



March 12, 2015  
Via Overnight Delivery

Secretary  
Utah Public Service Commission  
Heber M. Wells Building  
160 East 300 South, Suite 400  
Salt Lake City, UT 84111

**RE: Wide Voice, LLC - Application For a Certificate of Public Convenience and Necessity to Provide Resold and Facilities-Based Local Exchange Services Within the State of Utah**

Dear Sir or Madam:

Enclosed for filing please find the original and two (2) copies of the Application for a Certificate of Public Convenience and Necessity to Provide Resold and Facilities-Based Local Exchange Telecommunications Services within the State of Utah, submitted on behalf of Wide Voice, LLC. A check in the amount of \$100.00 is enclosed to cover the filing fee.

Pursuant to 746-100-16, the Applicant is submitting its financial statements, which are required as Exhibit D, under seal with a request for confidential treatment. Wide Voice, LLC is a privately held organization and considers its financial information of sensitive, proprietary and confidential nature. As such, Wide Voice, LLC Income Statement and Balance Sheet are provided in separate envelopes, copied on yellow paper and marked "**CONFIDENTIAL - - SUBJECT TO UTAH PUBLIC SERVICE COMMISSION RULE 746-100-16**".

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3006 or via email to [croesel@tminc.com](mailto:croesel@tminc.com). Thank you for your assistance in this matter.

Sincerely,

/s/Carey Roesel

Carey Roesel  
Consultant to Wide Voice, LLC

cc: Patrick J. Chicas - Wide Voice  
Utah PSC (E-Mail)  
file: Wide Voice - UT Local  
tms: UTL1500

Enclosures  
CR/gs

**BEFORE THE  
UTAH PUBLIC SERVICE COMMISSION**

Application of )  
Wide Voice, LLC )  
For a Certificate of Public Convenience and ) Docket No. \_\_\_\_\_  
Necessity to Provide Resold and Facilities-Based )  
Local Exchange Services within the State of Utah )

APPLICATION

Wide Voice, LLC ("Wide Voice" or "Applicant"), by its undersigned officer and pursuant to Chapter 8b of Title 54 of the Utah Code; the Commission's Rules of Practice and Procedure, Utah Admin. Code § 746-100 et seq.; and the Federal Telecommunications Act of 1996, 47 U.S.C. § 151 et seq., hereby applies to the Utah Public Service Commission for a certificate of public convenience and necessity authorizing Applicant to operate as a provider of resold and facilities-based local exchange telecommunications services in the State of Utah. (The Company does not, however, seek authority to serve any local exchange with fewer than 5,000 access lines that is owned or controlled by an incumbent telephone corporation with fewer than 30,000 access lines in the state). In support of its application, Wide Voice, LLC provides the following information:

**1. General Information**

**A. Corporate Information**

Applicant's legal name is Wide Voice, LLC. Applicant may be reached at its principal place of business:

Wide Voice, LLC  
410 South Rampart, Suite 390  
Las Vegas, NV 89145  
Telephone: 702-553-3007  
Facsimile: 702-825-2582  
Toll Free: 1-844-844-8444

Wide Voice, LLC was organized under the laws of the state of Nevada on August 27, 2007. A copy of Wide Voice's Articles of Organization and evidence of its authority to operate in Utah are provided in **Exhibit A**.

**B. Contact Information**

Correspondence or communications pertaining to this Application should be directed to:

Carey Roesel, Consultant to Wide Voice, LLC  
Technologies Management, Inc.  
2600 Maitland Center Parkway, Suite 300  
Maitland, Florida 32751  
Telephone: 407-740-3006  
Facsimile: 407-740-0613  
E-Mail: [croesel@tminc.com](mailto:croesel@tminc.com)

Questions concerning the ongoing operations of Applicant following certification should be directed to:

Patrick Chicas, President and CTO  
Wide Voice, LLC  
410 South Rampart, Suite 390  
Las Vegas, NV 89145  
Telephone: 702-553-3007  
Facsimile: 702-825-2582  
Toll Free: 1-844-844-8444  
Email: [pjc@widevoice.com](mailto:pjc@widevoice.com)

Applicant's registered agent in the State of Utah is:

C T Corporation System  
1108 East South Union Avenue  
Midvale, Utah 84047

**Customer Service Information**

The Applicant's toll free telephone number for customer inquiries, complaints and repair is 1-844-844-8444.

**2. R746-349-3(A)(2) Proof of bond in the amount of \$100,000**

This bond is intended to provide security for customer deposits or other liabilities to telecommunications customers of the Applicant or liabilities to the Utah Public Telecommunications Service Support Fund. Wide Voice does not plan to collect customer deposits or offer any prepaid services in Utah. Moreover, Wide Voice has adequate financial resources to cover any amounts that will be due to the Utah Public Telecommunications Service Support Fund. Wide Voice hereby requests a waiver of this bond requirement.

**3. R746-349-3(A)(3) Construction or Acquisition of Facilities**

Wide Voice does not currently own property in the State of Utah and does not plan to construct any facilities in the state. Wide Voice will provide services by using its own switching facilities and by leasing switching and transport from other entities. Applicant will interconnect with CenturyLink pursuant to the terms and conditions of an interconnection agreement that will be filed with the Commission in accordance with 47 U.S.C. Section 252.

**4. R746-349-3(A)(4) Services to be offered**

Wide Voice, LLC, proposes to offer competitive telecommunications service, including exchange access service, within the state of Utah (see exceptions in (b) below) using its own facilities. It may also utilize services available from other facilities-based carriers. Wide Voice will provide service to VoIP-enabled business customers and Telephony Applications providers on a retail, wholesale, carrier level, including PSTN connectivity and intermediate carrier functions. Petitioner will negotiate an interconnection agreement in accordance with 47 U.S.C. Section 252 and applicable rules. The following highlights the Company's facilities:

Line Side Facilities: Wide Voice, LLC will allow retail and wholesale customers to utilize their broadband and dedicated IP services as transport as well as offer resold, lease line side transport services from the incumbent to include analog and digital loops and t-carrier services at the DS1-DS3 level.

