

**BEFORE THE
UTAH PUBLIC SERVICE COMMISSION**

Application of)
Wholesale Carrier Services, Inc.) Docket No. _____
For a Certificate of Public Convenience and)
Necessity to Provide Resold and Facilities-Based)
Local Exchange Services within the State of Utah)

APPLICATION

Wholesale Carrier Services, Inc. ("WCS" or "Applicant"), by its undersigned officer and pursuant to Chapter 8b of Title 54 of the Utah Code; the Commission's Rules of Practice and Procedure, Utah Admin. Code § 746-100 et seq.; and the federal Telecommunications Act of 1996, 47 U.S.C. § 151 et seq., hereby applies to the Utah Public Service Commission for a certificate of public convenience and necessity authorizing Applicant to operate as a provider of resold and facilities-based local exchange telecommunications services in the State of Utah.

In support of its application, Wholesale Carrier Services, Inc. provides the following information:

1. GENERAL INFORMATION:

Corporate Information:

- A.** Applicant's legal name is Wholesale Carrier Services, Inc. Applicant may be reached at its principal place of business:

Wholesale Carrier Services, Inc.
5471 N. University Drive
Coral Springs, Florida 33067
Telephone: 954-227-1700
Facsimile: 561-750-7244

- B.** Wholesale Carrier Services, Inc. was incorporated on May 20, 1996, as a corporation under the laws of the State of Florida. Copies of WCS's certificate of formation and its certificate of good standing as a foreign corporation in Utah are attached hereto as Exhibit A.

Contact Information:

Correspondence or communications pertaining to this Application should be directed to:

Carey Roesel
Consultant to Wholesale Carrier Services, Inc.
Technologies Management, Inc.
2600 Maitland Center Parkway, Suite 300
Maitland, FL 32751
Telephone: (407) 740 - 3006
Facsimile: (407) 740 - 0613
E-mail: croesel@tminc.com

Questions concerning the ongoing operations of Applicant following certification should be directed to:

Chris S. Barton
Wholesale Carrier Services, Inc.
5471 N. University Drive
Coral Springs, Florida 33067
Phone: 954-227-1700
Fax: 561-750-7244
Toll-Free: 888-940-5600
E-Mail: cbarton@wcs.com

Applicant's registered agent in the State of Utah is:

Corporation Service Company
2180 South 1300 East, Suite 650
Salt Lake City, UT 84106

Customer Service Information:

WCS's toll-free number for customer inquiries is 888-940-5600.

2. R746-349-3(A)(2) Proof of bond in the amount of \$100,000

This bond is intended to provide security for customer deposits or other liabilities to telecommunications customers of the Applicant. WCS does not plan to collect customer deposits or offer any prepaid services in Utah. WCS hereby requests a waiver of this bond requirement.

3. R746-349-3(A)(3) Construction of Acquisition of Facilities

WCS does not currently own property in the State of Utah and does not plan to construct any facilities in the state. WCS will provide local exchange services through resale or unbundled interconnection with the Incumbent Local Exchange Carrier ("ILEC").

4. R746-349-3(A)(4) Services to be offered

The Applicant initially proposes to provide local service using unbundled network combinations available from the incumbent local exchange company (ILEC) and via resold services. The Applicant will resell local services and/or provide local service utilizing unbundled network elements purchased from the ILECs. All services will be routed solely over facilities owned by other certified carriers. The Applicant contemplates no proposed construction or extension of facilities as a result of this Application. The Applicant seeks to provide its services at rates that are competitive with the services of other providers.

(a) R746-349-3(A)(4)(a) Classes of customers

WCS proposes to offer its services to business customers.

(b) R746-349-3(A)(4)(b) Location of service

WCS's initial focus will be in the service territories of Qwest Corporation d/b/a CenturyLink QC and Citizens Telecommunications Company of Utah d/b/a Frontier Communications of Utah.

5. R746-349-3(A)(5) Access to standard services

WCS will provide access to local exchange, toll, operator services, directory assistance, directory listings, and emergency services such as 911 and E911 either through facilities-based interconnection or resale services purchased directly from the ILEC.

6. R746-349-3(A)(6) Implementation schedule

WCS intends to initiate its operations in Utah upon receipt of authority and execution of an interconnection agreement with Qwest Corporation d/b/a CenturyLink QC and Citizens Telecommunications Company of Utah d/b/a Frontier Communications of Utah.

