

8757 E Via De
Commercio, First Floor
Scottsdale, Arizona
85258

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480.941.1143 F

Robert S. Rife

Experience

1997- Present Broadband Dynamics, LLC Scottsdale, AZ

Manager/CEO

- Founder and Operator since 1997
- Largest telecommunications brokerage firm in North America
- In past 10 years has expanded business throughout various countries

1996-1997 Frontier Communications Phoenix, AZ

General Manager, Arizona Sales

- Increased regional sales.
- Managed sales representatives for state of Arizona.
- Implemented training course for new recruits.

1995-1996 Allnet Communications Indianapolis, IN
Des Moines, IA

Sales Manager, District Manager

- Expanded sales team.
- Tripled division revenues.
- Expanded sales to include mass-market accounts.

1994-1995 Allnet Communications St. Louis, MO

Sales Representative

- Expanded territorial sales by 400%.
- Received company's highest sales award four years in a row.
- Developed Excellence in Sales training course.

Education

1990-1994 University of Missouri - Columbia Columbia, MO

- B.A., Business Administration and Computer Science.

Interests

Board of Directors, Boys and Girls Club of Scottsdale

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Stephanie Price

5207542799

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STEPHANIE PRICE

**2996 Desierto Verde
Buffhead City, AZ 86429**

QUALIFICATIONS

Successful business and management experience including business operations, customer relations, supervising, marketing, sales, promotions, planning and problem solving, technical telephony knowledge, administration and public relations with emphasis on oral and written communications. Personal strengths include self-motivated, innovative and results oriented.

EDUCATION

Minnesota State University, Mankato Minnesota
Bachelor of Science in Health Education, 1990
Minors: Corporate and Community Fitness, Coaching

EXPERIENCE

Diversified Telecommunications Consulting
VP of Provisioning and Support
December 1999 to Present
*Direct Customer Support Team
*Provision Dedicated Services
*Implement company policies and regulations
*Sell new business
*Conduct troubleshooting
*Interview, train and motivate new employees
*Evaluate and assess customer needs

Iowa Telnet / Phoenix Diversified
Client Service Manager / VP of Provisioning and Support
June 1995 to December 1999
*Managed Customer Support Team
*Serviced and maintained client base
*Provisioned dedicated accounts
*Managed Trouble shooting between customers and carriers
*Sold new business

Frontier Communications
Client Service Consultant
October 1994 to June 1995
*Promoted in six months
*Serviced and maintained existing base of customers totaling over \$500,000 in monthly revenue.
*Sold and upgraded services to client base
*Maintained and Improved Attrition by providing consistent Support and win back strategy.

EXPERIENCE

**Hamilton Business College
Admissions/Field Representative
1993-1994**

- *Evaluated and assessed prospective student academic qualifications
- *Interviewed and Enrolled students in college
- *Managed a sales territory through marketing, sales and public speaking

**Jobst
Service Center Manager
1990-1991**

- *Responsible for total operation and management of medical products office.
- *Hired, trained and motivated new employees.
- *Sold medical products to Doctors, Nurses and Therapists
- *Developed marketing strategies and expanded territory.
- *Consulted and instructed medical professionals in product usage.

**SPECIAL EVENTS
AND AWARDS**

**Presidents Club, (Jobst) 100% Club, (Jobst) Elite
Marketing Pilot Program, (Jobst) Top Achievement
Awards, (Jobst, Hamilton, Frontier, Phoenix
Diversified, Diversified Telecommunications Consulting)**

REFERENCES

Professional and personal references as well as written letters of recommendation are available upon request.

Ruth Mascardo

1802 North Dayton St. Phoenix, AZ 85006 Home: 602-262-2311 Voice Mail: 602-209-0698 Rmascardo@aol.com

SUMMARY OF QUALIFICATIONS

- Excellent office managerial and human resources experience.
- Ambitious project coordinator and delegator who requires no supervision.
- Extensive knowledge in all aspects of finance and accounting.
- Strong interpersonal skills, articulate written and verbal communication.
- Adaptable, composed, and productive in multi-tasked environment and in high pressure situations.
- Conscientious, organized and results oriented.

SKILLS

Manager and Coordinator

- Supervised 7 individuals as lead office manager.
- Authority in hiring, firing, and counseling employees.
- Mediator and problem solver in all client related problems.
- Networked with outside agencies such as contractors, sponsors, and donators.
- Delegated operational tasks to staff for maintaining daily office logistics.
- Trained incoming personnel on accounting skills and applicable software programs.

Accounting and Finance

- Expert in accounts payable and receivable, bank reconciliation, and payroll.
- Experience in managing funds and transactions for nonprofit companies.
- In charge of weekly tax deposits and reports to IRS, state revenue, and DES.

Office Clerical

- Supreme typing speed exceeding 65 WPM.
- Accurate and efficient on 10 key calculator.
- Managed all department bookkeeping, human resources
- Tracked office inventory and ordering of supplies.
- Excellent receptionist skills simultaneously handling multiple phone lines.

TECHNICAL KNOWLEDGE

- Software expertise in Microsoft Word, Excel, and Access as well as Quatro
- Proficient in the use of numerous office equipment (copier, fax machine, 10 Key, and printers)
- Familiarity with Internet and email software

WORK EXPERIENCE

- Office Manager, Mac-Taylor, Inc., Phoenix, Arizona - 1995 - present
- Office Manager/Treasurer/Statutory Agent, Stealth Publications, Inc., Phoenix, Arizona - 1991 - 1995
- Assistant Manager, H.O.W. Enterprises, Phoenix, Arizona - 1988 - 1991

EDUCATION AND TRAINING

- Rio Salado Community College, Phoenix, Arizona - 1992
- Alta Tech Business School, Phoenix, Arizona - 1989
- High School Diploma, St. Anthony Catholic School, Manila, Philippines - 1987

4. CERTIFICATION IN OTHER JURISDICTIONS

Applicant is currently authorized in Alabama, Arizona, Arkansas, California, Colorado, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Rhode Island, Tennessee, Texas, Washington and Wisconsin to provide local exchange and long distance services. Applicant is in the process of applying for authorization to provide competitive local exchange and interexchange services in the 48 contiguous states and the District of Columbia. Applicant has not been denied authority for any of the services for which it seeks authority in this Application. Applicant is currently providing service in Alabama, Arizona, Arkansas, California, Colorado, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Rhode Island, Tennessee, Texas, Washington and Wisconsin.