Trunk and Interconnect Facilities: Wide Voice, LLC will primarily utilize leased transport services from the incumbent LEC, other CLEC's and CAP's. Wide Voice, LLC may also use private, point to point microwave radio transport in select opportunities and markets. Both transport methods will support Ethernet and t-carrier - DS1 through OC3 capacities.

Switching and Call Routing: Wide Voice, LLC operates a geographically diverse, Class 4 and Class 5 Telephony Services Topology. The network consists of Trunking and Signalling Gateways provided by GenBand with Call Routing, Call Management, Call Feature Service and Border Control by WydeVoice. The network is "VoIP/TDM agile", accepting or providing TDM or VoIP connectivity on both the line and trunk side of the network.

(a) **R746-349-3(A)(4)(a) Classes of customers**

Wide Voice initially proposes to offer services targeted at business customers throughout the state leveraging associations with these customers in other certificated states.

(b) **R746-349-3(A)(4)(b) Location of service**

Wide Voice's focus will be in the service territory of CenturyLink. Wide Voice does not seek authority to serve any local exchange with fewer than 5,000 access lines that is owned or controlled by an incumbent telephone corporation with fewer than 30,000 access lines in the state

5. **R746-349-3(A)(5) Access to standard services**

Wide Voice will provide access to intraLATA and interLATA toll, operator services, directory assistance, directory listings, and emergency services such as 911 and E911 either through facilities-based interconnection or resale services purchased directly from the ILEC.

6. **R746-349-3(A)(6) Implementation schedule**

Wide Voice has no detailed timetable established for the commencement of local services, whether resold or facilities-based, in the State of Utah. The Company may begin offering service immediately upon obtaining appropriate authority.

7. **R746-349-3(A)(7) Professional experience and education of managerial personnel and personnel responsible for Utah operations**

Responsibility for Utah operations will be handled by Applicant's current management team from its headquarters in Nevada. Wide Voice has the managerial expertise to provide facilities-based and resold local exchange and long distance services within the state of Utah. Wide Voice has an excellent senior management team, backed by experienced employees, who are competent in telephony engineering, operations and marketing. **Exhibit B** contains biographies of the senior management team of Wide Voice.

**8. R746-349-3(A)(8) Organization Chart**

Please see **Exhibit B** for the managerial team responsible for Utah operations.

**9. R746-349-3(A)(9) Chart of accounts**

Wide Voice's chart of accounts including account numbers, names, and brief descriptions is attached hereto as **Exhibit C**.

**10. R746-349-3(A)(10) Financial Statements**

The Applicant is providing, in Exhibit D, its most recent financial statements in support of Wide Voice, LLC's financial ability to provide local exchange services. Wide Voice is financially qualified to provide local exchange services in Utah.

**(a) R746-349-3(A)(10)(a) Balance Sheet, Income Statement and Cash flow Statement**

See (10) above.

**(b) R746-349-3(A)(10)(b) Letter from Management**

Exhibit D includes a letter from management in connection with the financial information.

**(c) R746-349-3(A)(10)(c) Start-up Company**

See Exhibit F for a list of states where the Company has been granted authority or where its applications are pending.

**(d) R746-349-3(A)(10)(d) Parent company financials**

Not applicable.

11. **R746-349-3(A)(11) Additional Financial Statements**
- (a) **R746-349-3(A)(11)(a) Positive net worth**  
See (10) above.
- (b) **R746-349-3(A)(11)(b) Income and cash flow statements**  
See (10) above.
- (c) **R746-349-3(A)(11)(c) Proof of bond**  
Not applicable. Applicant requests a waiver as the company does not solicit customer deposits or offer any prepaid telecommunications services.
12. **R746-349-3(A)(12) Five-year Projection**
- (a) **R746-349-3(A)(12)(a) Pro-forma income and cash flow statements**  
See Exhibit E for financial projections.
- (b) **R746-349-3(A)(12)(b) Technical Description**  
Not applicable. The Company intends to provide service through the use of resold and facilities-based interconnection services.
- (c) **R746-349-3(A)(12)(c) Detailed Maps of Facilities Locations**  
Not applicable. Wide Voice does not have physical facilities nor does it plan to construct such facilities in Utah.
13. **R746-349-3(A)(13) Implementation schedule**  
The Company will enter into negotiations with CenturyLink for an interconnection/commercial agreement as soon as the Commission approves Wide Voice's application to operate as a local exchange telecommunications service provider in the State of Utah. The Company intends to offer service in Utah upon a valid request from Customers in its target market. (See response to 4(a) of this application for a definition of a target market customer.)

**14. R746-349-3(A)(14) Technical and managerial abilities**

Wide Voice has the managerial expertise to provide facilities-based and resold local exchange and long distance services within the state of Utah. Wide Voice has an excellent senior management team, backed by experienced employees, who are competent in telephony engineering, operations and marketing. **Exhibit B** contains biographies of the senior management team of Wide Voice.

**(a) R746-349-3(A)(14)(a) Proof of Certification**

Please see **Exhibit F**.

**(b) R746-349-3(A)(14)(b) Experience**

Please see **Exhibit B**.

**15. R746-349-3(A)(15) Public interest**

Approval of Wide Voice, LLC's Application will serve the public interest by creating greater competition in the local exchange marketplace. The public convenience and necessity, therefore, will be served by the issuance of a Certificate of Public Convenience and Necessity to Applicant authorizing it to provide the services described in this application.

**16. R746-349-3(A)(16) Proof of Authority to Conduct Business in Utah**

Please see **Exhibit A**.

**17. R746-349-3(A)(17) Unauthorized switching, solicitation of new customers, and prevention of unauthorized switching**

Wide Voice will comply with Utah law and the Federal Communications Commission's ("FCC's") regulations regarding how interexchange carriers may change a consumer's Primary Interchange Carrier ("PIC"). Wide Voice will also comply with the FCC's regulations regarding how carriers may change a consumer's primary local exchange provider.