7. R746-349-3(A)(7) Professional experience and education of managerial personnel and personnel responsible for Utah operations

WCS possesses the managerial ability to provide service within the state. As a reseller, the Applicant relies on the technical reputation and support of its underlying carrier(s). Additionally, WCS's in-house management team is well qualified to oversee the operations of a telecommunications carrier. WCS's key management personnel have solid backgrounds in successful business management and systems support for telecommunications services. Descriptions of the extensive telecommunications and managerial experience of WCS's key personnel are attached hereto as Exhibit B.

8. R746-349-3(A)(8) Organization Chart

Please see Exhibit B for managerial team responsible for Utah operations.

9. R746-349-3(A)(9) Chart of accounts

WCS's chart of accounts including account numbers, names, and brief descriptions is attached hereto as Exhibit C.

10. R746-349-3(A)(10) Financial Statements

The Applicant is providing its financial statements as Exhibit D. WCS is financially qualified to provide local exchange services in Utah.

(a) R746-349-3(A)(10)(a) Balance Sheet, Income Statement and Cash flow Statement

See Exhibit D.

(b) R746-349-3(A)(10).(b) Letter from Management

Not Applicable

(c) R746-349-3(A)(10)(c) Start-up Company

Not applicable. WCS has been providing local and long distance services in several states since its inception. See Exhibit F for a list of states where the Company has been granted authority and where its applications are pending.

(d) R746-349-3(A)(10)(d) Parent company financials

Not applicable.

11. R746-349-3(A)(11) Additional Financial Statements

(a) R746-349-3(A)(11)(a) Positive net worth

See Exhibit D.

(b) R746-349-3(A)(11)(b) Income and cash flow statements

See Exhibit D.

(c) R746-349-3(A)(11)(c) Proof of bond

Not applicable. Applicant requests a waiver as the company does not solicit customer deposits or offer any prepaid telecommunications services.

12. R746-349-3(A)(12) Five-year Projection

(a) R746-349-3(A)(12)(a) Proforma income and cash flow statements

See Exhibit E for financial projections.

(b) R746-349-3(A)(12)(b) Technical Description

Not applicable. The Company intends to provide service through the use of resold and facilities-based interconnection services.

(c) R746-349-3(A)(12)(c) Detailed Maps of Facilities Locations

Not applicable. WCS does not have physical facilities nor does it plan to construct such facilities in Utah.

13. R746-349-3(13) Implementation schedule

The Company will enter into negotiations with Qwest Corporation d/b/a CenturyLink QC and Citizens Telecommunications Company of Utah d/b/a Frontier Communications of Utah for a region wide interconnection/commercial agreement as soon as the Commission approves WCS's application to operate as a local exchange telecommunications service provider in the State of Utah. The Company intends to offer service in Utah upon a valid request from customers in its target market.

14. R746-349-3(A)(14) Technical and managerial abilities

WCS's officers have the necessary managerial and technical resources and qualifications necessary to execute its business plan and to provide its proposed telecommunications services. WCS's management team has extensive experience in the telecommunications industry. Biographies of WCS's key personnel are attached hereto as Exhibit B.

WCS will initially utilize resold services and combinations of network elements provided by the underlying carrier(s). Underlying carriers will perform switching, routing and call completion functions. Company personnel have experience working with underlying carriers of long distance and local services. Applicant's technical and managerial personnel are well qualified to direct the delivery and billing of the proposed services.

See Exhibit F for a list of states where Applicant has received authority to provide intrastate facilities-based and resold local exchange services and interexchange services. WCS has never been denied authority in any state.

(a) R746-349-3(A)(14)(a) Proof of Certification

Please see Exhibit F.

(b) R746-349-3(A)(14)(b) Experience

Not applicable.

15. R746-349-3(A)(15) Public interest

Approval of WCS's application will serve the public interest by creating greater competition in the local exchange marketplace. The public convenience and necessity, therefore, will be served by the issuance of a Certificate of Public Convenience and Necessity to Applicant authorizing it to provide the services described in this application.

16. R746-349-3(A)(16) Proof of Authority to Conduct Business in Utah

Please see Exhibit A.

17. R746-349-3(A)(17) Unauthorized switching, solicitation of new customers, and prevention of unauthorized switching

WCS will comply with Utah law and the Federal Communications Commission's ("FCC's") regulations regarding how interexchange carriers may change a consumer's Primary Interchange Carrier ("PIC"). WCS will also comply with the FCC's regulations regarding how carriers may change a consumer's primary local exchange provider.

