# Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

·	REGISTER
In the Matter of	
Section 63.71 Application of	
Mitel Cloud Services Inc.	WC Docket No
For Authority Pursuant to Section 214 of ) the Communications Act of 1934, as amended, to Discontinue the Sale of ) Certain Business Network Services and Provision of Certain Time Division Multiplex Services.	

# SECTION 63.71 APPLICATION OF Mitel Cloud Services Inc.

Mitel Cloud Services Inc. ("Applicant") seeks authorization pursuant to Section 214(a) of the Communications Act of 1934, as amended, 47 U.S.C. § 214(a), and Section 63.71 of the Commission's rules, 47 C.F.R. § 63.71, to grandfather and discontinue the new sales of certain business network services ("Business Network Services") and discontinue provision of certain Time Division Multiplexed Services ("TDM Services"), a subset of the Business Network Services, in all states and jurisdictions where the service is offered.

As of April 30th 2022, Applicant has prohibited new customers from ordering Business Network Services, and subject to Commission authorization, will discontinue provision of the TDM Services on or after December 31<sup>st</sup> 2022. Modifications in service offerings for customers with existing contracts are subject to the terms of their contracts. Alternative services are available from wide range of other providers.

Applicant submits the following information pursuant to Section 63.71 of the Commission's rules:

#### 1. Name and Address of the Carrier

Mitel Cloud Services Inc. 1146 North Alma School Rd. Mesa, AZ 85201

### 2. Date of Planned Service Discontinuance

As of April 30th, 2022, Applicant has no longer offered Business Network Services to new customers. As of December 31<sup>st</sup>, 2022, or as soon thereafter as the necessary regulatory approvals can be obtained, Applicant will discontinue provision of TDM Services.

# 3. Points of Geographic Areas of Service Affected

Throughout the United States, including the District of Columbia and Puerto Rico.

## 4. Description of Services Affected

Business Networks Services including Private Line, Dedicated Internet, MPLS, Broadband, PRI, SIP Trunks and Dedicated Long Distance.

TDM Services include including Private Line, Dedicated Internet, MPLS, PRI, Dedicated Long Distance, Dynamic and Integrated T1.

# 5. Brief Description of the Dates and Methods of Notice to All Affected Customers

Applicant posted a Business Network Services end of sale notice taking affect April 30th, 2022, on its Channel Partner Portal for Applicant's channel partners who refer opportunities to Applicant. These channel partners represented a significant source of prospective new customers for these services.

On, or before August 15, 2022, Applicant provided notice of end of sale to existing Business Network Service customers and notice of discontinuance of TDM Services to existing TDM Services customers. Samples of the notices are attached to this application as Attachment A and B, respectively.

Also, on August 16, 2022, Applicant sent copies of this Application via electronic mail or First Class Mail to the public utility commission and to the Governor of each affected state, federally-recognized tribal nations in each state, and the Secretary of Defense, Attention Special Assistant for Telecommunications, as required by Section 63.71(a) of the Commission's rules.

6. Whether the Carrier is Considered Dominant or Non-dominant with Respect to

the Service to be Discontinued

Applicant is considered non-dominant with respect to the services to be discontinued.

CONCLUSION

The public convenience and necessity will not be adversely affected by the discontinuance of the services described herein. Therefore, Applicant respectfully requests that the Commission approve this Section 63.71 application.

Respectfully submitted,

**Mitel Cloud Services Inc.** 

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Counsel for Mitel Cloud Services Inc.

Dated: August 16, 2022

# Attachment A — Customer Business Network Service End of Sale Notice

Dear Mitel Customer,

You may be aware that in March 2022 Mitel Cloud Services Inc, 1146 N Alma School Rd, Mesa, AZ 85201, United States announced the end of general sale of all of its network-based service solutions (the "Network Solution End of Sale") throughout the United States, including the District of Columbia and Puerto Rico, effective 2022-04-30, to its partners by way of bulletin. The announced general end of sale is subject to regulatory approvals..<sup>1</sup>

#### This includes sales of:

- Private Line
- Dedicated Internet
- MPIS
- Broadband (Cable and DSL)
- PRI
- SIP Trunks
- Dedicated Long Distance

This is your notice of the Network Solution End of Sale. At this time, Mitel intends to continue to support existing customers by continuing to provide service and support for all SIP Trunk and Ethernet based circuits subject to any discontinuance of service by the underlying provider.