**(a) R746-349-3(A)(17)(a) Sanctions**

Wide Voice has never had sanctions imposed against it for unauthorized switching.

**(b) R746-349-3(A)(17)(b)**

Not applicable.

(c) **R746-349-3(A)(17)(c)**

Not applicable.

**18. R746-349-3(A)(18) Applicant's written policies**

Applicant utilizes company sales representatives to market its services. As was detailed in 4(a) above, the company's marketing plan for Utah will be limited in nature. As such, the Company's exposure to unauthorized switching of customers is almost non-existent.

WHEREFORE, Wide Voice, LLC, respectfully requests that the Utah Public Service Commission issue a Certificate of Public Convenience and Necessity authorizing Wide Voice, LLC, to provide resold and facilities-based local exchange telecommunications services in the State of Utah.

Respectfully submitted by:



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Patrick Chicas  
President and CTO  
Wide Voice, LLC  
410 South Rampart, Suite 390  
Las Vegas, NV 89145

Dated:

3/9/2015

## **LIST OF EXHIBITS**

EXHIBIT A Articles of Organization and Authority to Transact Business in Utah

EXHIBIT B Managerial and Technical Qualifications

EXHIBIT C Chart of Accounts

EXHIBIT D Financial Statements

EXHIBIT E Five-Year Projection of Expected Operations

EXHIBIT F Evidence of Certification in Other Jurisdictions

VERIFICATION

**EXHIBIT A**

**Wide Voice, LLC**

Articles of Organization and  
Authority to Transact Business in Utah

STATE OF NEVADA

ROSS MILLER  
Secretary of State



SCOTT W. ANDERSON  
Deputy Secretary  
for Commercial Recordings

OFFICE OF THE  
SECRETARY OF STATE

Certified Copy

May 10, 2011

Job Number: C20110506-1572  
Reference Number: 00003105572-63  
Expedite:  
Through Date:

The undersigned filing officer hereby certifies that the attached copies are true and exact copies of all requested statements and related subsequent documentation filed with the Secretary of State's Office, Commercial Recordings Division listed on the attached report.

Document Number(s)	Description	Number of Pages
20070585550-97	Articles of Organization	1 Pages/1 Copies



Respectfully,

Handwritten signature of Ross Miller.

ROSS MILLER  
Secretary of State

Certified By: Christine Rakow  
Certificate Number: C20110506-1572  
You may verify this certificate  
online at <http://www.nvsos.gov/>

Commercial Recording Division  
202 N. Carson Street  
Carson City, Nevada 89701-4069  
Telephone (775) 684-5708  
Fax (775) 684-7138

ROSS MILLER  
 Secretary of State  
 205 North Carson Street  
 Carson City, Nevada 89701-4299  
 (775) 684-5709  
 Website: secretaryofstate.biz

Filed in the office of <i>Ross Miller</i>	Document Number <b>20070585550-97</b>
Ross Miller Secretary of State State of Nevada	Filing Date and Time <b>08/27/2007 1:05 PM</b>
	Entity Number <b>E0603302007-6</b>

**Articles of Organization**  
**Limited-Liability Company**  
 (PURSUANT TO NRS 88)

USE BLACK INK ONLY - DO NOT HIGHLIGHT

ABOVE SPACE IS FOR OFFICE USE ONLY

1. Name of Limited-Liability Company: <small>(Must comply with Nevada Limited Liability Company Act, NRS 88.001-88.010)</small>	Wide Voice, LLC	Check box if: Single Limited-Liability Company <input type="checkbox"/>
2. Resident Agent: <small>(Must be a Nevada resident who consents to be agent)</small>	The Corporation Trust Company of Nevada Name: 6100 Nel) Road, Suite 500 Reno Nevada 89511 <small>(MANDATORY) Physical Street Address</small> City State Zip Code <small>(OPTIONAL) Mailing Address</small> City State Zip Code	
3. Dissolution Date: <small>(OPTIONAL) Date of Dissolution</small>	Latest date upon which the company is to dissolve (if existence is not perpetual): perpetual	
4. Management:	Company shall be managed by <input type="checkbox"/> Manager(s) OR <input checked="" type="checkbox"/> Members <small>(check only one box)</small>	
5. Name and Address of Each Manager or Member: <small>(Must be a Nevada resident who consents to be agent)</small>	David Erickson Name: 110 West Desert Boulevard, Suite C Long Beach CA 90802 Address City State Zip Code Name: Address City State Zip Code Name: Address City State Zip Code	
6. Name, Address and Signature of Organizer: <small>(Must be a Nevada resident who consents to be agent)</small>	Kristopher E. Twomey Name: Signature: 1425 Leimert Blvd., Suite 404 Oakland CA 94612 Address City State Zip Code	
7. Certificate of Authorization of Resident Agent:	I hereby accept appointment as Resident Agent for the above named Limited-Liability company. Signature of R.A. or On Behalf of R.A. Company: <i>Naseem A. Conde</i> Date: 8-27-07	

This form must be accompanied by appropriate fees.

Revised 5/2007 by NRS 88.001-88.010 Form 11C 8/07 2007 Nevada or 03/07

**NASEEM A. CONDE**  
 SPECIAL ASST. SECRETARY



State of Utah Department of Commerce Division of Corporations & Commercial Code Application for Authority to Transact Business for a Foreign Limited Liability Company

A Certificate of Good Standing/Existence from the state of organization dated no earlier than ninety (90) days prior to filing with the Division is attached.

