



State of Utah  
Department of Commerce  
Division of Public Utilities

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**MEMORANDUM**

**To:** Public Service Commission

**From:** Division of Public Utilities  
Chris Parker, Director  
Bill Duncan, Telecommunications / Water Manager  
Ron Slusher, Utility Technical Consultant

**Date:** June 12, 2017

**Re:** In the Matter of the Notification of Global Connection Inc. of America, Global Connection Holdings Corporation, and Odin Mobile, LLC to Transfer Control of Global Connection to Odin Mobile, Docket No. 17-2432-01.

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**RECOMMENDATION (Allow):**

The Division of Public Utilities (“Division”) has reviewed the joint application between Global Connection Inc. of America and Odin Mobile, LLC and believes that the public interest will be promoted by recommending that the Public Service Commission (“Commission”) allow the this Transfer of Control. As a result of the acquisition, the Companies should be in a better position to provide expanded and advanced telecommunications services in the State of Utah.

The Division expects that based on history that a filing of this type and with the information submitted by the company there will be no objections or opposition to this recommendation. Therefore, the Division requests that this docket be adjudicated informally in accordance with R746-110-1.

**EXPLANATION:**

On or about May 24, 2017, Global Connection Inc. of America d/b/a Stand Up Wireless (“Global Connection”) and Odin Mobile, LLC (“Odin Mobile”)(together the “Applicants”) notified the Commission of a transaction, which will result in a transfer of control of Global Connection to Odin Mobile.

Global Connection Inc. of America d/b/a Stand Up Wireless, is a Georgia corporation headquartered at 5555 Oakbrook Parkway, Suite 620, Norcross, Georgia 30093. Global

Connection is designated as an eligible telecommunications carrier (“ETC”) in the State of Utah, permitted under docket number 13-2432-01 on March 13, 2014.

Odin Mobile, LLC, is a Maryland limited liability company headquartered at 11565 Old Georgetown Road, Rockville, Maryland 20852.

Global Connection and Odin Mobile entered into an agreement on February 16, 2017, where Odin Mobile will acquire 75% of the stock in Global Connection. Global Connection will continue to serve as an ETC after the transfer is finalized.

The Applicants submit that the transaction described herein will serve the public interest. The Applicants expect that the merger will enable the combined entities to better meet the needs of enterprises, wholesale buyers, and other customers. The transaction will bring together two successful carrier organizations that have proven themselves in a highly competitive marketplace. The transaction will help create a stronger competitor by bringing together each organization’s respective strengths.

The Applicants further submit that the transaction will be conducted in a manner that will be largely transparent their customers. The transaction will not result in a change of carrier for customers or any assignment of authorizations, and in no event will it result in the discontinuance, reduction, loss, or impairment of service to customers.

cc. Lance J.M. Steinhart, Counsel for the Applicants  
Justin Jetter, Assistant Attorney General, State of Utah  
Office of Consumer Services, State of Utah