of summing the cost per actual Dth (not excluding rounding) and dividing by 18 years. When the total cost per actual Dth is calculated by dividing the total actual costs of \$54,811,802 by the total Dth savings of 15,293,466, the result is \$29.7 per Dth. The Dth saved continues to increase, as illustrated in Graph 8 – Dth Savings.



Mr. Orton goes on to provide the Company's EE programs' cost per rebate and audit costs. He states, "[DPU Table 10.2] below shows the program cost for each rebate and audit. The Company's EE program has cost approximately \$323.60 per reported rebate over its history (\$425 per rebate for the last 4 years)." The costs used in DPU Table 10.2 are the exact total program costs (including administrative costs) from DPU Table 10.1, not isolated rebate or audit costs. He states that EE rebates and audits have declined from a high of 154,008 in 2010 to 59,500 in 2024.

<sup>&</sup>lt;sup>9</sup> Ibid., page 14, line 309 to 311.

<sup>&</sup>lt;sup>10</sup> Ibid, page 15, line 219 to 322.

**DPU Table 10.2** 

Num	her of	Actual
E Program Actual Cost / Number	r of Rebates	& Audits

Year	Actual Cost	Number of Rebates Paid & Home Energy Audits Completed	Actual Cost/Total Rebates & Audits
2007	\$7,413,141	26,988	\$275
2008	\$18,076,356	61,136	\$296
2009	\$47,449,149	147,576	\$322
2010	\$35,686,266	154,008	\$232
2011	\$22,288,542	83,283	\$268
2012	\$22,618,393	71,998	\$314
2013	\$28,983,731	118,040	\$246
2014	\$26,293,425	106,361	\$247
2015	\$24,187,461	80,555	\$300
2016	\$23,319,412	74,976	\$311
2017	\$22,373,837	76,049	\$294
2018	\$23,408,281	78,852	\$297
2019	\$23,580,797	79,418	\$297
2020	\$27,070,627	86,169	\$314
2021	\$25,028,933	57,768	\$433
2022	\$24,894,778	53,429	\$466
2023	\$26,630,078	54,897	\$485
2024	\$25,508,595	59,500	\$429

As of January 1, 2025, EGU's customer base in Utah was approximately 900,000 residential households and business establishments. In the past 18 years, 1.5 million rebates or audits have been conducted. Because we don't know how many of those customers have used more than one rebate or audit, we cannot calculate the saturation of energy efficiency measures.

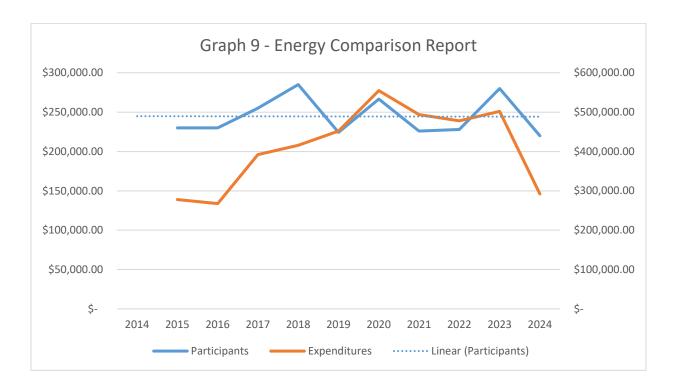
After further review of Mr. Orton's testimony, the Division recommends that the Commission instruct the ThermWise® Advisory Group to investigate rebates that would incentivize residential consumers and determine whether the MTI should be eliminated.

#### THERMWISE® ENERGY COMPARISON REPORT

The Company sent the Energy Comparison Report ("ECR") to 280,000 customers via U.S. mail in 2025. It plans to increase the delivery of these reports by 22% in 2026, while maintaining a control group of 100,000 customers who do not receive the report. Aside from the control group, all customers can view their ECR online at <a href="www.enbridgegas.com/utwyid">www.enbridgegas.com/utwyid</a>. Table 11 shows that the 2026 budget for the ECR Program is mainly attributed to increased postage costs. The table also shows a slight decrease in both compared to 2025.

	Table 11									
	ThermWise Energy Comparison Report									
										2026
		2024	2025		2025		2026		\$ over/under	
		Actual	Q3	<b>Actual YTD</b>		Budget		Budget		2025
1	Customer Rebates		\$						\$	-
2	Program Costs	292,012	\$	423,465	\$	521,960	\$	607,000	\$	85,040
3	Total Costs	292,012	\$	423,465	\$	521,960		607,000	\$	85,040
4	Projected Dth Savings *	281,600		218,880		291,840		356,480		64,640
5	Participants	220,000		171,000		228,000		278,500		50,500
6	Total \$ / Dth Savings	\$1		\$2		\$2		\$2	\$	-
7	Total Resource Cost Test	0.73				2.74		2.51		
8	Utility Cost Test	0.78				2.74		2.51		
9	* Projected Dth savings for each	orogram based on	proje	ected program	part	ticipation and d	leer	ned savings es	tima	ites.
0	ource: DPU Files using information from Docket No. 24-057-22 and 25-057-22									

Graph 9 illustrates the flat linear trend line of the Energy Comparison Report participants. For the most part, costs and participants track closely together. The program provides customers with the necessary feedback on changes in their behavior and/or on the measurement of the rebate they receive.



#### **FINAL COMMENTS**

It appears that the Company's projected 2026 budget increase aligns with rising participant numbers across most programs. Additionally, the passing TRC and UCT ratios demonstrate the continued cost-effectiveness of these programs. The Division notes, however, that cost-effectiveness ratios for both the TRC and UCT have decreased over time, indicating that the programs may be less effective than they once were.

As seen in Graphs 2, 4, and 6 for ThermWise® Appliance, ThermWise® Business, and the ThermWise® Weatherization programs, respectively, participation has steadily declined since the programs' implementation. The Division questions whether current rebates incentivize average residential and small commercial customers to participate, or if rebates are geared toward wealthy consumers who do not need an incentive to purchase and install expensive energy-efficient equipment, such as the hydronic heating coil system. Furthermore, because we cannot determine how many customers have implemented multiple energy efficiency measures, we cannot accurately estimate the market saturation of energy efficiency measures. Thus, the Division also questions the validity of the MTI

program and supports additionally addressing this issue in the ThermWise® Advisory Group meetings.

The Division will continue to monitor these metrics and assumes the Company will adjust its programs as needed to provide the best possible service to its customers.

### Conclusion

The Division continues to find value in the overall program objectives. All programs have met their TRC and UCT cost-effectiveness ratios, demonstrating savings and benefits. However, additional information is needed regarding incentive measures. The Division recommends that the Commission approve the requested 2026 Energy Efficiency and Market Transformation Initiative Budget. The Division recommends that the Commission instruct the Company, along with the ThermWise® Advisory Group, to investigate rebates that would incentivize consumers and determine whether the MTI should be eliminated. The Division has also reviewed the tariff sheets filed with the application and recommends that the Commission approve them as filed, effective January 1, 2026.

cc: Michael Orton, Enbridge Gas Utah Michael Beck, Office of Consumer Services