Non-Refundable Processing Fee: [X] Foreign LLC \$70.00 [ ] Series LLC \$70.00 [ ] Tribal LLC \$70.00
1. Exact Name of Foreign Limited Liability Company: Wide Voice, LLC
2. This limited liability company of the state/country/tribal nation of: Nevada
3. Date of formation/organization in home state: 8/27/2007 4. Duration: Perpetual (Expected Duration)
5. Who/What is the name of the Registered Agent (Individual or Business Entity or Commercial Registered Agent)?: C T Corporation System
The address must be listed if you have a non-commercial registered agent. What is a commercial registered agent?
Address of the Registered Agent: 1108 East South Union Ave
City: Midvale Utah Street Address Required, PO Boxes can be listed after the Street Address State UT Zip: 84047
6. Principal place of business: 410 South Rampart, Suite 390
Street Address City: Las Vegas State: NV Zip: 89145
7. The nature of the business or purpose(s) to be conducted or promoted in Utah: Telecommunications
8. The limited liability company shall use as its name in Utah: Wide Voice, LLC
(The limited liability company shall use its name as set forth at the top of this form unless the name is not available for use in Utah.)
9. Clear indication of who is managing the company is required.
10a. Is this foreign limited liability company manager-managed? [ ] Yes, [X] No
If YES, you must list the name and business or residence street address of each manager.
10b. Is this foreign limited liability company member-managed? [X] Yes, [ ] No
If YES, you must list the name and business or residence street address of each member.
Table with columns: Position, Name, Address, City, State, Zip. Includes entries for MANAGER and MEMBER Patrick J. Chicas.
Please list additional managers/members (if any) on an attachment
Under penalties of perjury, I declare as a manager or member with management authority of this limited liability company having authority to sign here, that this application for authority to transact business has been examined by me and is, to the best of my knowledge and belief, true, correct and complete.
Authorized Signer Signature: [Signature] Name & Title: Patrick Chicas, Managing Member
11. If a foreign entity is a member or manager, you must list the home state where the entity is registered: Nevada
12. The date the limited liability company intends to first transact business in Utah: 10/1/2013
Under GRAMA (63-2-201), all registration information maintained by the Division is classified as public record. For confidentiality purposes, you may use the business entity physical address rather than the residential or private address of any individual affiliated with the entity.
Optional Inclusion of Ownership Information: This information is not required.
Is this a female owned business? [ ] Yes [ ] No
Is this a minority owned business? [ ] Yes [ ] No If yes, please specify: Select/Type the race of the owner here

09-27-13P04:51 RCVD

Filing/Faxing Information: www.corporations.utah.gov/contactus.html Division's Website: www.corporations.utah.gov

State of Utah Department of Commerce Division of Corporations and Commercial Code I hereby certified that the foregoing has been filed and approved on this 27 day of Sept 2013 In this office of this Division and hereby issued This Certificate thereof.

Examiner MS Date 10.3.13



Kathy Berg Kathy Berg Division Director

Amount Paid: \$70.00 Receipt Number: 5365340

8812787

MFP

# SECRETARY OF STATE



## CERTIFICATE OF EXISTENCE WITH STATUS IN GOOD STANDING

I, ROSS MILLER, the duly elected and qualified Nevada Secretary of State, do hereby certify that I am, by the laws of said State, the custodian of the records relating to filings by corporations, non-profit corporations, corporation soles, limited-liability companies, limited partnerships, limited-liability partnerships and business trusts pursuant to Title 7 of the Nevada Revised Statutes which are either presently in a status of good standing or were in good standing for a time period subsequent of 1976 and am the proper officer to execute this certificate.

I further certify that the records of the Nevada Secretary of State, at the date of this certificate, evidence, **WIDE VOICE, LLC**, as a limited liability company duly organized under the laws of Nevada and existing under and by virtue of the laws of the State of Nevada since August 27, 2007, and is in good standing in this state.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the Great Seal of State, at my office on September 27, 2013.



A handwritten signature in black ink, appearing to read "Ross Miller".

**ROSS MILLER**  
Secretary of State

Electronic Certificate  
Certificate Number: C20130927-1518  
You may verify this electronic certificate  
online at <http://www.nvsoa.gov/>

09-27-13P04:51 RCVD

**EXHIBIT B**

**Wide Voice, LLC**  
Managerial and Technical Qualifications

## Wide Voice Management Biographies

### **Patrick Chicas, *President & Chief Technical Officer***

Mr. Chicas is the founder of WideVoice, LLC and serves as its President and Chief Technical Officer. Mr. Chicas was a co-founder of the CLEC and VoIP provider CommPartners, LLC in June 2003 to 2008, serving as its Chief Technology Officer.

Mr. Chicas is responsible for the network architecture and topology, vendor selection, POP construction and all engineering aspects of the Company. From August 2000 to November 2003, Mr. Chicas was the president, co-Chairman and a member of the board at Rubicon Media Group, an Internet publishing concern. From March 1999 to August 2000, Mr. Chicas was the Vice President for Data Services at Mpower Communications. While at Mpower, Mr. Chicas designed the company's VoIP network for small business services. From January 1997 to September 1998, Mr. Chicas was the first executive hire and Vice President of Operations at Digital Island, Inc. Mr. Chicas has prior telecommunications experience with PacTel Cellular (now Verizon) and GTE Mobilnet (now Verizon). As an early participant in Internet-related businesses, Mr. Chicas was a co-founder of Hawaii Online's Internet Access Service. Hawaii Online was the first statewide ISP in Hawaii and was ultimately sold to GST Communications. Mr. Chicas also cofounded LJ.net, an ISP founded to serve rural communities in the western United States. Mr. Chicas resides in Las Vegas, Nevada.

### **Andrew Nickerson, *Chief Executive Officer***

Mr. Nickerson joined Wide Voice, LLC as CEO in August 2014 to continue its successful growth of connecting applications and services to the PSTN. Mr. Nickerson has over 13 years' experience in the telecommunications industry, spending the previous 4 years with leading Skype & Microsoft's carrier partnerships and business development initiatives. Prior to Skype, Mr. Nickerson served as an independent consultant to several application providers, financial institutions and carriers interested in expanding their business in the global communications industry. In addition, he was the CFO of a VoIP service provider startup that raised over \$18M in venture funding and served customers like AT&T, Sprint, Vodafone and Telefonica.

Mr. Nickerson earned a Bachelor's degree in Accounting from Santa Clara University and his MBA from The Wharton School of Business with majors in finance and entrepreneurial management. Mr. Nickerson resided in Manhattan Beach, CA with his wife and 2 kids and in his spare time he enjoys training for and competing in triathlons.

## Wide Voice Management Biographies (Continued)

### **Tandy DeCosta**, *(Co-founder) – Director, Telephony Services*

Ms. DeCosta is a co-founder of Wide Voice, LLC and serves as Director of Telephony Services. Ms DeCosta handles all aspects of day-to-day operations.

Ms. DeCosta is responsible for all day-to-day operations of Wide Voice, LLC, including regulatory, CLEC build out, traffic engineering and network planning. From 2004 to 2010 Ms DeCosta was Director of Translations at CommPartners, LLC handling LCR routing, traffic engineering, SS7 and network engineering and build out. From 1999 to 2004 Ms. DeCosta worked at Qwest Wireless as a Tier 5 support in their Advanced Technical Assistance Center, as well as handling routing/translations in DMS and 5ESS switches. From 1991 to 1999 Ms. DeCosta worked at GTE Mobilnet (now Verizon), in Hawaii, handling RF engineering as well as cell site management and troubleshooting. From 1986 to 1991 Ms. DeCosta worked for Honolulu Cellular (now AT&T wireless), handling cell site management, including install and RF engineering. From 1984-1986 Ms. DeCosta worked for Rochester Telephone Hawaii, working on installation and translations of large PBX systems, including automatic call distribution (ACD) and class five features.

Ms. DeCosta is originally from Hawaii but now resides in Grand Junction CO.

### **Erla Erlingsdottir**, *Senior Manager of Telephony Services*

Ms. Erlingsdottir has recently joined Wide Voice, LLC to help manage their CLEC build out to all 50 states.

Ms. Erlingsdottir is responsible for managing and implementing all facets of the 50 state CLEC build out for Wide Voice, LLC. Prior to joining the company Ms. Erlingsdottir worked at Level3 Communications from January 2009 to August 2013 as a Product Manager as well as a Senior Software Engineer, handling all routing and costing functions, including updating production environments. From October 2004 to January 2009 Ms. Erlingsdottir worked at CommPartners handling routing, LNP, SS7, trunk builds and other switch build out provisioning. From April 2001 to October 2004 Ms. Erlingsdottir worked at Qwest Wireless, as a Wireless Translations Engineer, handling routing, technical support and product design for the CO region, until Qwest Wireless decided to outsource their network to Sprint. From October 1999 to April 2001 Ms. Erlingsdottir worked at ICG Communications as a Complex Translations Engineer, handling switch routing and trunk builds, as well as provisioning process improvements. From March 1998 to October 1999 Ms. Erlingsdottir worked at TCG/AT&T Local Services, learning customer service, order fulfillment and finally becoming a translator in their DMS and 5ESS switches. Also handled training other teams on provisioning processes.

Ms. Erlingsdottir resides in Denver, CO but is originally from Iceland.

**EXHIBIT C**

**Wide Voice, LLC**  
Chart of Accounts

Account	Type
Accounts Receivable	Accounts Receivable
Interest Receivable	Other Current Asset
Interest Receivable:Widevoice Communications	Other Current Asset
Inventory Asset	Other Current Asset
Loan to Shareholder	Other Current Asset
Notes Receivable	Other Current Asset
Notes Receivable:NAT - Crow Creek	Other Current Asset
Notes Receivable:NAT - Pine Ridge	Other Current Asset
Notes Receivable:Widevoice Communications	Other Current Asset
Undeposited Funds	Other Current Asset
Computer Equipment	Fixed Asset
Computer Software	Fixed Asset
Furniture and Equipment	Fixed Asset
Servers and Switches	Fixed Asset
zAccumulated Depreciation	Fixed Asset
Pending Fraud Resolution	Other Asset
Security Deposit	Other Asset
Accounts Payable	Accounts Payable
Sales Tax Payable	Accounts Payable
AMEX - Business Gold #71008	Credit Card
401k Pension Plan Payable	Other Current Liability
Accrued Payroll Tax	Other Current Liability
Due to Shareholder	Other Current Liability
Interest Payable	Other Current Liability
Interest Payable:David Erickson	Other Current Liability
Interest Payable:Widevoice Communications	Other Current Liability
Loan from Shareholder	Other Current Liability
Payroll Liabilities	Other Current Liability
Payroll Tax Payable	Other Current Liability
Due to Widevoice Communications	Long Term Liability
Member Contributions	Equity
Opening Balance Equity	Equity
Owner's Contributions	Equity
Retained Earnings	Equity
Shareholder Distributions	Equity
AMEX Rewards Income	Income
Carrier X Income	Income
CLEC CABS Income	Income
CLEC CABS Income:AT&T	Income
CLEC CABS Income:Level 3	Income
CLEC CABS Income:MCI/Worldcom	Income
CLEC CABS Income:Pac-West	Income
CLEC CABS Income:Qwest	Income
CLEC CABS Income:Sprint	Income
CLEC CABS Income:Verizon	Income
CLEC CABS Income:Wiltel	Income
CLEC CABS Income:XO	Income
End User Tax Income	Income
End User Tax Income:Cost Recovery Fee	Income
End User Tax Income:End User Port Income	Income

End User Tax Income:Franchise Recovery Fee	Income
End User Tax Income:Property Surcharge	Income
End User Tax Income:Switched Toll Free Income	Income
End User Tax Income:Switchless Toll Free Income	Income
End User Tax Income:TF Features	Income
End User Tax Income:Toll Free Orig Income	Income
End User Tax Income:USF Tax	Income
End User Tax Income:Utility Users Tax Income	Income
Interest Income	Income
Late Charge Income	Income
Miscellaneous Income	Income
Third Party Tandem CABS Income	Income
Cost of Goods Sold	Cost of Goods Sold
Advertising and Promotion	Expense
Automobile Expense	Expense
Bank Service Charges	Expense
Bank Service Charges:Annual Maintenance Fees	Expense
Bank Service Charges:Client Analysis Fees	Expense
Business License / Filing Fees	Expense
CABS Processing Expense	Expense
Charitable Contributions	Expense
CLEC Licensing Expense	Expense
Commission Expense	Expense
Consulting Expense	Expense
Consulting Expense:Bonus - 1099	Expense
Consulting Expense:Profit Sharing Bonus-1099 Other	Expense
Credit Investigation Expense	Expense
Depreciation Expense	Expense
Domain Name Hosting	Expense
Dues and Memberships	Expense
Entertainment	Expense
Gifts	Expense
Income Tax Expense	Expense
Income Tax Expense:State Tax	Expense
Insurance Expense	Expense
Insurance Expense:General Liability and Property	Expense
Insurance Expense:Surety Bond	Expense
Insurance Expense:Workers Compensation	Expense
Interest Expense	Expense
Licensing Expense	Expense
Maintenance Expense	Expense
Maintenance Expense:Equipment	Expense
Maintenance Expense:Office	Expense
Marketing Expenses	Expense
Marketing Expenses:Advertising and Promotion	Expense
Marketing Expenses:Trade Show	Expense
Meals and Entertainment	Expense
Medical Insurance Expense	Expense
Office Computer Supplies	Expense
Office Rent Expense	Expense
Office Supplies	Expense
Office Telecom Expense	Expense

Payroll Exp	Expense
Payroll Exp:401k Contributions - Employee	Expense
Payroll Exp:Payroll Processing Fees	Expense
Payroll Exp:Payroll Taxes	Expense
Payroll Exp:Profit Sharing Bonus	Expense
Payroll Exp:Profit Sharing Bonus-W2	Expense
Payroll Exp:Shareholder Distribution - W2	Expense
Payroll Exp:Wages and Earnings	Expense
Payroll Expenses	Expense
Pension Plan Expense	Expense
Pension Plan Expense:401k Company Match	Expense
Postage	Expense
Professional Fees	Expense
Professional Fees:Accounting Fees	Expense
Professional Fees:Legal Fees	Expense
Property Tax Expense	Expense
Regulatory Expenses	Expense
Regulatory Expenses:CLEC Administrative Expense	Expense
Regulatory Expenses:Universal Service Fund	Expense
Regulatory Expenses:Utility Users Tax Expense	Expense
Repairs and Maintenance	Expense
Research and Development	Expense
Sales Tax Expense	Expense
Shipping Expense	Expense
Software Expense	Expense
Staff Meals and Functions	Expense
Telephone Carrier/Circuit Exp	Expense
Telephone Carrier/Circuit Exp:ANI Networks	Expense
Telephone Carrier/Circuit Exp:AT&T	Expense
Telephone Carrier/Circuit Exp:AT&T - AVOICS	Expense
Telephone Carrier/Circuit Exp:AT&T Business Services	Expense
Telephone Carrier/Circuit Exp:AT&T DG	Expense
Telephone Carrier/Circuit Exp:AT&T Mobility	Expense
Telephone Carrier/Circuit Exp:ATL Communications	Expense
Telephone Carrier/Circuit Exp:Brightlink	Expense
Telephone Carrier/Circuit Exp:BTC - Breda	Expense
Telephone Carrier/Circuit Exp:Carrier X Drain Expense	Expense
Telephone Carrier/Circuit Exp:CLEC Admin Expense	Expense
Telephone Carrier/Circuit Exp:CLEC Interconnect Expense	Expense
Telephone Carrier/Circuit Exp:CLEC LEC Interconnect Expense	Expense
Telephone Carrier/Circuit Exp:CLEC Transport Expense	Expense
Telephone Carrier/Circuit Exp:Cogent	Expense
Telephone Carrier/Circuit Exp:Color Broadband	Expense
Telephone Carrier/Circuit Exp:Epsilon	Expense
Telephone Carrier/Circuit Exp:GLC	Expense
Telephone Carrier/Circuit Exp:Impact HQ	Expense
Telephone Carrier/Circuit Exp:Inbound TF Expense	Expense
Telephone Carrier/Circuit Exp:Intelepeer	Expense
Telephone Carrier/Circuit Exp:Internet Transport Expense	Expense
Telephone Carrier/Circuit Exp:Leading Edge	Expense
Telephone Carrier/Circuit Exp:Level 3 Communications	Expense
Telephone Carrier/Circuit Exp:NAT-Crow Creek	Expense

Telephone Carrier/Circuit Exp:NAT-Pine Ridge	Expense
Telephone Carrier/Circuit Exp:Network Facilities Expense	Expense
Telephone Carrier/Circuit Exp:Northern Valley	Expense
Telephone Carrier/Circuit Exp:Office Telecom Exp - End Use	Expense
Telephone Carrier/Circuit Exp:Omnitel	Expense
Telephone Carrier/Circuit Exp:Onvoy	Expense
Telephone Carrier/Circuit Exp:Other	Expense
Telephone Carrier/Circuit Exp:Premier	Expense
Telephone Carrier/Circuit Exp:Qwest Communications	Expense
Telephone Carrier/Circuit Exp:RWT Inc	Expense
Telephone Carrier/Circuit Exp:SDN Communications	Expense
Telephone Carrier/Circuit Exp:SS7 Database Expense	Expense
Telephone Carrier/Circuit Exp:Telcordia	Expense
Telephone Carrier/Circuit Exp:Termination IXC Expense - D	Expense
Telephone Carrier/Circuit Exp:Termination IXC Expense - In	Expense
Telephone Carrier/Circuit Exp:TFO	Expense
Telephone Carrier/Circuit Exp:Toll Free Orig Admin Expense	Expense
Telephone Carrier/Circuit Exp:Toll Free Origination Expense	Expense
Telephone Carrier/Circuit Exp:Towerstream	Expense
Telephone Carrier/Circuit Exp:Transaction Network	Expense
Telephone Carrier/Circuit Exp:Verisign	Expense
Telephone Carrier/Circuit Exp:Verizon	Expense
Telephone Carrier/Circuit Exp:XO Communications	Expense
Training Expense	Expense
Travel Expense	Expense
Travel Expense:Airfare	Expense
Travel Expense:Car Rental	Expense
Travel Expense:Gas/Fuel	Expense
Travel Expense:Lodging	Expense
Travel Expense:Parking	Expense
Travel Expense:Taxi	Expense
Utilities	Expense
Ask My Accountant	Other Expense
Estimates	Non-Posting
Purchase Orders	Non-Posting

**EXHIBIT D**

**Wide Voice, LLC**  
Financial Statements

*Financials are being filed under separate cover as Confidential*

*CONFIDENTIAL -- SUBJECT TO UTAH PUBLIC SERVICE COMMISSION RULE 746-100-16.*

March 9, 2015

Commission Secretary  
Utah Public Service Commission  
Heber M. Wells Building  
160 E. 300 South St.  
Salt Lake City, Utah 84111

Re: Application of Wide Voice, LLC, for Authority to Provide Facilities-based and Resold Local Exchange Services

Commission Secretary:

This letter is submitted as an exhibit in accordance with R746-349-3(A)(10)(b) on behalf of Wide Voice, LLC, ("Wide Voice"), the Applicant in the above-referenced proceeding,

I am President and CTO of Wide Voice and I have the requisite knowledge to make the following attestation and I am authorized to do so.

I attest to the accuracy, integrity, and objectivity of the financial information attached as Exhibit D to Wide Voice's Application. I also attest that the balance sheet was prepared in accordance with Generally Accepted Accounting Principles ("GAAP").

Sincerely yours,



---

Patrick Chicas  
President and CTO  
Wide Voice, LLC

# NON-CONFIDENTIAL -- REDACTED VERSION

## Wide Voice, LLC Balance Sheet

31-Dec-13

### ASSETS

#### Current Assets

##### Checking/Savings

Morgan Stanley #1260

Wide LLC WFB Checking #0633

Wide LLC WFB Checking #2290

##### Total Checking/Savings

##### Other Current Assets

Interest Receivable

Notes Receivable

##### Total Other Current Assets

##### Total Current Assets

##### Fixed Assets

Computer Equipment

Computer Software

Furniture and Equipment

Servers and Switches

Accumulated Depreciation

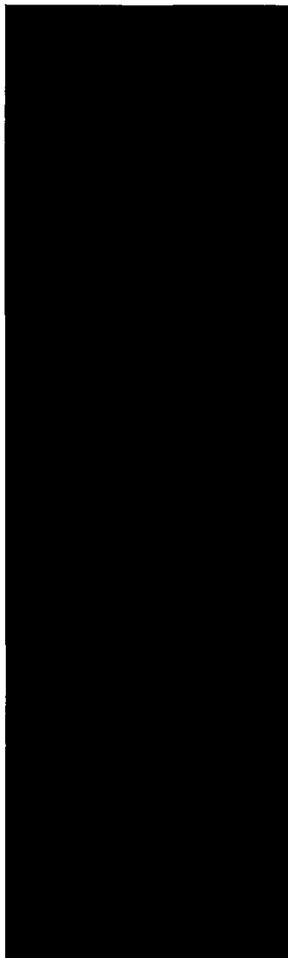
##### Total Fixed Assets

##### Other Assets

Security Deposit

##### Total Other Assets

##### TOTAL ASSETS



# NON-CONFIDENTIAL -- REDACTED VERSION

## Wide Voice, LLC Balance Sheet

Continued

### LIABILITIES & EQUITY

#### Liabilities

##### Current Liabilities

##### Accounts Payable

Accounts Payable

**Total Accounts Payable**

##### Credit Cards

AMEX - Business Gold #71008

**Total Credit Cards**

##### Other Current Liabilities

Interest Payable

**Total Other Current Liabilities**

##### Total Current Liabilities

##### Long Term Liabilities

Due to Widevoice Communications

**Total Long Term Liabilities**

##### Total Liabilities

#### Equity

Member Contributions

Opening Balance Equity

Owner's Contributions

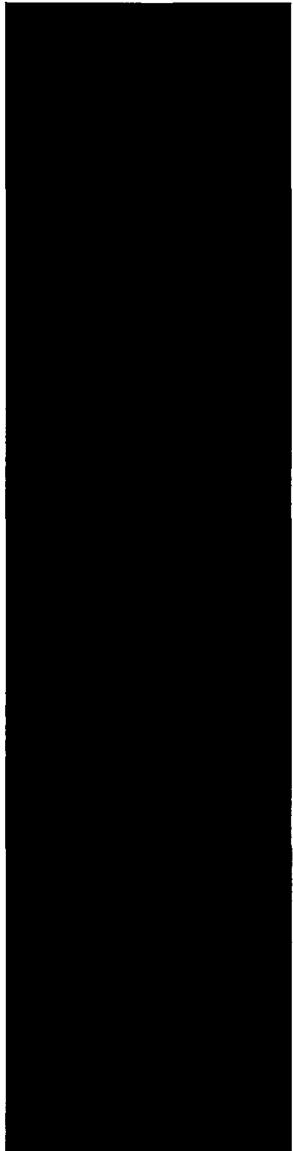
Retained Earnings

Shareholder Distributions

Net Income

**Total Equity**

**TOTAL LIABILITIES & EQUITY**



# NON-CONFIDENTIAL -- REDACTED VERSION

## Wide Voice, LLC Income Statement

31-Dec-13

### Ordinary Income/Expense

Income

AMEX Rewards Income

Carrier X Income

CLEC CABS Income

End User Tax Income

Third Party Tandem CABS Income

### Total Income

### Gross Profit

### Expense

Bank Service Charges

Business License / Filing Fees

CABS Processing Expense

Charitable Contributions

Consulting Expense

Credit Investigation Expense

Domain Name Hosting

Dues and Memberships

Income Tax Expense

Insurance Expense

Interest Expense

Maintenance Expense

Marketing Expenses

Meals and Entertainment

Medical Insurance Expense

Office Computer Supplies

Office Rent Expense

Office Supplies

Office Telecom Expense

Payroll Exp

Postage

Professional Fees

Property Tax Expense

Regulatory Expenses

Sales Tax Expense

Shipping Expense