<sup>1</sup> The FCC will normally authorize this proposed discontinuance of service (or reduction or impairment) unless it is shown that customers would be unable to receive service or a reasonable substitute from another carrier or that the public convenience and necessity is otherwise adversely affected. If you wish to object, you should file your comments as soon as possible, but no later than 15 days after the Commission releases public notice of the proposed discontinuance. You may file your comments electronically through the FCC's Electronic Comment Filing System using the docket number established in the Commission's public notice for this proceeding, or you may address them to the Federal Communications Commission, Wireline Competition Bureau, Competition Policy Division, Washington, DC 20554, and include in your comments a reference to the § 63.71 Application of Mitel Cloud Services, Inc. Comments should include specific information about the impact of this proposed discontinuance (or reduction or impairment) upon you or your company, including any inability to acquire reasonable substitute service.

#### Attachment B - Customer TDM Services End Of Life Notice

#### Dear Mitel Customer,

You may be aware that in March 2022 Mitel Cloud Services Inc, 1146 N Alma School Rd, Mesa, AZ 85201, United States announced to its partners by way of bulletin the end of general sale of all its network-based service solutions throughout the United States, including the District of Columbia and Puerto Rico, on 2022-04-30.

#### This includes sales of:

- Private Line
- Dedicated Internet
- MPLS
- Broadband (Cable and DSL)
- PR
- SIP Trunks
- Dedicated Long Distance

In addition to the above, over the past couple of years, the industry has seen major carriers shift away from Time Division Multiplexing (TDM) technology due to the cost of maintaining this infrastructure. In line with this shift, the carriers are either introducing significant price increases or are outright disconnecting these services. Mitel recognizes these actions spread out over time have created a poor customer experience.

As such, subject to regulatory approvals, effective December 31<sup>st</sup>, 2022, Mitel is discontinuing (i.e., decommissioning) all TDM based circuits delivered with a T-1/DS-1, NxT-1/DS-1, DS-3, and OC-3 last mile. This includes those used in conjunction with MiCloud Flex, MiCloud Business, MiCloud Office, MiCloud Connect and Shoretel Sky.<sup>1</sup>

1 The FCC will normally authorize this proposed discontinuance of service (or reduction or impairment) unless it is shown that customers would be unable to receive service or a reasonable substitute from another carrier or that the public convenience and necessity is otherwise adversely affected. If you wish to object, you should file your comments as soon as possible, but no later than 15 days after the Commission releases public notice of the proposed discontinuance. You may file your comments electronically through the FCC's Electronic Comment Filing System using the docket number established in the Commission's public notice for this proceeding, or you may address them to the Federal Communications Commission, Wireline Competition Bureau, Competition Policy Division, Washington, DC 20554, and include in your comments a reference to the § 63.71 Application of Mitel Cloud Services, Inc. Comments should include specific information about the impact of this proposed discontinuance (or reduction or impairment) upon you or your company, including any inability to acquire reasonable substitute service.

The shutdown includes situations where TDM circuits are used for:

- Private Line
- Dedicated Internet
- MPLS
- PRI
- Dedicated Long Distance
- Dynamic T-1
- Integrated T-1

Irrespective of Mitel's planned December 31<sup>st</sup> shutdown date, Mitel anticipates that carriers will continue to notify us of disconnects and price increases between the date of this announcement and December 31st. Mitel will inform you of any disconnect notices or price increases as they are received. Note, this may mean that some circuits will be disconnected or see price increases prior to December 31, 2022.

Customers must explore alternative options, including use of your ISP connection for this purpose, which could represent a cost savings opportunity for you. Mitel will allow customers to proactively disconnect TDM circuits prior to the End of Life date without early termination fee. IN ANY EVENT, TDM CUSTOMERS MUST HAVE ALTERNATIVE ARRANGEMENTS IN PLACE ON OR BEFORE DECEMBER 31, 2022. Customers who use TDM circuits for their voice traffic may find this a good opportunity to review their Mitel UCaaS solution in light of the available migration path to Mitel's exclusive UCaaS partner RingCentral<sup>TM</sup>'s award-winning MVP® (Message Video Phone) platform.

Click here to learn more about migration to RingCentral's MVP platform and exclusive promotional offers for Mitel customers including up to 3 months free service and waived early termination fee.

