

TELLTRUS' INCOME STATEMENT 2010

	Jan	Feb	March	April	May	June	July	August	September	October	November	December
INCOME:												
NCIC Auto	29,069.09	26,551.65	19,540.61	23,004.73	19,671.07	19,198.05	24,491.03	21,559.86	20,249.75	17,666.76	16,457.20	14,695.45
NCIC Live	3,843.52	3,351.01	2,482.23	2,983.18	2,603.81	2,463.62	2,838.46	2,617.42	2,425.43	2,102.80	1,925.92	1,677.77
Sub Total NCIC	32,912.61	29,902.66	22,022.84	25,987.91	22,274.88	21,661.67	27,329.49	24,177.28	22,675.18	19,769.56	18,383.12	16,373.22
BIC	259.19	23,371.12	738.38	17,014.21	8,817.80	14,830.58	18,106.90	33,720.06	3,649.14	17,835.90	15,625.94	2,917.58
BIC	7,607.69	14,766.53	24,913.96	352.12	965.52	15,509.63	6,157.97	4,399.65	13,467.61	8,234.12	19,967.67	28,470.46
BIC	25,700.95	27,236.37	14,837.44	25,673.42	11,387.17	23,365.22	19,168.25	28,605.28	3,069.47	6,448.62	12,818.56	23,598.62
BIC	5,798.32	7,204.49	18,888.89	4,008.40	9,854.33	7,107.05	14,298.26	8,623.28	7,820.20	1,671.95	8,965.76	20,222.00
BIC	19,416.17	0.00	6,215.43	0.00	2,328.92	0.00	0.00	0.00	1,849.87	0.00	0.00	30,345.25
Sub Total BIC	58,782.32	72,578.51	65,594.10	47,048.15	33,353.74	60,812.48	57,731.38	75,348.27	29,856.29	34,190.59	57,377.93	105,553.91
Transaction	2,088.02	1,596.62	1,134.44	431.31	103.96	487.96	1,685.78	278.35	3,049.14	2,690.33	4,205.95	373.80
Transaction	1,654.83	4,454.38	766.61	3,821.29	2,899.53	2,052.71	1,498.92	2,234.01	1.80	16.62	523.32	0.00
Transaction	456.06	1,704.86	2,892.14	2,899.82	1,068.35	213.81	1,335.42	691.36	329.65	5,944.51	10,925.80	0.00
Transaction	2,305.92	1,858.02	2,503.36	606.94	3,602.70	1,685.78	2,099.82	426.82	619.90	4,884.56	16,703.07	0.00
Transaction	0.00	0.00	0.00	0.00	299.76	0.00	653.33	0.00	0.00	0.00	0.00	0.00
Sub Total TCN	6,504.83	9,613.88	7,296.55	7759.36	7974.3	4440.26	7273.27	3630.54	4000.49	13536.02	32358.14	373.8
Direct	1,655.66	2,225.23	1,512.32	1,344.86	1,265.83	1,196.38	1,060.45	1,461.43	909.27	958.59	809.02	920.73
Direct	2,078.90	2,216.17	1,628.92	1,177.36	1,311.63	1,506.19	2,069.50	1,035.98	874.22	584.47	775.13	936.32
Direct	3,575.73	2,169.90	1,415.64	1,050.13	1,211.10	2,209.49	1,579.19	1,169.97	897.38	810.36	875.75	831.46
Direct	4,349.66	1,115.64	1,417.33	1,311.63	1,485.49	1,529.82	0.00	781.62	766.59	727.70	0.00	906.13
Direct	0.00	0.00	1,939.89	0.00	1,010.69	0.00	0.00	0.00	591.06	0.00	0.00	0.00
Direct	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sub Total Direct	11,659.95	7,726.94	7,914.10	4,883.98	6,284.74	6,441.88	4,709.14	4,449.00	4,038.52	3,081.12	2,459.90	3,594.64
Moio	0.00	6,215.37	6,875.69	6,779.09	5,255.36	4,263.34	4,462.25	3,511.51	5,063.55	5,133.33	5,052.10	6,083.91
Bank Card	0.00	2,000.00	2,000.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00
3-C	7,306.83	8,246.51	7,591.05	5,693.76	3,103.85	3,428.46	857.10	0.00	2,304.29	2,916.77	154.69	0.00
Global	14,020.39	15,765.20	11,799.12	10,900.39	10,604.39	5,516.40	5,965.85	9,861.20	11,789.32	18,752.66	17,784.18	16,277.70
Telenet	1,699.50	1,265.00	583.00	214.50	0.00	0.00	0.00	1,500.00	0.00	232.39	236.28	702.10
TOTAL REVENUE	132,886.43	153,314.07	131,676.45	109,767.14	89,351.26	107,064.49	108,828.48	122,977.80	80,227.64	98,112.44	134,306.34	149,459.28
DIRECT EXPENSES												
TNS	2209	2126	1802	2207	1756	1598	1540	2265	2009	2389	2488	2328
INTEGRA	1,200	1,200	1,200	1,200	1,200	1,500	1,500	1,500	1,500	1,500	1,500	1,500
CCI	2545	2300	2109	2356	1987	1876	1,859.00	2,645.00	2,354.00	2,564.00	2,700.00	2,645.00
Commissions	38,673	37217	33,110	39,768	30,789	27,977	26,962	39,646	35,164	41,817	43,551	40,740
GWB Commissions	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
TOTAL DIRECT	54,627	52,843	48,221	55,531	45,732	42,951	41,861	56,056	51,027	58,270	60,239	57,213
Gross Revenue	78,259.43	100,471.07	83,455.45	54,236.14	43,619.26	64,113.49	66,967.48	66,921.80	29,200.64	39,842.44	74,067.34	92,246.28
Office	2,678	1654	1689	1754	1754	1736	1854	1798	1854	1865	1809	1857
Wages	25,000	25,000	25,000	30,000	30,000	30,000	30,000	30,000	18,000	30,000	30,000	30,000
Consulting	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500	7500
TOTAL	35,178	34,154	34,189	39,254	39,254	39,236	39,354	39,298	27,354	39,365	39,309	39,357
NET INCOME	43,081	66,317	49,266	14,982	4,365	24,877	27,613	27,624	1,847	477	34,758	52,889