

## Utah 5 Year Projections

	2013	2014	2015	2016
Local Lines Served	218	240	264	290
Ann Local Rev/Line(no Tax)   \$	504,000.00	\$ 554,400.00	\$ 609,840.00	\$ 670,824.00
Revenue   \$	2,457,492.40	\$ 2,703,241.64	\$ 2,973,565.80	\$ 3,270,922.38
Cost of Goods Sold	\$ 1,695,670	\$ 1,865,237	\$ 2,051,760	\$ 2,256,936
Net Sales (Gross Profit)	\$ 761,823	\$ 838,005	\$ 921,805	\$ 1,013,986
Operating Expense   \$	661,207.52	\$ 727,328.27	\$ 800,061.09	\$ 880,067.20
Depreciation   \$	55,671.16	\$ 61,238.28	\$ 67,362.11	\$ 74,098.32
Earnings Before Int. Exp	\$ 44,944	\$ 49,438	\$ 54,382	\$ 59,820
Other (income)/Expense	\$ -	\$ -	\$ -	\$ -
Taxes - None, Sub S corp.				
Net Income	\$ 44,944	\$ 49,438	\$ 54,382	\$ 59,820