#### **Frequently Asked Questions**

- 1. Why is Mitel Announcing the end of life of TDM circuits?
  - The market is moving away from TDM circuits. These networks are becoming more difficult to maintain resulting in large price increases or disconnect notices. As such Mitel is ending its support of all such circuit types.
- 2. My TDM based circuit provides connectivity to my MiCloud Connect, Shoretel Sky, MiCloud Flex, MiCloud Business, or MiCloud Office solution. Can Mitel provide a new circuit to replace the TDM connection?
  - As of April 30<sup>th</sup>, 2022, subject to regulatory approval, Mitel is no longer providing new circuits. Customers must explore alternative options, including use of your ISP connection for this purpose, which could represent a cost savings opportunity for you.

Mitel Customers using the above-mentioned solutions will have an opportunity to migrate to our partner's unified communications service, RingCentral MVP.

Customers who migrate to RingCentral MVP will benefit from Mitel's complimentary Migration Assist Package, which features tools and support to complete migrations up to 75% faster than market standards. Mitel will waive any early termination fees (ETF), customers will be eligible for special pricing with RingCentral MVP, as well as up to 3-months-free service. Customers will also receive fully compatible certified Mitel phones, if their existing phones are not compatible.

3. Will Mitel continue to support our Ethernet and Broadband circuits?

Subject to any discontinuance of services by the underling providers, current Ethernet customers will not be affected at this time.

4. My TDM circuit supported my voice traffic. Does Mitel have a replacement offer?

As of April 30<sup>th</sup>, 2022, subject to regulatory approval, Mitel is no longer providing new circuits. Customers must explore alternative options, including use of your ISP connection for this purpose, which could represent a cost savings opportunity for you.

Mitel customers will have the opportunity to enhance their overall unified communications offering by migrating to our partner RingCentral, with their RingCentral MVP product, and to capitalize on a number of incentives, as outlined in #2 above.

5. What markets are affected by the End of Life notice?

US, including the District of Columbia and Puerto Rico.

6. Who should customers contact for more information?

To discuss disconnect of your TDM circuit contact Mitel support.

For more information or to take advantage of the migration offer, customers should reach out to support for further information.

# **CERTIFICATE OF SERVICE**

I, Michael P. Donahue, do hereby certify that I have caused the foregoing SECTION 63.71

#### **APPLICATION** to be:

- 1) Filed with the Secretary of the FCC via ECFS:
- Served via first-class U.S. Mail, postage prepaid, on the Governors of the States and territories listed on the attached service list;
- 3) Served via first-class U.S. Mail, postage prepaid, on the Public Utility Commissions listed on the attached service list;
- 4) Served via first-class U.S. Mail, postage prepaid, or via email on the Regulatory Authority for the Tribal Nations listed on the attached services list; and
- 5) Served via first-class U.S. Mail, postage prepaid, on the Special Assistant for Telecommunications under the Secretary of Defense.<sup>2</sup>.

/s/ Michael P. Donahue
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Email: mpd@CommLawGroup.com

Counsel for Mitel Cloud Services Inc.

Dated: August 16, 2022

<sup>&</sup>lt;sup>2</sup> Section 63.71(a) directs applicants to submit a copy of the application to the Secretary of Defense, Special Assistant for Telecommunications. However, due to restructuring within the Department of Defense, the position no longer exists. Commission staff has advised that a copy of the application be sent instead to the Department of Defense Chief Information Officer.

Alabama Public Service Commission 100 North Union Street Suite 850 Montgomery, AL 36104 Regulatory Commission of Alaska 701 West 8th Avenue Suite 300 Anchorage, AK 99501-3469 Arizona Corporation Commission 1200 West Washington Street Phoenix, AZ 85007-2996

Arkansas Public Service Commission 1000 Center Street Little Rock, AR 72201-4314 California Public Utilities Commission California State Building 505 Van Ness Ave San Francisco, CA 94102-3298 Colorado Public Utilities Commission 1560 Broadway Ste. 250 Denver, CO 80202

Connecticut Public Utilities Regulatory Authority 10 Franklin Square New Britain, CT 06051 Delaware Public Service Commission 861 Silver Lake Boulevard Cannon Building Dover, DE 19904 Florida Public Service Commission 2540 Shumard Oak Boulevard Gerald Gunter Building Tallahassee, FL 32399

Georgia Public Service Commission 244 Washington Street Atlanta, GA 30334 Hawaii Public Utilities Commission 465 South King Street Kekuanao'a Building Honolulu, HI 96813 Idaho Public Utilities Commission 11331 W. Chinden Blvd. Building 8, Suite 201-A Boise, ID 83714