(a) R746-349-3(A)(17)(a) Sanctions

WCS has never had sanctions imposed against it for unauthorized switching.

(b) R746-349-3(A)(17)(b)

Not applicable.

(c) R746-349-3(A)(17)(c)

Not applicable.

18. R746-349-3(A)(18) Applicant's written policies

Applicant utilizes company sales representatives to market its services. The company's marketing plan for Utah will be limited in nature. As such, the Company's exposure to unauthorized switching of customers is almost non-existent. The Company will comply with all FCC and state requirements regarding solicitation and authorization for preferred carrier changes.

WHEREFORE, Wholesale Carrier Services, Inc., respectfully requests that the Utah Public Service Commission issue a Certificate of Public Convenience and Necessity authorizing Wholesale Carrier Services, Inc. to provide resold and facilities-based local exchange telecommunications services in the State of Utah.

Respectfully submitted,

Jay Morris
Director - Product Management
Wholesale Carrier Services, Inc.

Dated: _____

LIST OF EXHIBITS

EXHIBIT A	Certificate of Formation and Certificate of Good Standing in Utah
EXHIBIT B	Managerial and Technical Qualifications
EXHIBIT C	Chart of Accounts
EXHIBIT D	Financial Statements
EXHIBIT E	Five-Year Projection of Expected Operations
EXHIBIT F	Evidence of Certification in Other Jurisdictions
EXHIBIT G	Proposed Tariffs
VERIFICATION	

EXHIBIT A

Wholesale Carrier Services, Inc.

Certificate of Formation and
Certificate of Good Standing in Utah

EXHIBIT B

Wholesale Carrier Services, Inc.

Managerial and Technical Qualifications

Chris Barton

President & CEO

Chris Barton, Founder of Wholesale Carrier Services, Inc. (WCS), is a former MCI Telecommunications employee with over twenty years of telecommunication experience in a variety of large accounts sales and management positions. He has been managing WCS since 1994. In his tenure with MCI, Mr. Barton was responsible for the sales development of some of MCI's largest national accounts in Texas and Florida. In addition, he managed the Miami marketplace for MCI and WorldCom as Branch Sales Manager. Mr. Barton attended the University of Texas at Austin and majored in Electrical Engineering and Computer Science.

Marcey Gavidia

Executive Vice President

Ms. Gavidia is responsible for strategic direction and human resources management of WCS. She helped launch WCS and has supplied the company with infrastructure development and vendor selection for the past ten years. Her background includes extensive technical sales, employee training and help desk services in international telecommunications and corporate messaging services. As a nine year employee of MCI International, the division which launched electronic mail and commercial Internet services, Ms. Gavidia traveled extensively to design and deploy complex corporate messaging networks to the financial, transportation travel and healthcare markets. She also provided technical sales support to Concert, the multi-billion dollar joint venture between British Telecom and MCI. Ms. Gavidia was also a nationally-recognized employee Cable & Wireless' messaging division, SureCom.

Hugo Arce

V.P. Operations

Hugo Arce is a thirty year veteran of the telecommunications industry with Qwest, USLEC, MCI and AT&T in a variety of Engineering, Operations, Sales and Marketing, Customer Care, Technical Consulting, and Maintenance functions. At WCS, he is responsible for the management, training, and development of the provisioning, maintenance and customer service teams.

During his tenure at AT&T and other Bell companies, Mr. Arce was responsible for Central Office and PBX/ACD Engineering. He was one of the first AT&T Systems Engineering Managers to join the Sales and Marketing organization to create technical support teams. He later ran a district sales organization working closely with BellSouth services to create a technical showcase at the University of Florida Research Center.

With MCI and Qwest, Mr. Arce held Sales Operations and Sales Engineering Management positions as Regional Director. He also assisted in the creation of the USLEC sales and support deployment in the State of Florida. Mr. Arce received a Degree in Aerospace Engineering from the University of Florida. He has received certifications from MIT and Georgia Tech in Computer Systems, LAN-WAN, and MIS services and he is a graduate of the Cisco Academy.