Software Expense

Staff Meals and Functions

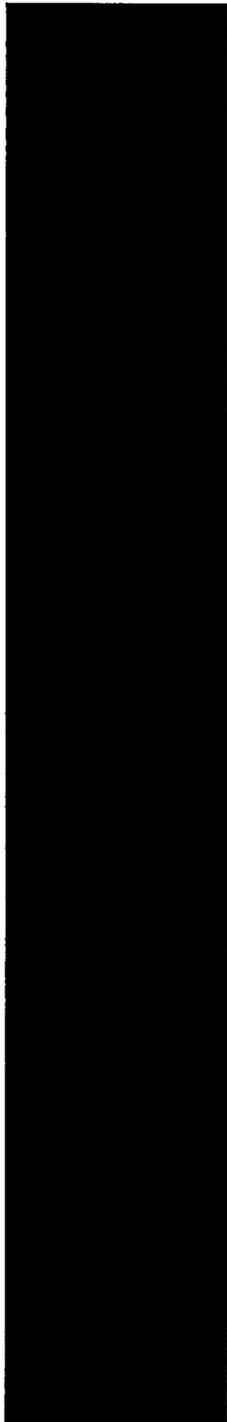
Telephone Carrier/Circuit Exp

Travel Expense

**Total Expense**

**Net Ordinary Income**

**Net Income**



**EXHIBIT E**

**Wide Voice, LLC**  
Five-Year Projection of Expected Operations

The Company has a very limited target Customer market within Utah and cannot anticipate when sales will occur therefore they have not undertaken a pro-forma income and cash flow statement.

**EXHIBIT F**

**Wide Voice, LLC**

Evidence of Certification in Other Jurisdictions

Wide Voice, LLC PUC Certification Status			
State	Certification Status	Docket or Cert. No.	Approval Date
AK	Approved (IXC)	RX-14-033	10/24/2014
AZ	Approved	Docket No. T-20838A-12-0081	5/23/2014
CA	Approved	Decision 08-02-020	02/28/08
CO	Approved	Proceeding No. 14A-1024T	12/23/2014
CT	Approved	Docket No. 12-02-08	06/06/12
DC	Approved	Case No. TA 2014-02	12/15/2014
DE	Approved	Docket No. 14-63; Order No. 8668	11/13/14
FL	Approved	Docket No. 110256-TX	12/07/11
GA	Approved	Docket No. 38427 (IXC) - Certificate # R-1122 Docket No. 38426 (Local) - Certificate # L-0541	11/20/2014
HI	Approved	Docket No. 2014-0017	5/21/2014
IL	Approved	14-0092	3/19/2014
IN	Approved	Cause No. 44130	02/22/12
KS	Approved	14-WDVC-484-COC (IXC) 14-WDVC-485-COC (CLEC)	7/22/14 7/29/14
KY	Approved	TFS2012-00102	40979
LA	Approved	Docket No. S-33100	12/31/14
MA	Approved	N/A	01/04/12
MD	Approved	Mail Log #s 152519, 159047, 159568; TE-11249	11/25/2014
ME	Approved	Case No. 2013-00509	04/08/14
MI	Approved	U-17561	6/19/2014
MT	Approved	N/A	11/29/11
NC	Approved	Docket No. P-1567, Sub 0 Docket No. P-1567, Sub 1	5/14/14 (IXC) 5/29/14 (CLEC)
ND	Approved	N/A	01/27/12
NE	Approved	C-4677	06/24/14
NH	Approved	CLEC CL 12-001-13; DT 13-326 IXC IXC 12-001-13	12/19/13
NJ	Approved	Docket No. TE14020160	
NM	Approved	Undocketed Case	05/21/14
NV	Approved	CPC 2899; Docket No. 07-09017	11/26/07
NY	Approved	Case No. 08-C-0270	06/12/08
OH	Pending	Case No. 14-1472-TP-ACE	
OR	Approved	Filing No. 3501 CP 1518 Order No. 12-022	01/26/12

**Wide Voice, LLC PUC Certification Status**

<b>State</b>	<b>Certification Status</b>	<b>Docket or Cert. No.</b>	<b>Approval Date</b>
PA	Approved	A-2012-2305654 A-2012-2305641	11/08/12
RI	Approved	Docket No. 4482	02/08/14
TN	Approved	Docket No. 14-00024	9/11/2014
TX	Approved (LOCAL) Approved (IXC)	Docket No. 39695 Docket No. 25000-3830	10/25/2011 4/28/2014
VA	Approved	PUC-2014-00021	10/29/14
VT	Approved	CPG 977-R	12/05/14
WA	Approved	UT-111964	12/14/11
WI	Approved	Docket No. 6533-NC-100	12/2/2014

VERIFICATION

STATE OF NEVADA

§  
§  
§

COUNTY CLARK

I, Patrick Chicas, being first duly sworn, depose and state that I am President and CTO of Wide Voice, LLC, the Applicant in the subject proceeding, that I am authorized to make this verification on its behalf; that I have read the foregoing Application and exhibits and know the content thereof; that the same are true and correct to the best of my knowledge, information, and belief.

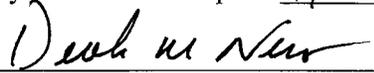
Executed on this 9<sup>th</sup> day of March, 2015.

  
\_\_\_\_\_  
Patrick Chicas  
President and CTO  
Wide Voice, LLC  
410 South Rampart, Suite 390  
Las Vegas, NV 89145

3/9/15  
\_\_\_\_\_  
Date

Sworn and subscribed before me this 9<sup>th</sup> day of March, 2015.

My Commission expires 4/28/2017

  
\_\_\_\_\_  
Signature of official administering oath