Illinois Commerce Commission 160 North LaSalle Street Suite C-800 Chicago, IL 60601 Kansas Corporation Commission 1500 S.W. Arrowhead Road Topeka, KS 66604 Indiana Utility Regulatory Commission PNC Center 101 West Washington Street, Suite 1500E Indianapolis, IN 46204

Iowa Utilities Board 1375 E. Court Avenue Des Moines, IA 50319 Kentucky Public Service Commission 211 Sower Boulevard Frankfort, KY 40601 Louisiana Public Service Commission PO Box 91154 602 North Fifth Street Baton Rouge, LA 70821-9154

Maine Public Utilities Commission 18 State House Station Augusta, ME 04333-0018 Maryland Public Service Commission 16th Floor 6 St. Paul Street Baltimore, MD 21202-6806 Massachusetts Department of Public Utilities One South Station Boston, MA 02110

Michigan Public Service Minnesota Public Utilities Mississippi Public Service Commission Commission Commission 121 Seventh Place East 7109 West Saginaw Highway 501 North West Street Suite 350 Lansing, MI 48909 Woolfolk State Office Bldg. St. Paul, MN 55101-2147 Jackson, MS 39201-1174 Missouri Public Service Montana Public Service Nebraska Public Service Commission Commission Commission 200 Madison Street 1701 Prospect Avenue PO Box 94927 Governor Office Building Lincoln, NE 68509-4927 PO Box 202601 Jefferson City, MO 65101 Helena, MT 59620-2601 Public Utilities Commission of New Hampshire Public Utilities New Jersey Board of Public Nevada Commission Utilities 1150 East William Street 21 South Fruit Street 44 South Clinton Avenue Suite 10 Carson City, NV 89701-3109 Trenton, NJ 08625-0350 Concord, NH 03301-2429 New Mexico Public Regulation New York State Public Service North Carolina Utilities Commission Commission Commission 1120 Paseo de Peralta 4325 Mail Service Center Three Empire State Plaza Santa Fe, NM 87501-1269 Raleigh, NC 27699-4300 Albany, NY 12223-1350 North Dakota Public Service Public Utilities Commission of Oklahoma Corporation Commission Ohio Commission 180 East Broad Street 600 E Boulevard Ave Jim Thorpe Office Building Columbus, OH 43215-3793 2101 North Lincoln Boulevard Dept 408 Oklahoma City, OK 73105-Bismarck, ND 58505-0480 2000 New Mexico Public Regulation Oregon Public Utility Pennsylvania Public Utility Commission Commission Commission 1120 Paseo de Peralta PO Box 3265 201 High Street, SE Santa Fe, NM 87501-1269 Harrisburg, PA 17105 Suite 100 Salem, OR 97301 Puerto Rico Energy Bureau Rhode Island Public Utilities South Carolina Public Service World Plaza Building Commission Commission 268 Munoz Rivera Avenue, 89 Jefferson Blvd.

Warwick, RI 02888

Suite 202

San Juan, PR 00918

101 Executive Center Drive,

Columbia, SC 29210-8411

Suite 100

South Dakota Public Utilities Commission State Capitol 500 East Capitol Avenue Pierre, SD 57501-5070 Tennessee Public Utility Commission 502 Deaderick Street 4th Floor Nashville, TN 37243 Public Utility Commission of Texas 1701 North Congress Avenue Austin, TX 78701-3326

Public Service Commission of Utah 160 East 300 South 4th Floor Salt Lake City, UT 84111 Vermont Public Utility Commission 112 State Street 4th Floor Montpelier, VT 05620-2701 Virginia State Corporation Commission 1300 East Main Street Tyler Building Richmond, VA 23219

Washington Utilities and Transportation Commission 621 Woodland Square Loop SE Lacey, WA 98503 Public Service Commission of West Virginia 201 Brooks Street Charleston, WV 25301 Public Service Commission of Wisconsin 4822 Madison Yards Way Madison, WI 53705

Wyoming Public Service Commission 2515 Warren Avenue Suite 300 Chevenne, WY 82002 Kay Ivey Office of the Governor 600 Dexter Avenue Montgomery, AL 36130 The Honorable Mike Dunleavy Office of the Governor P.O. Box 110001 Juneau, AK 99811-0001

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Steve Sisolak Office of the Governor Nevada State Capitol 101 N Carson St Carson City, NV 89701

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Greg Abbott
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Austin Texas 78711

Glenn Youngkin Office of the Governor P.O. Box 1475 Richmond, VA, 23218

Tony Evers Office of the Governor 115 East State Capitol Madison, WI 53707

Muriel Bowser Office of the Mayor John A. Wilson Building 1350 Pennsylvania Avenue, NW, Washington, DC 20004 Roy Cooper Office of the Governor 20301 Mail Service Center Raleigh, NC 27699-0301

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Public Service Commission of the District of Columbia 1325 G Street, N.W., Suite 800 Washington, DC 20005

Department of Defense Chief Information Officer Pentagon Washington, DC 20301 Ned Norris, Jr.
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Puyallup Tribe of the Puyallup Reservation	angel.robertiello@puyalluptribe-nsn.gov
Prairie Island Indian Community in the State of Minnesota	sbartell@piic.org
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Yavapai-Prescott Indian Tribe	ejones@ypit.com;
Nez Perce Tribe	nptec@nezperce.org
Seminole Tribe of Florida (Big Cypress and Brighton Reservations)	Chairman@semtribe.com
Shoshone-Bannock Tribes of the Fort Hall Reservation	dboyer@sbtribes.com
Southern Ute Indian Tribe of the Southern Ute Reservation, CO	csage@southernute-nsn.gov
Ute Mountain Ute Tribe	mheart@utemountain.org

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Iowa Tribe of Kansas and Nebraska	Chief@jenachoctaw.org
Jena Band of Choctaw Indians	Lester.Randall@ktik-nsn.gov
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Reservation in Kansas	josephrupnick@pbpnation.org
Prairie Band Potawatomi Nation	Josephi aprilate population of
Sac and Fox Nation of Missouri in Kansas and	chief@sacandfoxnation-nsn.gov
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Michigan Tunica-Biloxi Indian Tribe	msampson@paragoncasinoresort.com
Lower Sioux Indian Community in the State of	robert.larsen@lowersioux.com
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Minnesota Chippewa Tribe - Fond da Ede Band Minnesota	
Chippewa Tribe - Grand Portage Band Minnesota	robertdeschampe@grandportage.com
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Red Lake Band of Chippewa Indians	dseki@redlakenation.org
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Upper Sioux Community, Minnesota	kevinj@uppersiouxcommunity-nsn.gov
Pueblo of Acoma, New Mexico	adminstration@poamail.org
Kewa Pueblo, New Mexico (Pueblo of Santo	info@kewa-nsn.us
Domingo)	
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Pueblo of Isleta, New Mexico	poigov@isletapueblo.com
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Pueblo of Picuris, New Mexico	governor@picurispueblo.org
Pueblo of Santa Ana, New Mexico	governors@santaana-nsn.gov
Pueblo of Taos, New Mexico	governor@taospueblo.org
Coquille Indian Tribe	tribalcouncil@coquilletribe.org
Cow Creek Band of Umpqua Tribe of Indians	vpence@cowcreek.com
Lower Brule Sioux Tribe of the Lower Brule	Chairman@lbst.org
Reservation, SD	
Burns Paiute Tribe	bpttribalcouncil@burnspaiute.onmicrosoft.com
Confederated Tribes of Warm Springs	info@warmsprings.com
Confederated Tribes of Warm Springs  Confederated Tribes of the Grand Ronde	cheryle.kennedy@grandronde.org
Community of Oregon	
Confederated Tribes of Siletz Indians of Oregon	dpigsley@msn.com; BrendaB@ctsi.nsn.us

Confederated Tribes of the Umatilla Indian	katbrigham@ctuir.org
Reservation Klamath Tribes	
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Confederated Tribes and Bands of the Yakama Nation	delano_saluskin@yakama.com
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Chippewa Indians of the Bad River Reservation, Wisconsin	Timew@baditver-risin.gov
Forest County Potawatomi Community, Wisconsin	ned.danielsjr@fcpotawatomi-nsn.gov
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Lac Courte Oreilles Band of Lake Superior	louis.taylor@lco-nsn.gov
Chippewa Indians of Wisconsin	10013.10110110110110111001
Lac du Flambeau Band of Lake Superior Chippewa	jjohnson@ldftribe.com
Indians of the Lac du Flambeau Reservation of	mornison@iditibe.com
Wisconsin	
Oneida Nation	thill7@oneidanation.org
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