Jay Morris*Director Product Management*

Jay Morris is a 25-year veteran of the competitive telecommunications industry. Most recently he has served as Senior VP at ECI where he built the company's local service offering for multi-location accounts from startup to over \$50 million annually. Previously, Mr. Morris was the Co-Founder and Executive VP of Campuslink Communications, the nation's first triple play for voice, video and data for university campuses, later acquired by PAETEC.

Mr. Morris began his career at MCI in 1985 in various sales and product management roles, then at ATC Microtel as VP of Alternate Channels, building the division from zero to \$300 million annually. Prior to his telecommunications career, Mr. Morris was a Class A Member of the PGA of America. He holds a BS degree in Business Administration from Kings College.

Marilyn Bonilla Krantz*General Counsel*

Marilyn Krantz is a highly experienced corporate and commercial lawyer with extensive government relations experience. During her expansive career, she has held executive-level positions at several private corporations and brings a broad range of corporate experience in both the legal and management areas of WCS' business. As WCS' newly appointed General Counsel, she is responsible for legal services, internal audit, risk management and compliance, corporate governance, public policy and regulatory affairs.

Prior to her appointment as General Counsel, Ms. Krantz was a Management Consultant assisting Senior Management with developing strategic business and organizational initiatives. She is an experienced Florida Supreme Court Certified Mediator and Arbitrator and a member of the Federal Communications and Florida Bar Associations. Ms. Krantz has a law degree from the University of Florida; Masters in Social Services Administration from the University of Chicago, and Bachelor of Arts from the University of Miami (cum laude).

EXHIBIT C

Wholesale Carrier Services, Inc.

Chart of Accounts

EXHIBIT D

Wholesale Carrier Services, Inc.

Financial Statements

The Company is submitting its Financial Statements with a request for confidential treatment.

EXHIBIT E

Wholesale Carrier Services, Inc.

Five-Year Projection of Expected Operations

The Company has a very limited target Customer market within Utah and cannot anticipate when sales will occur therefore they have not undertaken a pro-forma income and cash flow statement.

EXHIBIT F

Wholesale Carrier Services, Inc.

Evidence of Certification in Other Jurisdictions

State	IXC Authority	CLEC Authority
Alabama	Approved	Approved
Alaska	No	No
Arkansas	Approved	No
Arizona	Approved	No
California	Approved	Approved
Colorado	Approved	Approved
Connecticut	Approved	Approved
DC	N/A	Approved
Delaware	Approved	Approved
Florida	Approved	Approved
Georgia	Approved	Approved
Hawaii	No	No
Idaho	Approved	No
Illinois	Approved	Approved
Indiana	Approved	Approved
Iowa	Approved	No
Kansas	Approved	No
Kentucky	Approved	Approved
Louisiana	Approved	No
Maine	Approved	Approved
Maryland	Approved	Approved
Massachusetts	Approved	Approved
Michigan	Approved	Approved
Minnesota	Approved	Approved
Mississippi	Approved	Approved
Missouri	Approved	Approved
Montana	Approved	Registration
Nevada	Approved	Approved
Nebraska	Approved	Approved
New Hampshire	Approved	Approved
New Jersey	Approved	Approved
New Mexico	Approved	No
New York	Approved	Approved
North Carolina	Approved	Approved
North Dakota	Approved	No
Ohio	Approved	No
Oklahoma	Approved	No
Oregon	Approved	No
Pennsylvania	Approved	Approved
Rhode Island	Approved	Approved
South Carolina	Approved	Approved
South Dakota	Approved	No
Tennessee	No	Approved
Texas	Approved	Approved
Utah	Approved	No
Vermont	Approved	Approved
Virginia	Approved	Approved
Washington	Approved	Approved
West Virginia	Approved	Approved
Wisconsin	Approved	No
Wyoming	Approved	No

EXHIBIT G

Wholesale Carrier Services, Inc.

Utah Proposed Tariffs

VERIFICATION

STATE OF FLORIDA §
 §
COUNTY OF BROWARD §

I, Jay Morris, being first duly sworn, depose and state that I am Director - Product Management of Wholesale Carrier Services, Inc., the Applicant in the subject proceeding; that I am authorized to make this Verification on its behalf; that I have read the foregoing application and exhibits and know the content thereof; that the same are true and correct to the best of my knowledge, information, and belief.

Executed on this ____ day of _____, 2011.

Jay Morris
Director - Product Management
Wholesale Carrier Services, Inc.

Subscribed and sworn to before me this ____ day of _____, 2011.

Notary Public
State of Florida

My commission _____
expires: